

Business Nationwide Analysis



FY 09 NATIONWIDE ANALYSIS Form 940

Electronic Tax Administration Business Master File Marketing Database

SB/SE Research

June 2009

Project BKN0126

Acknowledgements

This report was prepared at the SB/SE Research site in Brooklyn/Hartford under the direction of Research Chief Wendy S. Handin. Kenneth Bulcroft was the primary author with valuable support provided by Kevin Mullen. Special thanks to Lisa Burch of ETA for posting this report to www.irs.gov so that it can be used by taxpayers and preparers to learn about e-file progress. For further information, please contact Wendy S. Handin at (718) 488-3260.

Primary Data Sources

- All business tax returns filed for Processing Year 2008
- Returns processed through December 31, 2008 (cycle 200853)
- The BMF ETA Marketing
 Database contains variables
 from the TRDB (Tax Return
 Data Base) as well as the BRTF
 (Business Returns Transaction
 File)
- Includes over 34 million entities



Form 940 Filers

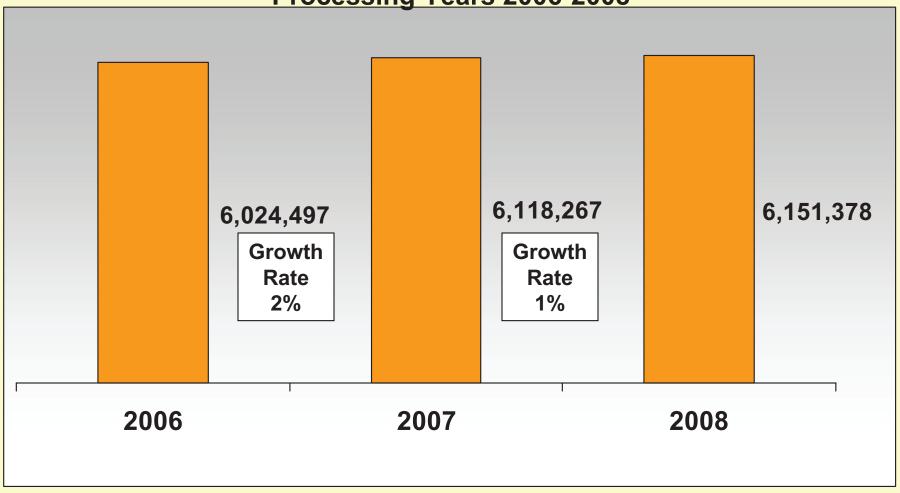
Employer's Annual Federal Unemployment Tax Return

Processing Year 2008



Form 940 Annual Filing Volume

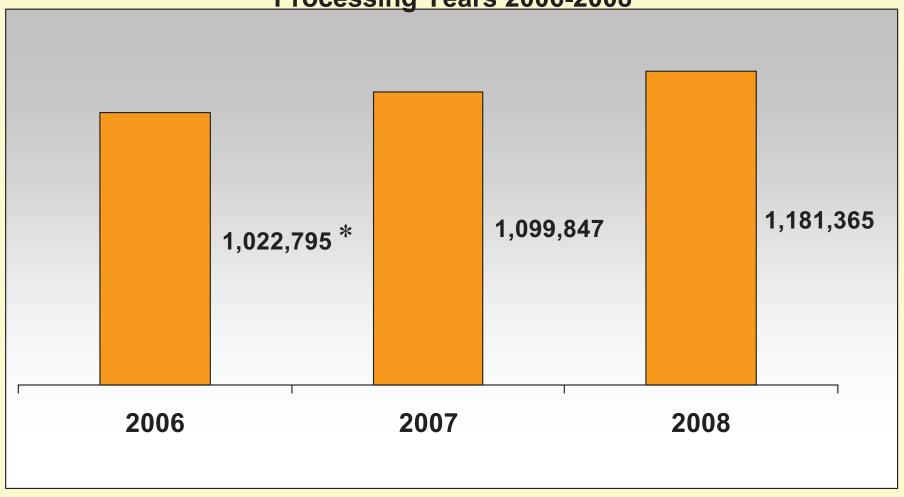




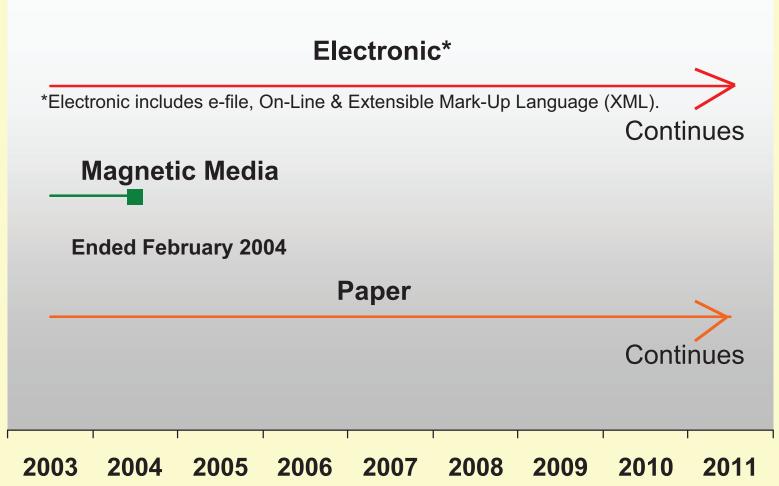
5

Form 940 Annual e-Filing Volume

Processing Years 2006-2008

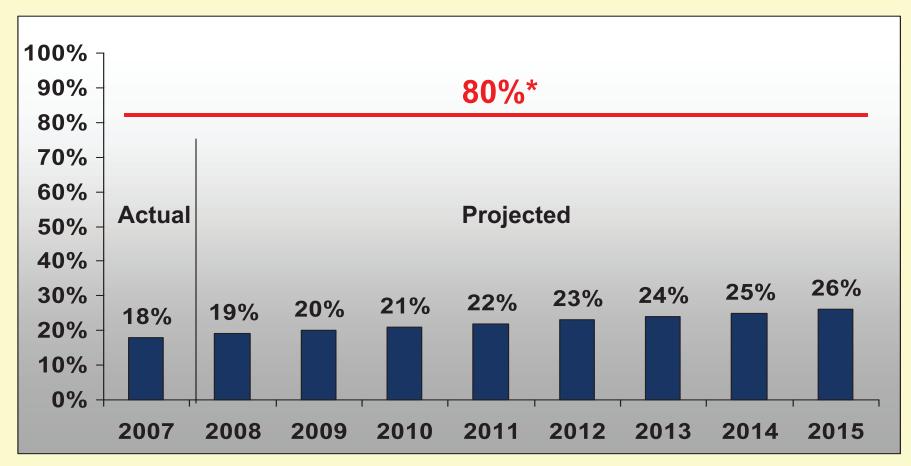


Form 940: Implementation Schedule



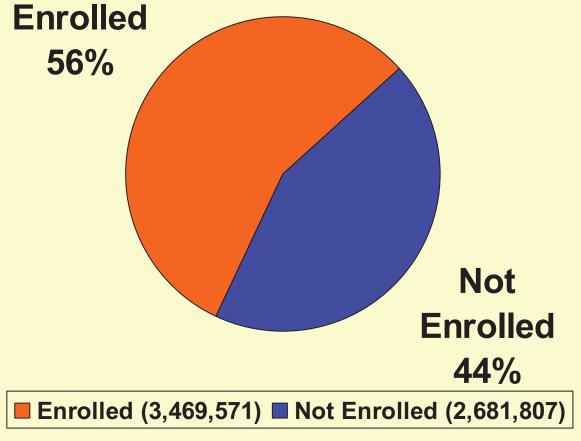
In Processing Year 2008, 19% of all Forms 940 were filed electronically.

Form 940 Projected e-file Penetration Rate



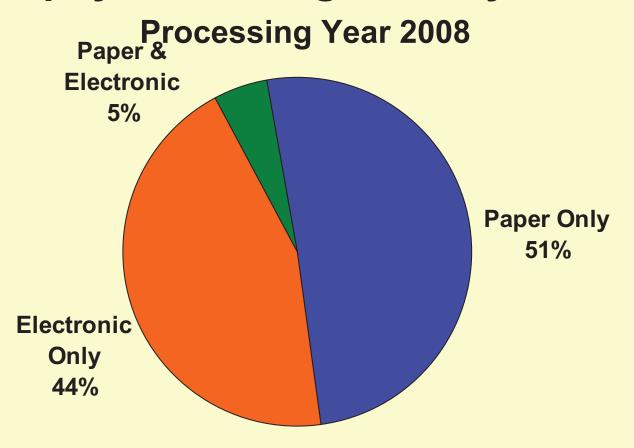
Form 940 Taxpayers Enrolled in EFTPS (Electronic Federal Tax Payment System)

Processing Year 2008



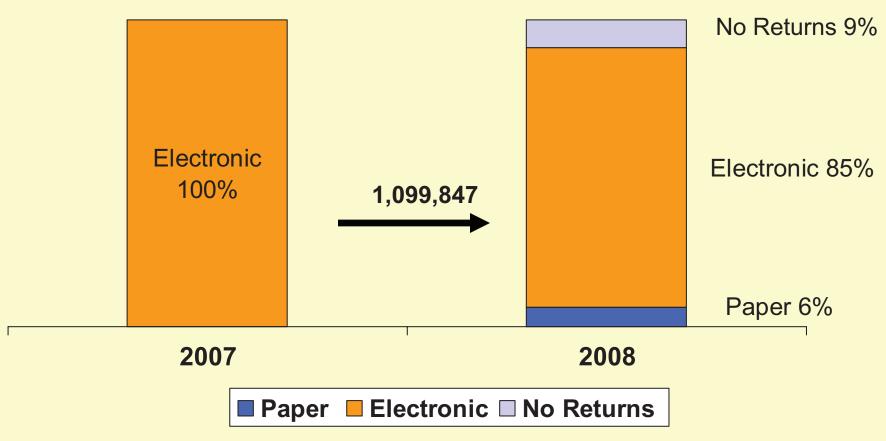
10

Payment Method Used by Form 940 Taxpayers Making 940 Payments





Form 940 *e-file* Loyalty



85% of Form 940 electronic users remained loyal.

Source: 2008 ETA Marketing Database

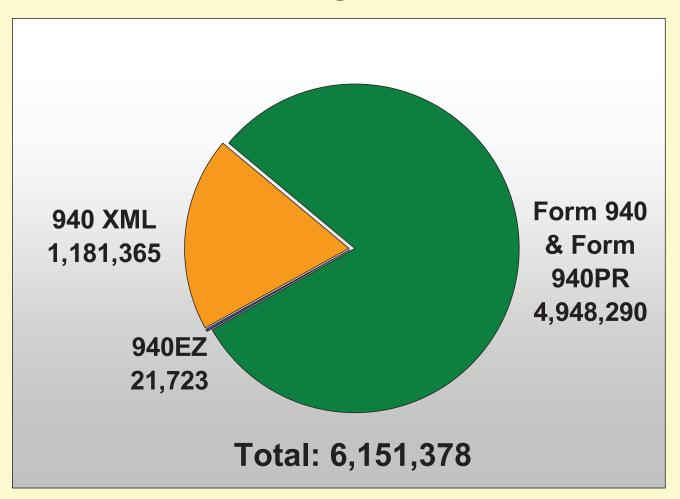
There are three forms in the 940 Series:

- Form 940EZ (Doc Code 38)
- Form 940 XML (Doc Code 39)
- Form 940 & 940PR* (Doc Code 40)

In Processing Years 2006, 2007 and 2008, electronic filing was not available for Forms 940EZ and 940PR*.

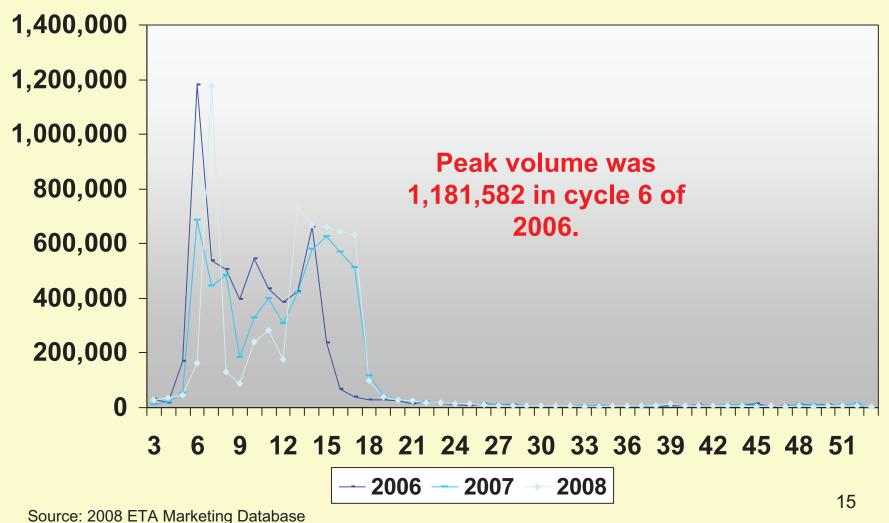
Forms 940 by Series

Processing Year 2008

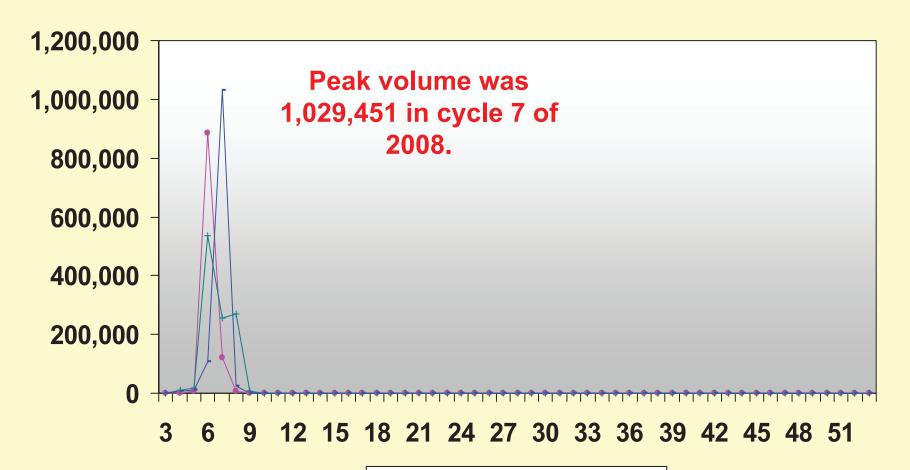


14

Form 940 Filing Patterns by Cycle Posted



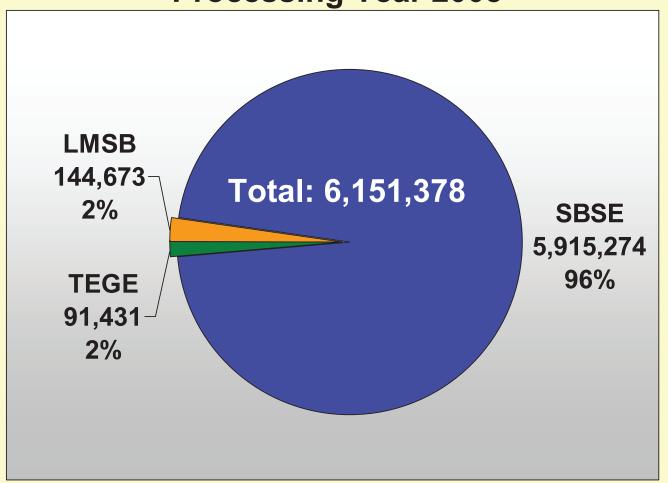
Form 940 *e-file* Patterns by Cycle Posted



2006 2007 2008

Forms 940 by Business Operating Division

Processing Year 2008



Most Form 940 Returns by NAICS

(The North American Industry Classification System - NAICS)

CODE	<u>TITLE</u>	<u>2008</u>	<u>%*</u>
722110	Full-Service Restaurants	139,950	2%
	Offices of Physicians (except mental		
621111	health specialists)	138,443	2%
238900	Other Specialty Trade Contractors	132,636	2%
	All Other Professional, Scientific, &		
541990	Technical Services	130,773	2%
541110	Offices of Lawyers	113,836	2%
236110	Residential Building Construction	113,516	2%
524210	Insurance Agencies and Brokerages	83,378	1%
621210	Offices of Dentists	80,011	1%
812990	All Other Personal Services	79,731	1%
722210	Limited-Service Eating Places	77,937	1%

^{*} The percentage of all Form 940 returns filed in PY2008

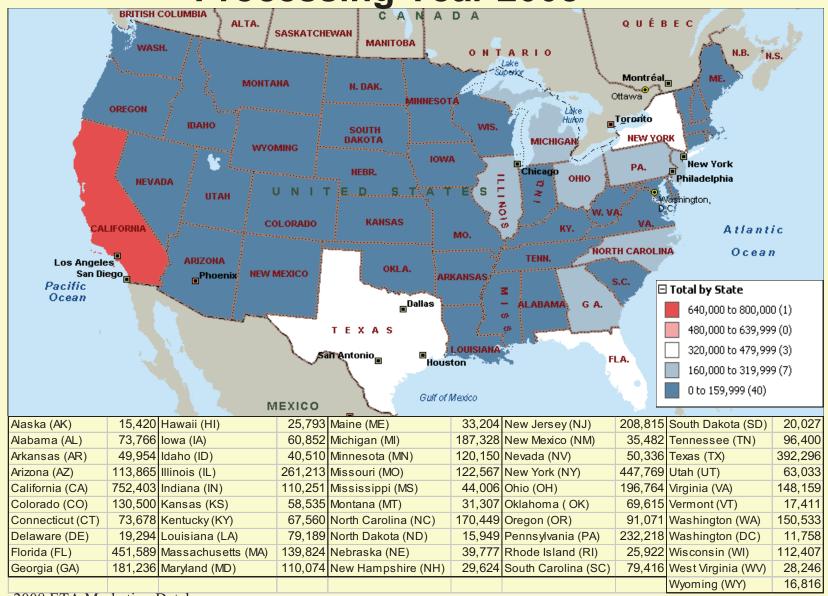
Most e-filed Forms 940 by NAICS

(The North American Industry Classification System - NAICS)

CODE	<u>TITLE</u>	<u>2008</u>	<u>%*</u>
	Offices of Physicians (except mental		
621111	health specialists)	40,586	3%
	All Other Professional, Scientific, &		
541990	Technical Services	32,197	3%
722110	Full-Service Restaurants	31,912	3%
541110	Offices of Lawyers	30,051	3%
621210	Offices of Dentists	23,480	2%
238900	Other Specialty Trade Contractors	21,131	2%
524210	Insurance Agencies and Brokerages	20,719	2%
	Other Activities Related to Real		
531390	Estate	18,955	2%
722210	Limited-Service Eating Places	15,956	1%
	Management, Scientific, & Technical		
541600	Consulting Services	15,900	1%

^{*} The percentage of electronic Form 940 returns filed in PY2008

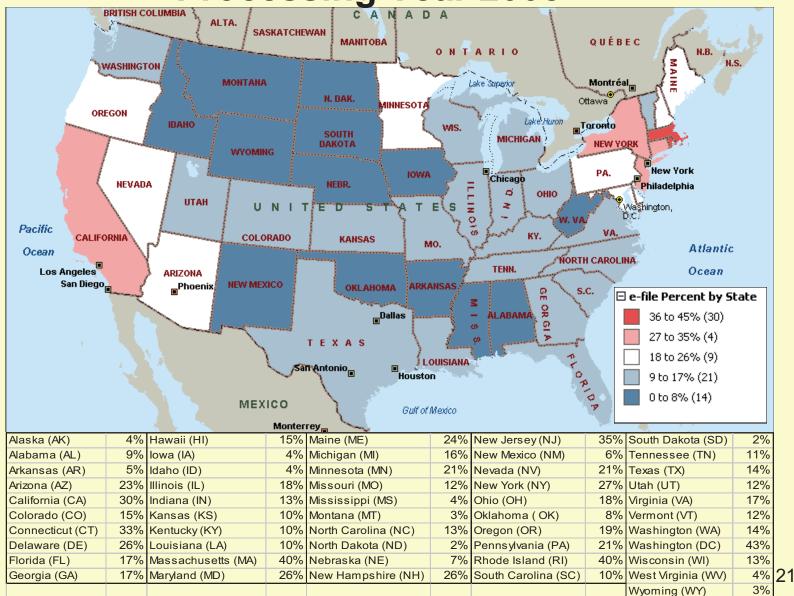
Form 940 Returns Filed by State Processing Year 2008



Source: 2008 ETA Marketing Database

Form 940 e-file Penetration by State

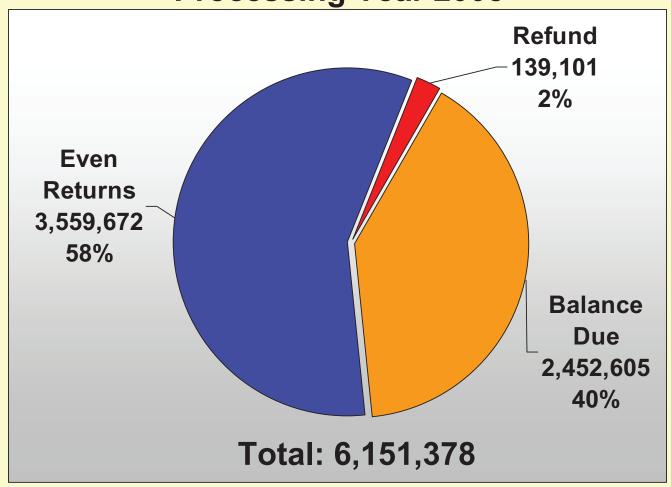
Processing Year 2008



Source: 2008 ETA Marketing Database

Forms 940 by Balance Due & Overpayment

Processing Year 2008



Form 940 Average Balance Due & Overpayment

Processing	Average	Average
Year	Refund	Balance Due
2008	\$432	\$248

Form 940 Summary (PY2008)

- Form 940 e-file penetration rate is 19% projected to be 26% by CY2015.
- 56% of all Form 940 taxpayers are enrolled in EFTPS and 49% are making electronic payments.

