

# Sole Proprietorship Returns, 2001

by Michael Parisi and Brian Balkovic

**N**onfarm sole proprietorship profits increased 1.2 percent for Tax Year 2001 to \$217.4 billion. However, when inflation is taken into account, net profits fell by 1.3 percent, the first such drop since 1995. The last time that constant dollar sole proprietorship profits fell by more than this percentage was the recession year of 1991. While a majority of the principal sole proprietorship industrial sectors reported increased growth in profits, a few sectors reported a decrease in growth. The largest percentage increase in profits for a major industrial sector was 7.8 percent for the transportation and warehousing sector. The next largest percentage growth in profits for a major industrial sector was 7.6 percent for the health care and social assistance sector, followed by a 6.9-percent growth reported by the construction sector. Five major industrial sectors showed a decline in profits. The largest percentage decrease in profits was in the wholesale trade sector, with a 22.7-percent decrease, followed by the administrative and support services sector [1] with a 2.3-percent decrease.

The Tax Year 2001 low level of sole proprietorship growth in profits coincided with decreases of both receipts and deductions: total business receipts decreased 0.4 percent to \$1,016.8 billion, while total business deductions fell 0.8 percent to \$799.6 billion. With a 19.9-percent decline, the finance and insurance sector reported the largest percentage decrease in receipts, followed by an 8.9-percent drop in receipts reported by the wholesale trade sector. The finance and insurance sector also reported the largest percentage decrease in deductions at 23.0 percent for 2001. When inflation is taken into account, 2001 total nonfarm sole proprietorship receipts decreased 2.9 percent, and deductions decreased 3.3 percent. Along with declining profits, sole proprietorship deficits increased by 4.8 percent in real terms from 2000.

Tax Year 1998 for the first time introduced the use of the North American Classification System (NAICS). Because of the coding changes, comparisons between data from 1998–2001 with 1997 and prior years may show inconsistencies. A reason for

this was many sole proprietorships under the NAICS system were classified in completely different industrial groups, which makes prior-year comparisons inappropriate. For example, in 1997, finance, insurance, and real estate were grouped by Standard Industrial Classification (SIC) codes as one industry, while, under the NAICS system, the group has been split into two industrial sectors. The industrial sectors based on the NAICS codes, used for comparisons in this article with 2000 and future articles, are reported in Tables 1 and 2.

## Returns and Receipts

The number of individual income tax returns reporting nonfarm sole proprietorship activity for 2001 increased 2.4 percent to over 18.3 million (Figure A)[2]. The two largest industrial sectors (in numbers of returns) showed an increase in the number of returns for Tax Year 2001; the professional, scientific, and technical services sector increased 6.0 percent and the construction sector 5.7 percent. The largest growth was found in the other services sector (7.4 percent). Total business receipts (the sum of “income from sales and operations” and “other business income”) for all nonfarm sole proprietorship industries decreased 0.4 percent, from \$1,021.0 billion to \$1,016.8 billion [3]. The finance and insurance sector showed the largest percentage decrease in receipts, a decrease of \$20.5 billion or 19.9 percent. The wholesale trade sector receipts fell 8.9 percent, the second largest percentage decrease in receipts for 2001. Several industrial sectors reported gains in business receipts for 2001, the largest being the health care and social assistance sector with a 7.5-percent increase. The next largest increase in receipts was other services with 5.1 percent. Professional, scientific, and technical services was the sector with the third largest increase in receipts (4.0 percent).

As shown in Figure B, total receipts decreased 2.9 percent (in constant dollars). This was the first decrease in business receipts since 1995 [4].

## Deductions

Total business deductions (“cost of sales and operations” plus business expenses, including expenses for home office) in current dollars decreased 0.8 percent from \$806.4 billion for 2000 to \$799.6 billion for 2001 (Figure A) [5,6]. The health care and social assis-

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Figure A

## Nonfarm Sole Proprietorship Returns, Receipts, and Deductions, by Selected Industrial Sectors, Tax Years 2000 and 2001

[Number of returns is in thousands--money amounts are in billions of dollars]

| Industrial sector   | Number of returns |                 |                     | Total business receipts |                |                     | Total business deductions |              |                     |
|---|-------------------|-----------------|---------------------|-------------------------|----------------|---------------------|---------------------------|--------------|---------------------|
|   | 2000              | 2001            | Percentage increase | 2000                    | 2001           | Percentage increase | 2000                      | 2001         | Percentage increase |
|   | (1)               | (2)             | (3)                 | (4)                     | (5)            | (6)                 | (7)                       | (8)          | (9)                 |
| <b>All nonfarm industries.....</b>  | <b>17,904.7</b>   | <b>18,338.2</b> | <b>2.4</b>          | <b>1,021.0</b>          | <b>1,016.8</b> | <b>-0.4</b>         | <b>806.4</b>              | <b>799.6</b> | <b>-0.8</b>         |
| Construction.....   | 2,244.8           | 2,372.9         | 5.7                 | 160.5                   | 164.2          | 2.4                 | 133.8                     | 135.7        | 1.5                 |
| Special trade contractors.....  | 1,764.1           | 1,854.8         | 5.1                 | 106.3                   | 108.2          | 1.7                 | 85.7                      | 86.5         | 0.9                 |
| Wholesale trade.....  | 371.3             | 310.4           | -16.4               | 42.6                    | 38.8           | -8.9                | 37.4                      | 34.8         | -7.0                |
| Retail trade.....   | 2,318.4           | 2,254.2         | -2.8                | 179.9                   | 184.8          | 2.7                 | 170.2                     | 175.2        | 2.9                 |
| Transportation and warehousing.....   | 888.9             | 939.5           | 5.7                 | 52.4                    | 52.7           | 0.5                 | 45.0                      | 44.6         | -0.8                |
| Finance and insurance.....  | 570.2             | 576.6           | 1.1                 | 103.1                   | 82.6           | -19.9               | 89.3                      | 68.8         | -23.0               |
| Real estate and rental and leasing.....                                       | 935.1             | 968.1           | 3.5                 | 48.7                    | 49.2           | 0.9                 | 28.2                      | 28.8         | 2.0                 |
| Real estate.....  | 871.4             | 895.9           | 2.8                 | 44.8                    | 44.9           | 0.2                 | 24.5                      | 24.6         | 0.4                 |
| Professional, scientific, and technical services.....                         | 2,444.8           | 2,592.3         | 6.0                 | 114.3                   | 118.8          | 4.0                 | 66.1                      | 70.0         | 5.8                 |
| Administrative and support and waste management and remediation services..... | 1,549.2           | 1,567.3         | 1.2                 | 40.2                    | 39.3           | -2.2                | 28.6                      | 28.0         | -2.2                |
| Health care and social assistance.....  | 1,595.4           | 1,679.0         | 5.2                 | 87.0                    | 93.5           | 7.5                 | 50.1                      | 53.8         | 7.5                 |
| Child day care services.....  | 652.7             | 704.9           | 8.0                 | 8.1                     | 8.8            | 9.1                 | 5.2                       | 5.4          | 2.8                 |
| Arts, entertainment, and recreation.....                                      | 1,075.6           | 1,037.3         | -3.6                | 20.6                    | 21.2           | 3.1                 | 15.1                      | 15.9         | 5.1                 |
| Performing arts, spectator sports, and related industries.....                | 917.4             | 879.6           | -4.1                | 16.2                    | 16.1           | -0.5                | 11.4                      | 11.3         | -1.0                |
| Other services.....   | 1,725.7           | 1,853.3         | 7.4                 | 65.5                    | 68.8           | 5.1                 | 51.3                      | 54.1         | 5.3                 |
| Personal and laundry services.....  | 1,073.6           | 1,143.5         | 6.5                 | 29.1                    | 30.3           | 4.0                 | 20.7                      | 21.4         | 3.5                 |
| All other industries.....   | 2,185.3           | 2,187.3         | 0.1                 | 106.3                   | 102.9          | -3.1                | 91.3                      | 90.1         | -1.3                |

<sup>1</sup> Less than 0.05 percent.

NOTE: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

Figure B

## Nonfarm Sole Proprietorship Receipts, Deductions, and Profits, Tax Years 1988-2001

[Money amounts are in billions of dollars]

| Tax year  | Total business receipts |                               |                     | Total business deductions <sup>1</sup> |                               |                     | Net income less deficit |                               |                     |
|-----------|-------------------------|-------------------------------|---------------------|--|-------------------------------|---------------------|-------------------------|-------------------------------|---------------------|
|           | Current dollars         | Constant dollars <sup>2</sup> |                     | Current dollars                        | Constant dollars <sup>2</sup> |                     | Current dollars         | Constant dollars <sup>2</sup> |                     |
|           |                         | Amount                        | Percentage increase |  | Amount                        | Percentage increase |                         | Amount                        | Percentage increase |
|           | (1)                     | (2)                           | (3)                 | (4)                                    | (5)                           | (6)                 | (7)                     | (8)                           | (9)                 |
| 1988..... | 672.0                   | 837.8                         | --                  | 545.7                                  | 680.3                         | --                  | 126.3                   | 157.5                         | --                  |
| 1989..... | 692.8                   | 832.0                         | -0.7                | 560.2                                  | 672.8                         | -1.1                | 132.7                   | 159.4                         | 1.2                 |
| 1990..... | 730.6                   | 844.5                         | 1.5                 | 589.2                                  | 681.1                         | 1.2                 | 141.4                   | 163.4                         | 2.6                 |
| 1991..... | 712.6                   | 794.8                         | -5.9                | 571.2                                  | 637.1                         | -6.5                | 141.5                   | 157.8                         | -3.4                |
| 1992..... | 737.1                   | 802.6                         | 1.0                 | 583.1                                  | 634.9                         | -0.3                | 154.0                   | 167.7                         | 6.3                 |
| 1993..... | 757.2                   | 805.1                         | 0.3                 | 600.8                                  | 638.8                         | 0.6                 | 156.5                   | 166.4                         | -0.8                |
| 1994..... | 790.6                   | 823.5                         | 2.3                 | 623.8                                  | 649.7                         | 1.7                 | 166.8                   | 173.7                         | 4.4                 |
| 1995..... | 807.4                   | 823.0                         | -0.1                | 638.1                                  | 650.5                         | 0.1                 | 169.3                   | 172.5                         | -0.7                |
| 1996..... | 843.2                   | 843.2                         | 2.5                 | 666.5                                  | 666.5                         | 2.5                 | 176.8                   | 176.8                         | 2.4                 |
| 1997..... | 870.4                   | 853.7                         | 1.2                 | 683.9                                  | 670.8                         | 0.6                 | 186.6                   | 183.1                         | 3.6                 |
| 1998..... | 918.3                   | 889.6                         | 4.2                 | 716.2                                  | 693.8                         | 3.4                 | 202.3                   | 196.0                         | 7.0                 |
| 1999..... | 969.3                   | 925.2                         | 4.0                 | 761.4                                  | 726.8                         | 4.7                 | 207.9                   | 198.5                         | 1.3                 |
| 2000..... | 1,021.0                 | 953.8                         | 3.1                 | 806.4                                  | 753.4                         | 3.7                 | 214.7                   | 200.6                         | 1.1                 |
| 2001..... | 1,016.8                 | 926.2                         | -2.9                | 799.6                                  | 728.4                         | -3.3                | 217.4                   | 198.0                         | -1.3                |

<sup>1</sup> Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years. However, these losses (after subtraction) and any carryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.

<sup>2</sup> Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic Analysis, in the *Survey of Current Business*. The deflator represents the annual average of current-weighted prices, based on 1996 = 100.

NOTE: Percentage increases were calculated before rounding.

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Figure C

## Components of Nonfarm Sole Proprietorship Business Deductions, Tax Years 2000 and 2001

[Money amounts are in millions of dollars]

| Business deductions                                  | 2000             | 2001             | Percentage increase |
|--|------------------|------------------|---------------------|
|  | (1)              | (2)              | (3)                 |
| <b>Business deductions, total</b> <sup>1</sup> ..... | <b>806,386.1</b> | <b>799,633.1</b> | <b>-0.8</b>         |
| <b>Cost of sales and operations</b> .....            | <b>387,381.1</b> | <b>363,355.6</b> | <b>-6.2</b>         |
| Inventory, beginning of year.....                    | 32,412.5         | 34,176.3         | 5.4                 |
| Cost of labor.....                                   | 29,278.7         | 28,022.3         | -4.3                |
| Purchases.....                                       | 268,790.0        | 246,541.1        | -8.3                |
| Materials and supplies.....                          | 43,195.5         | 43,798.3         | 1.4                 |
| Other costs.....                                     | 48,046.8         | 46,550.1         | -3.1                |
| Inventory, end of year.....                          | 34,342.4         | 35,732.5         | 4.0                 |
| <b>Business expenses, total</b> .....                | <b>419,005.0</b> | <b>436,277.5</b> | <b>4.1</b>          |
| Advertising expenses.....                            | 10,148.7         | 10,774.1         | 6.2                 |
| Bad debts from sales or services.....                | 983.9            | 1,176.3          | 19.6                |
| Car and truck expenses.....                          | 45,711.2         | 47,351.9         | 3.6                 |
| Commissions.....                                     | 11,621.5         | 12,130.1         | 4.4                 |
| Depletion.....                                       | 685.0            | 693.7            | 1.3                 |
| Depreciation <sup>2</sup> .....                      | 32,196.2         | 33,425.6         | 3.8                 |
| Employee benefit programs.....                       | 1,871.9          | 2,040.6          | 9.0                 |
| Insurance.....                                       | 13,623.8         | 14,367.0         | 5.5                 |
| Legal and professional services.....                 | 7,312.7          | 7,482.6          | 2.3                 |
| Meals and entertainment deducted.....                | 4,664.7          | 4,735.3          | 1.5                 |
| Mortgage interest.....                               | 5,250.9          | 5,456.2          | 3.9                 |
| Other interest paid on business indebtedness.....    | 6,982.0          | 7,053.3          | 1.0                 |
| Office expenses.....                                 | 10,456.4         | 10,604.8         | 1.4                 |
| Pension and profit-sharing plans.....                | 892.9            | 991.9            | 11.1                |
| Rent on machinery and equipment.....                 | 8,880.3          | 8,522.0          | -4.0                |
| Rent on other business property.....                 | 24,342.2         | 25,119.1         | 3.2                 |
| Repairs.....   | 12,280.5         | 12,129.8         | -1.2                |
| Salaries and wages.....                              | 63,485.5         | 63,826.0         | 0.5                 |
| Supplies.....  | 21,794.0         | 23,074.8         | 5.9                 |
| Taxes paid.....                                      | 13,955.9         | 14,214.1         | 1.8                 |
| Travel.....  | 8,457.3          | 8,657.3          | 2.4                 |
| Utilities.....                                       | 19,381.9         | 20,482.7         | 5.7                 |
| Home office business deductions <sup>2</sup> .....   | 5,642.5          | 5,981.4          | 6.0                 |
| Other business deductions.....                       | 87,025.9         | 94,612.3         | 8.7                 |

<sup>1</sup> Includes returns with Schedule C-EZ attached. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.

<sup>2</sup> Depreciation claimed on Form 8829 is included in "Home office business deductions" and excluded from "Depreciation," shown above.

