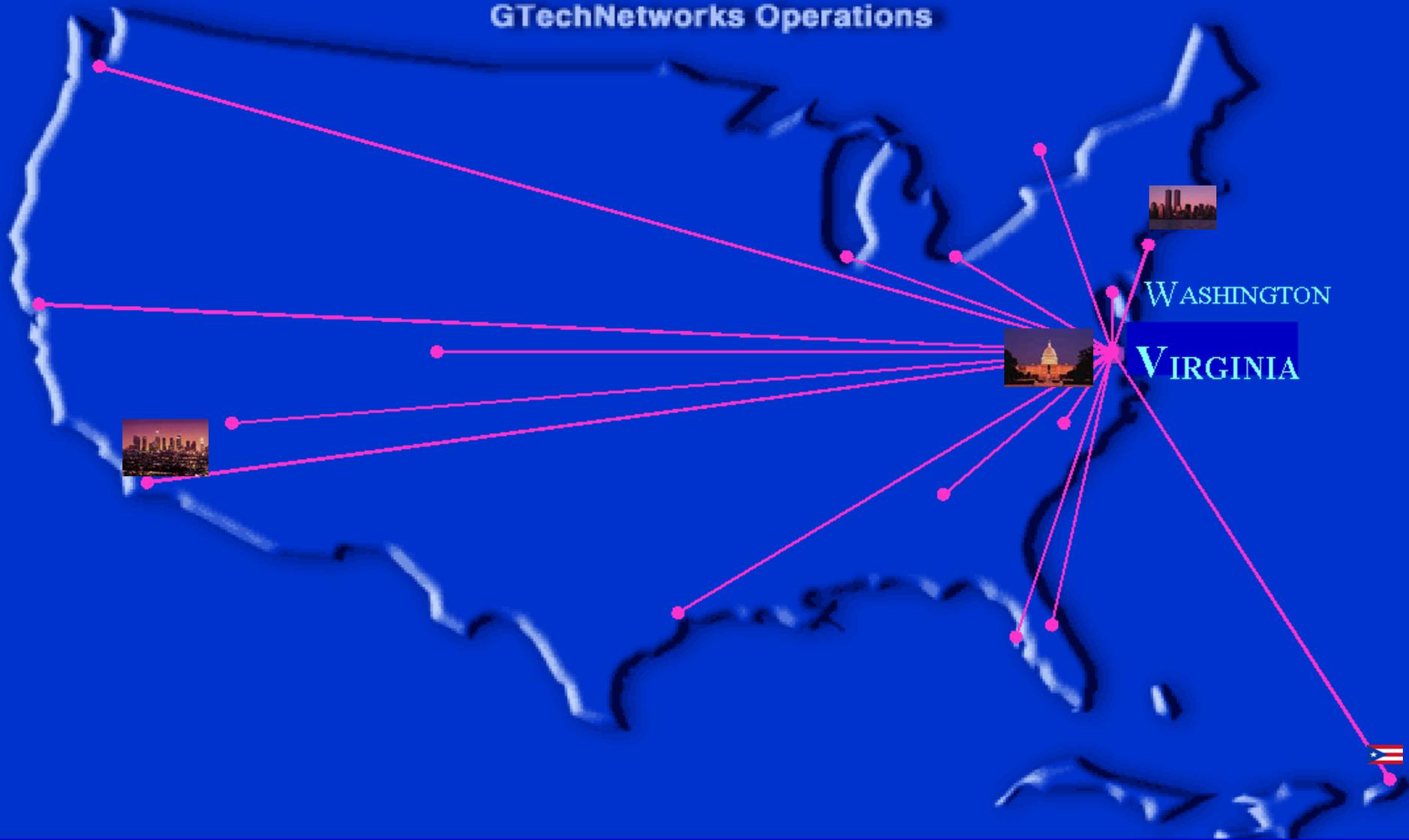


# GTech Networks, LLC Capabilities

## GTechNetworks Operations



# Why GTech Networks?

***Proven ability to deliver service excellence.***

***GTech Networks clients enjoy quality service and cost benefits as a result of:***

- Predictable Results
- Repeatable Performance
- Cost Containment

***Preferred service provider for several major US corporations***

***Cleared to support classified US government contracts***

***A track Record of Success***

# Who is GTech Networks?

*“Simply put, who we are is what we do... provide VALUE to our client’s through, our people, creativity, persistence, commitment to continual improvement, and service excellence.”*

**GTech Networks, LLC is a minority owned and operated company. Certified as an SBA 8a, HUBZone, MBE, SDB, and VA SWAM company. GTech Networks, LLC began in 1996 primarily as a break-fix technical support firm with customers in the Federal Government, Military, and Commercial arenas. GTech Networks grew to 30 technicians and completed over 100 IT projects in the first 4 years in business. Today we hold Contracts with Langley Air Force Base, Ft. Monroe, Ft. Eustis, and many commercial onsite repair and warranty companies.**