FY 09 NATIONWIDE ANALYSIS Form 990

Electronic Tax Administration Business ETA Marketing Database

SB/SE Research

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 Data Base), MTRDB
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 Business Masterfile databases
 as well as the BRTF (Business
 Returns Transaction File)
- Almost 34 million entities



Form 990 Filers

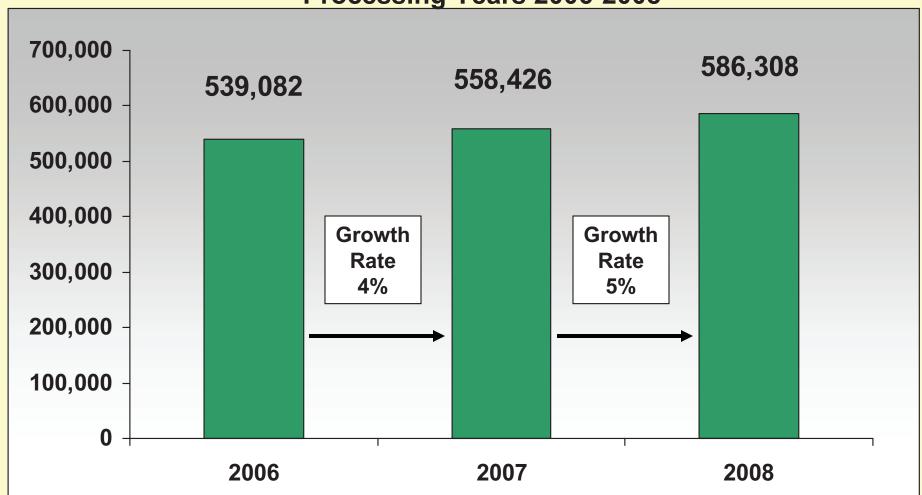
Exempt Organization Income Tax Return

Processing Year 2008

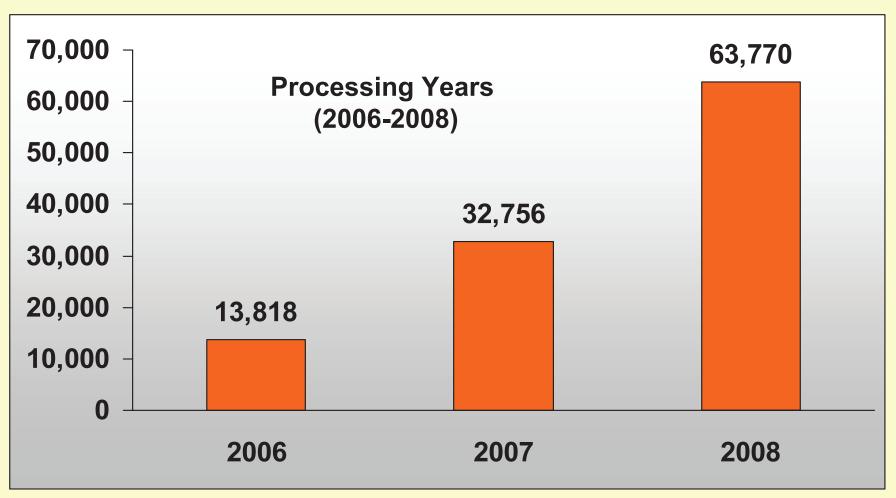


Form 990 Annual Filing Volume

Processing Years 2006-2008



Form 990 Annual e-file Volume

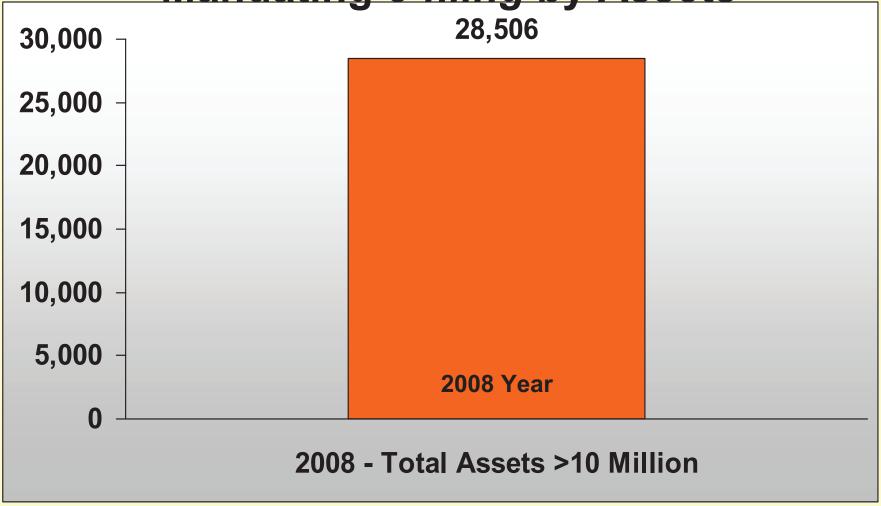


30

Source: 2008 ETA Marketing Database

In Processing Year 2008, 11% of all Forms 990 were e-filed.

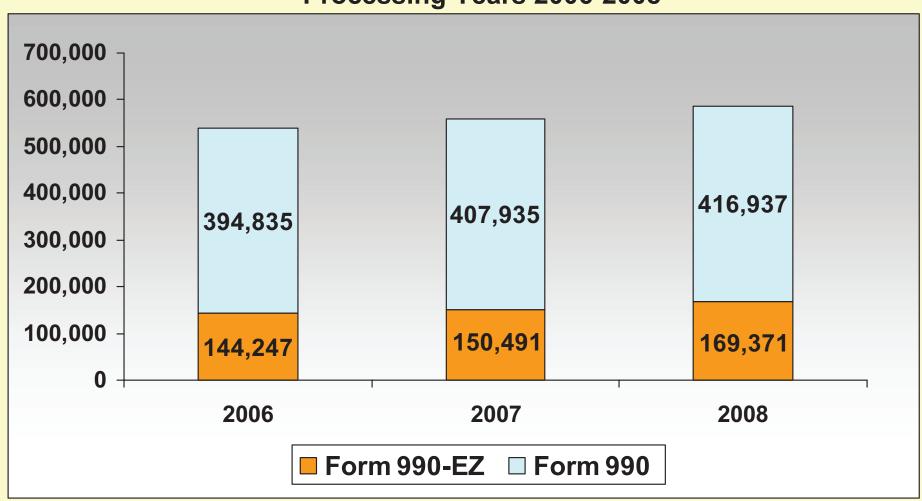
Form 990 Taxpayers Impacted by Mandating *e-filing* by Assets



The electronic filing requirements only apply to entities that file at least 250 returns, including income tax, excise tax, information and employment tax returns, during a calendar year.

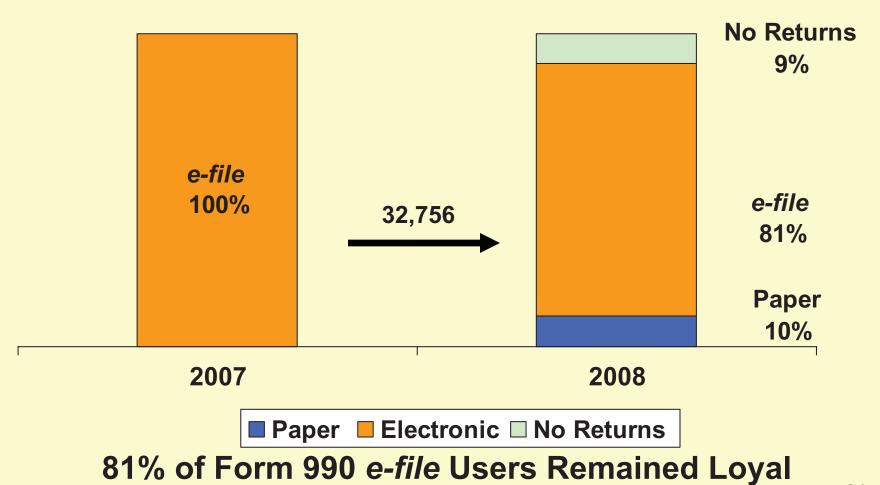
Form 990 Filing Volume by Series

Processing Years 2006-2008



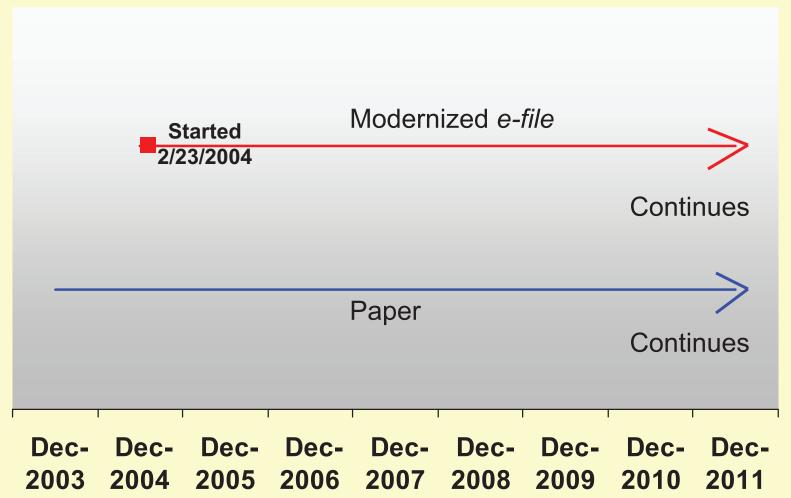
33

Form 990 e-file Loyalty

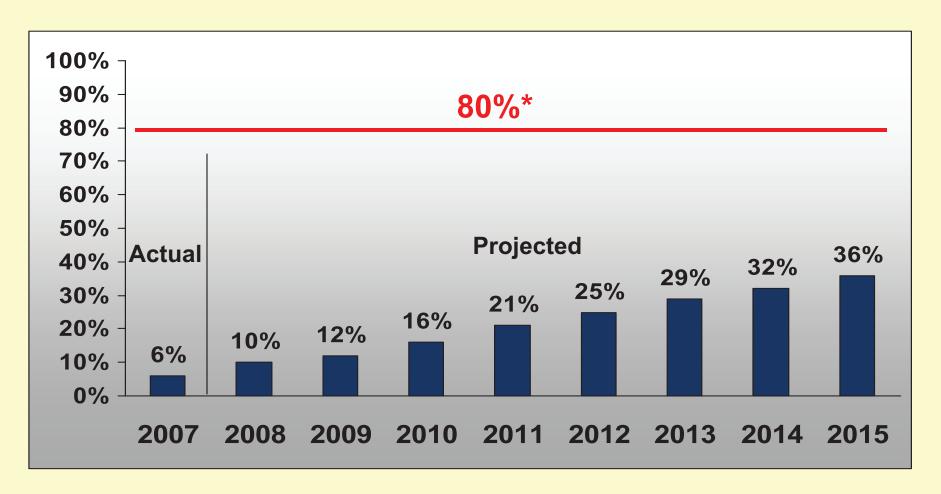


34

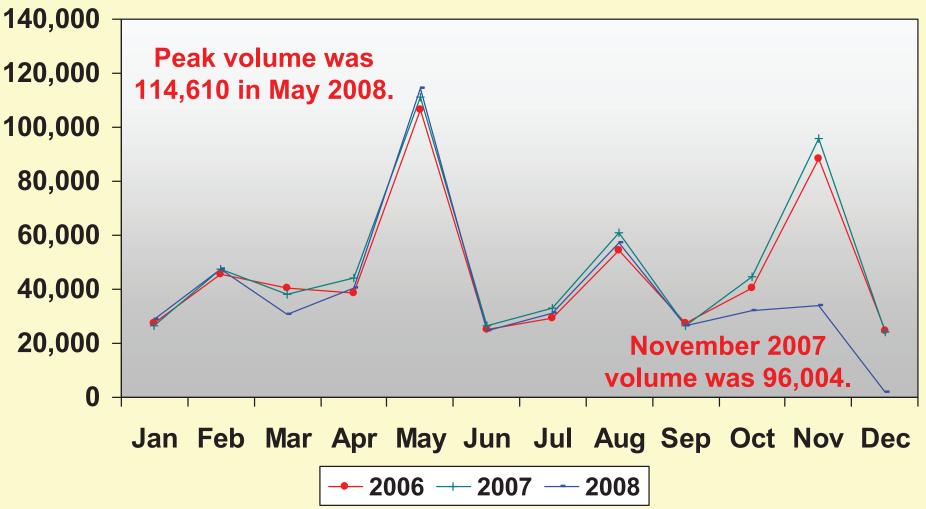
Form 990: Implementation Schedule



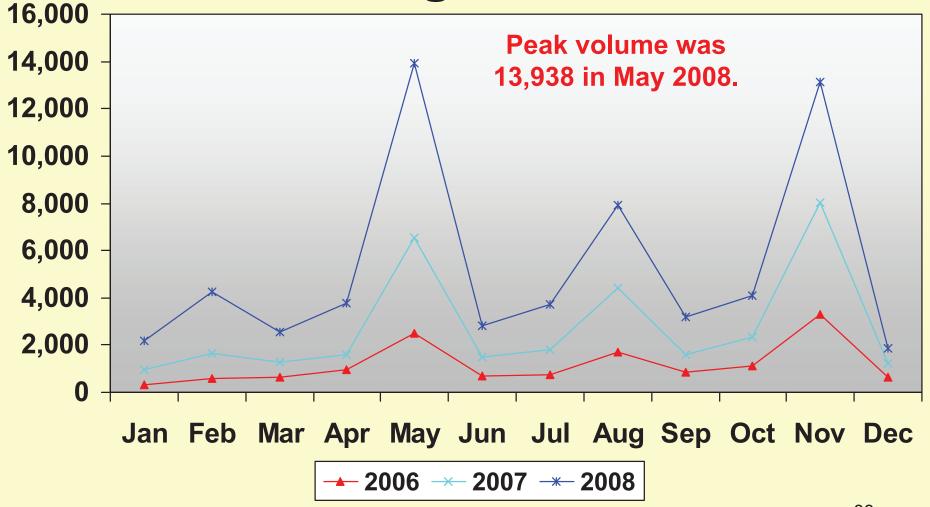
Form 990 Projected e-file Penetration Rate



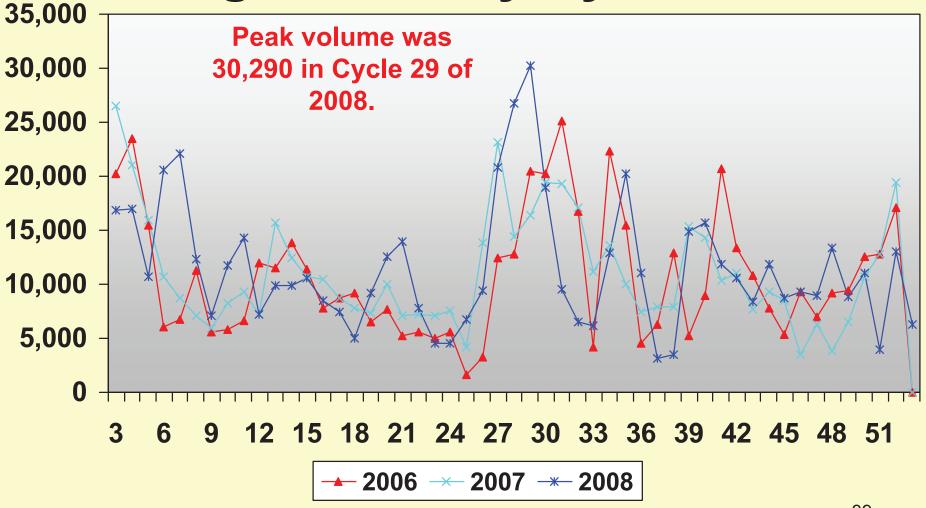
Form 990: Monthly Filing Patterns



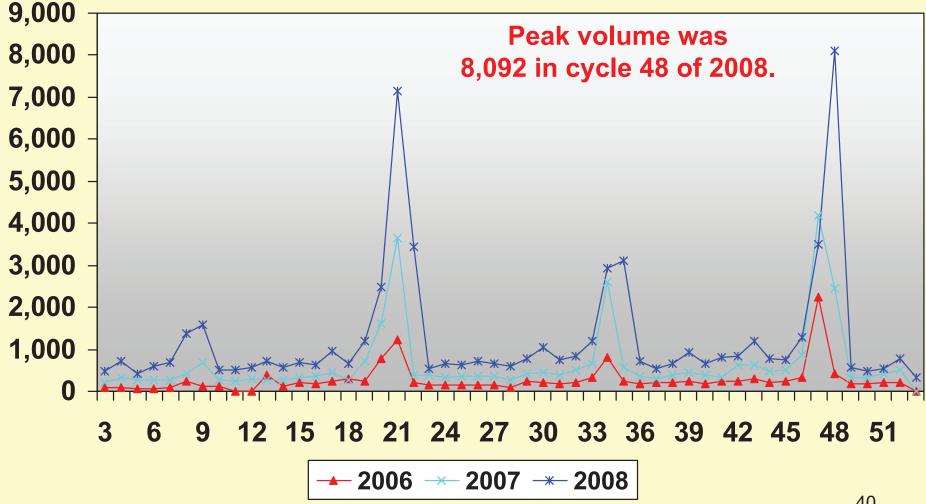
Form 990 Monthly e-file Filing Patterns



Form 990 Filing Pattern by Cycle Posted



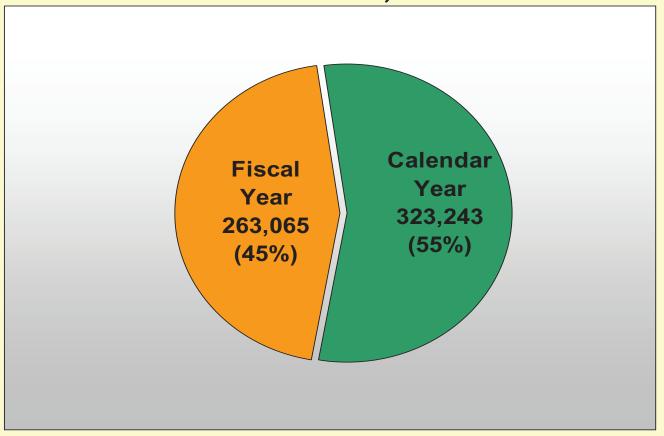
Form 990 e-file Pattern by Cycle Posted



Source: 2008 ETA Marketing Database

Form 990 Fiscal Year Returns vs. Calendar Year Returns

Total: 586,308



Processing Year 2008

Most Form 990 Returns by NAICS

(The North American Industry Classification System - NAICS)

NAICS	NAICS TITLE	<u>e-file</u>	Total
813000	Religious, Grantmaking, Civic, Professional, & Similar Organizations	20,774	201,750
611000	Educational Services	8,976	87,161
624000	Social Assistance	6,990	65,944
713000	Amusement, Gambling and Recreation Industries	2,451	29,332
711000	Performing Arts, Spectator Sports	2,144	24,404
712000	Museums, Historical Sites, & Similar Institutions	1,950	18,699
621000	Ambulatory Health Care Service	3,075	18,407
623000	Nursing & Residential Care Facilities	1,988	9,656
813410	Civic and Social Organizations	536	8,965

One NAICS Code 813000 accounted for 34% of all NAICS in 2008.