NOTE: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

tance sector showed the largest increase in deductions with 7.5 percent. The transportation and warehousing; wholesale trade; finance and insurance and administrative and support services were the sole proprietorships principal sectors that did not show an increase in deductions for 2001. Sole proprietorships in the finance and insurance sector showed the largest percentage decrease in deductions (23.0

percent). The wholesale trade sector reported a decrease of 7.0 percent, representing the second largest decline in deductions. This was the first decrease in business deductions (in constant dollars) since 1992. When allowing for inflation, business deductions decreased 3.3 percent for 2001.

Representing 45.4 percent of total 2001 business deductions, the cost of sales and operations was \$363.4 billion (Figure C), a 6.2-percent decrease from the 2000 level. Total business "expenses" (total business deductions minus the cost of sales and operations) were \$436.3 billion for 2001, a 4.1-percent increase from the 2000 amount. Figure D graphically presents the main components of total business expenses. The largest component, salaries and wages, accounted for 14.6 percent of the total. For 2001, salaries and wages totaled \$63.8 billion, a 0.5-percent increase from 2000 (Figure C). The next largest components of business expenses were car and trucks (10.9 percent), rent on business property, machinery, and equipment (7.7 percent), and depreciation (7.7 percent). For 2001 these items were \$47.4 billion, \$33.6 billion, and \$33.4 billion, respectively. Car and truck expenses showed a 3.6-percent increase from 2000; rent on business property, machinery, and equipment a 1.3-percent increase; and depreciation, a 3.8-percent increase.

Depreciation deductions first began to decline for Tax Year 1986, following the enactment of the Tax Reform Act of 1986 (TRA86). TRA86 reduced the allowable depreciation deduction by lengthening the cost recovery periods and changing the depreciation methods for property placed in service after July 31, 1986. In constant dollars, depreciation deductions dropped 9.6 percent for 1989 and continued to decline through 1992 (Figure E). Beginning with 1993, the trend reversed and constant dollar depreciation increased every year through 2001, except for 1995, when it decreased 2.0 percent to \$26.7 billion [7]. The 2001 depreciation deductions accounted for 4.2 percent of total business deductions and remained well below the 1985 (pre-TRA86) level of 5.7 percent.

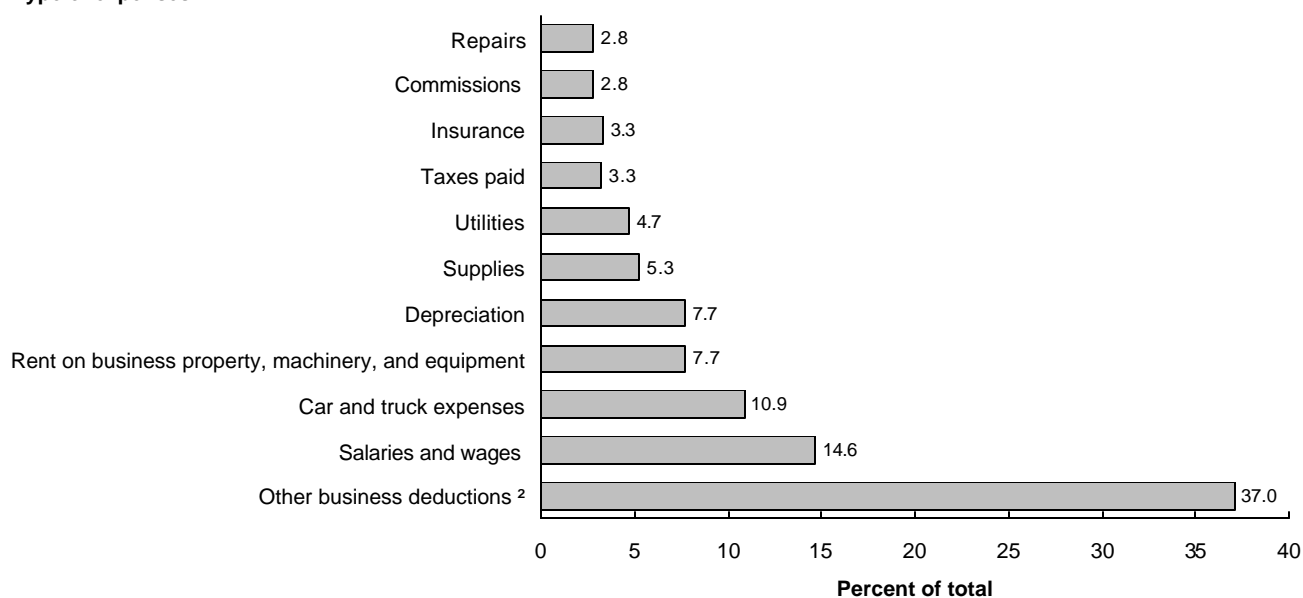
Beginning with Tax Year 1992, certain smaller businesses could elect not to itemize depreciation and other business deductions by filing Schedule C-EZ, *Net Profit From Business*, a simplified version of Schedule C, *Profit or Loss From Business*. (Schedule C and Schedule C-EZ are the source of sole proprietorship statistics.) Taxpayers could use

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Figure D

## Nonfarm Sole Proprietorship Total Business Expenses, Tax Year 2001 <sup>1</sup>

Type of expenses



<sup>1</sup> Total business expenses equal all business deductions minus cost of sales and operations.

<sup>2</sup> Other business deductions include: advertising expenses; bad debts; depletion; employee benefit programs; interest; legal and professional services; office expenses; pension and profit-sharing plans; travel, meals, and entertainment; and home office business deductions. Other business deductions also include all Schedule C-EZ deductions (\$1.4 billion).

NOTES: Percents are based on an estimated total business expense of \$436.3 billion. Detail may not add to 100 percent because of rounding.

Figure E

## Nonfarm Sole Proprietorship Net Income, Deficit, and Depreciation, Tax Years 1988-2001

[Money amounts are in billions of dollars]

| Tax year  | Current dollars |         |                           | Constant dollars <sup>1</sup> |         |                           | Percentage increase in constant dollars <sup>1</sup> |                  |                           |
|-----------|-----------------|---------|---------------------------|-------------------------------|---------|---------------------------|--|------------------|---------------------------|
|           | Net income      | Deficit | Depreciation <sup>3</sup> | Net income                    | Deficit | Depreciation <sup>3</sup> | Net income   | Deficit          | Depreciation <sup>3</sup> |
|           | (1)             | (2)     | (3)                       | (4)                           | (5)     | (6)                       | (7)  | (8)              | (9)                       |
| 1988..... | 145.5           | 19.2    | 26.1                      | 181.4                         | 23.9    | 32.5                      | --   | --               | --                        |
| 1989..... | 152.4           | 19.7    | 24.5                      | 183.0                         | 23.7    | 29.4                      | 0.9  | -1.2             | -9.6                      |
| 1990..... | 161.7           | 20.2    | 23.7                      | 186.9                         | 23.3    | 27.4                      | 2.1  | -1.3             | -6.9                      |
| 1991..... | 162.4           | 20.9    | 23.1                      | 181.1                         | 23.3    | 25.8                      | -3.1   | -0.2             | -6.0                      |
| 1992..... | 173.5           | 19.5    | 23.3                      | 188.9                         | 21.2    | 25.4                      | 4.3  | -8.9             | -1.5                      |
| 1993..... | 177.0           | 20.5    | 25.0                      | 188.2                         | 21.8    | 26.6                      | -0.4   | 2.7              | 4.8                       |
| 1994..... | 187.8           | 21.0    | 26.2                      | 195.6                         | 21.9    | 27.3                      | 3.9  | 0.3              | 2.7                       |
| 1995..... | 191.7           | 22.5    | 26.2                      | 195.4                         | 22.9    | 26.7                      | -0.1   | 4.7              | -2.0                      |
| 1996..... | 200.1           | 23.4    | 27.4                      | 200.1                         | 23.4    | 27.4                      | 2.4  | 2.0              | 2.3                       |
| 1997..... | 210.5           | 23.8    | 28.6                      | 206.4                         | 23.4    | 28.1                      | 3.2  | ( <sup>2</sup> ) | 2.6                       |
| 1998..... | 226.2           | 23.9    | 29.1                      | 219.1                         | 23.2    | 28.2                      | 6.1  | -0.8             | 0.5                       |
| 1999..... | 233.4           | 25.5    | 30.6                      | 222.8                         | 24.3    | 29.2                      | 1.7  | 4.9              | 3.6                       |
| 2000..... | 245.2           | 30.5    | 32.2                      | 229.1                         | 28.5    | 30.1                      | 2.8  | 17.3             | 2.9                       |
| 2001..... | 250.2           | 32.8    | 33.4                      | 227.9                         | 29.9    | 30.4                      | -0.5   | 4.8              | 1.2                       |

<sup>1</sup> Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic Analysis, in the *Survey of Current Business*. The deflator represents the annual average of current-weighted prices, based on 1996 = 100.

<sup>2</sup> Less than 0.05 percent.

<sup>3</sup> Excludes depreciation claimed on Form 8829.

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Schedule C-EZ if they: had business expenses of \$2,500 or less; used the cash accounting method; had no inventories; did not report a deficit from the business; had only one business as a sole proprietor; had no employees; were not required to file Form 4562, *Depreciation and Amortization*, for the business; claimed no deduction for home business expenses; and had no prior-year disallowed passive activity losses from the business. Since taxpayers using Schedule C-EZ did not itemize business deductions, the detailed deductions in Table 2 are slightly understated and will not add to the totals.

Figure F presents the numbers and percentages of nonfarm sole proprietorship returns filed on Schedule C-EZ by industrial sector. Almost 2.8 million taxpayers filed Schedule C-EZ for Tax Year 2001. Of the returns filed for 2001 in the administrative and support services sector, taxpayers filed over 417 thousand Schedule C-EZ returns, or 26.7 percent. For 2001, business receipts from Schedule C-EZ filers totaled \$15.1 billion, or 1.5 percent of total business receipts reported. However, the business deductions reported on Schedule C-EZ returns accounted for only 0.2 percent of total business deduc-

tions for all industries. Even in the administrative and support services sector with its higher concentration of Schedule C-EZ filers, deductions reported on Schedule C-EZ accounted for only 0.6 percent of that sector's total business deductions.

### Profits and Losses

For 2001, a little over half of the principal industrial sectors reported increased sole proprietorship profits (net income less deficit). Figure B presents total profits for all industries (in both current and constant dollars) since 1988, while Figure G presents profits by industrial sector for 2000 and 2001 [8]. Total profits increased 1.2 percent from \$214.7 billion for 2000 to \$217.4 billion for 2001. The wholesale trade sector reported the largest percentage change in profits for 2001, decreasing 22.7 percent to \$4.0 billion. The administrative and support services sector reported the second largest percentage decrease in profits with 2.3 percent. The largest increase was for the transportation and warehousing sector, which showed a 7.8-percent increase in profits for 2001. The health care and social assistance sector had the largest dollar increase (\$2.8 billion) and second largest

Figure F

### Nonfarm Sole Proprietorship Returns with Schedule C-EZ, by Selected Industrial Sectors, Tax Year 2001

[Money amounts are in millions of dollars]

| Industrial sector   | Number of returns |                    |                     | Total business receipts |                  |                     | Total business deductions |                  |                     |
|---|-------------------|--------------------|---------------------|-------------------------|------------------|---------------------|---------------------------|------------------|---------------------|
|   | Total             | With Schedule C-EZ | Percentage of total | Total                   | On Schedule C-EZ | Percentage of total | Total                     | On Schedule C-EZ | Percentage of total |
|   | (1)               | (2)                | (3)                 | (4)                     | (5)              | (6)                 | (7)                       | (8)              | (9)                 |
| <b>All nonfarm industries.....</b>  | <b>18,338,190</b> | <b>2,753,568</b>   | <b>15.0</b>         | <b>1,016,834.7</b>      | <b>15,144.2</b>  | <b>1.5</b>          | <b>799,633.1</b>          | <b>1,374.6</b>   | <b>0.2</b>          |
| Construction.....   | 2,372,880         | 311,119            | 13.1                | 164,238.2               | 1,809.2          | 1.1                 | 135,708.4                 | 161.2            | 0.1                 |
| Wholesale trade.....  | 310,393           | 15,894             | 5.1                 | 38,751.8                | 122.0            | 0.3                 | 34,779.6                  | 9.1              | ( <sup>1</sup> )    |
| Retail trade.....   | 2,254,164         | 194,819            | 8.6                 | 184,800.6               | 753.8            | 0.4                 | 175,174.3                 | 97.0             | 0.1                 |
| Transportation and warehousing.....   | 939,523           | 91,253             | 9.7                 | 52,688.2                | 620.6            | 1.2                 | 44,621.7                  | 44.7             | 0.1                 |
| Finance and insurance.....  | 576,604           | 49,263             | 8.5                 | 82,622.7                | 433.6            | 0.5                 | 68,760.1                  | 28.7             | ( <sup>1</sup> )    |
| Real estate and rental and leasing.....                                       | 968,089           | 63,131             | 6.5                 | 49,152.1                | 568.6            | 1.2                 | 28,752.0                  | 46.2             | 0.2                 |
| Professional, scientific, and technical services.....                         | 2,592,275         | 370,261            | 14.3                | 118,772.4               | 2,555.4          | 2.2                 | 70,008.1                  | 216.5            | 0.3                 |
| Administrative and support and waste management and remediation services..... | 1,567,278         | 417,733            | 26.7                | 39,322.8                | 2,223.7          | 5.7                 | 28,011.0                  | 169.2            | 0.6                 |
| Health care and social assistance.....  | 1,678,997         | 383,468            | 22.8                | 93,528.6                | 2,247.6          | 2.4                 | 53,845.3                  | 183.9            | 0.3                 |
| Arts, entertainment, and recreation.....                                      | 1,037,341         | 154,733            | 14.9                | 21,208.1                | 510.6            | 2.4                 | 15,854.2                  | 90.7             | 0.6                 |
| Other services.....   | 1,853,299         | 287,048            | 15.5                | 68,834.7                | 1,471.9          | 2.1                 | 54,062.6                  | 153.7            | 0.3                 |
| All other industries.....   | 2,187,347         | 414,846            | 19.0                | 102,914.6               | 1,827.4          | 1.8                 | 90,055.9                  | 173.7            | 0.2                 |

<sup>1</sup> Less than 0.05 percent.

NOTE: Certain smaller sole proprietorships could elect not to itemize business deductions by filing Schedule C-EZ, Net Profit for Business. See the text of the article for a full list of the requirements to be eligible to file Schedule C-EZ.

## Sole Proprietorship Returns, 2001

percentage increase, with 7.6 percent. This was followed by sole proprietors in the construction industry who reported increased gains of \$1.8 billion representing a 6.9-percent increase from 2000 levels. The professional, scientific, and technical services sector, the largest of the industrial sectors with respect to profits, showed a 1.5-percent increase in profits.

In constant dollars, total profits decreased 1.3 percent for 2001 (Figure B). This decrease was the first decline in profits since 1995 (constant dollars). Figure E presents net income and deficit separately between 1988 and 2001, in current and constant dollars. For 2001, net income (in constant dollars) decreased 0.5 percent, and deficit (in constant dollars) increased 4.8 percent (Figure E).

