# DEPARTMENT OF THE TREASURY JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION (JOFOC)

I recommend that the U.S. DEPARTMENT OF THE TREASURY use other than full and open competition for the acquisition of the following supplies or services. If this acquisition is to be made with only one source or a limited number of sources, negotiations will be conducted with the indicated proposed supplier(s):

#### 1. DESCRIPTION OF SUPPLIES OR SERVICES

This requirement is for the purchase of IBM's Accelerated Value Program (AVP) to support DB2 and Websphere. The AVP support is for the IRS National Office, and the Enterprise Computing Centers in: Detroit, Martinsburg, and Memphis. IBM AVP is a service that provides pro-active support for IBM products. AVP support provides priority response, accelerated escalation and overall issue resolution support.

The services include 1) Problem management including resolving problems and facilitating communications between IRS and IBM, 2) Proactive support for reducing or preventing problems with IBM software products and the IRS environment, 3) Skills sharing such as briefings by senior technical specialist and early access to technical information, and 4) Priority routing for problems opened with IBM software products.

#### Period of Performance:

Base Year: Date of award – June 2014 Option Year 1: June 2014 – June 2015 Option Year 2: June 2015 – June 2016 Option Year 3: June 2016 – June 2017 Option Year 4: June 2017 – June 2018

## 2. REQUISITION NO. Q3QF01T1S01000

# 3. COST ESTIMATE \$569,000.00 (Base)

\$580,380.00 (Option Year 1)

\$591,988.00 (Option Year 2)

\$603,827.00 (Option Year 3) \$615.904.00 (Option Year 4)

\$2,961,099.00 Total

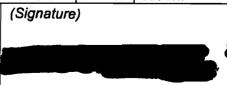
# 4. NAME(S) OF PROPOSED SOURCE(S)

International Business Machines (IBM) Corporation 800 N Frederick Ave Gaithersburg, MD 20879-3326 DUNS: 111410184

#### REQUESTING OFFICE CERTIFICATION

I certify that the attached justification is accurate, and contains complete data necessary to support the recommendation for other than full and open competition.

5. REQUESTING OFFICE REPRESENTATIVE (Name & Title)



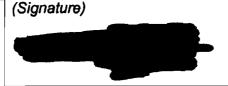
(Phone No.)

(Date)

#### SMALL BUSINESS CERTIFICATION

I have conducted a search of vendor files, Central Contractor Registration (CCR), and the SBA's Dynamic Small Business Search under the CCR System to locate potential offerors for this procurement. If any were found, a list is attached.

6. SMALL BUSINESS SPECIALIST (Name and Title)



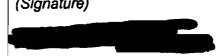
(Phone No.) (Date)

#### PROCUREMENT OFFICE CERTIFICATION

This requirement [ ] will, [X] will not, provide for a bridge contract

I certify that this submission is accurate, and that it contains complete information necessary to enable Approving Officials to make an informed recommendation for approval or disapproval.

7. ASSIGNED CONTRACTING (Signature)
OFFICER (Name)



(Phone No.)

(Date)

Before requesting this procurement, state one statutory authority for this procurement to be conducted under "other than full and open competition" procedures. Provide narrative justification associated with the respective state authority in block number 15.

THE COMPETITION IN CONTRACTING ACT OF 1984 (P.L. 98-369)

(place "X" in appropriate box)

8. 41 USC 253(c)(1) – Only one responsible source; or brand name specification



This authority shall be used in preference to the Public Interest justification. It shall not be used when any of the other circumstances is applicable. (Explain what makes this contractor the only responsible source i.e., Does this proposed contractor have facilities or equipment that are specialized and vital to the effort? Is the proposed contractor the only one that can meet critical schedules? Does the proposed contractor have prior experience of a highly specialized nature vital to the effort? Why won't any other product or service satisfy the need? What are the unique features of the product that are unavailable in any other brand or product? Why was this particular product and/or vendor chosen? Are these features available in other models? Describe the rationale for the brand name specification. Describe the market survey and analysis efforts leading to this conclusion. In addition, for brand name, indicate that "the use of such descriptions in the acquisition is essential to the Government's requirements, thereby precluding consideration of a product manufactured by another company.")