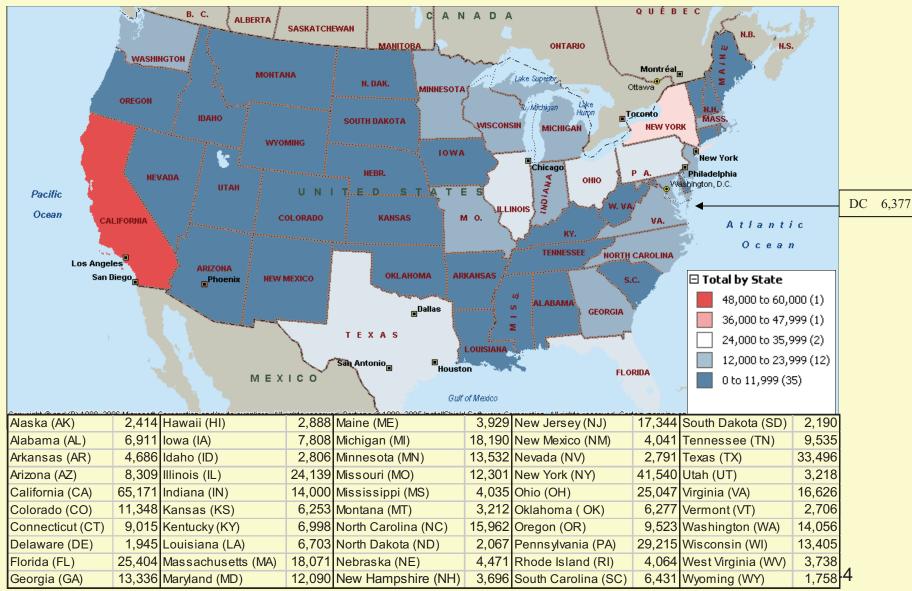
Form 990 Returns by Assets & Method

Processing Year 2008

	Paper	e-file	Total
Under \$250,000	338,042	28,389	366,431
\$250,000 Under \$1 Million	93,208	10,455	103,663
\$1 Million Under \$5 Million	62,122	8,731	70,853
\$5 Million Under \$10 Million	14,304	2,550	16,854
\$10 Million Under \$50 Million	11,726	7,924	19,650
\$50 Million or More	3,136	5,721	8,857
Total	522,538	63,770	586,308

Form 990 Returns by State

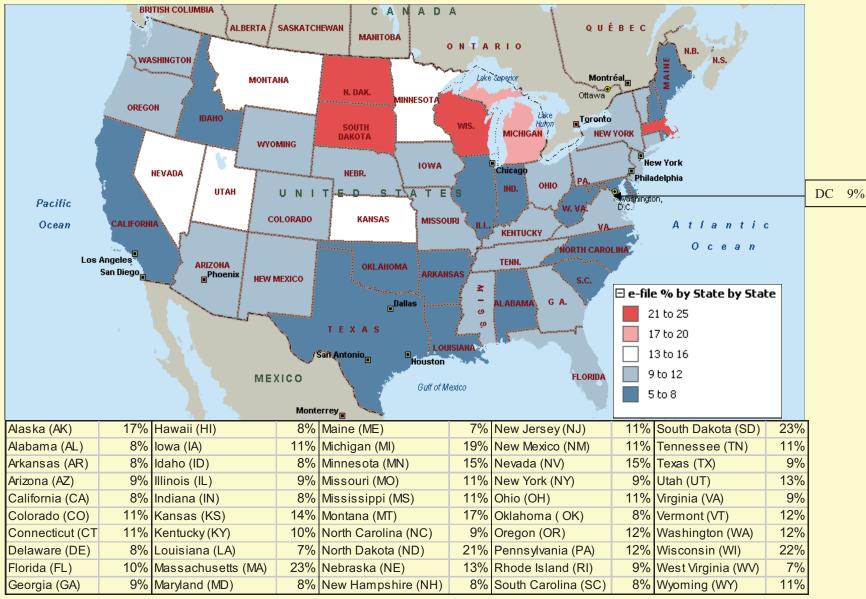
Processing Year 2008



Source: 2008 ETA Marketing Database

Form 990 e-file Penetration by State

Processing Year 2008



Source: 2008 ETA Marketing Database

Form 990-N Filers

Annual Electronic Filing Requirement for Small Exempt Organizations e-Postcard

Processing Year 2008



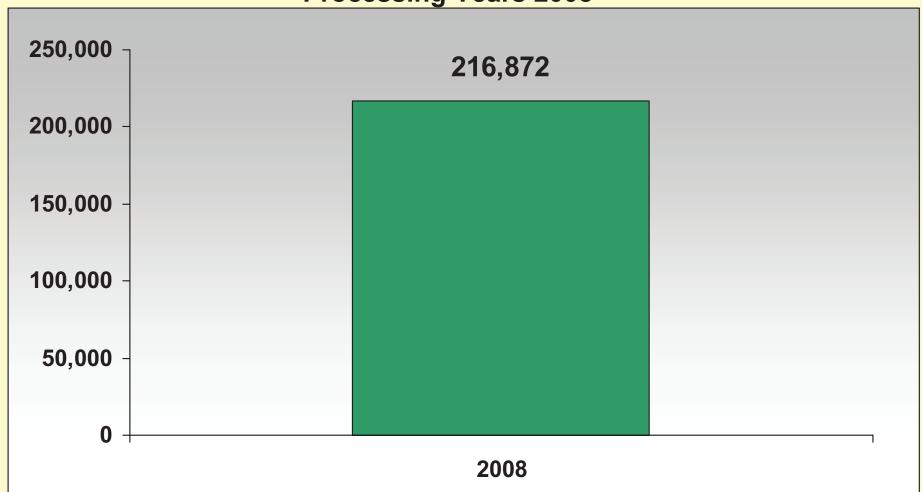
Who must file Form 990-N?

Under the Pension Protection Act of 2006, most small tax-exempt organizations whose gross receipts are normally \$25,000 or less must file Form 990-N, *Electronic Notice (e-Postcard) for Tax-Exempt Organizations not Required To File Form 990 or 990-EZ*. Before this law was enacted, these small organizations were not required to file annually with the IRS. The first filings were due in 2008 for tax years ending on or after December 31, 2007.

Source: www.irs.gov

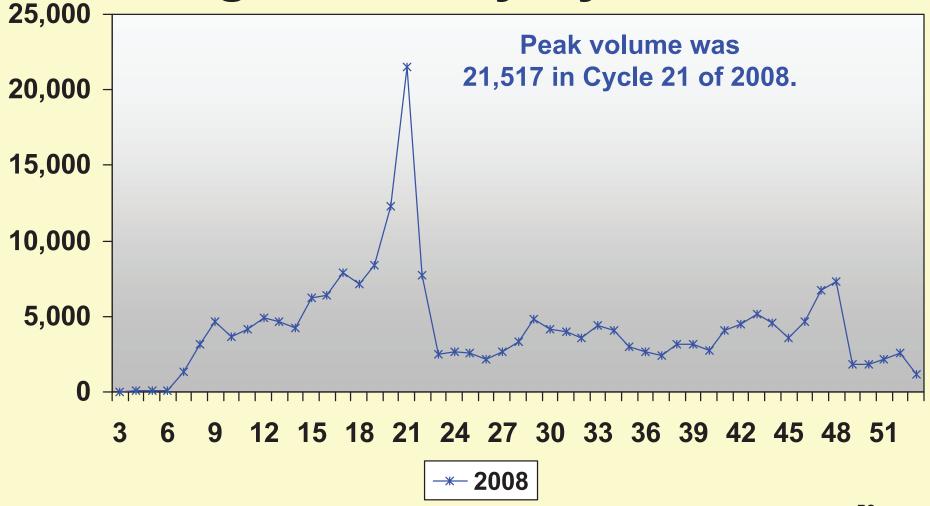
Form 990-N Annual Filing Volume

Processing Years 2008



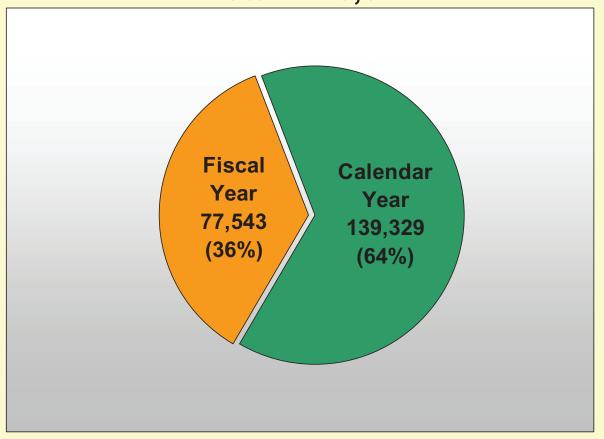
In Processing Year 2008, 100% of all Forms 990-N were e-filed. 990-N can only be electronically filed.

Form 990-N Filing Pattern by Cycle Posted



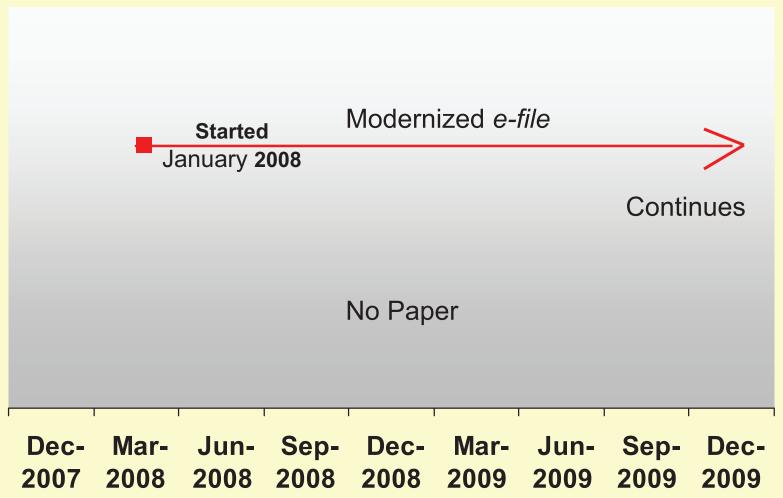
Form 990-N Fiscal Year Returns vs. Calendar Year Returns

Total: 216,872



Processing Year 2008

Form 990-N: Implementation Schedule



Source: 2008 ETA Marketing Database

Form 990-N by State



DC 1,332

Form 990 & 990-N Summary (PY2008)

- · 11% of all Form 990 returns are e-filed.
- 36% of all Form 990 returns are projected to be filed electronically in CY2015.
- Form 990 has two peak volume filing months: May and November.
- One NAICS Code (813000: Religious, Grantmaking, Civic, Professional, & Similar Organizations) accounts for 34% of all Form 990 returns.
- There is no preparer information available for paper Form 990 returns.
- 100% of 990-N returns are e-filed.

Form 990-PF Filers

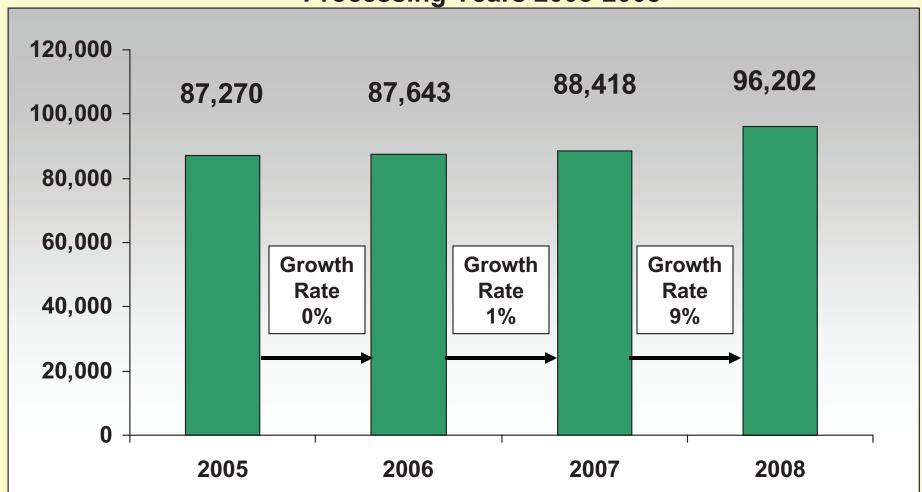
Return of Private Foundation

Processing Year 2008

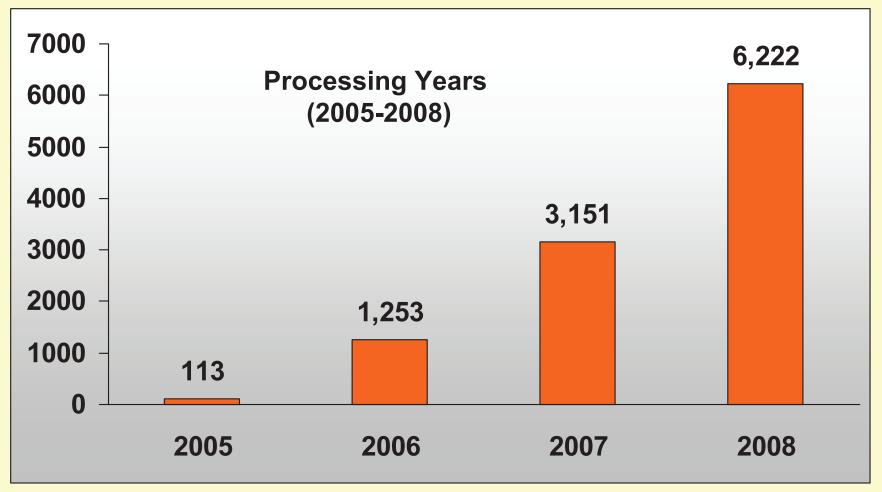


Form 990-PF Annual Filing Volume

Processing Years 2005-2008



Annual Form 990-PF e-file Volume

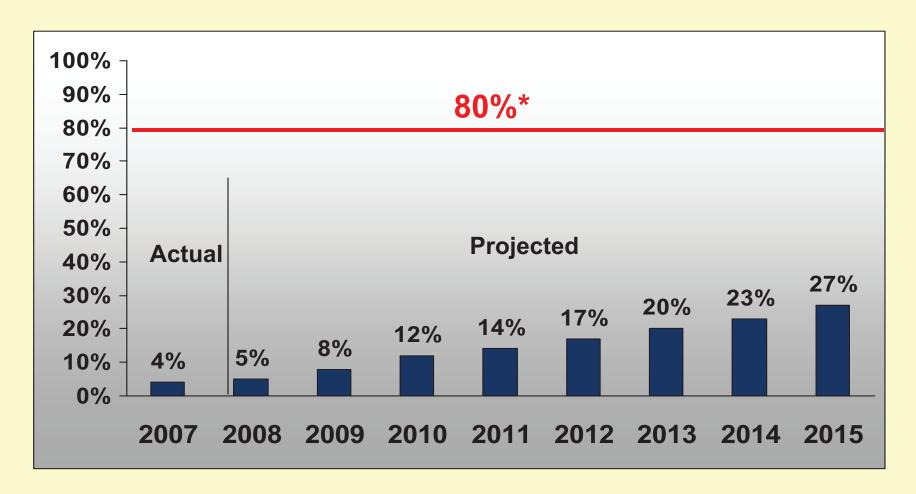


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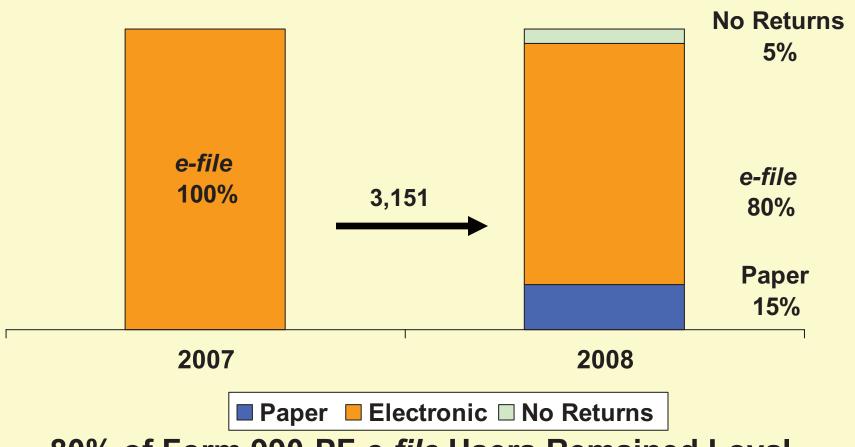
Source: 2008 ETA Marketing Database

In Processing Year 2008, 6% of all Forms 990-PF were e-filed.

Form 990-PF Projected *e-file* Penetration Rate

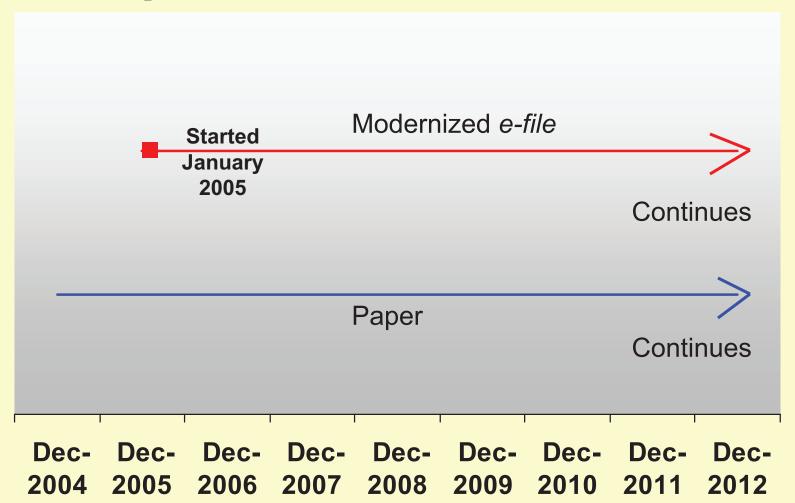


Form 990-PF e-file Loyalty

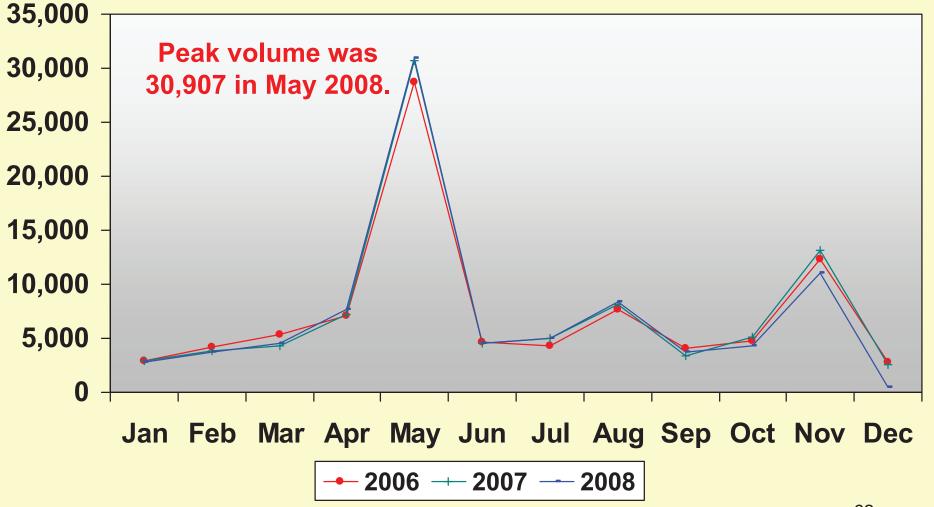


80% of Form 990-PF e-file Users Remained Loyal

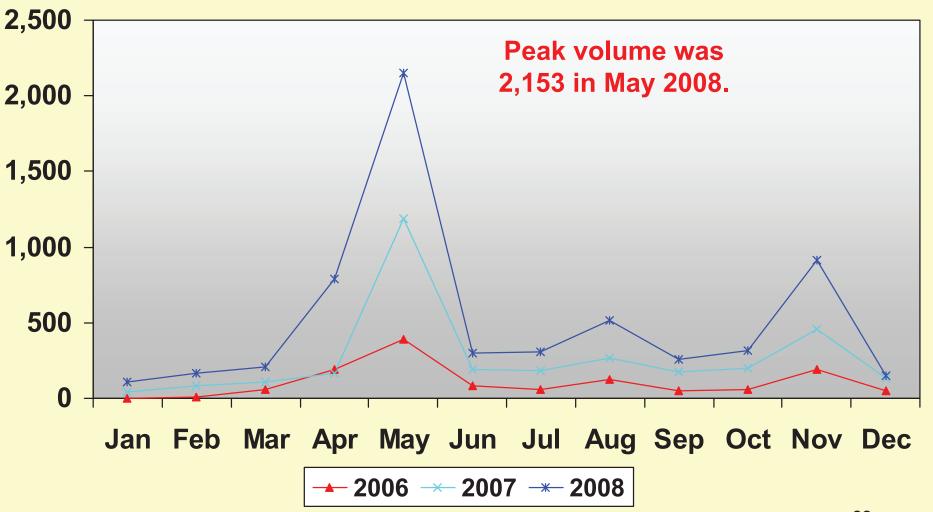
Form 990-PF: Implementation Schedule



Form 990-PF: Monthly Filing Patterns

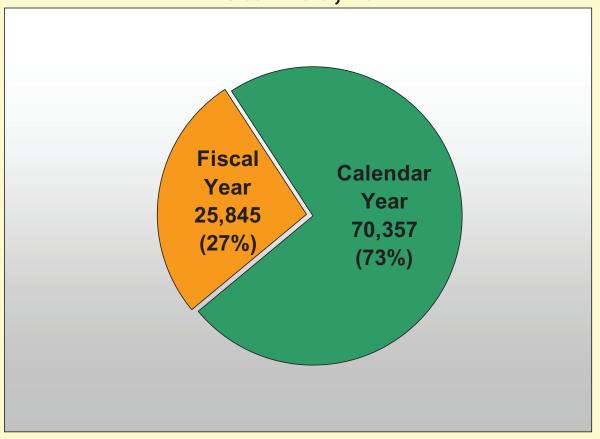


Form 990-PF Monthly e-file Patterns



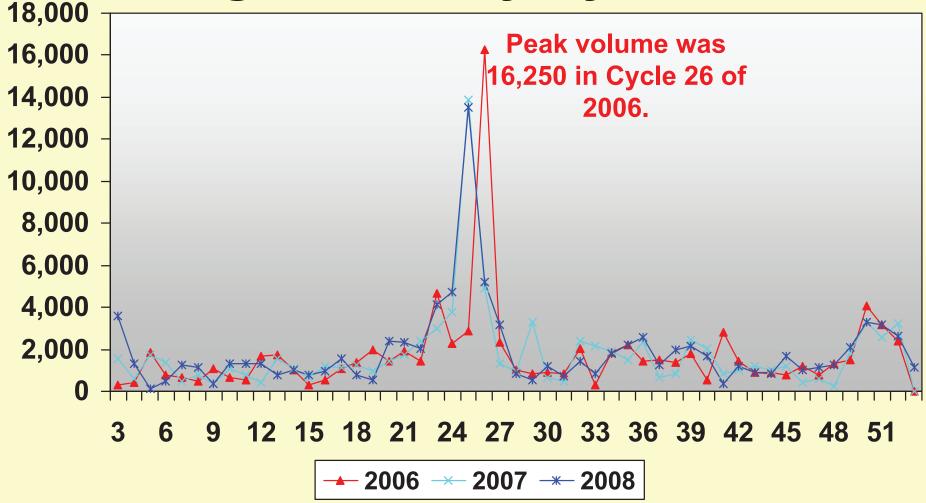
Form 990-PF Fiscal Year Returns vs. Calendar Year Returns

Total: 96,202

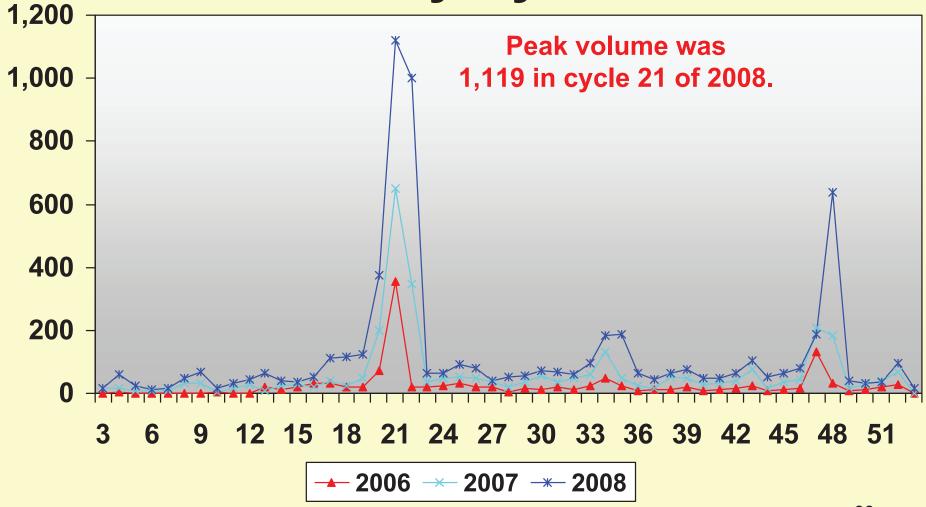


Processing Year 2008

Form 990-PF Filing Pattern by Cycle Posted



Form 990-PF *e-file*Pattern by Cycle Posted



Form 990-PF Returns by Assets & Method

Processing Year 2008

	Paper	e-file	Total
Under \$250,000	39,059	2,434	41,493
\$250,000 Under \$1 Million	21,799	1,804	23,603
\$1 Million Under \$5 Million	19,080	1,356	20,436
\$5 Million Under \$10 Million	4,246	232	4,478
\$10 Million Under \$50 Million	4,438	298	4,736
\$50 Million or More	1,358	98	1,456
Total	89,980	6,222	96,202

Source: 2008 ETA Marketing Database

Form 990-PF Returns by State



Form 990-PF e-file Penetration by State



Form 990-PF Summary (PY2008) • Form 990-PF has been *e-filed* since

- Form 990-PF has been e-filed since 2005.
- 6% of all 990-PF's are e-filed.
- 27% of all 990-PF's are projected to be e-filed in CY2015.
- Form 990-PF filers have an 80% e-file loyalty rate.
- Form 990PF has a peak filing rate in May.