### Industry Trends

Using receipts as a measure of business size, Figures A and H show that retail trade was the largest sole proprietorship industrial sector for 2001 with 18.2 percent of all business receipts. Total receipts for this sector, at \$184.8 billion, were 2.7 percent higher than the \$179.9 billion reported for 2000, while deductions increased 2.9 percent. This resulted in a 1.5-percent decline in profits (Figure G).

The second largest industrial sector was construction, with receipts totaling \$164.2 billion. This amount was 16.2 percent of all sole proprietorship receipts for 2001, representing a 2.4-percent increase from the 2000 amount. Deductions likewise increased by 1.5 percent. Construction profits increased 6.9 percent for 2001, totaling \$28.5 billion. Special trade contractors reported the largest portion (76.0 percent) of these profits. As a group, special trade contractors showed an increase of 1.7 percent for receipts and an increase of 5.1 percent for profits.

The third largest sector was professional, scientific, and technical services, which accounted for 11.7 percent of sole proprietorship receipts for 2001. Receipts increased 4.0 percent to \$118.8 billion, and deductions increased 5.8 percent to \$70.0 billion, yielding a 1.5-percent increase in profits. Figures G and I also demonstrate that the professional, scientific, and technical service sector profits rose from \$48.1 billion in 2000 to \$48.8 for 2001, and accounted for the largest percentage of sole proprietorship profits for 2001 with 22.5 percent.

The fourth largest sole proprietorship industrial sector with 9.2 percent of total receipts was the

Figure G

### Nonfarm Sole Proprietorship Profits, by Selected Industrial Sectors, Tax Years 2000 and 2001

[Money amounts are in billions of dollars]

| Industrial sector   | Net income less deficit |              |                     |
|---|-------------------------|--------------|---------------------|
|   | 2000                    | 2001         | Percentage increase |
|   | (1)                     | (2)          | (3)                 |
| <b>All nonfarm industries.....</b>  | <b>214.7</b>            | <b>217.4</b> | <b>1.2</b>          |
| Construction.....   | 26.7                    | 28.5         | 6.9                 |
| Special trade contractors.....  | 20.6                    | 21.7         | 5.1                 |
| Wholesale trade.....  | 5.2                     | 4.0          | -22.7               |
| Retail trade.....   | 9.7                     | 9.6          | -1.5                |
| Transportation and warehousing.....   | 7.5                     | 8.1          | 7.8                 |
| Finance and insurance.....  | 13.8                    | 13.9         | 0.2                 |
| Real estate and rental and leasing.....                                       | 20.5                    | 20.4         | -0.7                |
| Real estate.....  | 20.3                    | 20.3         | -0.1                |
| Professional, scientific, and technical services.....                         | 48.1                    | 48.8         | 1.5                 |
| Administrative and support and waste management and remediation services..... | 11.6                    | 11.3         | -2.3                |
| Health care and social assistance.....  | 36.9                    | 39.7         | 7.6                 |
| Child day care services.....  | 2.8                     | 3.4          | 20.8                |
| Arts, entertainment, and recreation.....                                      | 5.4                     | 5.3          | -0.5                |
| Performing arts, spectator sports, and related industries.....                | 4.8                     | 4.8          | 0.2                 |
| Other services.....   | 14.2                    | 14.8         | 4.3                 |
| Personal and laundry services.....  | 8.4                     | 8.8          | 5.2                 |
| All other industries.....   | 15.1                    | 12.9         | -14.5               |

NOTE: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

health care and social assistance sector. A 7.5-percent increase in receipts for this sector, accompanied by a 7.5-percent increase in deductions, led to an increase in profits of (7.6 percent).

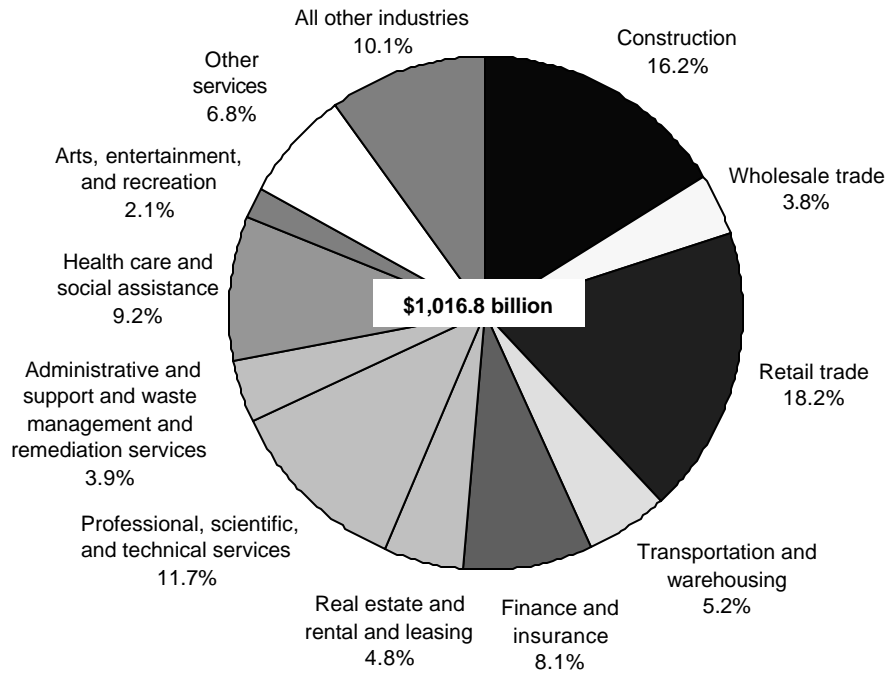
### Summary

Profits for nonfarm sole proprietorships for Tax Year 2001 grew 1.2 percent to a level of \$217.4 billion. In constant dollars, total nonfarm sole proprietorship profits decreased 1.3 percent. The transportation and warehousing sector reported the largest percentage growth in profits at 7.8 percent, while, the health care and social assistance sector had the largest dollar increase (\$2.8 billion) and the second largest percentage increase, with 7.6 percent. The professional, scientific, and technical services sector had the largest profits of any sector at \$48.8 billion or 22.5 percent of total sole proprietorship profits. For all sole proprietorships, receipts and deductions decreased 0.4 percent and 0.8 percent, respectively. The largest sole proprietorship industrial sector, based

# Sole Proprietorship Returns, 2001

Figure H

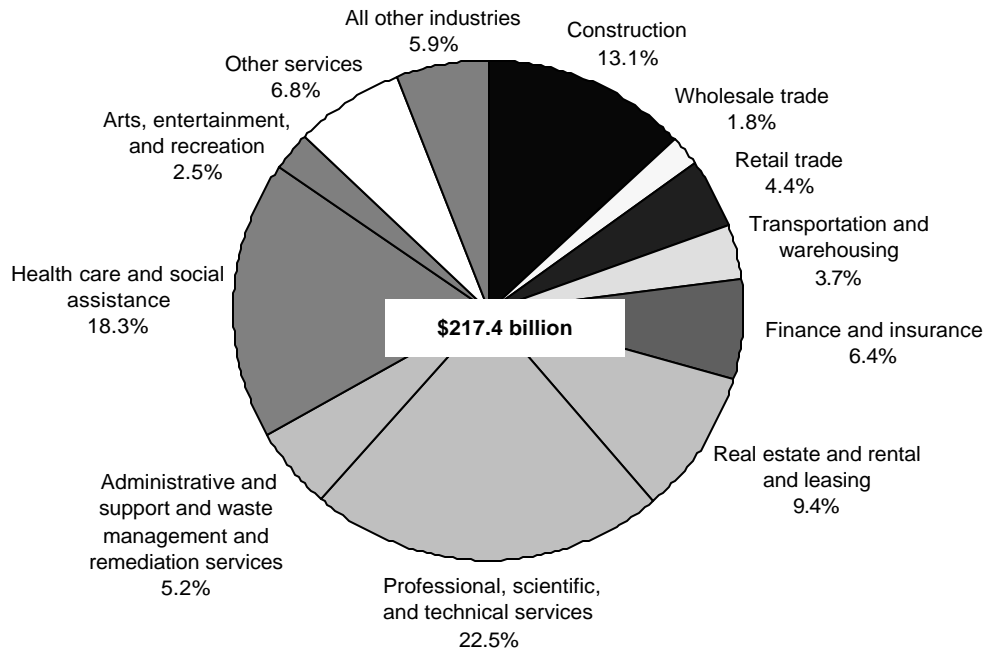
**Nonfarm Sole Proprietorship Total Business Receipts by Selected Industrial Sectors, Tax Year 2001**



NOTE: Detail may not add to 100 percent because of rounding.

Figure I

**Nonfarm Sole Proprietorship Total Business Profits by Selected Industrial Sectors, Tax Year 2001**



NOTES: Profits is a designation for "net income less deficit," shown elsewhere in this article. Detail may not add to 100 percent because of rounding.

## Sole Proprietorship Returns, 2001

on business receipts, was the retail trade sector, accounting for 18.2 percent of receipts. This sector suffered a 1.5-percent decrease in profits. The finance and insurance sector showed the largest percentage decrease in both receipts and deductions, reporting a 19.9-percent decrease in receipts and a 23.0-percent decrease in deductions.

### Data Sources and Limitations

The 2001 sole proprietorship estimates are based on a stratified probability sample of unaudited Individual Income Tax Returns, Forms 1040 and 1040PC (including electronically-filed returns), processed by the Internal Revenue Service during Calendar Year 2002. Returns in the sample were stratified, based on: (1) the presence or absence of Schedule C, *Profit or Loss From Business (Sole Proprietorship)*, or Schedule C-EZ, *Net Profit From Business*, and Schedule F, *Farm Income and Expenses*;

(2) the larger of positive income or negative income (i.e., “adjusted gross income” before statutory adjustments); and (3) tax year. The returns were selected at rates that ranged from 0.05 percent to 100 percent. The 2001 nonfarm sole proprietorship data are based on a sample of 51,275 returns and a population of 18,338,190 returns [9]. The corresponding sample and population for the 2000 data were 56,023 and 18,130,483 returns, respectively.

Since the data presented in this article are estimates based on a sample of returns filed, they are subject to sampling error. To properly use the statistical data estimates provided, the magnitude of the potential sampling error must be known; coefficients of variation (CV’s) are used to measure that magnitude. Figure J presents estimated coefficients of variation for the number of returns and money amounts for selected items and industrial sectors. Generally, the smaller the coefficient of variation, the

Figure J

### Nonfarm Sole Proprietorships: Coefficients of Variation for Selected Items, by Selected Industrial Sectors, Tax Year 2001

[Coefficients of variation are in percentages]

| Industrial sector   | Coefficients of variation            |                           |                           |            |         |
|---|--------------------------------------|---------------------------|---------------------------|------------|---------|
|   | Total business receipts <sup>1</sup> | Total business deductions | Depreciation <sup>2</sup> | Net income | Deficit |
|   | (1)                                  | (2)                       | (3)                       | (4)        | (5)     |
| <b>All nonfarm industries</b> .....   | 0.66                                 | 0.74                      | 1.25                      | 0.89       | 1.60    |
| Construction.....   | 2.52                                 | 2.66                      | 4.03                      | 3.00       | 7.04    |
| Special trade contractors.....  | 5.73                                 | 5.86                      | 9.54                      | 8.77       | 14.25   |
| Wholesale trade.....  | 2.30                                 | 2.28                      | 4.40                      | 3.92       | 4.64    |
| Retail trade.....   | 3.48                                 | 3.52                      | 4.85                      | 5.05       | 7.56    |
| Transportation and warehousing.....   | 2.29                                 | 2.23                      | 7.63                      | 4.63       | 7.25    |
| Finance and insurance.....  | 3.42                                 | 3.52                      | 6.10                      | 4.29       | 6.86    |
| Real estate and rental and leasing.....                                       | 2.22                                 | 2.49                      | 4.03                      | 2.63       | 5.64    |
| Real estate.....  | 3.98                                 | 4.64                      | 6.99                      | 4.26       | 10.99   |
| Professional, scientific, and technical services.....                         | 2.24                                 | 2.34                      | 3.99                      | 2.66       | 10.30   |
| Administrative and support and waste management and remediation services..... | 4.24                                 | 4.19                      | 6.81                      | 5.74       | 6.42    |
| Health care and social assistance.....  | 3.39                                 | 3.71                      | 5.46                      | 3.88       | 7.67    |
| Child day care services.....  | 2.67                                 | 2.73                      | 3.92                      | 3.91       | 4.70    |
| Arts, entertainment, and recreation.....                                      | 3.03                                 | 3.20                      | 4.85                      | 3.57       | 8.70    |
| Performing arts, spectator sports, and related industries.....                | 3.62                                 | 3.75                      | 6.62                      | 4.40       | 7.88    |
| Other services.....   | 6.31                                 | 6.91                      | 14.39                     | 7.34       | 17.67   |
| Personal and laundry services.....  | 4.78                                 | 4.63                      | 7.77                      | 6.21       | 7.01    |
| All other industries.....   | 4.53                                 | 5.11                      | 8.41                      | 5.10       | 10.37   |

<sup>1</sup> Positive only.

<sup>2</sup> Excludes depreciation claimed on Form 8829.



## Sole Proprietorship Returns, 2001

more reliable the estimate is judged to be. The Appendix to this issue of the *Bulletin* discusses the reliability of estimates based on samples, and the use of coefficients of variation for evaluating the precision of estimates based on samples.

### Notes and References

[1] Based on the 2001 NAICS system the full name of the administrative and support services sector is administrative and support and waste management and remediation service sector. The waste management and remediation portion make up a small percentage of the overall numbers reported under this classification, which are detailed in Table 1.

[2] For 2001, the 18,338,190 nonfarm sole proprietorship returns accounted for 20,378,336 nonfarm businesses. Actually, more businesses may have existed than those counted; processing for tax administration purposes allows only three businesses (reported on separate Schedules C) per return, and combines any remaining businesses on one (or more) of the three Schedules C. *Statistics of Income--1981, Sole Proprietorship Returns* contains a more detailed explanation of the relationship between proprietors and proprietorships. It is estimate that 21,594 individual tax returns have four or more sole proprietorships attached (with an average of 4.59 businesses) to their returns.

For purposes of the statistics, if a proprietor owned more than one business, the statistics for each business were combined with those of the proprietor's dominant business and included in the industrial group for that business activity. When this occurred, the sum of net incomes (for businesses reporting a positive net income) reduced by the sum of net deficits (for businesses reporting a deficit) yielded the profits for a specific industrial group.

The *North American Industry Classification System (NAICS)* was used to classify data by industries for 2001. These classifications were applied on a "per business" (rather than on a "per establishment") basis for *Statistics of Income* by combining various industry groups,

although businesses were further combined as described above. While the wording of the industry titles used for the sole proprietorship statistics diverge somewhat from those appearing in *NAICS*, the definitions are consistent.

[3] Statistics for "business receipts, total" in Table 2 represent the total receipts of the business, mainly gross receipts from sales and operations. Business receipts also include miscellaneous business receipts, such as incidental sales of scrap, shown separately in the statistics as "other business income." However, business receipts exclude incidental investment income received through the business. Examples of such incidental investment income are interest, dividends, income or loss from rents or royalties, and capital or ordinary gain or loss from the sale of investment and business property. Sole proprietors report incidental investment income, in combination with non-business related investment income, as part of their total incomes on their Individual Income Tax Returns.

