



TIPSS-4 SB Postaward Conference

CO Comments & Section B

November 10, 2011

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GENERAL COMMENTS

- SB is SB
- OTHER USAGE; Primarily Treasury Bureaus
- CONTRACTING OFFICER AUTHORITY
- CHAIN OF COMMAND
- COTR RESPONSIBILITIES
- LIMITING – INCORPORATING PROPOSALS BY REFERENCE
- ADHERE to DEADLINES!
- KNOW YOUR STRENGTHS
- HOLD POSTAWARD CONFERENCES FOR YOUR SUBS

Section B Highlights

- CONTRACT TYPES – various
- STANDARD LABOR CATEGORIES
(MBOSS - 30; CS - 40)
 - FLEXIBILITY @ TO level
 - Additional LCs require evaluation (adds time to MS)
- MINIMUM GUARANTEE – TO 0001
- CONTRACT/PROGRAM CEILING - \$2B
- FEE vs PROFIT