FY 09 NATIONWIDE ANALYSIS Form 1065

Electronic Tax Administration Business ETA Marketing Database

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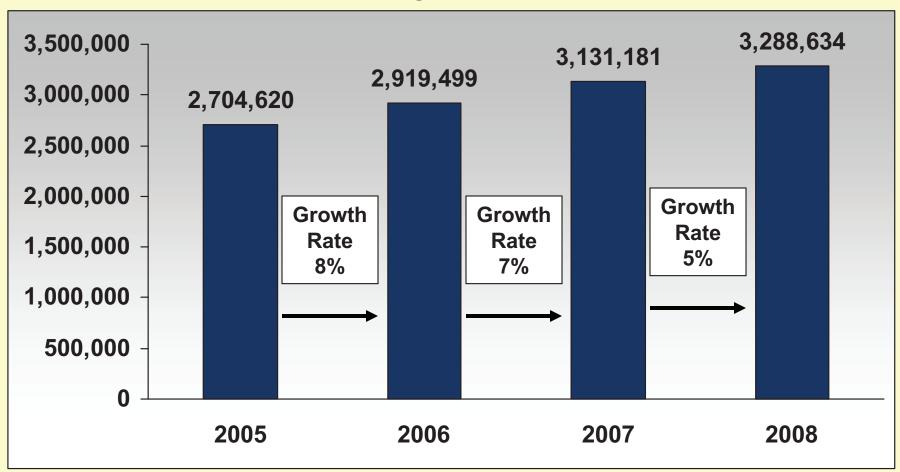


Form 1065 Filers Return of Partnership Income

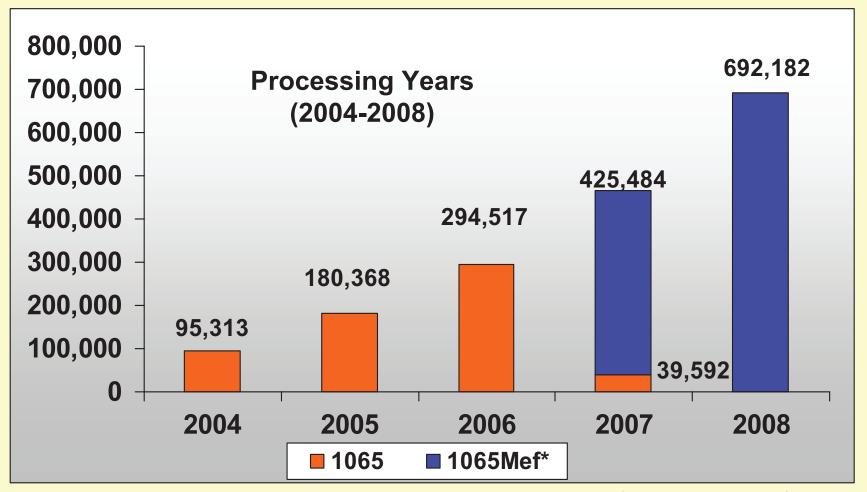


Form 1065 Annual Filing Volume

Processing Years 2005-2008



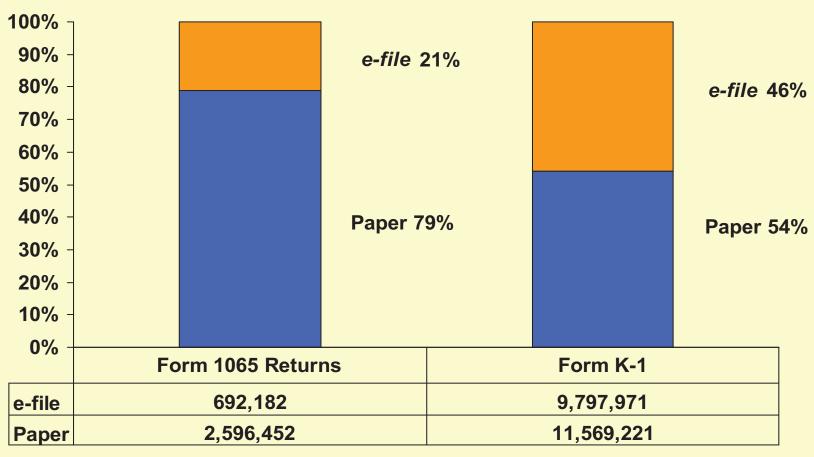
Annual Filing Volume for e-file Form 1065



* MeF = Modernized e-file 76

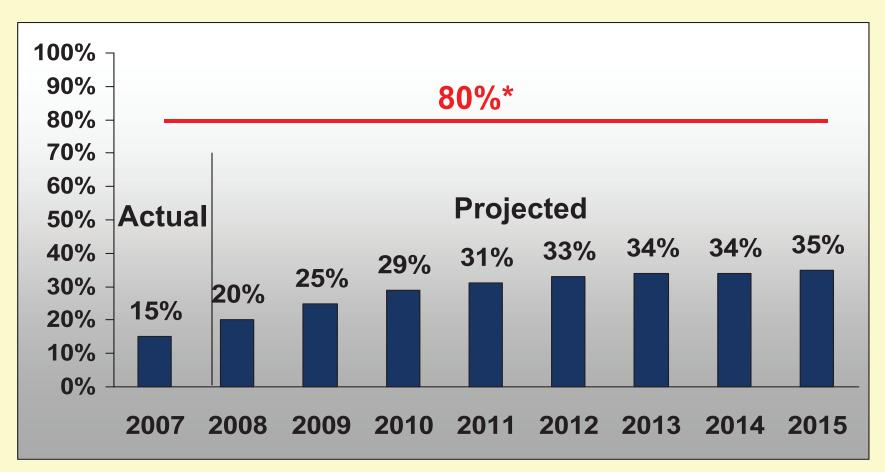
Forms K-1 Associated to Form 1065 Returns

(where each partner is issued one Form K-1)



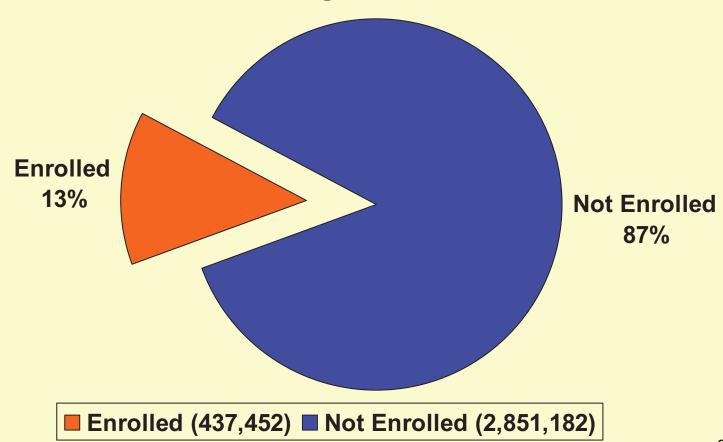
In Processing Year 2008, 21% of all Form 1065 Returns were filed electronically.

Form 1065 Projected Electronic Filing Penetration Rate



Form 1065 Taxpayers Enrolled in EFTPS (Electronic Federal Tax Payment System)

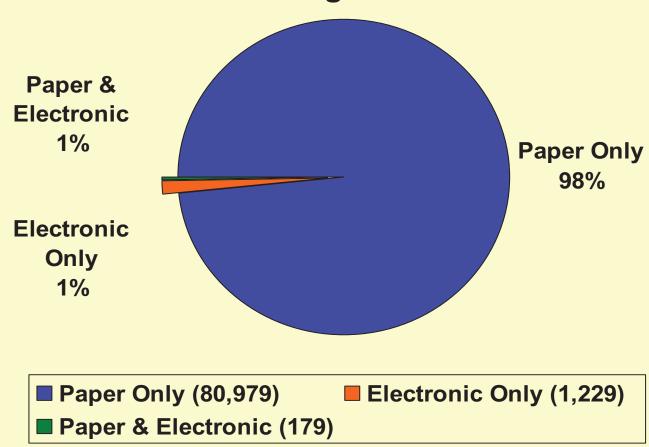
Processing Year 2008



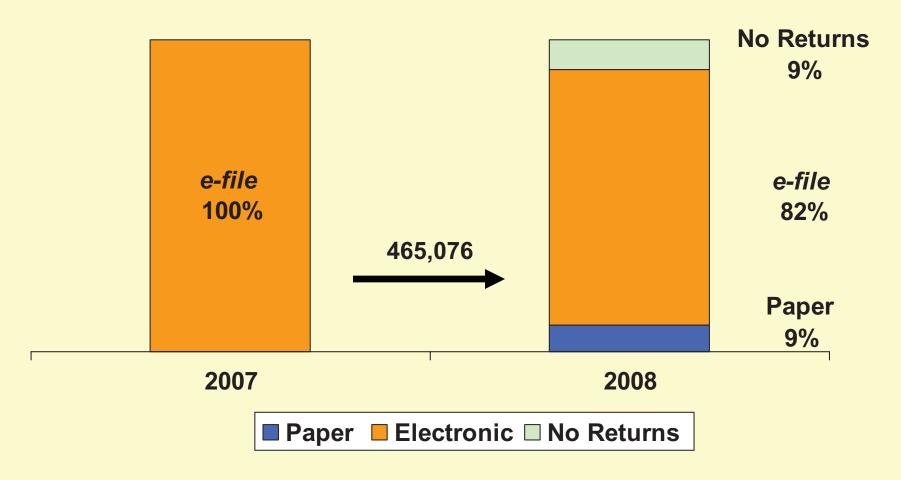
80

Payment Method Used by Form 1065 Taxpayers Making 1065 Payments*





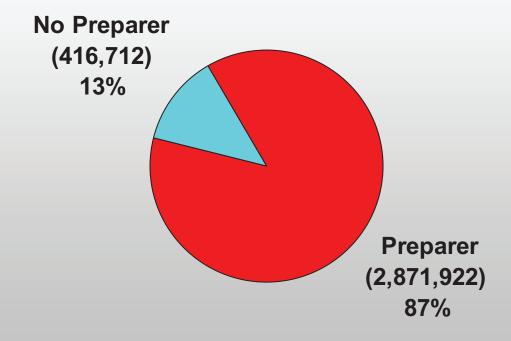
Form 1065 e-file Loyalty



82% of Form 1065 Users Remained Loyal

Preparer/No Preparer

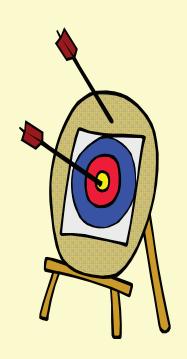
Total: 3,288,634



Form 1065 - Processing Year 2008

Suggested Target Market

The 8,361 Electronic Return
Originators Who Each e-filed
More Than 50 Individual
Returns But Also Filed
890,541 Partnership
Returns on Paper.



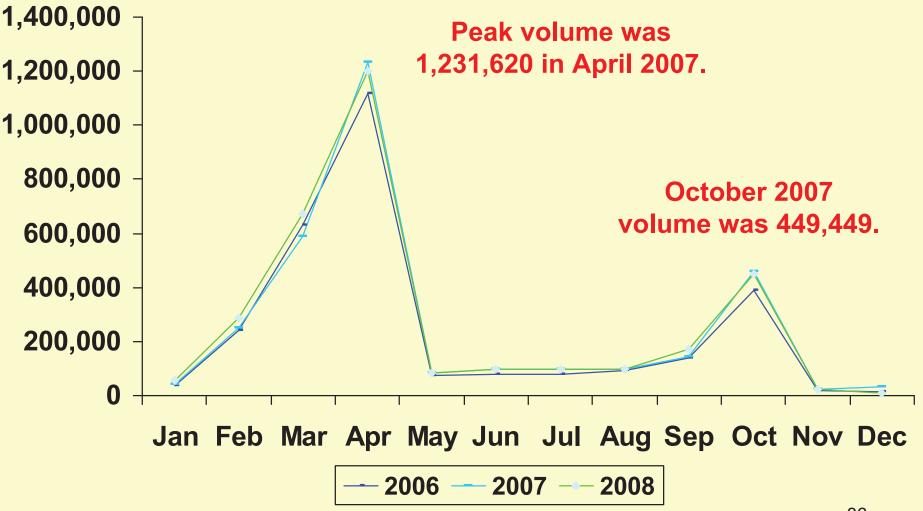
There are three forms in the 1065 Series:

- Form 1065PTP*
- Form 1065B**
- Form 1065

In Processing Years 2006, 2007 and 2008, Forms 1065PTP and 1065B comprised less than 1% of all Forms in the 1065 series.

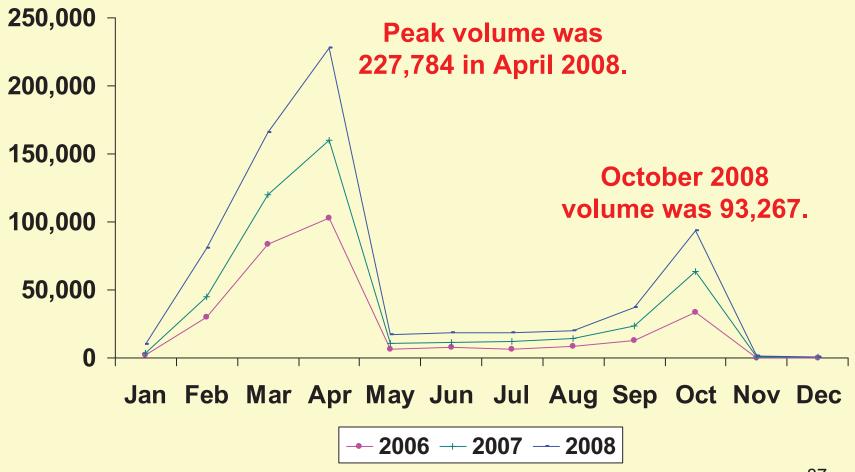
^{*} Form 1065-PTP: Publicly Traded Partnerships.

Form 1065 Monthly Filing Patterns

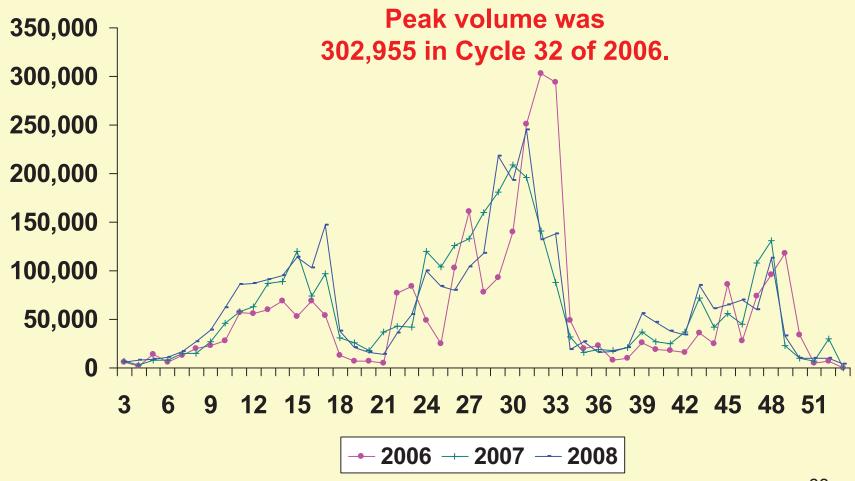


86

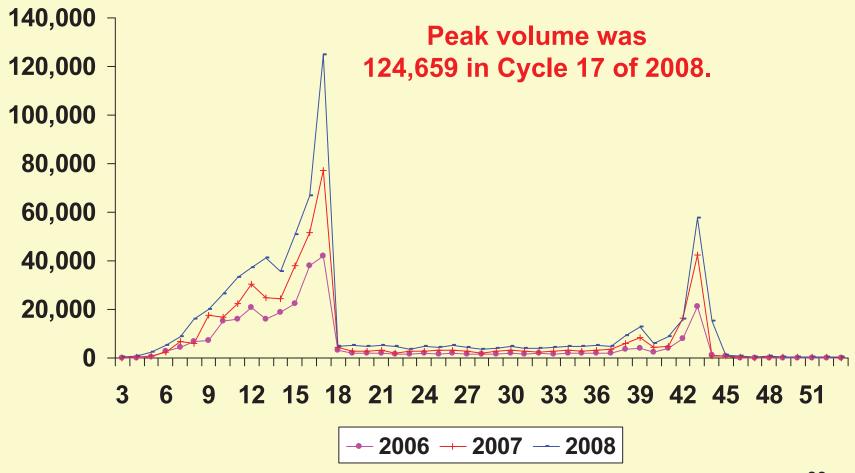
e-file Form 1065 Monthly Filing Patterns



Form 1065 Filing Pattern by Cycle Posted

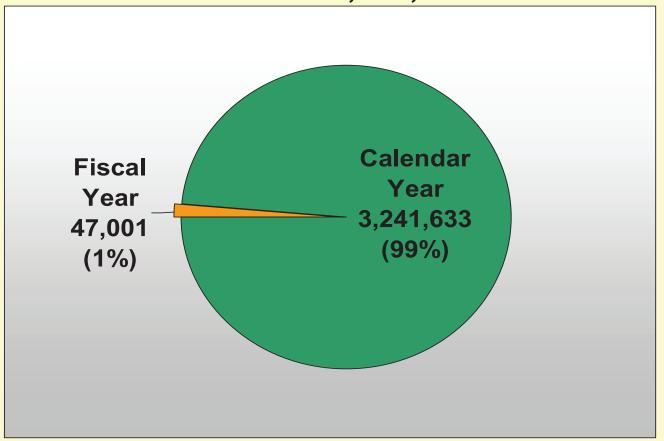


Form 1065 *e-file*Filing Pattern by Cycle Posted



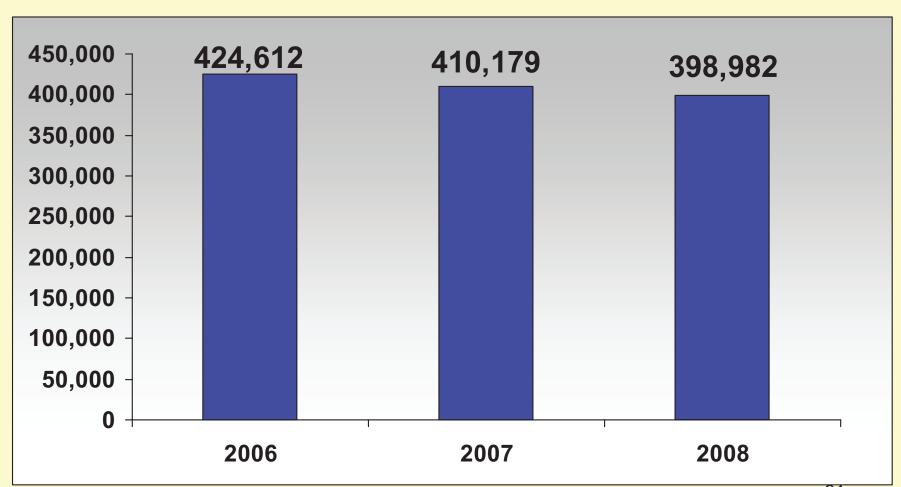
Form 1065 Fiscal Year Returns vs. Calendar Year Returns

Total: 3,288,634



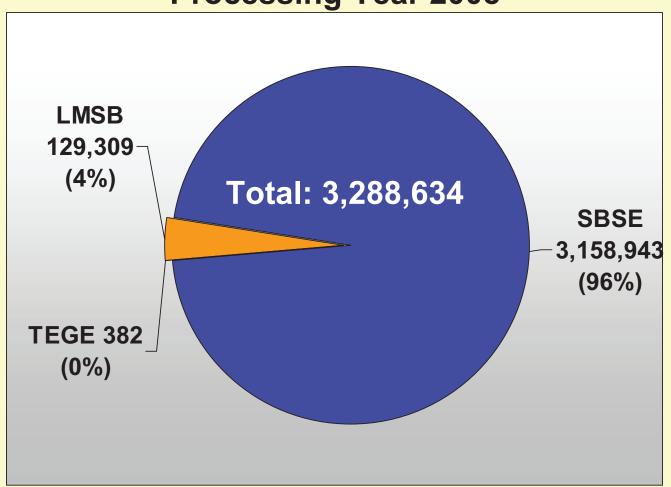
Initial Partnership Filings

Processing Years 2006-2008



91

Form 1065 Returns by Business Operating Division



Most Form 1065 Returns by NAICS

(The North American Industry Classification System - NAICS)