[4] Based on the overall implicit price deflator for Gross Domestic Product (GDP). See U.S. Department of Commerce, Bureau of Economic Analysis, *Survey of Current Business*, August 2002. Indices used for this article were:

| <u>Year</u> | <u>Indices</u> | <u>Year</u> | <u>Indices</u> |
|-------------|----------------|-------------|----------------|
| 1988        | 80.2           | 1995        | 98.1           |
| 1989        | 83.2           | 1996        | 100.0          |
| 1990        | 86.5           | 1997        | 102.0          |
| 1991        | 89.7           | 1998        | 103.2          |
| 1992        | 91.8           | 1999        | 104.8          |
| 1993        | 94.1           | 2000        | 107.4          |
| 1994        | 96.0           | 2001        | 109.8          |

[5] Sole proprietors report personal, i.e., non-business, income and expense items apart from business income or loss, which is reported on the attached Schedule C, *Profit or Loss From Business* (or, to a lesser extent, on Schedule C-EZ, *Net Profit From Business*). Salaries paid to owners qualify as personal income, not as a business expense, and are, therefore, part of the owner's taxable income. Similarly, sole proprietors deduct charitable contributions made through the business as personal expenses on

## Sole Proprietorship Returns, 2001

Schedule A, *Itemized Deductions*. However, the owner of a sole proprietorship may choose to deduct any foreign taxes paid as a business expense, unless the owner elects to claim these taxes as a credit against U.S. income tax.

- [6] Business deductions include the home office business deduction. After 1990, home office expenses were calculated separately on Form 8829, *Expenses for Business Use of Your Home*, and the deductible portion brought forward to Schedule C. In some cases, these expenses were limited. Prior to 1990, these expenses were not limited and were included with other expenses, such as depreciation deductions, utilities, and “other” expenses on Schedule C.
- [7] The increase in the depreciation deduction for 1993 may be attributed, in part, to a provision of the Omnibus Budget Reconciliation Act of 1993 (OBRA93). The cost of certain tangible property (as described in Internal Revenue Code section 179) may be treated as a current expense rather than a capital expenditure subject

to depreciation deductions. The provision of OBRA93 (related to these expenses) increased the maximum amount of investment certain small businesses could immediately deduct on property placed in service after 1992, from \$10,000 to \$17,500. Following the enactment of this provision, the deduction increased 32.4 percent to \$13.5 billion for 1993. Again, a change in law increased the “179” depreciation deduction amount to \$20,000 for 2000, and \$24,000 for 2001.

- [8] Net income minus deficit (loss) before Federal income tax yields profits. Proprietors compute their tax on total “taxable income,” which includes their business profits, plus any other income.
- [9] The difference between the number of returns in the population and the total number of returns in Tables 1 and 2 is mainly due to returns in which Schedule C income was moved to other income or wages to avoid double counting of taxpayers for Gross Domestic Product calculations. In addition, data from amended returns and tentative returns are not reflected in these statistics.

Source: IRS Statistics of Income Bulletin, Summer 2003, Publication 1136 (Rev. 09-2003.)

