



# Capability Presentation For



# Internal Revenue Service



U.S. Small Business—8(a)

U.S. Small Business—HUBZone

U.S. Small Business—SDB

**CONSULTING**

**TECHNOLOGY**

**MANAGED SOLUTIONS**

# NextGen Consulting at a glance

- Founded in 2006
- Headquartered in Washington, DC
- Small Business Qualifications
  - 8(a) Certified (certified until Dec 28, 2018)
  - HUB Zone Certified
  - Small Disadvantaged Business

## Awards / Recognitions

- *Top Diversity Owned Business Nationally for 2009 and 2010 by DiversityBusiness.com*
- *Top Minority Owned Business for 2009 by Minority Business News (MBNUSA)*
- *Top 50 Diversity Owned Businesses in District of Columbia for 2010 by DiversityBusiness.com*
- *Top 50 Privately-held Businesses in District of Columbia for 2010 by DiversityBusiness.com*
- *Nominated for the 2010 Top 100 Minority Business Enterprise Award*

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# A Focused Service Portfolio

- **CONSULTING**
- **TECHNOLOGY**
- **MANAGED SERVICES**

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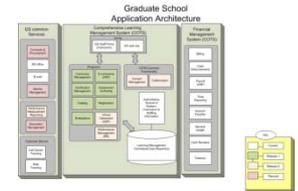
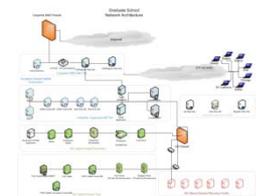
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# Core Competencies

## Consulting

Our consulting services focus on integrated solutions designed to enhance the performance of your Agency. By incorporating industry best practices into your business processes and management strategies, we can help keep you ahead of the curve in serving your customers. We can lead and assist with:

- Program & Project Management, Delivery and Support (**PMP, ITIL**)
- Business Strategy & Planning Support (**Six Sigma/LEAN**)
- Change Management & Facilitation Support
- CMMI Preparation & Rollout
- Balanced Score Card Development & Deployment
- Acquisition & Procurement Support
- Financial / Statistical Analysis / Modeling
- Training
- Governance

A screenshot of a software interface showing a data table with multiple columns and rows. The table appears to be a list of items with various attributes, possibly a procurement or financial analysis tool. The interface includes a header bar and a sidebar.

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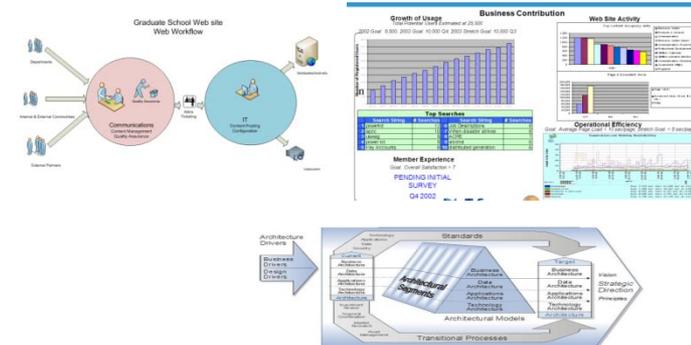
# Core Competencies

## Technology

Our Technology services focus on developing robust, secure and stable technology solutions for your Agency. By incorporating common sense solutions into seemingly daunting deliverables, we can ensure at the start of the project that we will safely deliver the product to completion.

### ***Our services include:***

- Application & Web Design, Development, Enhancement & Maintenance
- Commercial Off the Shelf (COTS) Integration
- Data Cleansing & Conversion
- Database Design, Development & Maintenance
- Risk Management / Security Assessment
- FEA/SOA Architecture Solutions
- Verification & Validation Services/Security Rollout



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# Core Competencies

## Managed Services

Many Agencies are choosing to focus on their core strengths and outsource certain business processes. NGCI can help you with the following services:

- Selective Business Process Outsourcing
- Application Outsourcing
- Resource Management
- Help Desk Services
- Infrastructure Outsourcing



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# Representative Experience

Assisted the Graduate School USDA by setting up business continuity services and critical technology functions and operations that can support their transformation into a degree granting university



Developed 5 year IT strategic plan to integrate with the University business plan and a RFP for a strategic learning management system  
 ment, planning, provide n for  
 permitting and licensing



Developed branded e-commerce sites , infrastructure hosting and communications services for 166,000 employees in 66 countries speaking 69 languages



Developed four association's membership based integration to provide insurance, telecommunications investment products and services to 900 elect



Developed Common Services strategy and (SOA) Service Oriented Architecture roadmap for deployment to 66 city agencies

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# Why NGCI?

- **Experienced, Proven Past Performance, Methodologies and Standards**
- SBA 8(a) & SDB qualifications provide for streamlined procurement process
- Flexible, Agile and Motivated
- Technical Expertise
- Established track record of Quality Performance & Professional Services
- Stable workforce (95% retention rate)
- Commitment
- Trusted Performance
- Trusted Partner
- Commitment to the Greater Community

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# Clients List

## Government

- Department of Consumer and Regulatory Affairs, DC
- Department of Employment Services, DC
- Baltimore Gas and Electric
- Virginia Power
- Maryland Department of Transportation (MDOT)
- Office of Chief Technology Officer, DC
- Office of Chief Financial Officer, DC
- DC Public Schools
- WMATA

## Commercial

- Accenture
- PricewaterhouseCoopers
- BearingPoint
- Astra Zeneca
- iRise
- International Air Transportation Authority (IATA)
- V-Empower
- Optimal Solutions & Technology
- Choice Hotels International

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# Corporate Certifications

## FEDERAL CERTIFICATION

U.S. Small Business – 8(a)  
U.S. Small Business – HUBZone  
U.S. Small Business – SDB

## CONTRACT VEHICLES

District of Columbia MOBIS Schedule (DCSS)  
State of Maryland – (CATS II)

## STATE CERTIFICATION

### **Washington D.C.**

- WMATA – (DBE)
- District of Columbia – (CBE)

### **Virginia**

- MWAA – DBE & LBDE
- VA – SWaM

### **Maryland**

- MDOT – (MBE / DBE)
- Small Business Reserve (SBR)

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# Corporate Certifications

## LOCAL GOVERNMENT

- Prince George's County, MD – (MBE)
- Howard County, MD – (MBE)
- Washington Suburban Sanitary Commission – (WSSC)

## NON- GOVERNMENT

- NMSDC – The Minority Supplier Development Council - MD/DC MSDC & CMSDC (MBE)
- US Pan Asian American Chamber of Commerce – (USPAACC – MBE)

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# Consultant / Firm Certifications

Some of the certifications our consultants and company holds and standards we adhere to include;



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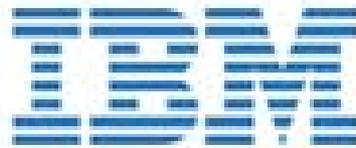
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# VAR Partnerships



i n v e n t



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# NAICS Codes

- 519130 – Internet Publishing and Broadcasting and Web Search Portals
- 541320 – Landscape Architectural Services
- 541330 – Engineering Services
- 541430 – Graphic Design Services
- 541511 – Custom Computer Programming Services
- 541512 – Computer Systems Design Services
- 541513 – Computer Facilities Management Services
- 541519 – Other Computer Related Services
- 541611 – Administrative Management and General Management Consulting Services
- 541612 – Human Resources Consulting Services
- 541618 – Other Management Consulting Services
- 561311 – Employment Placement Agencies
- 561312 – Executive Search Services
- 611430 – Professional and Management Development Training
- 611420 – Computer Training

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