CODE	<u>TITLE</u>	2008	<u>%*</u>
	Lessors of Nonresidential		
531120	Buildings	472,829	14%
531110	Lessors of Residential Buildings	409,296	12%
	Other Activities Related to Real		
531390	Estate	334,289	10%
	Other Financial Investment		
523900	Activities	159,371	5%
	Lessors of Other Real Estate		
531190	Property	95,350	3%
	Residential Building		
236110	Construction	68,910	2%
531310	Real Estate Property Managers	66,982	2%
525990	Other Financial Vehicles	55,396	2%
541990	All Other Professional, Scientific	43,447	1%
722110	Full-Service Restaurants	33,712	1%

44% of 1065 returns represent real estate related activities

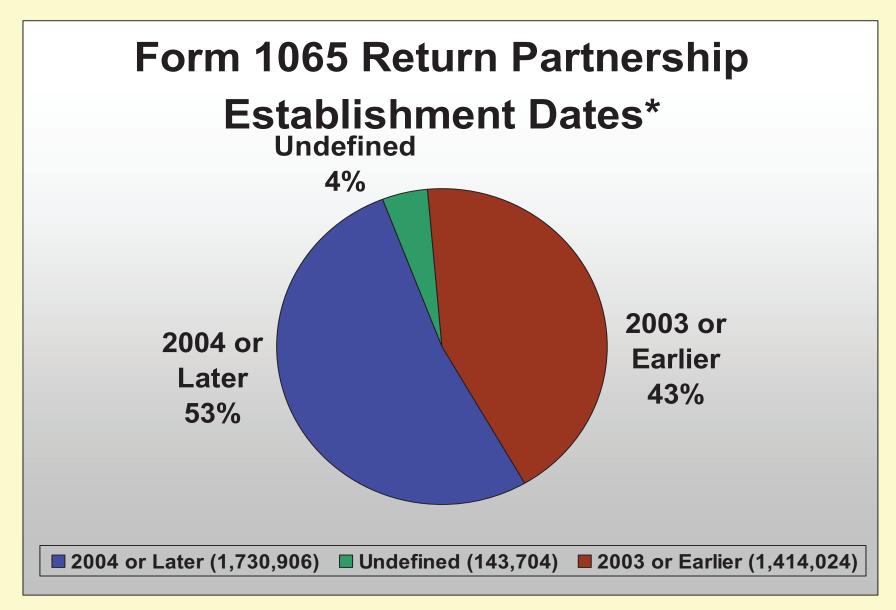
^{*} The percentage of all Form 1065 returns filed in PY2008

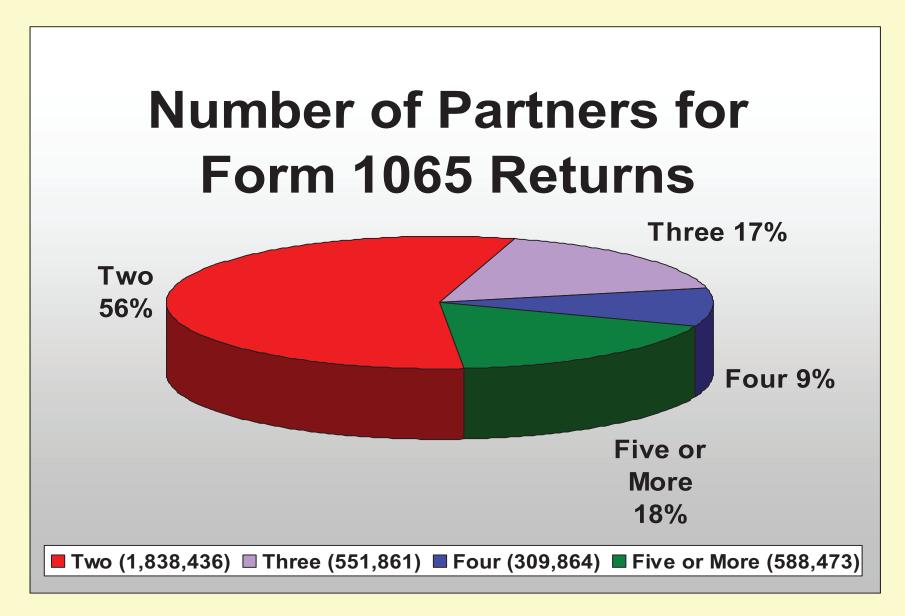
Most e-filed Forms 1065 by NAICS

(The North American Industry Classification System - NAICS)

CODE	<u>TITLE</u>	<u>2008</u>	<u>%*</u>
531120	Lessors of Nonresidential Buildings	112,010	16%
531110	Lessors of Residential Buildings	92,294	13%
531390	Other Activities Related to Real Estate	68,237	10%
523900	Other Financial Investment Activites	30,716	4%
531190	Lessors of Other Real Estate Property	20,757	3%
531310	Real Estate Property Managers	15,278	2%
236110	Residential Building Construction	15,160	2%
541990	All Other Professional, Scientific	8,927	1%
525990	Other Financial Vehicles	8,107	1%
722110	Full-Service Restaurants	7,247	1%

^{*} The percentage of all electronic Form 1065 returns filed in PY 2008 94



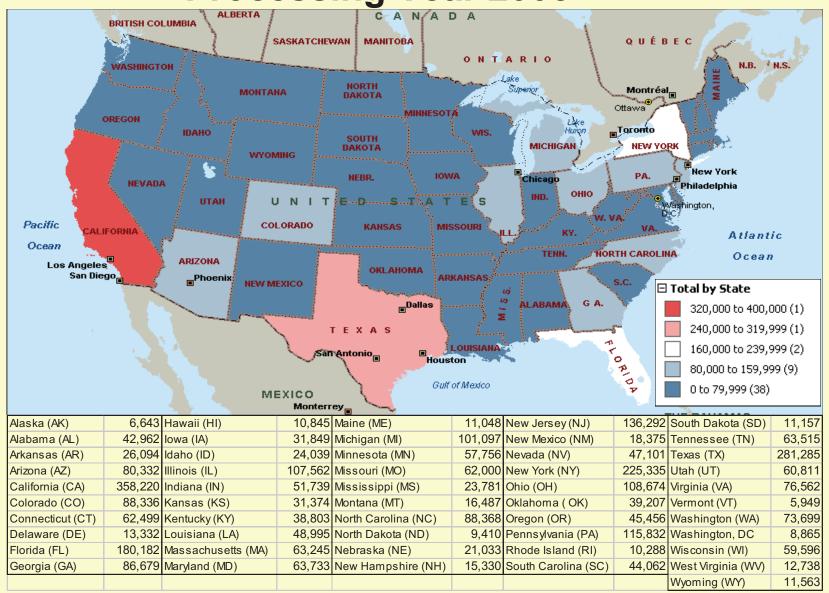


Partnership K-1's

(where each partner is issued one K-1)

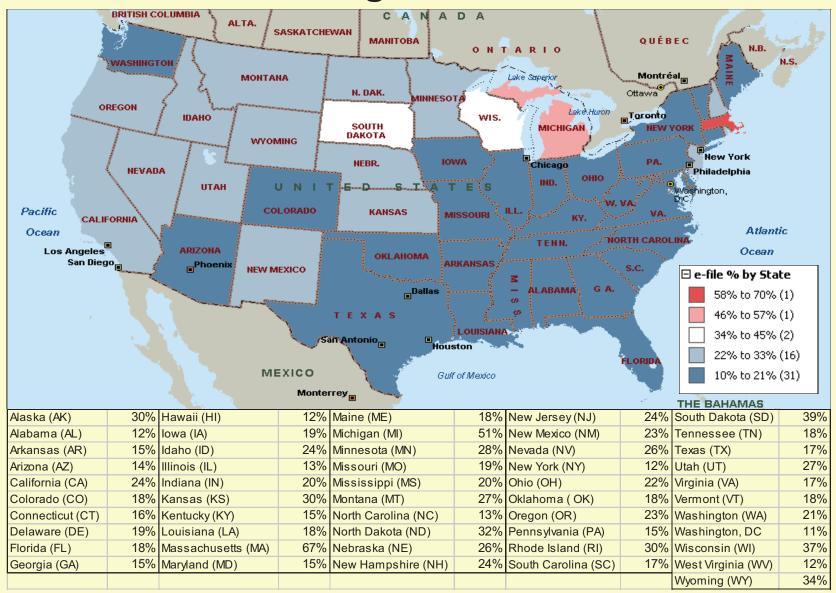
Number of	Number of	Number of	Percent
Partners	Returns	<u>K-1's</u>	of K-1s
<3*	1,838,436	3,675,628	17.20%
3	551,861	1,655,583	7.75%
4	309,864	1,239,456	5.80%
5 - 10	411,946	2,660,025	12.45%
11 - 100	169,363	4,003,711	18.74%
101 - 1,000	6,573	1,450,252	6.79%
>1,000	591	6,682,537	31.27%
Total	3,288,634	21,367,192	100.00%

Form 1065 Returns Filed by State Processing Year 2008



Source: 2008 ETA Marketing Database

Form 1065 e-file Penetration by State Processing Year 2008



Source: 2008 ETA Marketing Database

Form 1065 Summary (PY2008)

- 1065's have been e-filed since 2000, yet only 35% of all 1065's are projected to be e-filed in CY2015.
- 21% of Form 1065 returns are currently e-filed.
- 13% of all 1065 taxpayers are enrolled in EFTPS.
- Form 1065 filers have an 82% e-file loyalty rate.
- 1065's have two peak volume filing times: April and October.
- 1,447,656 (44%) of 1065 returns represent real estate related activities.
- 87% of filers use preparers.
- 53% of partnerships were established in 2004 or later.
- 82% of 1065 filers have fewer than five partners.

FY 09 NATIONWIDE ANALYSIS Forms 1120 &1120S

Electronic Tax Administration
Business ETA Marketing Database

SB/SE Research

June 2009

Project BKN0126

Acknowledgements

This report was prepared at the SB/SE Research site in Brooklyn/Hartford under the direction of Research Chief Wendy S. Handin. Kenneth Bulcroft was the primary author with valuable support provided by Kevin Mullen. Special thanks to Lisa Burch of ETA for posting this report to www.irs.gov so that it can be used by taxpayers and preparers to learn about e-file progress. For further information, please contact Wendy S. Handin at (718) 488-3260.

Primary Data Sources

- All business tax returns filed for Processing Year 2008
- Returns processed through December 31, 2008 (cycle 200853)
- The Business Marketing
 Database contains variables
 from the TRDB (Tax Return
 Data Base), MTRDB
 (Modernized TRDB) and
 Business Masterfile databases
 as well as the BRTF (Business
 Returns Transaction File)
- Over 34 million entities



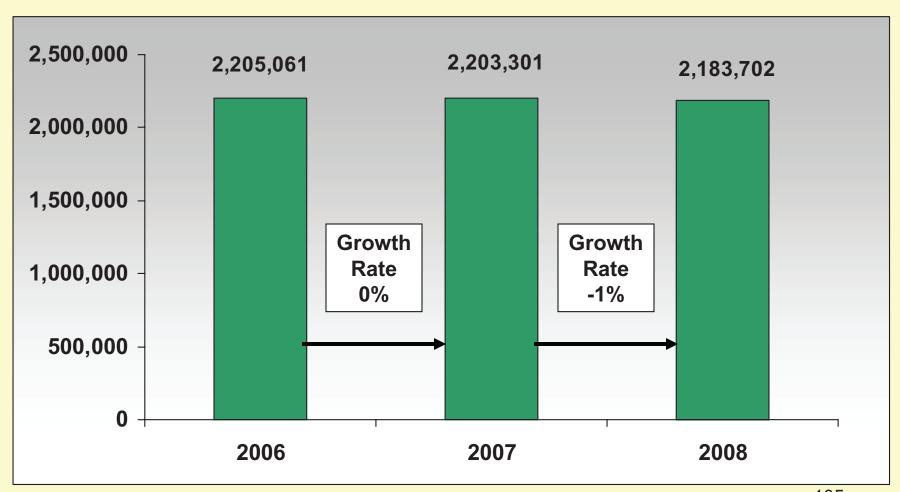
Form 1120 Filers

Corporation Income Tax Return

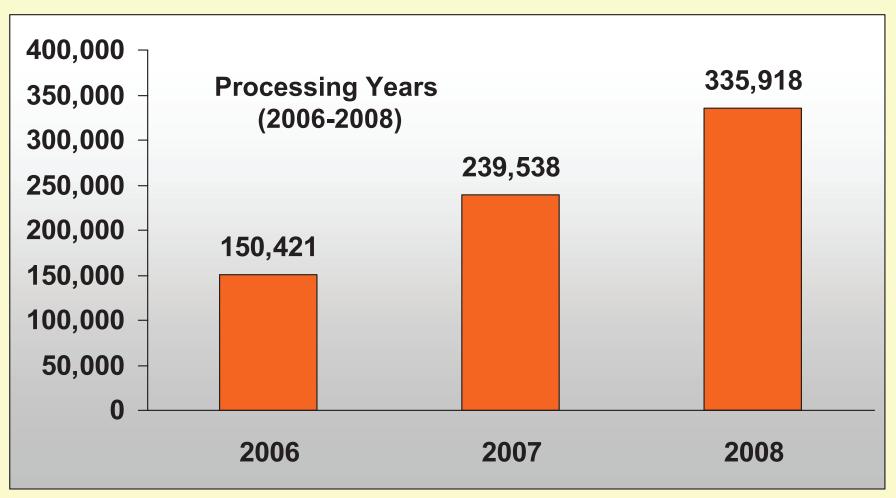


Form 1120 Annual Filing Volume

Processing Years 2006-2008

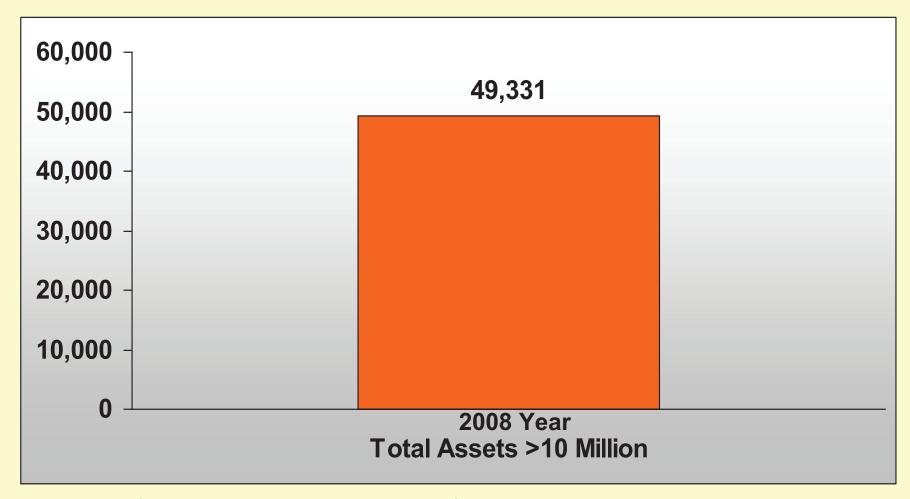


Annual Filing Volume for e-file Form 1120



Source: 2008 ETA Marketing Database

Form 1120 Taxpayers Impacted by Mandating *e-filing* for Asset Thresholds

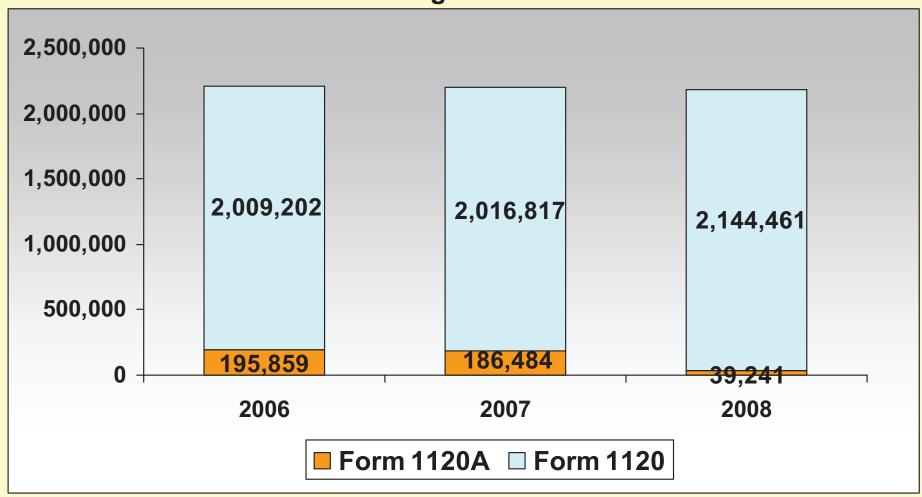


The electronic filing requirements only apply to entities that file at least 250 returns, including income tax, excise tax, information and employment tax returns, during a calendar year.

In Processing Year 2008, 15% of all Form 1120 returns were filed electronically.

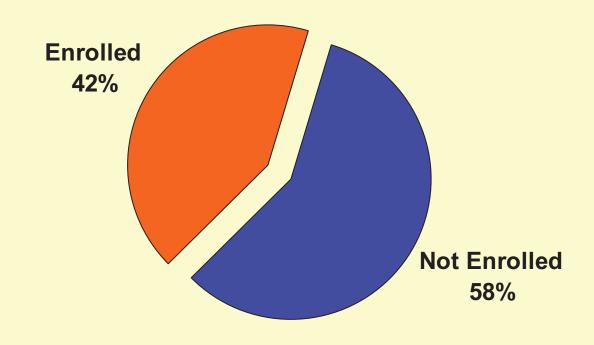
Form 1120 by Series

Processing Years 2006-2008



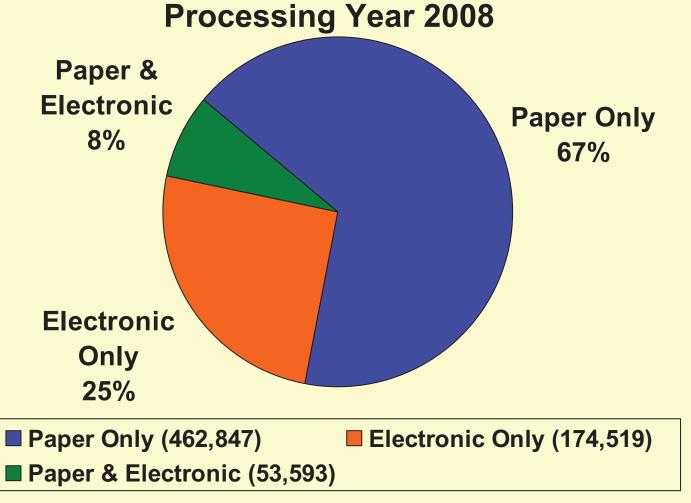
Form 1120 Taxpayers Enrolled in EFTPS (Electronic Federal Tax Payment System)

Processing Year 2008

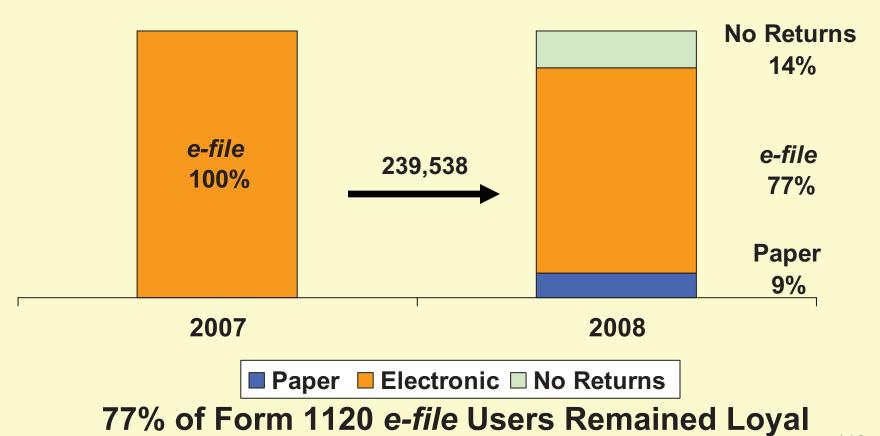


■ Enrolled (923,288) **■** Not Enrolled (1,260,414)

Payment Method Used by 1120 Series Taxpayers Making Payments*

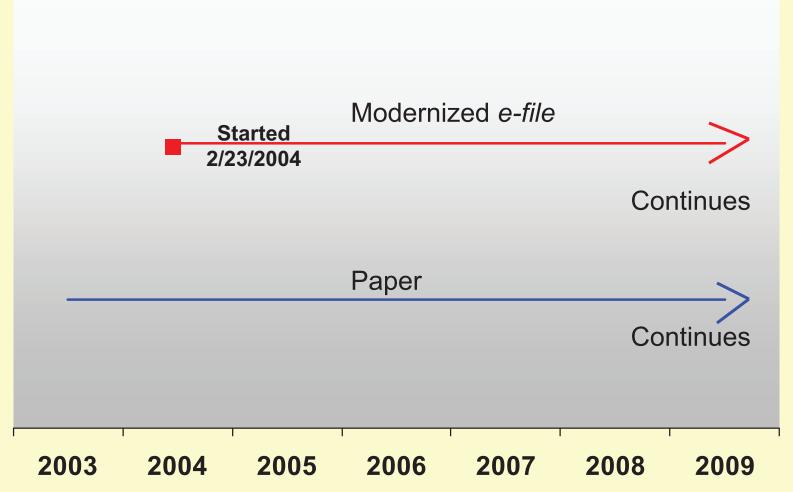


Form 1120 e-file Loyalty

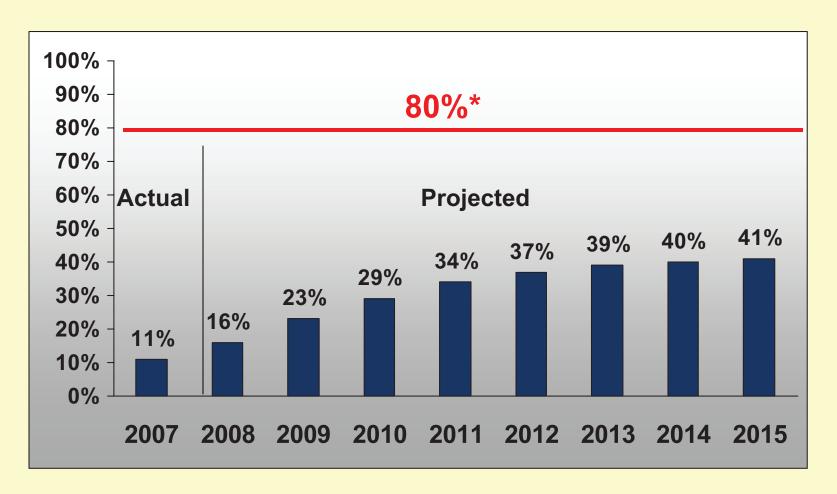


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Form 1120: Implementation Schedule