# Sole Proprietorship Returns, 2001

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Industrial sector   | Businesses with and without net income |                      |                                       |   |   |  |                        |                         |
|---|--|----------------------|---------------------------------------|---|---|--|------------------------|-------------------------|
|   | Number of returns                      | Business receipts    | Depreciation deduction <sup>1,2</sup> | Rent paid on machinery and equipment <sup>1</sup> | Rent paid on other business property <sup>1</sup> | Interest paid deduction <sup>1,3</sup> | Payroll <sup>1,4</sup> | Net income less deficit |
|   | (1)                                    | (2)                  | (3)                                   | (4)   | (5)   | (6)                                    | (7)                    | (8)                     |
| <b>All nonfarm industries.....</b>                                    | <b>18,338,190</b>                      | <b>1,016,834,678</b> | <b>34,110,071</b>                     | <b>8,522,008</b>                                  | <b>25,119,124</b>                                 | <b>12,509,547</b>                      | <b>91,848,309</b>      | <b>217,385,116</b>      |
| <b>Agriculture, forestry, hunting, and fishing.....</b>               | <b>270,075</b>                         | <b>16,243,523</b>    | <b>1,454,445</b>                      | <b>158,001</b>                                    | <b>149,940</b>                                    | <b>357,058</b>                         | <b>1,701,837</b>       | <b>1,323,126</b>        |
| Animal production (including breeding of cats and dogs).....          | 43,105                                 | 1,517,228            | 179,230                               | 2,017   | 28,693  | 41,784                                 | 98,707                 | -268,798                |
| Forestry and logging (including forest nurseries, timber tracts)..... | 51,734                                 | 6,319,728            | 628,256                               | 101,035   | 30,362  | 140,967                                | 711,726                | 353,178                 |
| Fishing.....  | 71,246                                 | 2,780,591            | 349,739                               | 3,105   | 42,137  | 94,389                                 | 148,532                | 711,858                 |
| Hunting and trapping.....   | 4,624                                  | 144,837              | 10,815                                | *3,408  | *1,031  | 3,366                                  | *1,364                 | 6,501                   |
| Support activities for agriculture and forestry.....                  | 99,367                                 | 5,481,139            | 286,406                               | 48,436  | 47,717  | 76,551                                 | 741,508                | 520,387                 |
| <b>Mining.....</b>  | <b>114,535</b>                         | <b>6,815,806</b>     | <b>450,240</b>                        | <b>48,734</b>                                     | <b>23,024</b>                                     | <b>298,577</b>                         | <b>261,687</b>         | <b>607,212</b>          |
| Oil and gas extraction.....   | 97,986                                 | 5,394,211            | 290,839                               | 29,763  | 21,046  | 268,305                                | 96,265                 | 437,439                 |
| Coal mining.....  | 801                                    | 150,346              | *9,140                                | *464  | *53   | *1,940                                 | *13,317                | 630                     |
| Metal ore mining.....   | *2,884                                 | *29,478              | *5,424                                | *3,174  | *23   | *219                                   | *9,505                 | *-10,645                |
| Nonmetallic mineral mining and quarrying.....                         | 7,328                                  | 761,267              | 104,496                               | *4,350  | *1,828  | 23,427                                 | 73,538                 | 57,451                  |
| Support activities for mining.....                                    | 5,537                                  | 480,504              | 40,340                                | *10,983   | *74   | *4,685                                 | *69,061                | 122,337                 |
| <b>Utilities.....</b>   | <b>9,007</b>                           | <b>260,486</b>       | <b>22,472</b>                         | <b>*4,879</b>                                     | <b>*3,887</b>                                     | <b>*2,452</b>                          | <b>*3,689</b>          | <b>70,695</b>           |
| <b>Construction.....</b>  | <b>2,372,880</b>                       | <b>164,238,174</b>   | <b>5,753,142</b>                      | <b>1,265,185</b>                                  | <b>996,797</b>                                    | <b>1,656,949</b>                       | <b>23,717,954</b>      | <b>28,530,591</b>       |
| Land subdivision and land development.....                            | 20,608                                 | 3,447,970            | 106,272                               | 29,592  | 24,036  | 144,057                                | 218,287                | 454,670                 |
| Residential building construction.....                                | 357,439                                | 40,052,164           | 727,549                               | 178,200   | 127,318   | 435,574                                | 4,196,021              | 5,005,946               |
| Nonresidential building construction.....                             | 74,461                                 | 7,327,505            | 223,971                               | 61,322  | 39,231  | 104,320                                | 944,666                | 968,159                 |
| Heavy construction.....   | 65,532                                 | 5,239,527            | 535,133                               | 142,506   | 28,548  | 140,424                                | 768,996                | 422,815                 |
| Special trade contractors.....  | 1,854,841                              | 108,171,008          | 4,160,217                             | 853,566   | 777,664   | 832,574                                | 17,589,985             | 21,679,001              |
| <b>Manufacturing.....</b>   | <b>347,012</b>                         | <b>24,679,078</b>    | <b>878,396</b>                        | <b>247,722</b>                                    | <b>743,083</b>                                    | <b>370,268</b>                         | <b>3,623,123</b>       | <b>3,433,746</b>        |
| Food manufacturing.....   | 24,158                                 | 2,584,539            | 57,856                                | 11,586  | 93,536  | 21,139                                 | 226,326                | 208,251                 |
| Textile and textile product mills.....                                | 5,780                                  | 444,689              | *13,980                               | *362  | *4,293  | *4,004                                 | *68,547                | 81,970                  |
| Apparel.....  | 22,075                                 | 1,300,703            | 24,637                                | 15,922  | 88,318  | 7,526                                  | 384,541                | 80,904                  |
| Leather and allied products.....                                      | *3,984                                 | *220,139             | *6,746                                | --  | *760  | *4,597                                 | *55,478                | *30,595                 |
| Wood products.....  | 44,325                                 | 2,335,475            | 114,644                               | 21,202  | 29,984  | 51,410                                 | 342,185                | 250,522                 |
| Paper products.....   | *742                                   | *87,039              | *8,296                                | --  | *3,731  | *936                                   | *20,314                | *-7,624                 |
| Printing and related support activities.....                          | 37,634                                 | 3,797,844            | 83,518                                | 94,513  | 158,493   | 39,667                                 | 510,880                | 359,976                 |
| Petroleum and coal products.....                                      | *937                                   | *7,883               | *(2)                                  | --  | --  | --                                     | --                     | *6,574                  |
| Chemical manufacturing.....   | 7,406                                  | 269,674              | 12,245                                | *87   | *990  | *34,415                                | *6,458                 | 44,938                  |
| Plastics, rubber, clay, refractory, and glass products.....           | 28,274                                 | 1,150,328            | 49,650                                | *6,569  | 31,114  | 70,702                                 | 118,578                | 279,352                 |
| Nonmetallic mineral products.....                                     | 6,132                                  | 406,156              | *21,754                               | *7,656  | *354  | *1,681                                 | *82,981                | 42,023                  |
| Primary metal industries.....   | *3,186                                 | *210,519             | *15,471                               | *1,124  | *5,500  | *3,896                                 | *18,255                | *32,831                 |
| Fabricated metal products.....  | 40,087                                 | 3,506,805            | 211,105                               | 29,939  | 109,666   | 47,175                                 | 619,885                | 418,801                 |
| Machinery.....  | 25,567                                 | 2,461,586            | 118,483                               | 25,261  | 48,603  | 27,035                                 | 559,434                | 545,152                 |
| Computer and electronic products.....                                 | 8,884                                  | 280,145              | *6,302                                | *18   | *1,861  | *4,993                                 | *14,197                | 71,976                  |
| Electrical equipment, appliance, and components.....                  | 8,091                                  | 716,700              | 8,178                                 | *2,381  | *2,897  | 3,167                                  | *20,385                | 124,911                 |
| Transportation equipment.....   | 8,405                                  | 353,855              | *16,711                               | *4,363  | *6,697  | *5,875                                 | *18,384                | 44,523                  |
| Furniture and related products.....                                   | 27,324                                 | 2,174,089            | 52,334                                | 12,936  | 84,971  | 21,818                                 | 307,151                | 530,754                 |
| Medical equipment and supplies.....                                   | 3,074                                  | 493,040              | *4,148                                | *823  | *44,505   | *1,952                                 | *48,766                | 59,558                  |
| Other miscellaneous manufacturing.....                                | 40,949                                 | 1,877,870            | 52,337                                | 12,978  | 26,811  | 18,280                                 | 200,376                | 227,757                 |
| <b>Wholesale trade.....</b>   | <b>310,393</b>                         | <b>38,751,812</b>    | <b>582,081</b>                        | <b>142,260</b>                                    | <b>446,198</b>                                    | <b>337,327</b>                         | <b>1,315,986</b>       | <b>3,987,195</b>        |
| Durable goods, including machinery, wood, metals, etc.....            | 172,967                                | 19,609,436           | 315,643                               | 60,795  | 189,870   | 165,894                                | 757,896                | 2,364,327               |
| Non-durable goods, including food, fiber, chemicals, etc.....         | 137,426                                | 19,142,376           | 266,437                               | 81,465  | 256,328   | 171,433                                | 558,090                | 1,622,869               |
| <b>Retail trade.....</b>  | <b>2,254,164</b>                       | <b>184,800,569</b>   | <b>3,047,694</b>                      | <b>749,632</b>                                    | <b>5,283,067</b>                                  | <b>1,999,881</b>                       | <b>10,520,199</b>      | <b>9,603,370</b>        |
| Motor vehicle and parts dealers.....                                  | 127,625                                | 34,653,581           | 320,082                               | 62,646  | 326,801   | 380,464                                | 1,407,109              | 945,141                 |
| Furniture and home furnishing stores.....                             | 54,175                                 | 6,286,687            | 102,207                               | 28,107  | 289,870   | 79,642                                 | 565,077                | 452,006                 |
| Electronic and appliance stores.....                                  | 38,322                                 | 5,351,829            | 65,939                                | 25,810  | 179,177   | 41,244                                 | 447,618                | 426,207                 |
| Building material and garden equipment and suppliers dealers.....     | 42,299                                 | 7,381,522            | 223,638                               | 35,488  | 118,592   | 125,361                                | 673,286                | 518,897                 |
| Food and beverage stores.....   | 106,199                                | 31,853,818           | 338,206                               | 113,734   | 728,373   | 252,717                                | 1,859,008              | 1,241,841               |
| Health and personal care stores.....                                  | 125,922                                | 8,195,897            | 103,502                               | 41,364  | 199,078   | 36,036                                 | 459,736                | 647,631                 |
| Gasoline stations.....  | 24,914                                 | 22,232,361           | 266,944                               | 51,506  | 373,680   | 238,769                                | 998,575                | 337,988                 |
| Clothing and accessories stores.....                                  | 111,848                                | 12,075,295           | 140,996                               | 63,191  | 866,382   | 145,770                                | 999,010                | 954,474                 |
| Sporting goods, hobby, book, and music stores.....                    | 124,499                                | 9,305,782            | 172,330                               | 44,412  | 450,281   | 127,583                                | 568,350                | 456,716                 |
| General merchandise stores.....                                       | 32,803                                 | 3,320,222            | 62,172                                | 14,423  | 169,951   | 31,816                                 | 253,970                | 89,444                  |
| Miscellaneous store retailers.....                                    | 531,389                                | 25,826,378           | 642,589                               | 192,911   | 1,329,875   | 369,133                                | 1,749,322              | 2,182,198               |
| Nonstore retailers.....   | 934,171                                | 18,317,194           | 609,087                               | 76,041  | 251,007   | 171,349                                | 539,137                | 1,350,826               |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Industrial sector  | Businesses with and without net income |                    |                                       |   |   |  |                        |                         |
|--|--|--------------------|---------------------------------------|---|---|--|------------------------|-------------------------|
|  | Number of returns                      | Business receipts  | Depreciation deduction <sup>1,2</sup> | Rent paid on machinery and equipment <sup>1</sup> | Rent paid on other business property <sup>1</sup> | Interest paid deduction <sup>1,3</sup> | Payroll <sup>1,4</sup> | Net income less deficit |
|  | (1)                                    | (2)                | (3)                                   | (4)   | (5)   | (6)                                    | (7)                    | (8)                     |
| <b>Transportation and warehousing.....</b>                                     | <b>939,523</b>                         | <b>52,688,187</b>  | <b>5,000,640</b>                      | <b>1,500,766</b>                                  | <b>610,945</b>                                    | <b>1,166,457</b>                       | <b>3,697,294</b>       | <b>8,090,490</b>        |
| Air and rail transportation.....   | 15,951                                 | 607,857            | 152,334                               | 11,765  | 29,955  | 44,728                                 | 40,012                 | -60,234                 |
| Water transportation.....  | 5,366                                  | 579,386            | 26,054                                | *1,774  | *1,323  | 9,517                                  | *2,516                 | 342,894                 |
| General freight trucking, local.....   | 209,287                                | 15,229,981         | 1,480,487                             | 352,069   | 90,597  | 342,245                                | 1,547,104              | 2,436,501               |
| General freight trucking, long-distance and specialized freight trucking.....  | 272,733                                | 24,530,092         | 2,821,019                             | 604,358   | 226,454   | 600,066                                | 1,450,579              | 2,436,734               |
| Urban transit.....   | *2,320                                 | *28,690            | *5,418                                | --  | --  | --                                     | --                     | *-1,517                 |
| Interurban and rural bus transportation.....                                   | *710                                   | *10,054            | *363                                  | --  | --  | --                                     | *124                   | *6,089                  |
| Taxi and limousine service.....  | 137,665                                | 3,288,912          | 78,733                                | 355,250   | 157,615   | 56,003                                 | *25,906                | 966,276                 |
| School, employee, and charter bus industry.....                                | 20,510                                 | 815,476            | 108,945                               | *62,175   | *1,222  | 18,506                                 | 101,572                | 141,522                 |
| Other transit and ground passenger transportation.....                         | **18,573                               | **47,1898          | **55,313                              | **12,442  | **4,646   | **8,249                                | **8,882                | **79,801                |
| Pipeline transportation.....   | **                                     | **                 | **                                    | **  | **  | **                                     | **                     | **                      |
| Scenic and sightseeing transportation.....                                     | 4,677                                  | 249,645            | 22,760                                | *10,345   | *5,996  | *2,350                                 | *4,971                 | -22,286                 |
| Support activities for transportation (including motor vehicle towing).....    | 45,243                                 | 2,204,579          | 157,849                               | 47,843  | 49,772  | 64,867                                 | 299,604                | 391,857                 |
| Couriers and messengers.....   | 204,017                                | 4,529,532          | 81,900                                | 40,700  | 25,566  | 12,952                                 | 193,804                | 1,365,477               |
| Warehousing and storage facilities.....  | 2,470                                  | 142,086            | 9,464                                 | *2,044  | *17,800   | *6,974                                 | *22,220                | 7,379                   |
| <b>Information.....</b>  | <b>284,974</b>                         | <b>7,625,492</b>   | <b>418,463</b>                        | <b>87,359</b>                                     | <b>171,762</b>                                    | <b>76,261</b>                          | <b>546,614</b>         | <b>1,681,707</b>        |
| Publishing industries.....   | 72,139                                 | 1,988,235          | 68,048                                | 9,067   | 20,693  | 20,077                                 | 199,543                | 384,103                 |
| Motion picture and sound recording.....  | 60,950                                 | 2,046,392          | 222,359                               | 42,109  | 61,629  | 29,229                                 | 130,041                | 467,755                 |
| Broadcasting and telecommunications.....                                       | 45,022                                 | 1,834,576          | 82,518                                | 26,956  | 46,537  | 19,691                                 | 160,113                | 196,795                 |
| Information services and data processing services.....                         | 106,862                                | 1,756,290          | 45,539                                | 9,228   | 42,904  | 7,266                                  | 56,917                 | 633,054                 |
| <b>Finance and insurance.....</b>  | <b>576,604</b>                         | <b>82,622,744</b>  | <b>807,294</b>                        | <b>311,196</b>                                    | <b>1,151,538</b>                                  | <b>622,656</b>                         | <b>3,222,090</b>       | <b>13,874,308</b>       |
| Credit intermediation and related activities.....                              | 68,146                                 | 3,697,480          | 68,121                                | 20,354  | 69,373  | 58,431                                 | 145,120                | 877,480                 |
| Securities, commodity contracts, other financial investments.....              | 139,077                                | 54,024,250         | 204,395                               | 45,010  | 243,347   | 337,826                                | 832,300                | 2,912,127               |
| Investment bankers and securities dealers.....                                 | 10,704                                 | 3,794,092          | 4,444                                 | 2,211   | 6,021   | 7,492                                  | 8,310                  | 179,321                 |
| Securities brokers.....  | 24,481                                 | 5,077,983          | 49,544                                | 5,680   | 53,142  | 23,201                                 | 118,826                | 475,638                 |
| Commodity contracts brokers and dealers.....                                   | 8,936                                  | 8,795,618          | 23,129                                | 7,435   | 16,666  | 12,890                                 | 33,330                 | 23,382                  |
| Securities and commodity exchanges.....  | 812                                    | 1,107,454          | 534                                   | *319  | *6,084  | 807                                    | *629                   | -5,022                  |
| Other financial investment activities (investment advice).....                 | 94,143                                 | 35,249,103         | 126,744                               | 29,365  | 161,434   | 293,436                                | 671,205                | 2,238,808               |
| Insurance agents, brokers, and related activities.....                         | 369,381                                | 24,901,014         | 534,778                               | 245,832   | 838,818   | 226,399                                | 2,244,670              | 10,084,700              |
| Insurance agencies and brokerages.....   | 292,889                                | 22,081,508         | 474,753                               | 221,133   | 789,787   | 211,191                                | 2,112,026              | 8,938,882               |
| Other insurance related activities.....  | 76,492                                 | 2,819,506          | 60,025                                | 24,699  | 49,031  | 15,208                                 | 132,643                | 1,145,818               |
| <b>Real estate and rental and leasing.....</b>                                 | <b>968,089</b>                         | <b>49,152,061</b>  | <b>2,396,248</b>                      | <b>469,290</b>                                    | <b>818,663</b>                                    | <b>982,795</b>                         | <b>1,283,462</b>       | <b>20,408,100</b>       |
| Real estate.....   | 895,896                                | 44,920,193         | 1,288,835                             | 392,437   | 639,786   | 755,075                                | 1,014,220              | 20,284,055              |
| Lessors of real estate (including miniwarehouses and self storage).....        | 31,919                                 | 1,905,776          | 151,952                               | 8,776   | 20,747  | 197,339                                | 85,211                 | 438,879                 |
| Offices of real estate agents, brokers, property managers, and appraisers..... | 762,099                                | 37,897,531         | 992,705                               | 349,210   | 531,802   | 435,704                                | 702,630                | 18,515,396              |
| Other activities related to real estate.....                                   | 101,877                                | 5,116,886          | 144,177                               | 34,451  | 87,237  | 122,032                                | 226,379                | 1,329,781               |
| Rental and leasing services.....   | 72,193                                 | 4,231,867          | 1,107,413                             | 76,853  | 178,877   | 227,720                                | 269,242                | 124,045                 |
| Automotive equipment rental and leasing.....                                   | 18,365                                 | 987,515            | 224,033                               | *27,172   | 17,557  | 47,715                                 | 33,106                 | -34,761                 |
| Consumer electronics and appliances rental.....                                | *1,474                                 | *85,853            | *11,488                               | *652  | *30   | *6,213                                 | *581                   | *16,023                 |
| Formal wear and costume rental.....  | *384                                   | *15,440            | *2,642                                | --  | *1,197  | --                                     | *1,554                 | *-3,702                 |
| Video tape and disc rental.....  | 11,541                                 | 728,455            | 115,261                               | *2,665  | 86,030  | *7,195                                 | 69,060                 | -14,098                 |
| General rental centers and other consumer goods rental.....                    | 13,090                                 | 816,004            | 111,377                               | 9,771   | 45,768  | 27,400                                 | 93,194                 | 83,066                  |
| Commercial and industrial machinery and equipment rental and leasing.....      | 27,339                                 | 1,598,600          | 642,612                               | 36,592  | 28,296  | 139,197                                | 71,746                 | 77,516                  |
| <b>Professional, scientific, and technical services.....</b>                   | <b>2,592,275</b>                       | <b>118,772,355</b> | <b>3,328,798</b>                      | <b>879,263</b>                                    | <b>2,962,077</b>                                  | <b>938,458</b>                         | <b>9,715,626</b>       | <b>48,830,592</b>       |
| Legal services.....  | 351,062                                | 32,053,388         | 468,476                               | 207,368   | 1,342,190   | 236,823                                | 3,459,144              | 14,282,629              |