9. 41 USC 253(c)(2) - Unusual and compelling urgency

This authority applies in those situations where (1) an unusual and compelling urgency precludes full and open competition, and (2) delay in award of contract would result in serious injury, financial or other, to the Government. (Explain why the agency's need for the supplies or services is of such an unusual and compelling urgency that the Government would be seriously injured unless it limited the number or sources. Solicitation from as many potential sources as is practicable under the circumstances is required.) Note: The total period of performance under this authority is limited to the minimum contract period necessary to meet the requirements and to enter into another contract through the use of competitive procedures, and may not exceed one year unless the head of the agency entering into the contract determines that exceptional circumstances apply. The determination is in addition to the approval of the justification.

# 10. 41 USC 253(c)(3) – Industrial mobilization, engineering, developmental, or research capability; or expert services

This authority applies when it is necessary to award the contract to a particular source or sources in order (1) to maintain a facility, producer, manufacturer, or other supplier available for furnishing supplies or services in case of a national emergency or to achieve industrial mobilization, or (2) to establish or maintain an essential engineering, research, or development capability to be provided b an educational or other nonprofit institution or a federally funded research and development center, or (3) to acquire the services or an expert for any current or anticipated litigation or dispute. (Does the proposed contractor have facilities and equipment that are vital in the event of a national emergency? Is the proposed contract to maintain properly balanced sources of supply for meeting the requirements of acquisition of programs in the interest of industrial mobilization? Is the proposed contract to create or maintain the required domestic capability for production of critical supplies by limiting competition to items manufactured in the United States or the United States and Canada?)

### 11. 41 USC 253(c)(4) - International agreement

This authority may be used when the acquisition is to be reimbursed by a foreign country that requires the product to be obtained from a particular firm as specified in official written direction such as a Letter of Offer and Acceptance; or, when services are to be performed, or supplies are to be used in the sovereign territory of another country and the terms of a treaty or agreement specify or limit the sources to be solicited. (Cite the international agreement or treaty between the United States and the foreign government or international organization that precludes full and open competition. Provide the written directions of the foreign government reimbursing the agency for the cost of the acquisition, which preclude full and open competition.)

# 12. 41 USC 253(c)(5) - Authorized or required by statute

This authority may be used when a statute expressly authorizes that the acquisition be made through another agency or from a specified source. (Cite the authority that expressly authorizes that the acquisition be made through another agency or from a specified source, and attach a copy of the statute.) Note: While this statutory exception includes the small disadvantaged business 8(a) set-aside program, a JOFOC is not required for this type of procurement unless the amount exceeds \$20 million.

# 13. 41 USC 253(c)(6) - National Security

This authority may be used for any acquisition when disclosure of the Government's needs would compromise national security. It will not be used merely because the acquisition is classified, or merely because access to classified matter will be necessary to submit a proposal or to perform the contract. (Explain why the disclosure of the Government's needs would compromise the national security or violate security requirements.)

# 14. 41 USC 253(c)(7) - Public Interest

This authority may be used when none of the other authorities above apply. Individual justification, Secretarial approval, and Congressional notification 30 days before award of the contract are required.

# 15. JUSTIFICATION (ADD PAGES IF NEEDED)

A. DEMONSTRATION THAT THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS OR THE NATURE OF THE ACQUISITION REQUIRES USE OF THE AUTHORITY CITED.

The IRS has invested in a number of IBM portfolio brands over the years and currently has a requirement for technical support in order to optimize our investment. This support can only be provided via IBM through the Accelerated Value Program (AVP). This Program will assist the IRS in the design of our current portfolio and ensure that it is efficient.

AVP will provide priority access to early releases, IBM development and design teams, and IBM brand subject matter experts. This will allow IRS to directly coordinate with IBM on patches, to troubleshoot errors and assist with upgrades/modifications to ensure that the changes to the programs will be operational. Only IBM design and development teams have access to this information (source) and no other vendor would be capable of providing this level of support.