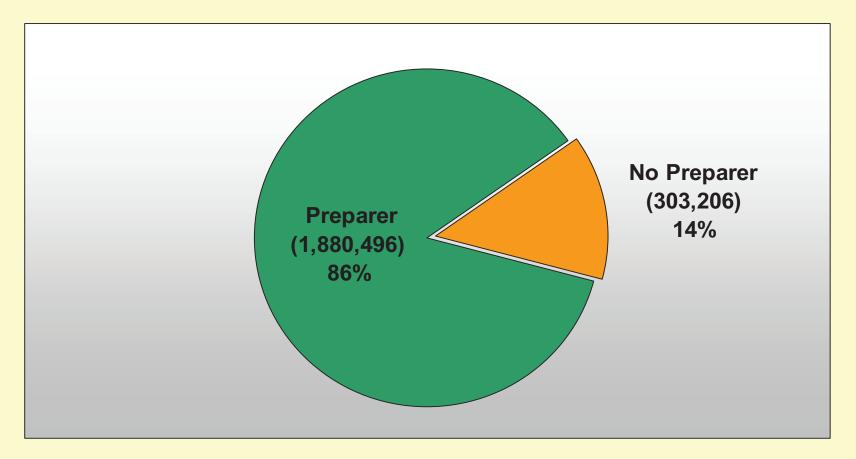


Form 1120 Projected e-file Penetration Rate



Form 1120 Preparer/No Preparer

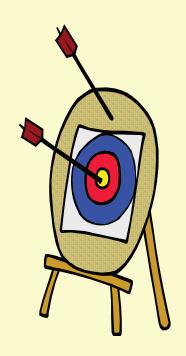
Total: 2,183,702



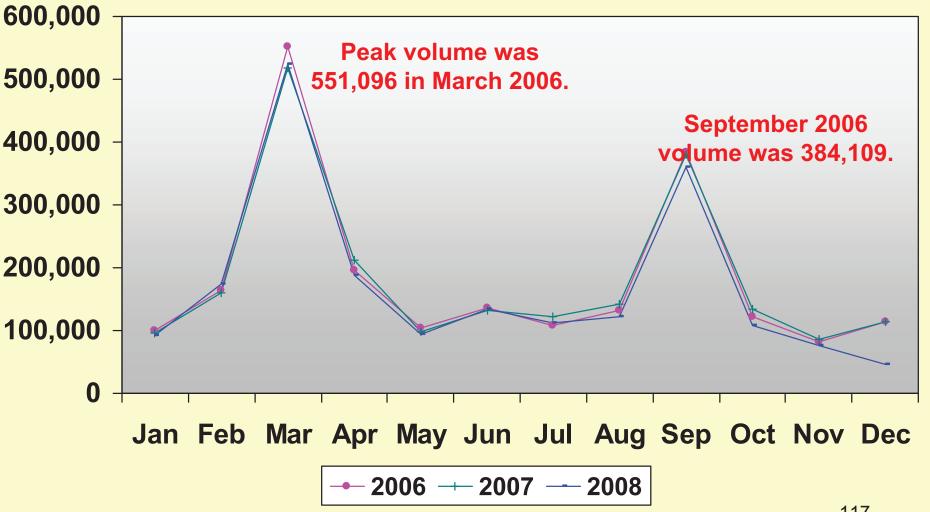
Processing Year 2008

Suggested Target Market

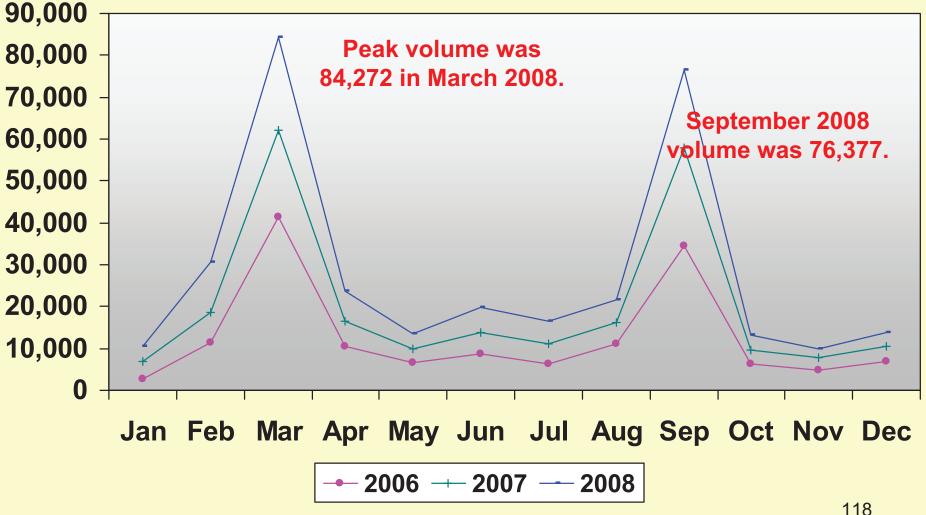
The 4,860 Electronic Return
Originators Who Each e-filed
More Than 50 Individual
Returns But Also Filed
404,642 Corporation
Returns on Paper.



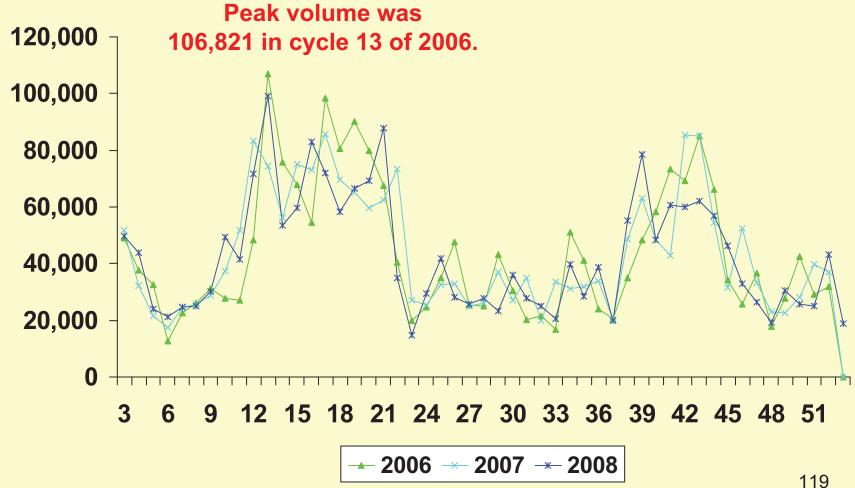
Form 1120: Monthly Filing Patterns



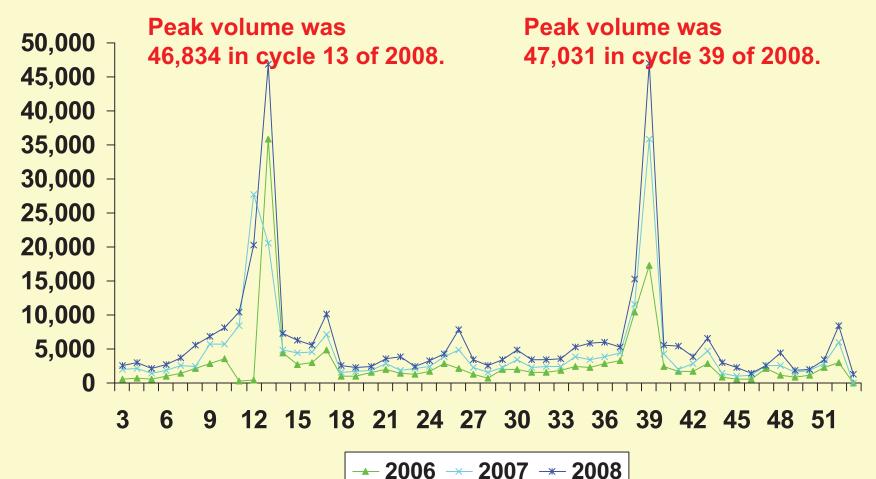
e-file Form 1120 **Monthly Filing Patterns**



Form 1120 Filing Pattern by Cycle Posted



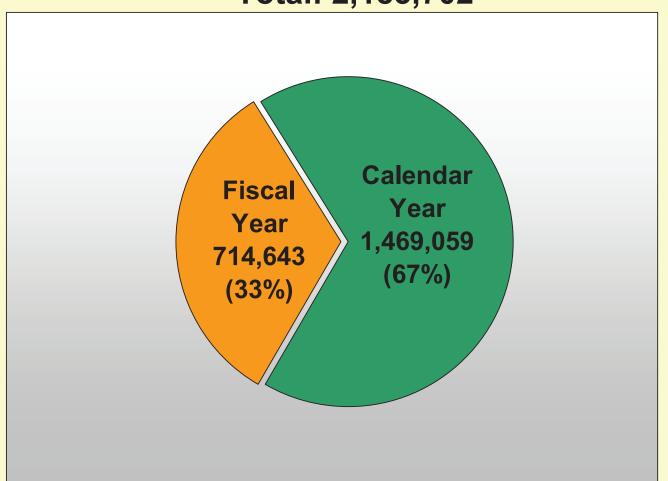
Form 1120 *e-file*Filing Pattern by Cycle Posted



120

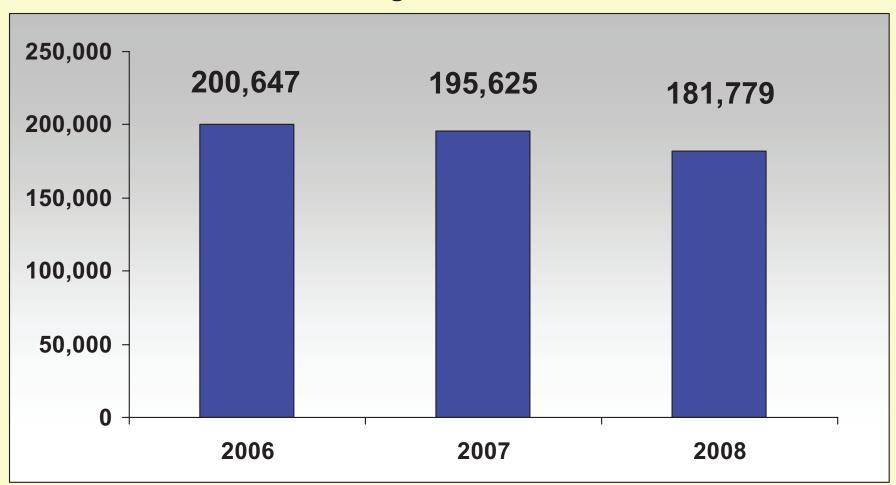
Form 1120 Fiscal Year Returns vs. Calendar Year Returns

Total: 2,183,702



Form 1120 Initial Corporation Filings

Processing Years 2006-2008



Most Form 1120 Returns by NAICS

(The North American Industry Classification System - NAICS)

CODE	<u>TITLE</u>	2008	<u>% *</u>
531390	Other Activities Related to Real Estate	100,057	5%
	Offices of Physicians (except mental health		
621111	specialists)	64,249	3%
	All Other Professional, Scientific, & Technical		
541990	Services	60,129	3%
238900	Other Specialty Trade Contractors	48,000	2%
236110	Residential Building Construction	41,725	2%
722110	Full-Service Restaurants	39,600	2%
531310	Real Estate Property Managers	35,704	2%
531110	Lessors of Residential Buildings & Dwellings	33,285	2%
	Lessors of Nonresidential Buildings (except Mini-		
531120	warehouses)	32,249	1%
812990	All Other Personal Services	31,919	1%

Six of the top 10 NAICS codes involve real estate returns.

^{*} The percentage of all Form 940 returns filed in PY2008

Most e-filed Forms 1120 by NAICS

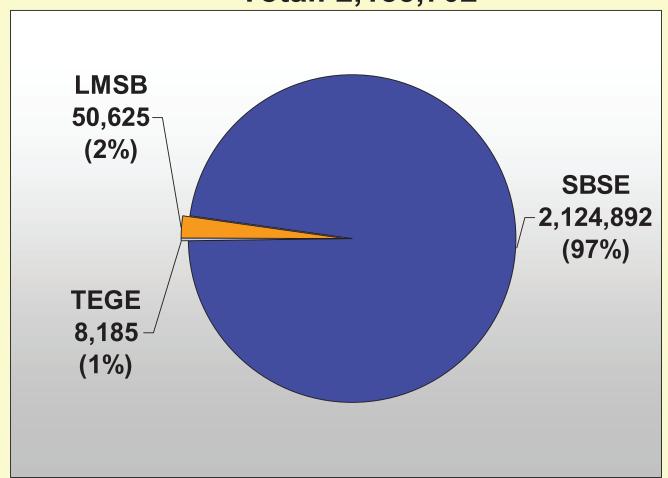
(The North American Industry Classification System - NAICS)

CODE	NAICS TITLE	2008	<u>%*</u>
	Offices of Physicians (except mental health		
621111	specialists)	12,070	4%
531390	Other Activities Related to Real Estate	10,837	3%
	All Other Professional, Scientific, & Technical		
541990	Services	9,483	3%
238900	Other Specialty Trade Contractors	8,203	2%
551112	Offices of Other Holding Companies	6,325	2%
236110	Residential Building Construction	6,322	2%
722110	Full-Service Restaurants	5,409	2%
541110	Offices of Lawyers	4,824	1%
531310	Real Estate Property Managers	4,586	1%
524210	Insurance Agencies and Brokerages	4,538	1%

^{*} The percentage of all electronic Forms 1120 filed in PY2008

Form 1120 Returns by Business Operating Division

Total: 2,183,702



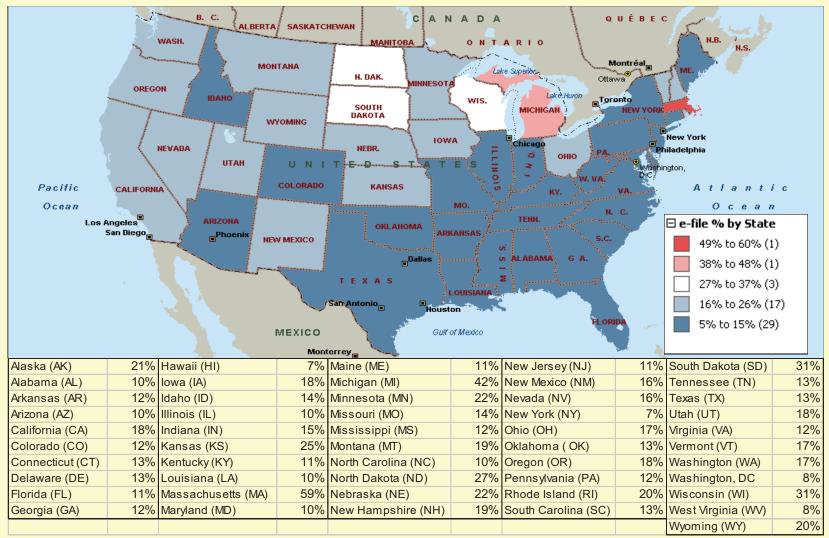
Form 1120 Returns by Assets & Method

	Paper	e-file	Total
Under \$250,000	1,350,378	207,593	1,557,971
\$250,000 Under \$1 Million	304,361	60,696	365,057
\$1 Million Under \$5 Million	150,638	30,277	180,915
\$5 Million Under \$10 Million	25,209	5,209	30,418
\$10 Million Under \$50 Million	14,373	15,400	29,773
\$50 Million or More	2,825	16,743	19,568
Total	1,847,784	335,918	2,183,702

Form 1120 Returns Filed by State Processing Year 2008

BRITISH COLUMBIA ALTA. SASKATCHEWAN QUÉBEC **MANITOBA** WASH. ONTARIO Montréal_ **MONTANA** N. DAK. MINNESOTA OREGON Toronto IDAHO **NEW YORK IICHIGA** SOUTH DAKOTA WYOMING New York IOWA Chicago NEBR. **NEVADA** IDIANA Philadelphia UTAH hington, CALIFORNIA COLORADO KANSAS Atlantic MO. K Y. NORTH CAROLINA Ocean TENN. Los Angeles **ARIZONA** Phoenix ARKANSAS **OKLAHOMA NEW MEXICO** S.C. Pacific □ Total by State Ocean ALABAMA. GA. 280,000 to 350,000 (1) TEXAS 210,000 to 279,999 (1) 140,000 to 209,999 (2) San Antonio, Houston 70,000 to 139,999 (2) **FLORIDA** Gulf of Mexico MEXICO 0 to 69,999 (45) Monterrey_ Alaska (AK) 3,344 Hawaii (HI) 13,964 Maine (ME) 7,934 New Jersey (NJ) 83,574 South Dakota (SD) 4.708 69,423 New Mexico (NM) 9,407 Tennessee (TN) 31,907 Alabama (AL) 20,229 lowa (IA) 22,547 Michigan (MI) 16,121 Idaho (ID) 7,481 Minnesota (MN) 28,820 Nevada (NV) 32,960 Texas (TX) 168,740 Arkansas (AR) 34,412 Illinois (IL) 96,074 Missouri (MO) 35,849 New York (NY) 225,979 Utah (UT) 15,062 Arizona (AZ) 317,059 Indiana (IN) 22,012 Mississippi (MS) 14,700 Ohio (OH) 62,735 Virginia (VA) 49,516 California (CA) Colorado (CO) 33,868 Kansas (KS) 18,939 Montana (MT) 9,131 Oklahoma (OK) 21,098 Vermont (VT) 4,520 24,365 Kentucky (KY) 16,799 North Carolina (NC) 53,263 Oregon (OR) 22,890 Washington (WA) Connecticut (CT) 38,052 8,955 Louisiana (LA) 30,627 North Dakota (ND) 4,241 Pennsylvania (PA) 62,535 Washington, DC 5,909 Delaware (DE) 175,560 Massachusetts (MA) 47,395 Nebraska (NE) 13,516 Rhode Island (RI) 6,499 Wisconsin (WI) 34,747 Florida (FL) 56,656 Maryland (MD) 23,349 West Virginia (WV) 42,081 New Hampshire (NH) 10,376 South Carolina (SC) 9,167 Georgia (GA) 4,736 Wyoming (WY)

Form 1120 e-file Penetration by State Processing Year 2008



Source: 2008 ETA Marketing Database

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Form 1120S Filers

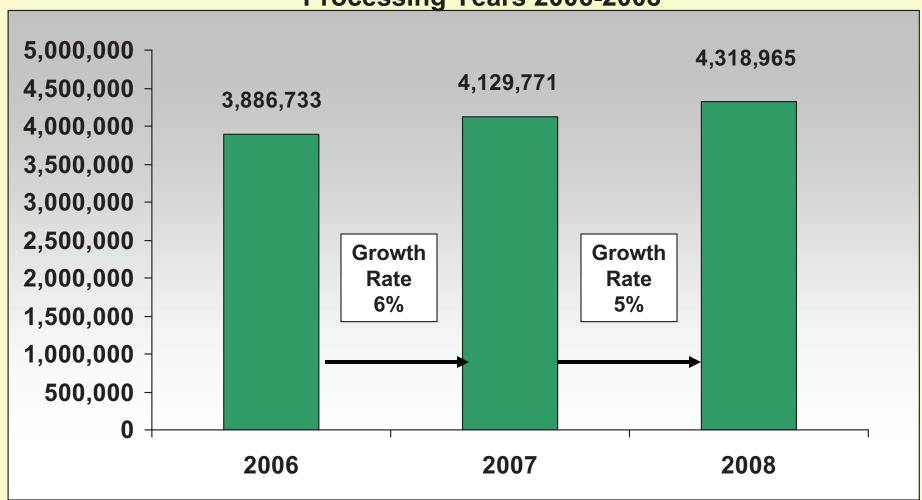
Small Business Corporation Income Tax Return

Processing Year 2008

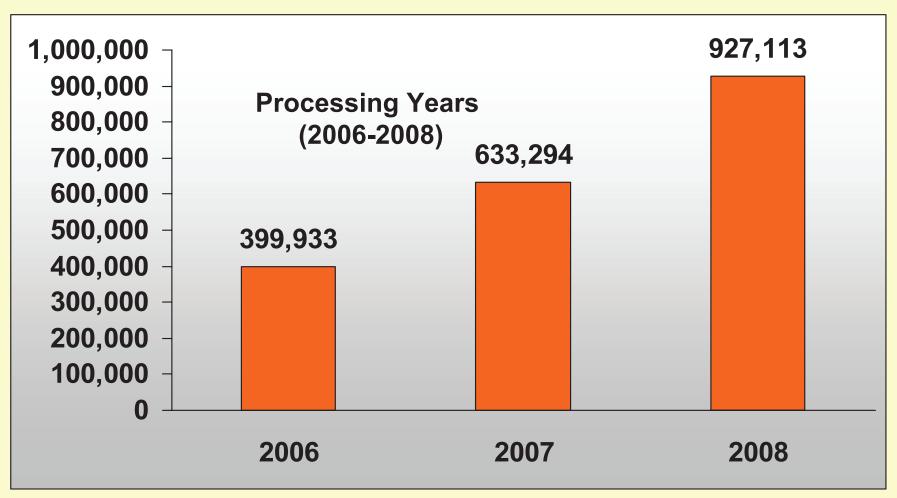


Form 1120S Annual Filing Volume

Processing Years 2006-2008

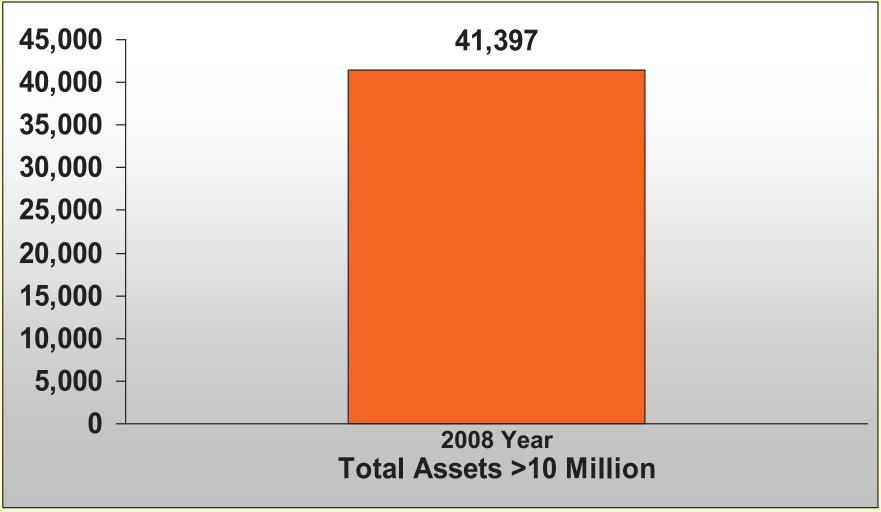


Annual e-file Volume for Form 1120S



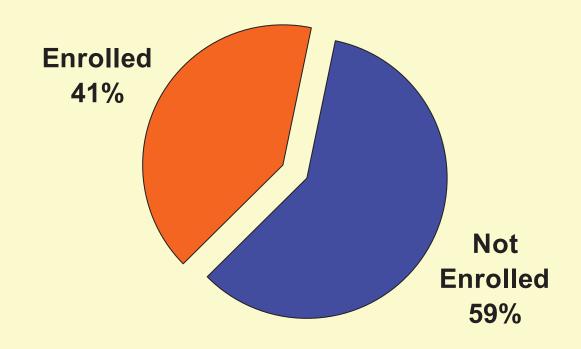
In Processing Year 2008, 21% of all Form 1120S returns were filed electronically.