| Office of certified public accountants.....                                    | 52,040                                 | 3,311,265          | 127,314                               | 27,674  | 155,576   | 52,213                                 | 505,360                | 1,337,404               |
| Other accounting services.....   | 307,328                                | 6,849,330          | 289,695                               | 52,359  | 214,687   | 87,083                                 | 710,264                | 3,013,057               |
| Architectural, engineering, and related services.....                          | 238,264                                | 12,202,703         | 465,254                               | 124,410   | 198,800   | 59,782                                 | 1,691,669              | 4,197,751               |
| Architectural services.....  | 73,388                                 | 5,819,048          | 236,042                               | 64,031  | 118,779   | 31,370                                 | 1,027,974              | 1,654,005               |
| Engineering services.....  | 97,886                                 | 4,603,696          | 182,694                               | 41,943  | 58,317  | 21,174                                 | 491,342                | 1,749,519               |
| Drafting, building inspections, and geophysical surveying.....                 | 45,356                                 | 971,530            | 16,531                                | *13,336   | 13,294  | *4,420                                 | 61,136                 | 528,184                 |
| Surveying and mapping (except geophysical) services.....                       | 18,897                                 | 755,389            | 27,933                                | *5,057  | *8,409  | *1,862                                 | 108,467                | 261,744                 |
| Testing laboratories.....  | *2,736                                 | *53,040            | *2,054                                | *44   | --  | *957                                   | *2,751                 | *4,300                  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Industrial sector  | Businesses with and without net income |                   |                                       |   |   |  |                        |                         |
|--|--|-------------------|---------------------------------------|---|---|--|------------------------|-------------------------|
|  | Number of returns                      | Business receipts | Depreciation deduction <sup>1,2</sup> | Rent paid on machinery and equipment <sup>1</sup> | Rent paid on other business property <sup>1</sup> | Interest paid deduction <sup>1,2</sup> | Payroll <sup>1,3</sup> | Net income less deficit |
|  | (1)                                    | (2)               | (3)                                   | (4)   | (5)   | (6)                                    | (7)                    | (8)                     |
| <b>Professional, scientific, and technical services</b>  |  |                   |                                       |   |   |  |                        |                         |
| <b>--Continued</b>   |  |                   |                                       |   |   |  |                        |                         |
| Specialized design services.....   | 163,982                                | 6,038,824         | 241,674                               | 44,089  | 102,486   | 38,743                                 | 202,222                | 1,402,399               |
| Computer systems design services.....  | 231,148                                | 6,931,310         | 193,921                               | 57,987  | 78,994  | 45,573                                 | 438,365                | 2,973,301               |
| Other professional, scientific, and technical services.....                                      | 1,248,451                              | 51,385,535        | 1,542,464                             | 365,376   | 869,344   | 418,241                                | 2,708,602              | 21,624,052              |
| Management, scientific, and technical consulting services.....                                   | 630,797                                | 26,813,698        | 720,663                               | 161,705   | 367,313   | 212,667                                | 902,780                | 13,903,761              |
| Scientific research and development services.....  | 40,095                                 | 916,048           | 26,761                                | 2,679   | 2,746   | *551                                   | 17,504                 | 503,976                 |
| Advertising and related services.....  | 110,105                                | 5,220,415         | 140,080                               | 33,238  | 95,470  | 19,627                                 | 213,125                | 1,529,652               |
| Market research and public opinion polling.....  | 21,993                                 | 1,032,675         | 24,028                                | 20,533  | 24,165  | *1,106                                 | 56,769                 | 368,381                 |
| Other miscellaneous services.....  | 445,461                                | 17,402,700        | 630,932                               | 147,221   | 379,650   | 184,290                                | 1,518,424              | 5,318,282               |
| <b>Administrative and support and waste management and remediation services.....</b>             | <b>1,567,278</b>                       | <b>39,322,829</b> | <b>1,830,271</b>                      | <b>516,188</b>                                    | <b>534,393</b>                                    | <b>376,428</b>                         | <b>4,680,060</b>       | <b>11,314,902</b>       |
| Administrative and support services.....   | 1,541,263                              | 38,020,303        | 1,705,737                             | 448,114   | 512,160   | 342,449                                | 4,574,824              | 11,224,261              |
| Waste management and remediation services.....   | 26,016                                 | 1,302,526         | 124,533                               | 68,074  | 22,232  | 33,979                                 | 105,236                | 90,641                  |
| <b>Educational services.....</b>   | <b>378,460</b>                         | <b>4,848,725</b>  | <b>221,071</b>                        | <b>48,051</b>                                     | <b>250,252</b>                                    | <b>27,193</b>                          | <b>271,459</b>         | <b>1,739,888</b>        |
| <b>Health care and social assistance.....</b>  | <b>1,678,997</b>                       | <b>93,528,558</b> | <b>2,329,684</b>                      | <b>683,208</b>                                    | <b>3,807,150</b>                                  | <b>979,706</b>                         | <b>12,627,275</b>      | <b>39,694,351</b>       |
| Ambulatory health care services.....   | 800,282                                | 80,412,174        | 1,855,683                             | 613,433   | 3,465,920   | 741,706                                | 11,392,193             | 35,224,454              |
| Offices of physicians (except mental health specialist).....                                     | 177,907                                | 28,023,407        | 478,360                               | 271,092   | 1,055,593   | 174,194                                | 3,462,800              | 14,151,567              |
| Offices of physicians, mental health specialist.....   | 34,367                                 | 2,656,817         | 68,135                                | 12,346  | 117,983   | 11,420                                 | 163,147                | 1,480,065               |
| Offices of dentists.....   | 83,995                                 | 26,931,581        | 737,053                               | 100,650   | 935,457   | 367,779                                | 5,615,290              | 10,070,896              |
| Offices of chiropractors.....  | 43,812                                 | 4,248,701         | 112,429                               | 61,578  | 300,373   | 59,699                                 | 450,559                | 1,678,851               |
| Offices of optometrists.....   | 16,115                                 | 2,962,675         | 79,810                                | 32,561  | 215,241   | 36,074                                 | 496,441                | 827,054                 |
| Offices of mental health practitioners and social therapists.....                                | 167,517                                | 7,303,113         | 172,093                               | 61,301  | 476,945   | 29,724                                 | 382,690                | 3,793,099               |
| Offices of podiatrists.....  | 6,055                                  | 755,176           | 31,717                                | 13,807  | 67,961  | 4,320                                  | 96,837                 | 244,676                 |
| Outpatient care centers and other miscellaneous health practitioners.....                        | 87,474                                 | 3,286,241         | 92,242                                | 33,673  | 182,195   | 15,776                                 | 207,272                | 1,393,639               |
| Medical and diagnostic laboratories.....   | 21,757                                 | 1,560,721         | 25,861                                | 17,421  | 44,278  | 7,201                                  | 235,553                | 559,340                 |
| Home health care services.....   | 137,347                                | 2,107,110         | 49,470                                | 5,865   | 37,942  | 33,721                                 | 194,900                | 804,140                 |
| Other ambulatory health care services (including ambulance services, blood and organ banks)..... | 23,935                                 | 576,632           | 8,512                                 | *3,138  | 31,951  | *1,799                                 | 86,703                 | 221,126                 |
| Hospitals.....   | 9,611                                  | 212,401           | *3,719                                | *2,566  | *2,425  | *39,607                                | 101,172                |                         |
| Nursing and residential care facilities.....   | 46,014                                 | 2,379,778         | 82,535                                | 8,715   | 85,485  | 136,771                                | 579,402                | 210,558                 |
| Social assistance.....   | 118,177                                | 1,732,826         | 47,312                                | 7,036   | 86,415  | 20,330                                 | 100,390                | 735,075                 |
| Child day care services.....   | 704,912                                | 8,791,380         | 340,435                               | 53,768  | 166,765   | 78,473                                 | 515,683                | 3,423,093               |
| <b>Arts, entertainment, and recreation.....</b>  | <b>1,037,341</b>                       | <b>21,208,134</b> | <b>1,390,475</b>                      | <b>187,660</b>                                    | <b>679,179</b>                                    | <b>206,804</b>                         | <b>835,172</b>         | <b>5,347,817</b>        |
| Performing arts, spectator sports, and related industries.....                                   | 879,585                                | 16,146,183        | 1,048,819                             | 110,867   | 417,787   | 92,690                                 | 427,825                | 4,819,755               |
| Museums, historical sites, and similar institutions.....   | *4,974                                 | *25,455           | *26                                   | --  | --  | --                                     | --                     | *20,914                 |
| Amusement, gambling, and recreation industries.....  | 152,783                                | 5,036,495         | 341,630                               | 76,793  | 261,392   | 114,114                                | 407,347                | 507,148                 |
| <b>Accommodation, food services, and drinking places.....</b>                                    | <b>361,458</b>                         | <b>37,432,613</b> | <b>1,452,788</b>                      | <b>302,855</b>                                    | <b>2,250,552</b>                                  | <b>1,177,224</b>                       | <b>6,420,303</b>       | <b>1,469,054</b>        |
| Accommodation.....   | 61,819                                 | 5,669,287         | 585,232                               | 37,276  | 163,254   | 723,629                                | 764,628                | 131,491                 |
| Travel accommodation (including hotels, motels, and bed and breakfast inns).....                 | 28,286                                 | 4,113,424         | 417,459                               | 25,273  | 105,076   | 548,478                                | 552,515                | 97,931                  |
| RV (recreational vehicle) parks and recreational camps.....                                      | 17,453                                 | 576,063           | 101,545                               | *1,063  | 12,367  | 78,399                                 | 37,752                 | -21,671                 |
| Rooming and boarding houses.....   | 16,081                                 | 979,801           | 66,227                                | 10,941  | *45,811   | 96,753                                 | 174,361                | 55,231                  |
| Food services and drinking places.....   | 299,640                                | 31,763,326        | 867,556                               | 265,578   | 2,087,298   | 453,595                                | 5,655,676              | 1,337,563               |
| <b>Other services.....</b>   | <b>1,853,299</b>                       | <b>68,834,667</b> | <b>2,628,888</b>                      | <b>879,096</b>                                    | <b>4,181,074</b>                                  | <b>908,717</b>                         | <b>7,323,036</b>       | <b>14,797,299</b>       |
| Auto repair and maintenance.....   | 346,310                                | 25,019,221        | 992,734                               | 339,891   | 824,666   | 390,217                                | 3,233,451              | 3,056,252               |
| Automotive mechanical and electrical repair and maintenance.....                                 | 167,350                                | 12,673,557        | 458,157                               | 174,860   | 396,900   | 151,444                                | 1,498,634              | 1,386,693               |
| Automotive body shops.....   | 93,170                                 | 7,231,685         | 294,793                               | 75,974  | 187,716   | 126,584                                | 1,044,501              | 1,004,212               |
| Other auto repair and maintenance (including oil change, lubrication, and car washes).....       | 85,790                                 | 5,113,979         | 239,785                               | 89,056  | 240,050   | 112,189                                | 690,316                | 665,347                 |
| Miscellaneous repairs.....   | 363,451                                | 13,523,070        | 550,806                               | 79,390  | 314,109   | 139,277                                | 1,146,294              | 2,893,338               |
| Personal and laundry services.....   | 1,143,539                              | 30,292,375        | 1,085,347                             | 459,815   | 3,042,299   | 379,223                                | 2,943,292              | 8,847,710               |
| Religious, grantmaking, civic, professional and similar organizations.....                       | 231,591                                | 2,837,353         | 81,400                                | 7,898   | 24,900  | 17,403                                 | *36,951                | 1,473,603               |
| <b>Unclassified establishments.....</b>  | <b>190,234</b>                         | <b>2,171,513</b>  | <b>35,581</b>                         | <b>32,764</b>                                     | <b>30,643</b>                                     | <b>6,933</b>                           | <b>44,491</b>          | <b>1,107,071</b>        |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Industrial sector   | Businesses with net income |                    |                                      |   |   |  |                       |                    |
|---|----------------------------|--------------------|--------------------------------------|---|---|--|-----------------------|--------------------|
|   | Number of returns          | Business receipts  | Depreciation deduction <sup>12</sup> | Rent paid on machinery and equipment <sup>1</sup> | Rent paid on other business property <sup>1</sup> | Interest paid deduction <sup>1,3</sup> | Payroll <sup>14</sup> | Net income         |
|   | (9)                        | (10)               | (11)                                 | (12)  | (13)  | (14)                                   | (15)                  | (16)               |
| <b>All nonfarm industries.....</b>                                    | <b>13,603,907</b>          | <b>860,547,942</b> | <b>23,854,978</b>                    | <b>6,669,381</b>                                  | <b>19,851,865</b>                                 | <b>7,826,237</b>                       | <b>77,386,296</b>     | <b>250,178,322</b> |
| <b>Agriculture, forestry, hunting, and fishing.....</b>               | <b>160,538</b>             | <b>12,258,242</b>  | <b>829,189</b>                       | <b>87,909</b>                                     | <b>109,836</b>                                    | <b>180,512</b>                         | <b>1,304,860</b>      | <b>2,340,738</b>   |
| Animal production (including breeding of cats and dogs).....          | 11,352                     | 833,298            | 65,867                               | *988  | *15,752   | 25,071                                 | 61,673                | 100,530            |
| Forestry and logging (including forest nurseries, timber tracts)..... | 36,335                     | 4,968,023          | 444,848                              | 63,919  | 29,206  | 79,574                                 | 503,596               | 544,047            |
| Fishing.....  | 46,461                     | 2,208,901          | 174,936                              | *2,351  | 22,756  | 41,448                                 | 101,125               | 908,490            |
| Hunting and trapping.....   | 3,657                      | 106,198            | *8,694                               | --  | *504  | *1,353                                 | *55                   | 20,764             |
| Support activities for agriculture and forestry.....                  | 62,734                     | 4,141,822          | 134,843                              | 20,651  | 41,618  | 33,065                                 | 638,411               | 766,907            |
| <b>Mining.....</b>  | <b>82,137</b>              | <b>5,080,394</b>   | <b>298,578</b>                       | <b>42,127</b>                                     | <b>12,082</b>                                     | <b>81,918</b>                          | <b>183,196</b>        | <b>1,561,736</b>   |
| Oil and gas extraction.....   | 71,123                     | 3,980,274          | 170,547                              | 24,460  | 10,591  | 56,958                                 | 48,881                | 1,338,644          |
| Coal mining.....  | *418                       | *37,292            | *1,883                               | *450  | --  | *622                                   | *5,679                | *9,384             |
| Metal ore mining.....   | *4                         | *29,434            | *1,758                               | *1,884  | *20   | *145                                   | *9,172                | *3,187             |
| Nonmetallic mineral mining and quarrying.....                         | 5,214                      | 555,597            | 84,049                               | *4,350  | *1,397  | 19,510                                 | 50,402                | 82,841             |
| Support activities for mining.....                                    | 5,377                      | 477,797            | 40,340                               | *10,983   | *74   | *4,685                                 | *69,061               | 127,681            |
| <b>Utilities.....</b>   | <b>4,783</b>               | <b>202,667</b>     | <b>14,487</b>                        | <b>*1,771</b>                                     | <b>*3,861</b>                                     | <b>*2,068</b>                          | <b>*2,286</b>         | <b>87,097</b>      |
| <b>Construction.....</b>  | <b>2,020,139</b>           | <b>148,213,738</b> | <b>4,579,006</b>                     | <b>1,060,102</b>                                  | <b>836,119</b>                                    | <b>1,109,162</b>                       | <b>21,170,306</b>     | <b>31,476,524</b>  |
| Land subdivision and land development.....                            | 16,846                     | 2,610,816          | 81,743                               | 28,312  | 21,354  | 51,418                                 | 149,679               | 605,804            |
| Residential building construction.....                                | 309,140                    | 35,701,534         | 582,918                              | 140,102   | 100,077   | 281,708                                | 3,815,818             | 5,642,394          |
| Nonresidential building construction.....                             | 58,970                     | 6,195,665          | 155,746                              | 37,017  | 22,470  | 57,935                                 | 777,627               | 1,071,071          |
| Heavy construction.....   | 50,727                     | 4,273,879          | 344,709                              | 109,258   | 66,068  | 96,068                                 | 620,370               | 695,547            |
| Special trade contractors.....  | 1,584,456                  | 99,431,845         | 3,413,891                            | 745,413   | 669,557   | 622,033                                | 15,806,812            | 23,461,708         |
| <b>Manufacturing.....</b>   | <b>242,005</b>             | <b>20,688,869</b>  | <b>602,071</b>                       | <b>199,209</b>                                    | <b>510,132</b>                                    | <b>263,027</b>                         | <b>2,876,955</b>      | <b>4,091,449</b>   |
| Food manufacturing.....   | 14,444                     | 2,203,054          | 29,607                               | 9,858   | 62,296  | 11,218                                 | 168,341               | 290,460            |
| Textile and textile product mills.....                                | 5,742                      | 410,071            | *13,487                              | *279  | *4,293  | *2,606                                 | *58,062               | 86,724             |
| Apparel.....  | 15,806                     | 789,505            | 6,979                                | *9,103  | 55,312  | *5,129                                 | 192,599               | 119,566            |
| Leather and allied products.....                                      | *2,665                     | *197,143           | *4,480                               | --  | *760  | *2,124                                 | *55,478               | *42,077            |
| Wood products.....  | 27,313                     | 1,862,906          | 74,758                               | 13,949  | *19,998   | 29,344                                 | 189,809               | 347,904            |
| Paper products.....   | *17                        | *49,399            | *348                                 | --  | *3,731  | --                                     | *9,003                | *1,897             |
| Printing and related support activities.....                          | 28,341                     | 2,844,466          | 65,866                               | 82,333  | 109,965   | 23,443                                 | 436,476               | 412,231            |
| Petroleum and coal products.....                                      | **                         | **                 | **                                   | **  | **  | **                                     | **                    | **                 |
| Chemical manufacturing.....   | **5,742                    | **246,601          | **11,534                             | **  | **297   | **33,444                               | **4,374               | **68,045           |
| Plastics, rubber, clay, refractory, and glass products.....           | 20,339                     | 974,452            | *28,413                              | *1,494  | *17,379   | *64,955                                | *112,760              | 307,383            |
| Nonmetallic mineral products.....                                     | 4,818                      | 304,922            | *18,366                              | *6,016  | *328  | *1,616                                 | *71,633               | 45,296             |
| Primary metal industries.....   | *2,005                     | *159,117           | *4,018                               | --  | --  | *320                                   | *13,909               | *38,191            |
| Fabricated metal products.....  | 27,658                     | 3,049,518          | 143,343                              | 27,006  | 68,274  | 27,122                                 | 542,174               | 532,945            |
| Machinery.....  | 21,407                     | 2,339,823          | 108,092                              | 25,229  | 36,896  | 24,688                                 | 512,024               | 575,398            |
| Computer and electronic products.....                                 | 7,932                      | 273,851            | *2,724                               | *18   | *1,737  | *4,993                                 | *13,023               | 81,742             |
| Electrical equipment, appliance, and components.....                  | 6,119                      | 684,520            | *7,964                               | *1,311  | *1,699  | *2,901                                 | *19,829               | 133,287            |
| Transportation equipment.....   | *4,133                     | *305,154           | *3,427                               | *4,183  | *4,870  | *3,008                                 | *13,301               | *77,101            |
| Furniture and related products.....                                   | 22,202                     | 1,932,612          | 33,898                               | *10,347   | 63,734  | 11,920                                 | 248,687               | 569,539            |
| Medical equipment and supplies.....                                   | 1,658                      | 488,559            | *4,148                               | *823  | *44,505   | *1,952                                 | *45,336               | 62,279             |
| Other miscellaneous manufacturing.....                                | 23,665                     | 1,565,314          | 40,616                               | 7,261   | 14,058  | 12,244                                 | 170,137               | 292,809            |
| <b>Wholesale trade.....</b>   | <b>205,640</b>             | <b>33,782,348</b>  | <b>386,175</b>                       | <b>118,142</b>                                    | <b>348,236</b>                                    | <b>208,831</b>                         | <b>1,053,462</b>      | <b>4,674,189</b>   |
| Durable goods, including machinery, wood, metals, etc.....            | 114,807                    | 17,251,249         | 206,507                              | 42,395  | 161,901   | 82,545                                 | 608,124               | 2,778,335          |
| Non-durable goods, including food, fiber, chemicals, etc.....         | 90,833                     | 16,531,099         | 179,668                              | 75,746  | 186,335   | 126,285                                | 445,338               | 1,895,854          |
| <b>Retail trade.....</b>  | <b>1,216,855</b>           | <b>152,474,965</b> | <b>1,849,204</b>                     | <b>535,613</b>                                    | <b>3,836,928</b>                                  | <b>1,229,085</b>                       | <b>8,167,266</b>      | <b>15,681,820</b>  |
| Motor vehicle and parts dealers.....                                  | 84,407                     | 28,138,107         | 223,774                              | 42,210  | 227,873   | 247,280                                | 993,396               | 1,521,659          |
| Furniture and home furnishing stores.....                             | 32,245                     | 5,668,444          | 65,487                               | 22,699  | 237,950   | 58,830                                 | 516,903               | 587,309            |
| Electronic and appliance stores.....                                  | 26,984                     | 4,423,626          | 57,829                               | 18,123  | 134,162   | 31,915                                 | 395,875               | 532,448            |
| Building material and garden equipment and supplies dealers.....      | 33,093                     | 6,283,140          | 162,810                              | 29,977  | 99,340  | 87,623                                 | 534,296               | 634,679            |
| Food and beverage stores.....   | 78,783                     | 27,286,275         | 246,590                              | 107,123   | 564,091   | 169,803                                | 1,470,353             | 1,690,290          |