Based on the above IBM is the sole provider of the AVP that the IRS requires to ensure that our investments are optimized.

B. DESCRIBE THE EFFORTS TAKEN TO ENSURE OFFERS WERE SOLICITED FROM AS MANY POTENTIAL SOURCES AS IS PRACTICABLE, INCLUDING WHETHER A GPE NOTICE WAS OR WILL BE PUBLISHED AS REQUIRED BY SUBPART 5.2 AND, IF NOT, WHICH EXCEPTION UNDER 5.202 APPLIES.

This requirement was synopsized on Federal Business Opportunities (FBO) with the IRS' intent to award a sole source contract under the authority of 41 USC 253(c)(1) "Only one responsible source" to IBM for the AVP service on June 25, 2013. The synopsis was posted on FBO under TIRNO-13-Q-00092 and closed on June 27, 2013.

C. DEMONSTRATION THAT THE ANTICIPATED COST TO THE GOVERNMENT WILL BE FAIR AND REASONABLE

The Contracting Officer will determine the prices to be fair and reasonable based on applicable price analysis techniques.

D. DESCRIBE THE MARKET SURVEY THAT WAS CONDUCTED AND THE RESULTS OF THAT SURVEY. IF ACTIONS WERE TAKEN BY PROCUREMENT PERSONNEL TO SATISFY THIS REQUIREMENT SUCH AS A GPE SOURCES SOUGHT SYNOPSIS, PLEASE SPECIFY.

Market research was conducted for this requirement with the OEM, IBM. The technical project office conducted market research and determined only IBM provided the AVP service. In addition, IBM provided the IRS with a letter stating that it has no resellers for the AVP service and only IBM provides said service.

E. DESCRIBE ANY OTHER DOCUMENTATION TO SUPPORT THE JOFOC.

OEM letter stating IBM is the sole provider of AVP service, Statement of Work, Independent Government Cost Estimate (IGCE), and FBO Synopsis.

F. LIST SOURCES, IF ANY, THAT EXPRESSED, IN WRITING, AN INTEREST IN THE ACQUISITION

No sources expressed in writing an interest in the acquisition.

G. LIST THE ACTIONS THE BUREAU WILL TAKE TO PROMOTE THE COMPETITION ON ANY SUBSEQUENT ACQUISITIONS FOR SIMILAR SUPPLIES OR SERVICES

On any subsequent acquisition for similar supplies or services, the IRS will seek competition to the maximum extent possible.

H. STATEMENT THAT REQUIREMENT DOES NOT RESULT FROM A LACK OF PLANNING OR THE EXPIRATION OF FUNDS.

This requirement does not result from a lack of planning or the expiration of funds.

16. COMPETITION REVIEW BOARD RECOMMENDATION (OPTIONAL)						
[ ] APPROVE [ ] DISAPPROVE						
(Name and Title)		(Signature)		(Phone No.)	(Date)	
(Name and Title)		(Signature)		(Phone No.)	(Date)	
ADDITIONAL APPROVALS						
	17. BUREAU COMPETITION ADVOCATE (Name &	NC	[X] APPROVE	(Signature)		(Phone No.)
000,	Title)		[]DISAPPROVE			(Date)
OVER \$650,000						
OVER\$12.5 MILLION	18. BUREAU HEAD OR SENIOR EXECUTIVE SERVICE DESIGNEE (Name & Title)		[]APPROVE	(Signature)		(Phone No.) (Date)
OVER \$62.5 MILLION	19. SENIOR PROCUREMENT EXECUTIVE (Name & Title)		[]APPROVE	(Signature)		(Phone No.) (Date)
NOTE: Each review must be preceded by lower level approval(s). e.g., over \$62.5 million all approvals are required. IN NO CASE WILL AN INDIVIDUAL SIGN MORE THAN ONE APPROVAL LEVEL.						

**CONTROL NO. OM 2013-18**