Mandating Impact on Form 1120S



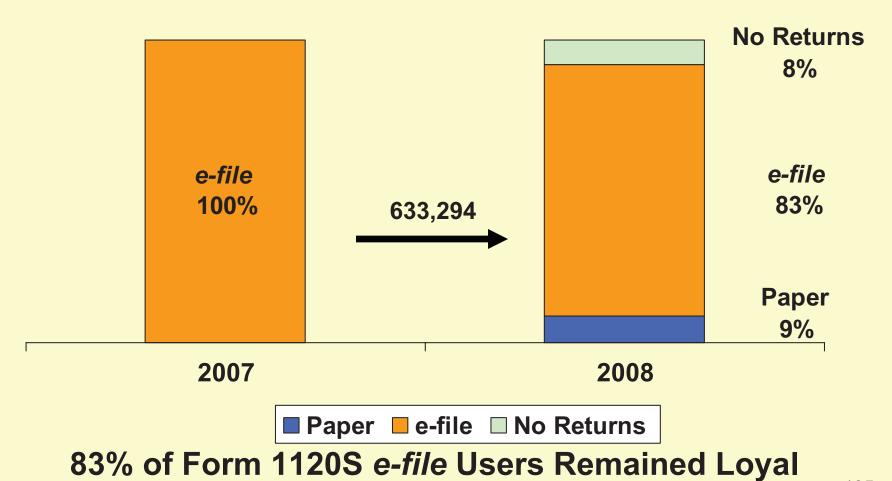
Form 1120S Taxpayers Enrolled in EFTPS (Electronic Federal Tax Payment System)

Processing Year 2008



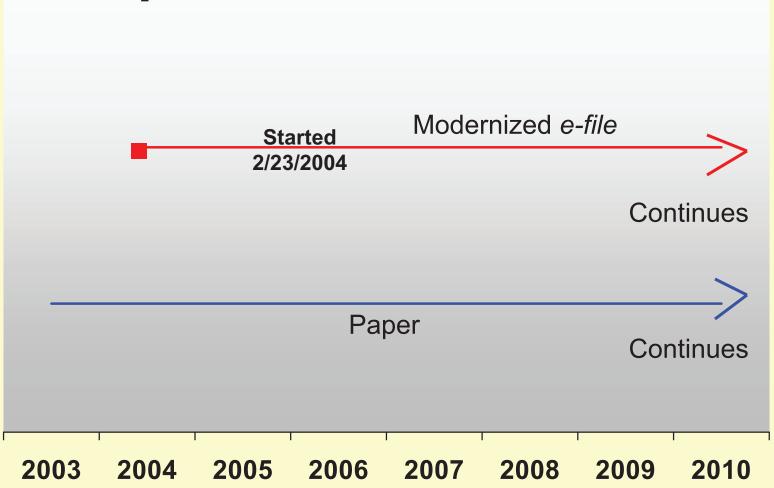
■ Enrolled (1,761,971) **■** Not Enrolled (2,556,994)

Form 1120S e-file Loyalty

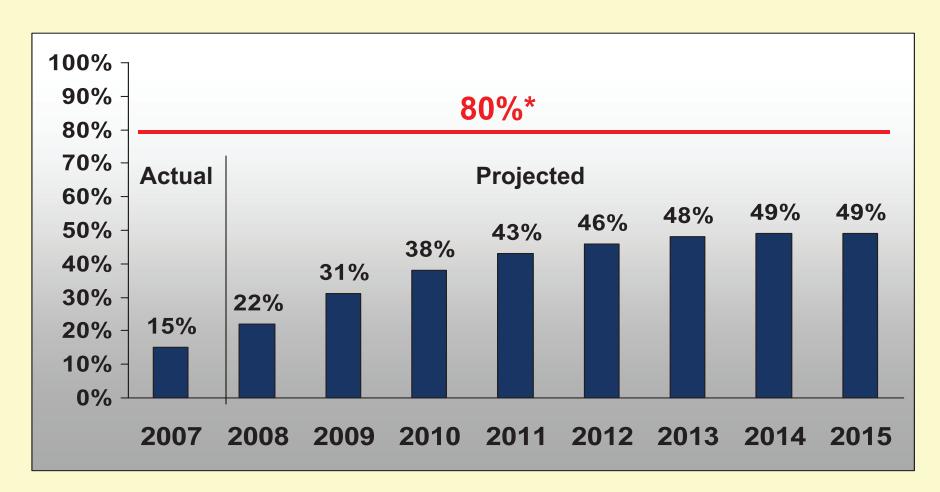


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Form 1120S: Implementation Schedule

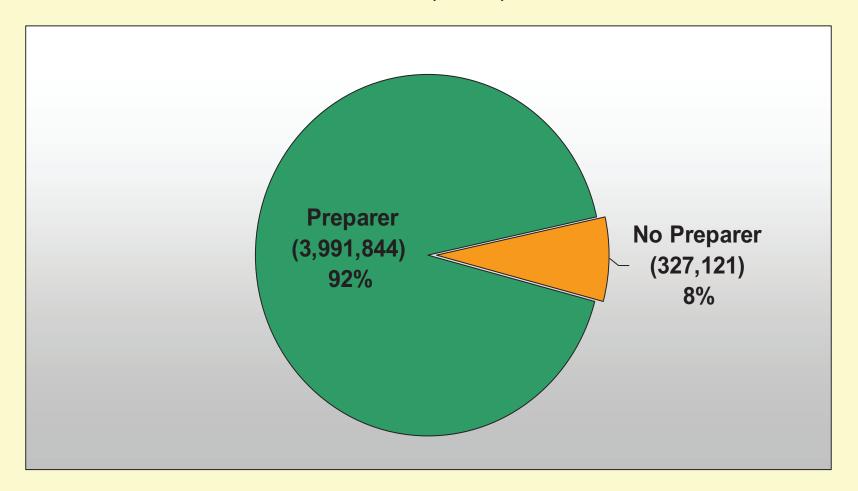


Form 1120S Projected e-file Penetration Rate



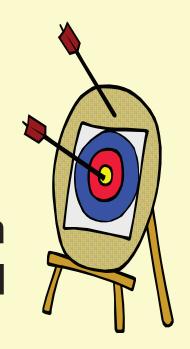
Form 1120S Preparer/No Preparer

Total: 4,318,965

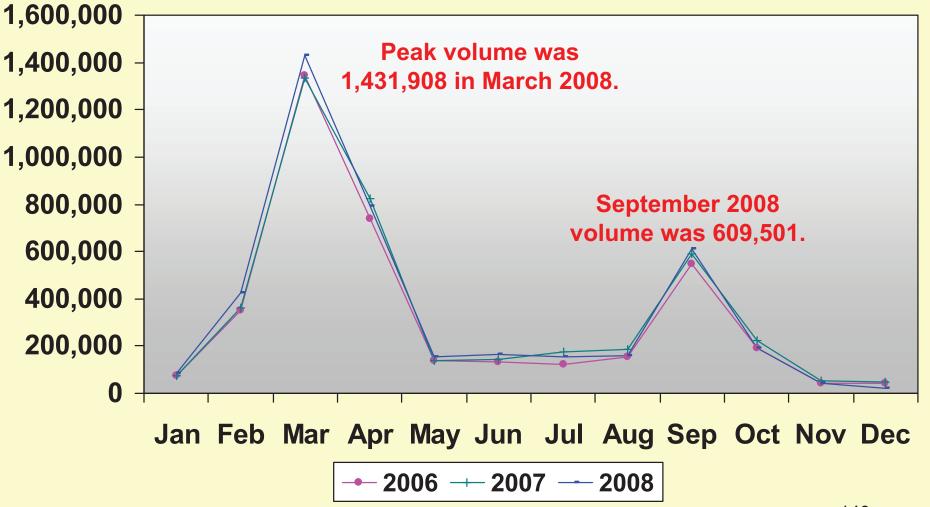


Suggested Target Market

The 15,733 Electronic Return
Originators Who Each e-filed
More Than 50 Individual
Returns But Also Filed
1,342,130 Corporation
Returns on Paper.

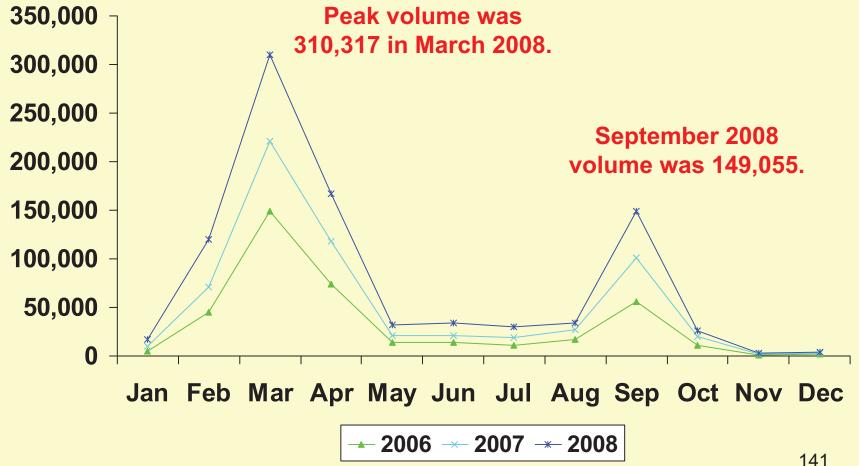


Form 1120S: Monthly Filing Patterns

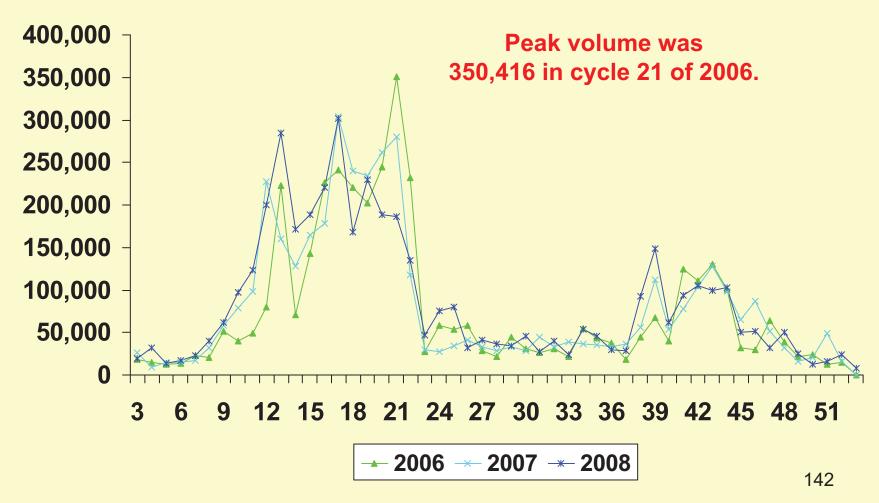


140

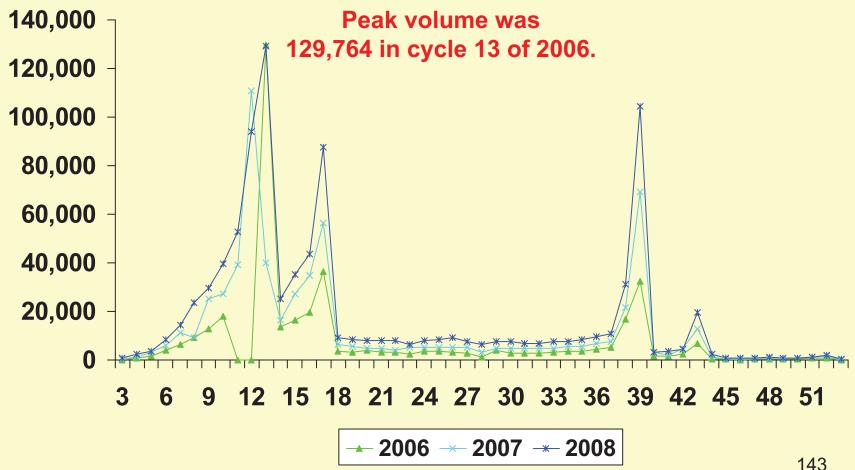
e-file Form 1120S **Monthly Filing Patterns**



Form 1120S Filing Pattern by Cycle Posted

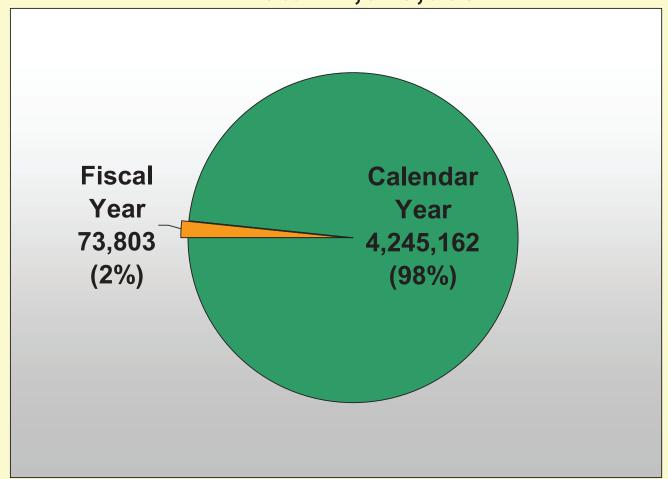


Form 1120S e-file Filing Pattern by Cycle Posted

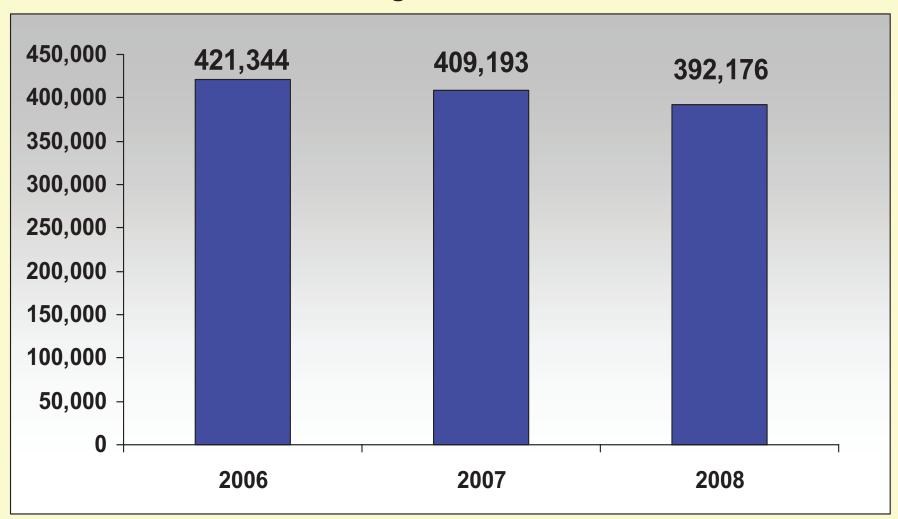


Form 1120S Fiscal Year Returns vs. Calendar Year Returns

Total: 4,318,965



Form 1120S Initial Corporation Filings Processing Years 2006-2008



Most Form 1120S Returns by NAICS

(The North American Industry Classification System - NAICS)

CODE	NAICS TITLE	2008	<u>%*</u>
	All Other Professional, Scientific, &		3%
541990	Technical Services	144,999	
531390	Other Activities Related to Real Estate	142,866	3%
236110	Residential Building Construction	128,543	3%
238900	Other Specialty Trade Contractors	121,809	3%
531210	Offices of Real Estate Agents & Brokers	100,867	2%
812990	All Other Personal Services	92,570	2%
	Lessors of Nonresidential Buildings		
531120	(except Mini-warehouses)	91,765	2%
722110	Full-Service Restaurants	86,612	2%
	Offices of Physicians (except mental		
621111	health specialists)	84,093	2%
	Management, Scientific, & Technical		
541600	Consulting Services	75,688	2%

^{*} The percentage of all Form 1120S returns filed in PY2008

Five of the top 10 NAICS codes represent real estate businesses.

Most e-filed Forms 1120S by NAICS

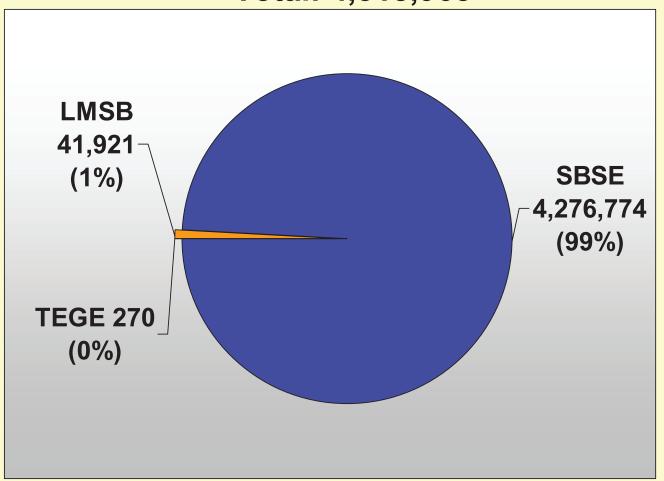
(The North American Industry Classification System - NAICS)

CODE	NAICS TITLE	<u>2008</u>	<u>%*</u>
	All Other Professional, Scientific, &		3%
541990	Technical Services	30,580	
531390	Other Activities Related to Real Estate	29,291	3%
236110	Residential Building Construction	29,260	3%
238900	Other Specialty Trade Contractors	28,030	3%
531210	Offices of Real Estate Agents & Brokers	21,800	2%
722110	Full-Service Restaurants	19,622	2%
	Offices of Physicians (except mental health		
621111	specialists)	18,734	2%
	Lessors of Nonresidential Buildings		
531120	(except Mini-warehouses)	18,714	2%
812990	All Other Personal Services	18,621	2%
	Management, Scientific, & Technical		
541600	Consulting Services	14,633	2%

^{*} The percentage of all electronic Form 1120S returns filed in PY2008

Form 1120S Returns by Business Operating Division

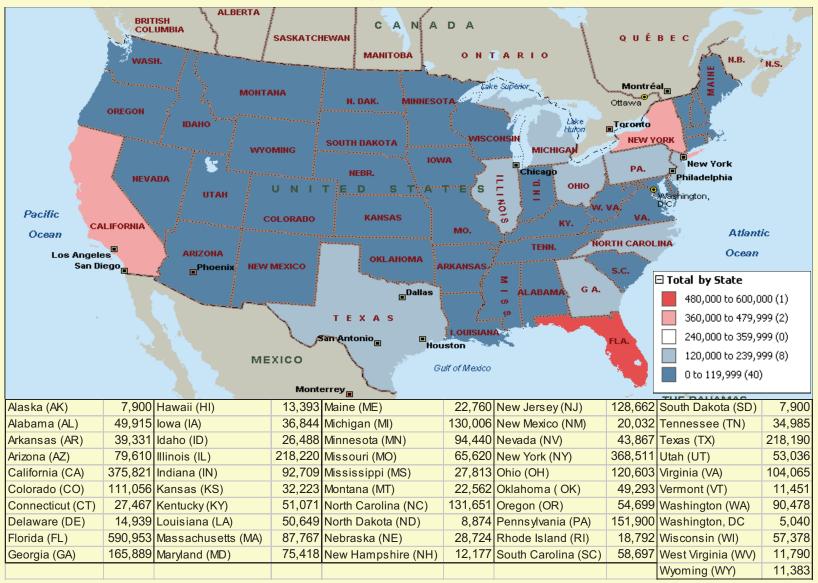
Total: 4,318,965



Form 1120S Returns by Assets & Filing Method

	Paper	e-file	Total
Under \$200,000	2,571,905	664,082	3,235,987
\$200,000 to under \$10 Million	802,645	238,934	1,041,579
\$10 Million or More	17,302	24,097	41,339
Total	3,391,852	927,113	4,318,965

Form 1120S Returns Filed by State Processing Year 2008



Form 1120S e-file Penetration by State Processing Year 2008



Form 1120/1120S Summary (PY2008)

- 41% of Form 1120 & 49% of Form 1120S returns are projected to be *e-filed* in CY2015.
- 15% of Form 1120 & 21% of Form 1120S returns are currently e-filed.
- 42% of Form 1120 & 41% of Form 1120S taxpayers are enrolled in EFTPS.
- 33% of Form 1120 Series filers make payments electronically.
- Forms 1120 & 1120S have two peak volume filing months: March and September.
- SB/SE accounts for 97% of Forms 1120 and 99% of Forms 1120S filed.
- 86% of Form 1120 & 92% of Form 1120S filers use a preparer.