| Health and personal care stores.....                                  | 59,975                     | 7,588,204          | 74,874                               | 39,121  | 149,535   | 23,089                                 | 438,710               | 922,709            |
| Gasoline stations.....  | 19,312                     | 17,949,585         | 185,048                              | 44,272  | 305,610   | 154,616                                | 785,186               | 473,117            |
| Clothing and accessories stores.....                                  | 72,664                     | 10,203,669         | 101,918                              | 46,615  | 647,261   | 96,585                                 | 795,901               | 1,332,964          |
| Sporting goods, hobby, book, and music stores.....                    | 65,526                     | 7,645,338          | 103,562                              | 30,619  | 310,495   | 94,448                                 | 460,569               | 800,885            |
| General merchandise stores.....                                       | 21,522                     | 2,811,270          | 35,650                               | 858   | 125,729   | 24,604                                 | 195,040               | 220,162            |
| Miscellaneous store retailers.....                                    | 265,003                    | 19,755,900         | 284,823                              | 100,839   | 849,492   | 178,756                                | 1,173,837             | 3,846,351          |
| Nonstore retailers.....   | 457,341                    | 14,721,408         | 306,841                              | 53,157  | 185,389   | 61,536                                 | 407,201               | 3,119,247          |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Industrial sector  | Businesses with net income |                    |                                       |   |   |  |                        |                   |
|--|----------------------------|--------------------|---------------------------------------|---|---|--|------------------------|-------------------|
|  | Number of returns          | Business receipts  | Depreciation deduction <sup>1,2</sup> | Rent paid on machinery and equipment <sup>1</sup> | Rent paid on other business property <sup>1</sup> | Interest paid deduction <sup>1,3</sup> | Payroll <sup>1,4</sup> | Net income        |
|  | (9)                        | (10)               | (11)                                  | (12)  | (13)  | (14)                                   | (15)                   | (16)              |
| <b>Transportation and warehousing.....</b>                                     | <b>756,212</b>             | <b>44,188,371</b>  | <b>3,432,133</b>                      | <b>1,204,778</b>                                  | <b>477,662</b>                                    | <b>835,852</b>                         | <b>2,906,461</b>       | <b>9,653,768</b>  |
| Air and rail transportation.....   | 11,318                     | 341,134            | 19,381                                | *2,825  | 13,480  | 6,867                                  | *22,991                | 116,048           |
| Water transportation.....  | 4,894                      | 481,260            | *9,191                                | *1,774  | *1,128  | *2,193                                 | *1,962                 | 362,994           |
| General freight trucking, local.....   | 166,937                    | 13,150,156         | 1,153,098                             | 301,680   | 75,205  | 275,361                                | 1,291,983              | 2,750,362         |
| General freight trucking, long-distance and specialized freight trucking.....  | 215,786                    | 19,770,616         | 1,878,934                             | 414,849   | 163,341   | 423,369                                | 1,043,880              | 3,085,586         |
| Urban transit.....   | *1,963                     | *1,921             | --                                    | --  | --  | --                                     | --                     | *1,698            |
| Interurban and rural bus transportation.....                                   | *710                       | *10,054            | *363                                  | --  | --  | --                                     | *124                   | *6,089            |
| Taxi and limousine service.....  | 118,635                    | 2,958,491          | 66,234                                | 332,519   | 130,885   | 54,130                                 | *18,380                | 1,045,951         |
| School, employee, and charter bus industry.....                                | 16,164                     | 657,899            | 58,877                                | *59,963   | *762  | 13,226                                 | 96,782                 | 176,323           |
| Other transit and ground passenger transportation.....                         | **14,666                   | **447,921          | **45,385                              | **12,436  | **4,591   | **5,731                                | **7,734                | **104,991         |
| Pipeline transportation.....   | **                         | **                 | **                                    | **  | **  | **                                     | **                     | **                |
| Scenic and sightseeing transportation.....                                     | *1,562                     | *167,894           | *7,671                                | --  | *2,284  | *151                                   | --                     | *38,536           |
| Support activities for transportation (including motor vehicle towing).....    | 34,125                     | 1,855,819          | 109,628                               | 36,431  | 43,502  | 40,144                                 | 236,220                | 478,715           |
| Couriers and messengers.....   | 167,203                    | 4,239,488          | 80,014                                | 40,336  | 25,152  | 12,656                                 | 169,607                | 1,468,270         |
| Warehousing and storage facilities.....  | 2,250                      | 105,718            | *3,357                                | *1,965  | *17,331   | *2,024                                 | *16,797                | 18,236            |
| <b>Information.....</b>  | <b>190,400</b>             | <b>6,613,989</b>   | <b>244,103</b>                        | <b>66,410</b>                                     | <b>140,860</b>                                    | <b>42,187</b>                          | <b>448,234</b>         | <b>2,271,996</b>  |
| Publishing industries.....   | 53,264                     | 1,658,132          | 39,599                                | 8,855   | 16,166  | 8,633                                  | 154,433                | 519,319           |
| Motion picture and sound recording.....  | 37,080                     | 1,719,101          | 120,524                               | 31,798  | 46,678  | 14,432                                 | 110,097                | 646,457           |
| Broadcasting and telecommunications.....                                       | 29,932                     | 1,637,046          | 57,588                                | 22,746  | 42,003  | 12,593                                 | 135,432                | 362,403           |
| Information services and data processing services.....                         | 70,124                     | 1,599,710          | 26,392                                | 3,011   | 36,012  | 6,528                                  | 48,272                 | 743,816           |
| <b>Finance and insurance.....</b>  | <b>426,029</b>             | <b>44,999,498</b>  | <b>668,703</b>                        | <b>261,389</b>                                    | <b>983,672</b>                                    | <b>321,408</b>                         | <b>2,724,116</b>       | <b>16,261,266</b> |
| Credit intermediation and related activities.....                              | 49,403                     | 3,323,355          | 52,021                                | 13,302  | 56,697  | 33,834                                 | 97,694                 | 1,110,427         |
| Securities, commodity contracts, other financial investments.....              | 76,988                     | 18,574,869         | 149,932                               | 26,913  | 173,773   | 113,778                                | 463,600                | 4,572,224         |
| Investment bankers and securities dealers.....                                 | 6,173                      | 1,928,159          | 3,949                                 | *2,008  | 5,548   | *57                                    | *7,013                 | 280,756           |
| Securities brokers.....  | 13,812                     | 3,011,314          | 30,525                                | 5,285   | 45,607  | 10,944                                 | 102,993                | 612,561           |
| Commodity contracts brokers and dealers.....                                   | 3,363                      | 431,244            | 15,337                                | *298  | *4,045  | *2,673                                 | *7,905                 | 253,531           |
| Securities and commodity exchanges.....  | 58                         | 335,240            | *431                                  | *21   | *1,585  | *517                                   | *610                   | 23,348            |
| Other financial investment activities (investment advice).....                 | 53,583                     | 12,868,912         | 99,690                                | 19,301  | 116,988   | 99,587                                 | 345,079                | 3,402,028         |
| Insurance agents, brokers, and related activities.....                         | 299,638                    | 23,097,274         | 466,750                               | 221,174   | 753,202   | 173,796                                | 2,162,823              | 10,578,615        |
| Insurance agencies and brokerages.....   | 236,928                    | 20,533,295         | 416,105                               | 204,344   | 723,423   | 161,623                                | 2,037,175              | 9,327,116         |
| Other insurance related activities.....  | 62,710                     | 2,563,979          | 50,646                                | 16,830  | 29,780  | 12,173                                 | 125,648                | 1,251,499         |
| <b>Real estate and rental and leasing.....</b>                                 | <b>710,561</b>             | <b>44,009,276</b>  | <b>1,491,976</b>                      | <b>384,620</b>                                    | <b>621,352</b>                                    | <b>454,866</b>                         | <b>990,242</b>         | <b>22,432,020</b> |
| Real estate.....   | 671,666                    | 41,175,371         | 966,957                               | 332,721   | 523,443   | 366,150                                | 821,672                | 21,794,633        |
| Lessors of real estate (including miniwarehouses and self storage).....        | 17,440                     | 1,330,514          | 80,513                                | 5,375   | 13,146  | 72,417                                 | 67,355                 | 620,832           |
| Offices of real estate agents, brokers, property managers, and appraisers..... | 579,705                    | 35,490,047         | 809,398                               | 299,870   | 441,389   | 249,733                                | 586,135                | 19,471,652        |
| Other activities related to real estate.....                                   | 74,521                     | 4,354,809          | 77,047                                | 27,476  | 68,907  | 44,000                                 | 168,182                | 1,702,148         |
| Rental and leasing services.....   | 38,895                     | 2,833,906          | 525,019                               | 51,899  | 97,909  | 88,716                                 | 168,569                | 637,388           |
| Automotive equipment rental and leasing.....                                   | 11,733                     | 606,489            | 100,458                               | *16,917   | *4,765  | 12,445                                 | *30,152                | 100,201           |
| Consumer electronics and appliances rental.....                                | *1,466                     | *79,014            | *11,010                               | *652  | --  | *4,907                                 | --                     | *17,351           |
| Formal wear and costume rental.....  | *40                        | *10,522            | *5                                    | --  | *1,197  | --                                     | *1,554                 | *11               |
| Video tape and disc rental.....  | 4,013                      | 484,783            | 78,571                                | *1,813  | 53,779  | *6,047                                 | 34,877                 | 51,761            |
| General rental centers and other consumer goods rental.....                    | 8,926                      | 500,899            | 61,440                                | 5,026   | 22,705  | 6,087                                  | 54,934                 | 116,931           |
| Commercial and industrial machinery and equipment rental and leasing.....      | 12,717                     | 1,152,199          | 273,535                               | 27,491  | 15,464  | 59,230                                 | 47,053                 | 351,133           |
| <b>Professional, scientific, and technical services.....</b>                   | <b>1,954,559</b>           | <b>110,438,348</b> | <b>2,554,074</b>                      | <b>686,381</b>                                    | <b>2,468,114</b>                                  | <b>692,122</b>                         | <b>8,715,452</b>       | <b>52,931,930</b> |
| Legal services.....  | 288,401                    | 30,942,565         | 432,975                               | 185,956   | 1,220,383   | 208,817                                | 3,264,152              | 14,676,136        |
| Office of certified public accountants.....                                    | 42,537                     | 3,109,312          | 109,998                               | 25,215  | 133,332   | 27,827                                 | 471,805                | 1,399,389         |
| Other accounting services.....   | 253,354                    | 6,524,663          | 228,933                               | 38,960  | 165,326   | 74,038                                 | 658,186                | 3,190,446         |
| Architectural, engineering, and related services.....                          | 196,126                    | 11,540,135         | 368,936                               | 106,652   | 180,084   | 47,101                                 | 1,539,039              | 4,487,829         |
| Architectural services.....  | 64,448                     | 5,430,073          | 185,421                               | 57,142  | 117,107   | 27,974                                 | 887,378                | 1,744,798         |
| Engineering services.....  | 72,653                     | 4,401,971          | 140,049                               | 31,451  | 41,326  | 11,889                                 | 480,108                | 1,921,492         |
| Drafting, building inspections, and geophysical surveying.....                 | 38,700                     | 939,459            | 13,501                                | *12,958   | *13,242   | *4,420                                 | 61,136                 | 544,485           |
| Surveying and mapping (except geophysical) services.....                       | 17,934                     | 740,305            | 27,933                                | *5,057  | *8,409  | *1,862                                 | 107,793                | 272,592           |
| Testing laboratories.....  | *2,391                     | *28,327            | *2,032                                | *44   | --  | *957                                   | *2,625                 | *4,461            |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Industrial sector  | Businesses with net income |                   |                                       |   |   |  |                        |                   |
|--|----------------------------|-------------------|---------------------------------------|---|---|--|------------------------|-------------------|
|  | Number of returns          | Business receipts | Depreciation deduction <sup>1,2</sup> | Rent paid on machinery and equipment <sup>1</sup> | Rent paid on other business property <sup>1</sup> | Interest paid deduction <sup>1,3</sup> | Payroll <sup>1,4</sup> | Net income        |
|  | (9)                        | (10)              | (11)                                  | (12)  | (13)  | (14)                                   | (15)                   | (16)              |
| <b>Professional, scientific, and technical services</b>  |                            |                   |                                       |   |   |  |                        |                   |
| <b>--Continued</b>   |                            |                   |                                       |   |   |  |                        |                   |
| Specialized design services.....   | 120,040                    | 5,473,829         | 172,609                               | 39,629  | 74,085  | 30,136                                 | 167,607                | 1,612,494         |
| Computer systems design services.....  | 153,115                    | 6,153,157         | 121,771                               | 43,088  | 51,122  | 16,758                                 | 314,491                | 3,455,002         |
| Other professional, scientific, and technical services.....                                      | 900,986                    | 46,694,687        | 1,118,852                             | 246,881   | 643,781   | 287,444                                | 2,300,171              | 24,110,635        |
| Management, scientific, and technical consulting services.....                                   | 452,030                    | 24,360,020        | 492,246                               | 103,051   | 245,674   | 121,930                                | 664,268                | 15,329,154        |
| Scientific research and development services.....  | 32,758                     | 855,314           | 21,768                                | 2,232   | *1,462  | *334                                   | *11,724                | 564,553           |
| Advertising and related services.....  | 82,222                     | 4,812,821         | 100,759                               | 23,249  | 71,054  | 15,425                                 | 156,590                | 1,705,423         |
| Market research and public opinion polling.....  | 16,086                     | 976,195           | 18,932                                | 20,285  | 23,715  | *652                                   | *49,547                | 414,342           |
| Other miscellaneous services.....  | 317,890                    | 15,690,336        | 485,147                               | 98,064  | 301,876   | 149,103                                | 1,418,042              | 6,097,162         |
| <b>Administrative and support and waste management and remediation services.....</b>             | <b>1,285,952</b>           | <b>34,522,595</b> | <b>1,249,511</b>                      | <b>362,503</b>                                    | <b>400,878</b>                                    | <b>261,682</b>                         | <b>3,716,058</b>       | <b>12,758,426</b> |
| Administrative and support services.....   | 1,271,256                  | 33,433,639        | 1,161,466                             | 346,803   | 390,946   | 233,622                                | 3,631,335              | 12,552,881        |
| Waste management and remediation services.....   | 14,695                     | 1,088,956         | 88,044                                | *15,700   | 9,933   | 28,060                                 | 84,723                 | 205,545           |
| <b>Educational services.....</b>   | <b>291,332</b>             | <b>4,068,696</b>  | <b>158,829</b>                        | <b>33,211</b>                                     | <b>163,300</b>                                    | <b>16,362</b>                          | <b>169,746</b>         | <b>2,061,127</b>  |
| <b>Health care and social assistance.....</b>  | <b>1,412,797</b>           | <b>89,005,039</b> | <b>2,047,682</b>                      | <b>559,968</b>                                    | <b>3,475,023</b>                                  | <b>816,764</b>                         | <b>11,824,357</b>      | <b>40,965,395</b> |
| Ambulatory health care services.....   | 673,286                    | 77,828,708        | 1,715,416                             | 505,520   | 3,189,116   | 656,736                                | 10,916,816             | 35,995,313        |
| Offices of physicians (except mental health specialist).....                                     | 152,005                    | 27,238,750        | 461,092                               | 202,255   | 969,094   | 155,053                                | 3,359,452              | 14,373,077        |
| Offices of physicians, mental health specialist.....   | 28,270                     | 2,559,129         | 57,714                                | 12,243  | 103,731   | 11,403                                 | 162,606                | 1,497,347         |
| Offices of dentists.....   | 80,088                     | 26,603,379        | 705,527                               | 99,536  | 918,187   | 350,555                                | 5,543,638              | 10,124,286        |
| Offices of chiropractors.....  | 37,744                     | 4,133,019         | 104,919                               | 52,381  | 288,096   | 50,114                                 | 440,547                | 1,740,865         |
| Offices of optometrists.....   | 11,756                     | 2,729,540         | 77,754                                | 25,081  | 186,662   | 32,942                                 | 453,770                | 834,185           |
| Offices of mental health practitioners and social therapists.....                                | 135,248                    | 6,959,674         | 150,523                               | 54,385  | 421,977   | 27,278                                 | 324,082                | 3,891,559         |
| Offices of podiatrists.....  | 2,661                      | 709,415           | 19,875                                | *9,397  | 63,156  | 4,301                                  | 90,415                 | 256,588           |
| Outpatient care centers and other miscellaneous health practitioners.....                        | 66,828                     | 2,946,461         | 78,085                                | 25,374  | 151,153   | 4,924                                  | 91,128                 | 1,468,395         |
| Medical and diagnostic laboratories.....   | 18,653                     | 1,505,641         | 20,011                                | 16,821  | 37,850  | 6,569                                  | 216,291                | 591,997           |
| Home health care services.....   | 120,260                    | 1,989,196         | 32,995                                | 5,849   | 31,968  | 12,034                                 | 190,745                | 986,698           |
| Other ambulatory health care services (including ambulance services, blood and organ banks)..... | 19,772                     | 454,505           | 6,919                                 | *2,200  | 17,242  | *1,562                                 | 44,141                 | 230,316           |
| Hospitals.....   | 9,451                      | 159,259           | *1,782                                | --  | *1,519  | *1,441                                 | *12,469                | 103,743           |
| Nursing and residential care facilities.....   | 30,846                     | 1,657,055         | 54,265                                | 5,084   | 65,515  | 95,062                                 | 358,773                | 337,252           |
| Social assistance.....   | 98,883                     | 1,502,122         | 37,636                                | *5,136  | 73,326  | 7,274                                  | 100,105                | 806,217           |
| Child day care services.....   | 600,331                    | 7,857,894         | 238,582                               | 44,228  | 145,547   | 56,251                                 | 436,194                | 3,722,871         |
| <b>Arts, entertainment, and recreation.....</b>  | <b>624,239</b>             | <b>17,396,169</b> | <b>641,726</b>                        | <b>123,772</b>                                    | <b>416,180</b>                                    | <b>91,754</b>                          | <b>529,486</b>         | <b>7,939,366</b>  |
| Performing arts, spectator sports, and related industries.....                                   | 514,005                    | 13,834,763        | 450,088                               | 63,508  | 232,849   | 50,157                                 | 296,907                | 7,015,488         |
| Museums, historical sites, and similar institutions.....   | *4,630                     | *25,455           | *26                                   | --  | --  | --                                     | --                     | *21,807           |
| Amusement, gambling, and recreation industries.....  | 105,604                    | 3,535,951         | 191,612                               | 60,264  | 183,331   | 41,596                                 | 232,579                | 902,071           |
| <b>Accommodation, food services, and drinking places.....</b>                                    | <b>224,858</b>             | <b>27,312,714</b> | <b>777,348</b>                        | <b>205,832</b>                                    | <b>1,493,832</b>                                  | <b>559,448</b>                         | <b>4,516,134</b>       | <b>3,273,790</b>  |
| Accommodation.....   | 36,160                     | 3,868,256         | 254,372                               | 26,938  | 101,904   | 322,546                                | 502,837                | 649,610           |
| Travel accommodation (including hotels, motels, and bed and breakfast inns).....                 | 15,353                     | 2,748,870         | 187,540                               | 15,500  | 61,756  | 237,709                                | 348,855                | 425,855           |
| RV (recreational vehicle) parks and recreational camps.....                                      | 8,489                      | 358,266           | 40,640                                | *905  | *10,456   | *25,847                                | *26,560                | 64,633            |
| Rooming and boarding houses.....   | 12,318                     | 761,120           | 26,192                                | *10,534   | *29,693   | 58,990                                 | 127,421                | 159,122           |
| Food services and drinking places.....   | 188,698                    | 23,444,457        | 522,976                               | 178,893   | 1,391,928   | 236,903                                | 4,013,297              | 2,624,181         |
| <b>Other services.....</b>   | <b>1,462,900</b>           | <b>60,535,649</b> | <b>1,944,023</b>                      | <b>695,375</b>                                    | <b>3,518,799</b>                                  | <b>650,734</b>                         | <b>6,011,662</b>       | <b>16,781,273</b> |
| Auto repair and maintenance.....   | 267,453                    | 21,474,367        | 717,328                               | 287,828   | 667,426   | 270,299                                | 2,752,618              | 3,594,849         |
| Automotive mechanical and electrical repair and maintenance..                                    | 131,823                    | 10,677,472        | 304,330                               | 139,165   | 314,857   | 120,271                                | 1,254,012              | 1,662,686         |
| Automotive body shops.....   | 70,053                     | 6,249,839         | 252,424                               | 67,452  | 141,098   | 96,823                                 | 884,510                | 1,140,687         |
| Other auto repair and maintenance (including oil change, lubrication, and car washes).....       | 65,576                     | 4,547,056         | 160,574                               | 81,210  | 211,471   | 53,205                                 | 614,096                | 791,476           |
| Miscellaneous repairs.....   | 288,730                    | 12,023,491        | 425,440                               | 60,876  | 247,151   | 112,964                                | 961,833                | 3,270,951         |
| Personal and laundry services.....   | 906,718                    | 27,037,791        | 801,256                               | 346,671   | 2,604,223   | 267,471                                | 2,297,211              | 9,915,473         |
| Religious, grantmaking, civic, professional and similar organizations.....                       | 174,932                    | 2,699,120         | 61,390                                | *7,561  | 21,131  | *3,773                                 | *36,932                | 1,718,877         |
| <b>Unclassified establishments.....</b>  | <b>157,040</b>             | <b>2,057,253</b>  | <b>24,770</b>                         | <b>32,709</b>                                     | <b>13,869</b>                                     | <b>4,682</b>                           | <b>39,085</b>          | <b>1,215,533</b>  |