**Since 1996 we have expanded our services to include Telecommunication, Web Development, Software Development, SharePoint Solutions, including Training, and Education for IT certifications, and Staff Augmentation on Government contracts. We also focus on IT equipment sales.**

# Who is GTech Networks?

*“Simply put, who we are is what we do... provide VALUE to our client’s through, our people, creativity, persistence, commitment to continual improvement, and service excellence.”*

**We are an authorized services provider for major US brand manufactures of computer notebooks, desktops, servers, and networking products. Our continued growth is due to our success with our customers satisfaction and the our team of professionals that continue to give the highest level of quality and professional services to our customers.**

# GTech Networks, LLC Partners

*“Simply put, who we are is what we do... provide VALUE to our client’s through, our people, creativity, persistence, commitment to continual improvement, and service excellence.”*

## Partners:



perotsystems®



**Cleared to support secret US government contracts.**

A true success story whose success is a testimony to our ability to meet the needs of our clients.

An emerging Brand name synonymous with service excellence and added Value.

Satisfied customers Nation-wide and Puerto Rico.

Experiencing sustained growth and increased market share.

Respected by our partners and competitors.

# What We Do

*“Simply put, who we are; is what we do...”*

- VoIP, Wireless, POS, Network, and Telecom Solutions
- Network fiber Installation
- LAN/WAN installation/support and Implementation.
- Network Deployment and ongoing Maintenance support
- Software installation
- Desktop deployment/hardware refresh
- Project Management
- Web Development
- SharePoint Solutions
- SharePoint Dashboards
- Software Development
- End user support/training
- Computer maintenance/field Support
- Dell Computer re-seller
- Dell Certified technical services
- Training and Education for IT certifications
- Staff Augmentation

# The Team

*“Our teams are lead by Seasoned professionals to oversee every project.*

*Academically and professionally qualified project teams”.*

GTech Networks,LLC offers an experienced team of professionals that are carefully selected to meet specific client needs. As a service provider we are largely defined by what our team does and how they do it. Driven by service excellence we provide qualified personnel to perform both simple and technically complex computer and network deployment, and desktop services.

Our resource pool consists of Microsoft Certified SharePoint Developers, Systems Administrators/ Engineers/Trainers (MCSA/MCSE/MCT); ETA certified fiber optic installers; Telecom/Cable installers, Comp TIA certified Trainers, A+ computer technicians. Cisco certified, Dell certified technicians in all field services areas.

It is our team that is at the core of our ability to put our service offerings into action. We reward our team for exemplary performance and innovation, fostering an environment that promotes quality work and customer satisfaction.

# GTech Networks Approach

*We seek to provide a service that is valued by our clients and that will set us apart from our competitors. To offer the best solution starts with understanding client needs and expectations. It ends with delivering VALUE and service excellence.*

## Predictable and Repeatable

- **Experience has taught us to model after our successes and develop deployment and maintenance strategies that can be systematically implemented with expected results.**

# **GTech Networks Approach**

*We seek to provide a service that is valued by our clients and that will set us apart from our competitors. To offer the best solution starts with understanding client needs and expectations. It ends with delivering VALUE and service excellence.*

## **Requirements Determination**

- **The best answer first depends upon knowing the question. To determine the best strategy for the right solution requires that GTech Networks seek to understand our client's needs and expectations.**

# GTech Networks Approach

*We seek to provide a service that is valued by our clients and that will set us apart from our competitors. To offer the best solution starts with understanding client needs and expectations. It ends with delivering VALUE and service excellence.*

## We Pay Attention!

- **We pay attention to detail and work closely with our clients and partners to determine how best to meet requirement demands.**

# GTech Networks Approach

*We seek to provide a service that is valued by our clients and that will set us apart from our competitors. To offer the best solution starts with understanding client needs and expectations. It ends with delivering VALUE and service excellence.*

## Preparation

- We employ, equip, and integrate the right team for the job.
- We put together the right skill mix and level experience to ensure that our technical solution is sound and cost effective

# ***GTech Networks Approach...***

## ***continued***

*“GTech continues to grow and expand. Refinement of our business model helps to ensure that our clients receive service excellence.”*

### **Planning**

- **Utilize no nonsense; “best practice” project management approach in developing implementation and exit strategies for complex projects. Our approach includes 1) Risk Management, 2) Schedule Management, 3) Communications Management, 4) Scope Management 5) Avoidance of work place disruption, and 6) Cost containment. Stick to the plan for systems deployment and maintenance services.**

# ***GTech Networks Approach... continued***

*We seek to provide a service that is valued by our clients and that will set us apart from our competitors. To offer the best solution starts with understanding client needs and expectations. It ends with delivering VALUE and service excellence.*

## **Implementation**

- **We execute the plan... but we are flexibility and experienced enough to deviate by design and revise the plan when requirements or circumstances dictate a change in our course of action.**