FY 09 NATIONWIDE ANALYSIS Form 2290

Electronic Tax Administration Business ETA Marketing Database

SB/SE Research

June 2009

Project BKN0126

Acknowledgements

This report was prepared at the SB/SE Research site in Brooklyn/Hartford under the direction of Research Chief Wendy S. Handin. Kenneth Bulcroft was the primary author with valuable support provided by Kevin Mullen. Special thanks to Lisa Burch of ETA for posting this report to www.irs.gov so that it can be used by taxpayers and preparers to learn about e-file progress. For further information, please contact Wendy S. Handin at (718) 488-3260.

Primary Data Sources

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- Returns processed through December 31, 2008 (cycle 200853)
- The Business Marketing
 Database contains variables
 from the TRDB (Tax Return
 Data Base), MTRDB
 (Modernized TRDB) and
 Business Masterfile databases
 as well as the BRTF (Business
 Returns Transaction File)
- Over 34 million entities



Form 2290 Filers

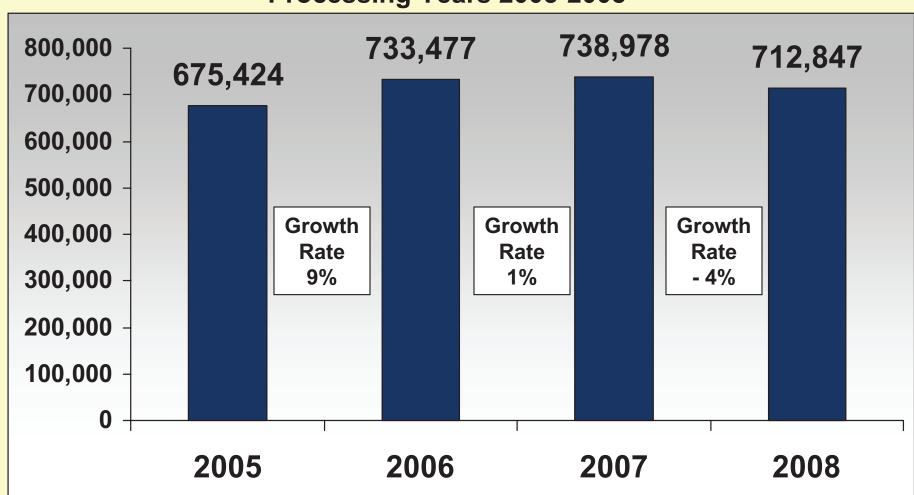
Heavy Highway Vehicle Use Tax

Processing Year 2008



Annual Filing Volume: Form 2290

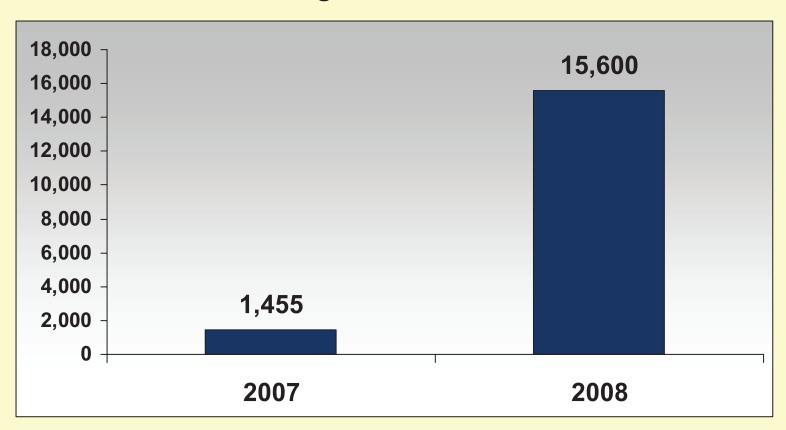
Processing Years 2005-2008



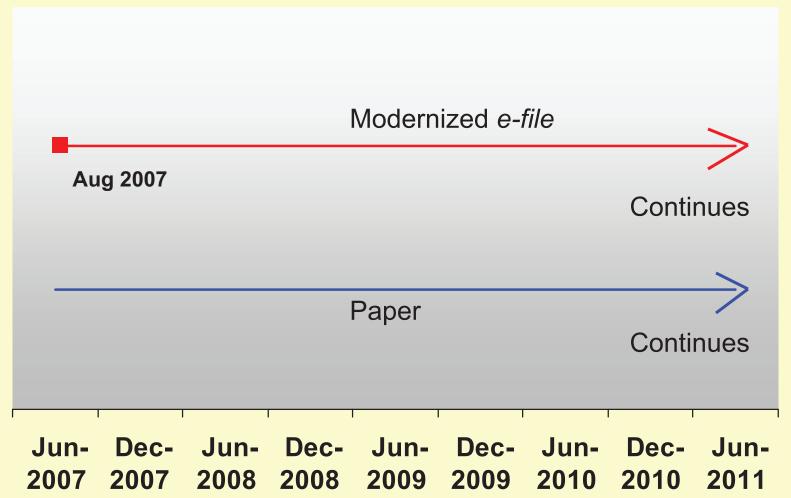
157

Annual Filing Volume: Form 2290 *e-file*

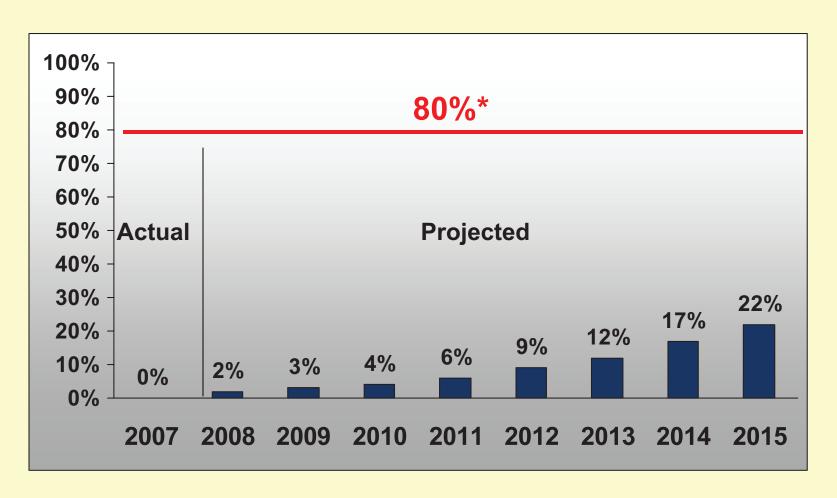
Processing Years 2007-2008



Form 2290: Implementation Schedule

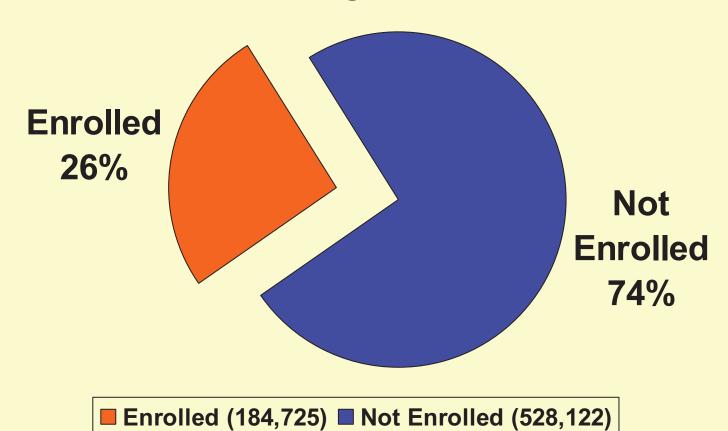


Form 2290 Projected e-file Penetration Rate



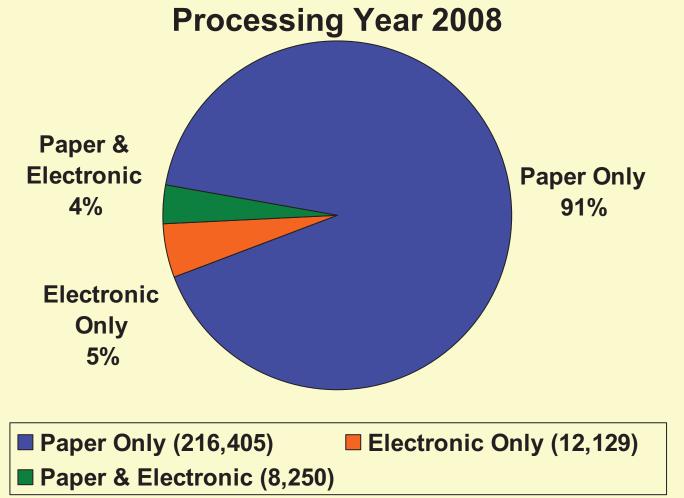
Form 2290 Taxpayers Enrolled in EFTPS (Electronic Federal Tax Payment System)

Processing Year 2008



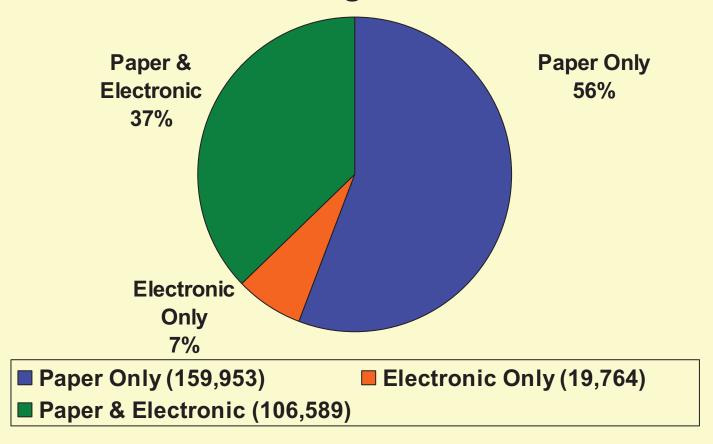
161

Payment Method Used by Form 2290 Taxpayers Making 2290 Payments*



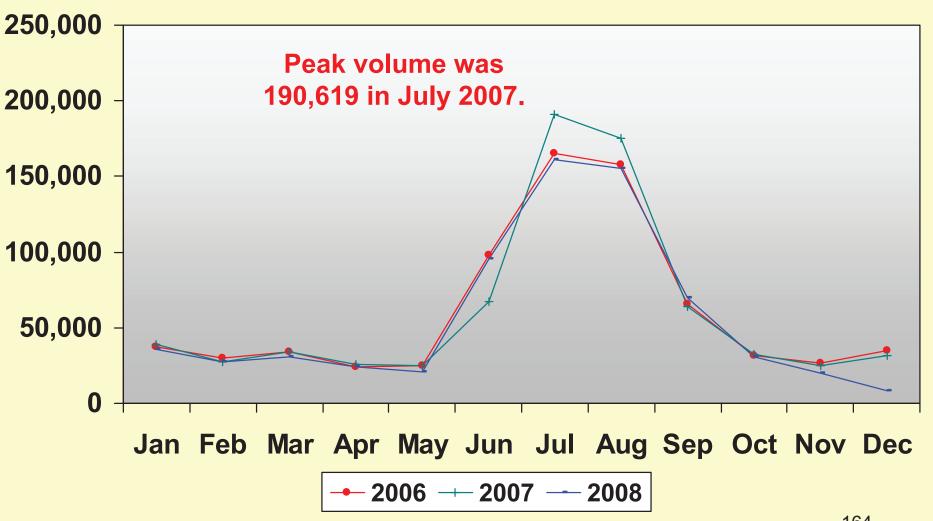
Payment Method Used by Form 2290 Taxpayers Making Any Payments*

Processing Year 2008



Form 2290: Monthly Filing Patterns

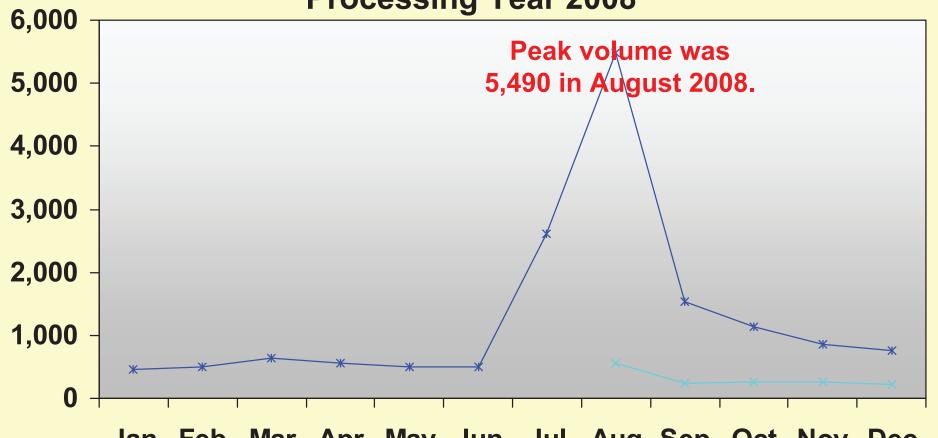
Processing Year 2008



164

Form 2290 Monthly *e-file* Patterns

Processing Year 2008



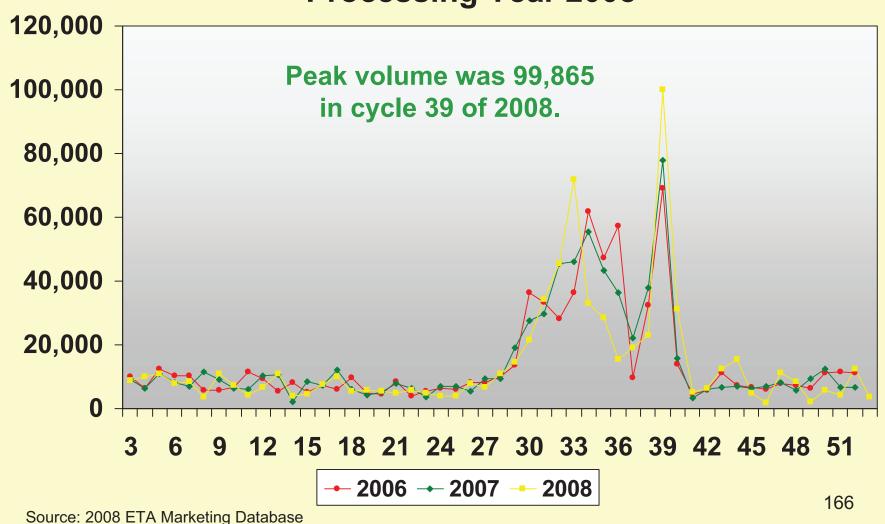
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

→ 2007 → 2008

165

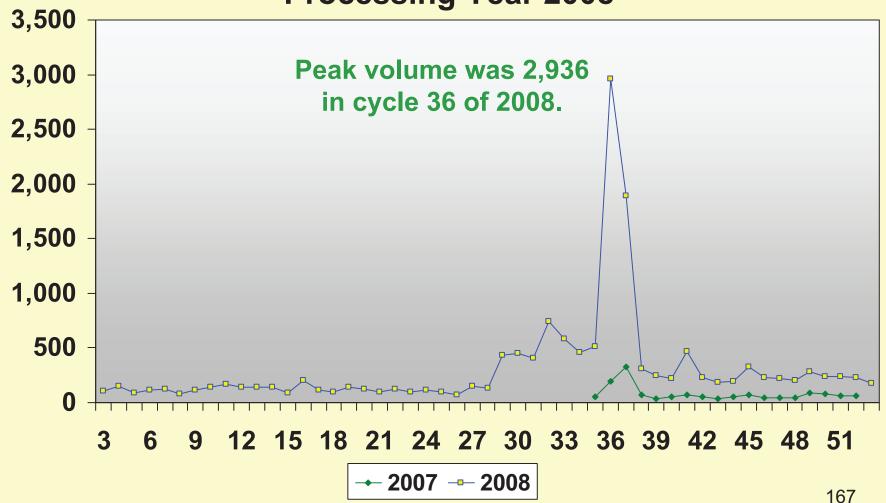
Form 2290 Filing Patterns by Cycle Posted

Processing Year 2008



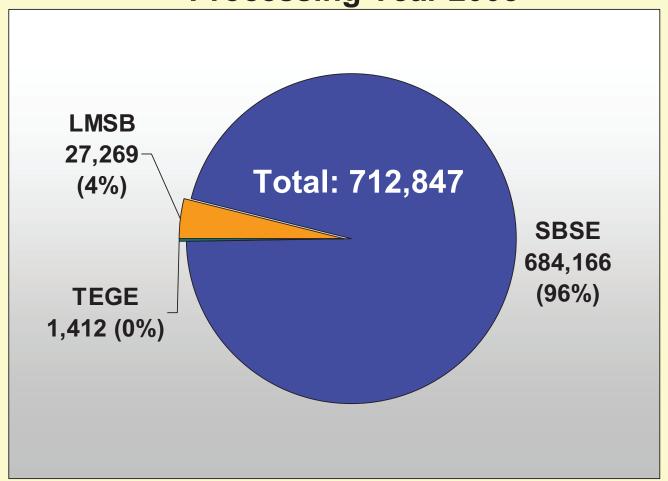
Form 2290 e-filing Patterns by Cycle Posted

Processing Year 2008



Form 2290 Returns Filed by Business Operating Division

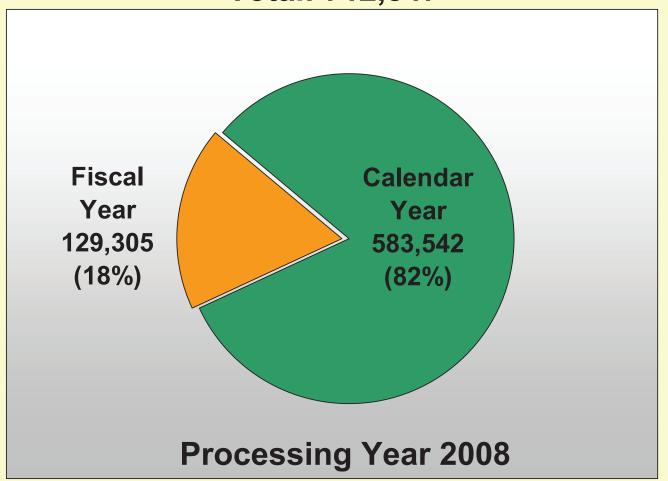
Processing Year 2008



168

Form 2290 Fiscal Year Returns vs. Calendar Year Returns

Total: 712,847



Most Form 2290 Returns by NAICS

(The North American Industry Classification System - NAICS)

CODE	<u>TITLE</u>	<u>2008</u>	<u>%*</u>
484000	Truck transportation	136,957	19%
484120	General Freight Trucking, Long-distance	46,645	7%
484110	General Freight Trucking, Local	32,568	5%
480000	Transportation	27,073	4%
238900	Other Specialty Trade Contractors	18,610	3%
484200	Specialized Freight Trucking	16,006	2%
111100	Oilseed & Grain Farming	10,574	1%
110000	Agriculture, Forestry, Fishing and Hunting	9,918	1%
237990	Other Heavy and Civil Engineering Construction	7,162	1%
113310	Logging	5,302	1%

* The percentage of Form 2290 returns filed in PY 2008,

Most e-filed Forms 2290 by NAICS

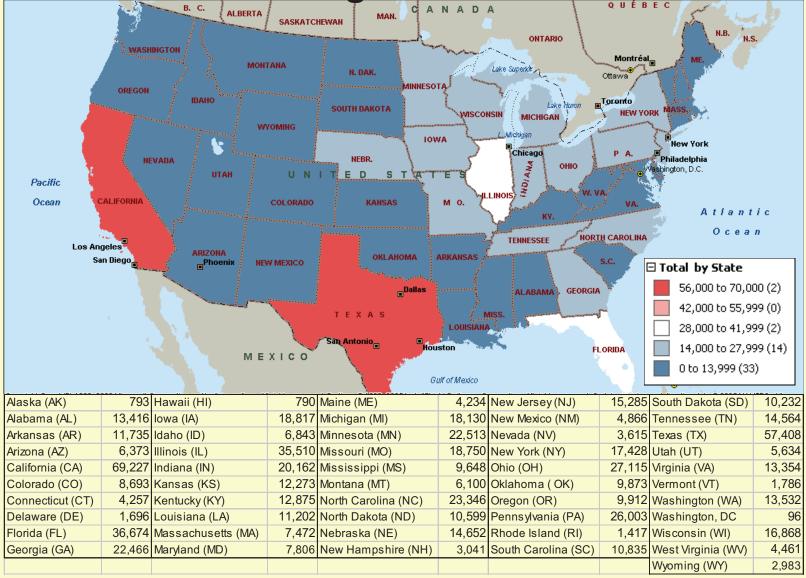
(The North American Industry Classification System - NAICS)

CODE	<u>TITLE</u>	<u>2008</u>	<u>%*</u>
484120	General Freight Trucking, Long-distance	2,570	16%
484000	Truck transportation	2,052	13%
484110	General Freight Trucking, Local	964	6%
484200	Specialized Freight Trucking	923	6%
480000	Transportation	462	3%
238900	Other Specialty Trade Contractors	441	3%
327300	Cement & Concrete Product Manufacturing	347	2%
532400	Commercial & Industrial Machinery &		
	Equipment Rental & Leasing	240	2%
237310	Highway street and Bridge Construction	228	1%
237990	Other Heavy and Civil Engineering Construction	213	1%

^{*} The percentage of all electronic Form 1065 returns filed in PY 2008₁₇₁

Form 2290 Returns Filed by State

Processing Year 2008



Form 2290 e-file Counts by State



Form 2290 Summary (PY2008)

- Form 2290 e-file penetration rate is 2% projected to be 22% by CY2015.
- 26% of all Form 2290 taxpayers are enrolled in EFTPS but only 9% are making any electronic payments.