# ***GTech Networks Approach...***

***continued***

***“GTech continues to grow and expand. Refinement of our business model helps to ensure that our clients receive service excellence.”***

## **Quality Assurance**

- **Senior supervision**
- **All new technicians undergo certification training**
- **Technicians undergo 1 week OJT training**
- **All desktop technicians are required to achieve A+ Certification.**

# ***The GTech Networks Experience***



## **Defense Language Proficiency Test (Web Development)**

### The Mission

This contract demonstrates complex system engineering services to create a complex enterprise system and integrate within DoD IT infrastructure. Solution is based upon SharePoint 2007 application framework and integrated with customer web applications and various back end data stores. It also includes customer support for application training and support for the creation, Scheduling and delivery of Language Proficiency Tests for DoD.

### Noteworthy Remarks

- Proven ability that GTech Networks can do work nationwide.

# **GTech Network Experience...**

**continued**

## ***U.S. Army; ARCIIC Campaigne Plan-Real Time Dashboard***

Army FT. Monroe- the Army needed a balanced scorecard presentation of key performance indicators.

### The Mission

Create a 'Strategy Map' that would show a graphical view of narrative goals, with live links to numerical indicators on a scorecard. Using a SharePoint Platform.

### Noteworthy Remarks

- Awarded repeated contracts, Phase I, Phase II, Phase III (currently working Phase III)
- The goal is to minimize development complexity and long term sustainment costs and increase the speed to application development.

# ***GTech Network Experience...***

***continued***

## ***Langley Air Force***

### The Mission

Langley IT upgrade (US Air Force)

Surveyed, designed, installation and testing of the inside cable plant (ISP) in Top Secret facility for the US Air Force. This project required cable fabrication, installation and testing of shielded and fiber cabling, AC power, installation of equipment racks, and Cisco Catalyst 2960G-48TC switch.

### Noteworthy Remarks

- Met or exceeded all schedules despite complex requirements.
- At the client's request, was successful in executing our work plan to avoid disruption to business operations.
- We continue to support Langley Air Force with IT equipment, Camera Surveillance Solutions, Warehouse Paging Systems and GTech Networks, LLC is currently doing work with this customer since 1996.

# **GTech Network Experience...**

**continued**

## ***Navy-Portsmouth Naval Hospital***

***Navy- contracted to provide deployment services to the Navy's Medical group.***

### **The Mission**

GTech was responsible for validating the availability of site power required to support the installation of more than 1,500 computer systems. Services also included asset tracking and management, systems deployment and configuration, and data migration. Locations included Portsmouth Naval Hospital, Sewell's Point Dental, Oceana, Dam Neck, and Boone Clinics, Norfolk Naval Shipyard and NOB.

### **Noteworthy Remarks**

- Awarded the contract as a result of outstanding performance for a previous contract.
- Completed this project 2 weeks ahead of schedule.
- Provided additional services at a substantial cost benefit to the client.
- Provided cost savings to the prime contractor.

# ***GTech Network Experience...***

***continued***

## ***Army Ft. Eustis***

### **The Mission**

**Configured and installed Cisco VoIP Call Manager system to support command staff and Battalions.**

**Provided 3 years of 24x7 custom support exclusively for this deployment.**

### **Noteworthy Remarks**

- **Met or exceeded scheduled deployment requirements**
- **Offered a unique Worry Free 24x7 plan specifically tailored to the customers demands.**

# Other Clients/Partners

## Financials

BB&T

Home Bank

Edward Jones

## Education

Laurence Township Public School

Newport News School Board

PerotSystems

Department Education

GTSI

## Government / State

Department of Veterans Affairs

Veterans Administration Philadelphia

Virginia DMV

Department of Correction

## Commercial/Retail

Wyndham International

Sprint

Target

Proctor and Gamble

Seagull Homes

WalMart POS

CVS

Office Max

Monster.Com

## Medical

American Heart Association

New Jersey department of Health

Portsmouth Navel Hospital

## Department of Defense

Langley Air Force Base

FT. Eustis

FT. Monroe

Secret Service

Army AMC

Army Research Laboratory

93<sup>rd</sup> Brigade (Army)



## **GTech Networks...**

**Enhance your desktop productivity with Microsoft Office XP, VISTA, Windows 7**

# **Microsoft**

# **Certified and trained!**

Personal - simplify your work experience

Collaborative – share information with teams.

Organizational – organizations of all sizes take advantage of these business tools.

***When It's all Said and Done***

# **Commitment**

“Here at GTech Networks we are discovering what it takes to be a thriving 8a, HUBZone, SDB company whose mission is to become a preferred service provider. We understand that to be considered the best in our industry, we will have to first demonstrate our Value in the market place.”

GTech Networks is commitment to ensure that we continue to strive to be the provider of premier services.



**Eddie Garcia  
CEO**

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