\* Estimate should be used with caution because of the small number of sample returns on which it is based.

\*\* Data combined to prevent disclosure of information for specific taxpayers.

<sup>1</sup> Excludes amounts reported on Schedule C-EZ filed by certain small businesses not required to itemize their business deductions. Therefore, totals shown may be slightly understated.

<sup>2</sup> Includes depreciation claimed on Form 8829.

<sup>3</sup> Interest paid is the sum of mortgage interest and other interest paid on business indebtedness.

<sup>4</sup> Payroll is the sum of salaries and wages plus the cost of labor reported as part of cost of sales and operations.

NOTE: Detail may not add to totals because of rounding.



# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | All nonfarm industries | Agriculture, forestry, hunting and fishing |   |  |                  |                      |   | Mining           |
|---|------------------------|--|---|--|------------------|----------------------|---|------------------|
|   |                        | Total                                      | Animal production (including breeding of cats and dogs) | Forestry and logging (including forest nurseries, timber tracts) | Fishing          | Hunting and trapping | Support activities for agriculture and forestry | Total            |
|   | (1)                    | (2)  | (3)   | (4)  | (5)              | (6)                  | (7)   | (8)              |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>         |                        |  |   |  |                  |                      |   |                  |
| Number of returns <sup>1</sup> .....                  | 18,338,190             | 270,075                                    | 43,105  | 51,734   | 71,246           | 4,624                | 99,367  | 114,535          |
| <b>Business receipts, total <sup>1</sup>.....</b>     | <b>1,016,834,678</b>   | <b>16,243,523</b>                          | <b>1,517,228</b>  | <b>6,319,728</b>   | <b>2,780,591</b> | <b>144,837</b>       | <b>5,481,139</b>                                | <b>6,815,806</b> |
| Income from sales and operations <sup>1</sup> .....   | 1,002,205,953          | 15,921,830                                 | 1,483,058   | 6,210,286  | 2,711,502        | 144,811              | 5,372,174                                       | 6,418,189        |
| Other business income.....                            | 14,628,725             | 321,693                                    | 34,171  | 109,442  | 69,090           | *26                  | 108,965   | 397,617          |
| <b>Business deductions, total <sup>1,2</sup>.....</b> | <b>799,633,110</b>     | <b>14,927,675</b>                          | <b>1,784,771</b>  | <b>5,966,670</b>   | <b>2,068,528</b> | <b>138,336</b>       | <b>4,969,371</b>                                | <b>6,219,089</b> |
| Cost of sales and operations.....                     | 363,355,614            | 5,650,770                                  | 764,689   | 2,421,869  | 452,643          | 22,472               | 1,989,097                                       | 1,007,053        |
| Inventory, beginning of year.....                     | 34,176,255             | 316,490                                    | 73,030  | 131,449  | *7,694           | *18,165              | 86,152  | 51,912           |
| Cost of labor.....                                    | 28,022,289             | 460,328                                    | *34,247   | 236,431  | 114,839          | --                   | 74,811  | 57,554           |
| Purchases.....  | 246,541,135            | 4,112,238                                  | 610,240   | 1,590,727  | 114,986          | *21,927              | 1,774,358                                       | 123,309          |
| Materials and supplies.....                           | 43,798,283             | 248,158                                    | 37,541  | 99,702   | *34,685          | *6,053               | 70,178  | 82,858           |
| Other costs.....                                      | 46,550,140             | 886,448                                    | 75,886  | 520,804  | 195,447          | *751                 | 93,560  | 755,967          |
| Inventory, end of year.....                           | 35,732,488             | 372,891                                    | 66,255  | 157,243  | *15,007          | *24,425              | 109,961   | 64,547           |
| Advertising expenses.....                             | 10,774,079             | 62,173                                     | 5,086   | 15,209   | 11,478           | 2,619                | 27,780  | 12,149           |
| Bad debts from sales or services.....                 | 1,176,324              | 5,701                                      | *144  | *3,656   | *427             | --                   | 1,474   | 5,029            |
| Car and truck expenses.....                           | 47,351,940             | 681,588                                    | 62,490  | 219,737  | 95,796           | 17,683               | 285,881   | 144,281          |
| Commissions.....                                      | 12,130,077             | 162,737                                    | 12,623  | 66,845   | *14,040          | *1,485               | 67,744  | 11,228           |
| Depletion.....  | 693,669                | 23,273                                     | *132  | *23,131  | --               | --                   | *10   | 536,501          |
| Depreciation.....                                     | 33,425,567             | 1,451,804                                  | 177,943   | 627,484  | 349,237          | 10,815               | 286,326   | 449,494          |
| Employee benefit programs.....                        | 2,040,639              | 11,396                                     | 1,279   | 5,827  | *933             | *38                  | 3,318   | 9,033            |
| Insurance.....  | 14,367,018             | 367,893                                    | 24,972  | 186,015  | 64,152           | 2,396                | 90,357  | 79,153           |
| Legal and professional services.....                  | 7,482,619              | 83,704                                     | 11,322  | 23,775   | 18,149           | 2,653                | 27,804  | 84,389           |
| Meals and entertainment deducted.....                 | 4,735,312              | 39,201                                     | 1,734   | 6,025  | 18,056           | 1,029                | 12,356  | 18,454           |
| Mortgage interest.....                                | 5,456,226              | 138,404                                    | 16,619  | 44,387   | 35,326           | *876                 | 41,196  | 20,557           |
| Other interest paid on business indebtedness.....     | 7,053,321              | 218,654                                    | 25,165  | 96,580   | 59,063           | 2,490                | 35,355  | 278,019          |
| Office expenses.....                                  | 10,604,805             | 52,438                                     | 5,018   | 11,440   | 7,466            | *1,808               | 26,706  | 37,588           |
| Pension and profit-sharing plans.....                 | 991,892                | 2,033                                      | *22   | 1,582  | --               | --                   | *429  | 1,793            |
| Rent on machinery and equipment.....                  | 8,522,008              | 158,001                                    | 2,017   | 101,035  | 3,105            | *3,408               | 48,436  | 48,734           |
| Rent on other business property.....                  | 25,119,124             | 149,940                                    | 28,693  | 30,362   | 42,137           | *1,031               | 47,717  | 23,024           |
| Repairs.....  | 12,129,756             | 653,709                                    | 24,192  | 367,494  | 97,815           | 1,510                | 162,697   | 116,734          |
| Supplies.....   | 23,074,836             | 423,488                                    | 54,165  | 59,989   | 129,902          | 10,166               | 169,265   | 51,741           |
| Salaries and wages.....                               | 63,826,020             | 1,241,509                                  | 64,460  | 475,295  | *33,693          | *1,364               | 666,697   | 204,133          |
| Taxes paid.....                                       | 14,214,082             | 254,488                                    | 17,912  | 91,660   | 44,643           | 2,771                | 97,502  | 196,035          |
| Travel.....   | 8,657,266              | 104,044                                    | 19,754  | 18,524   | 28,144           | 4,382                | 33,241  | 29,851           |
| Utilities.....  | 20,482,680             | 183,880                                    | 22,518  | 53,476   | 30,181           | 4,075                | 73,631  | 105,617          |
| Other business deductions.....                        | 94,612,276             | 2,760,004                                  | 427,461   | 1,004,079  | 522,257          | 42,373               | 763,835   | 2,722,984        |
| Home office business deductions.....                  | 5,981,403              | 38,606                                     | *14,307   | 9,834  | *8,768           | *769                 | 4,928   | 10,542           |
| Depreciation, Form 8829.....                          | 684,504                | 2,641                                      | *1,286  | *772   | *502             | --                   | *80   | 746              |
| <b>Net income less deficit <sup>1,2</sup>.....</b>    | <b>217,385,116</b>     | <b>1,323,126</b>                           | <b>-268,798</b>   | <b>353,178</b>   | <b>711,858</b>   | <b>6,501</b>         | <b>520,387</b>                                  | <b>607,212</b>   |
| Net income <sup>1,2</sup> .....                       | 250,178,322            | 2,340,738                                  | 100,530   | 544,047  | 908,490          | 20,764               | 766,907   | 1,561,736        |
| Deficit <sup>2</sup> .....                            | 32,793,206             | 1,017,612                                  | 369,329   | 190,869  | 196,632          | 14,263               | 246,521   | 954,524          |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | All nonfarm industries | Agriculture, forestry, hunting and fishing |   |  |                  |                      |   | Mining           |
|---|------------------------|--|---|--|------------------|----------------------|---|------------------|
|   |                        | Total                                      | Animal production (including breeding of cats and dogs) | Forestry and logging (including forest nurseries, timber tracts) | Fishing          | Hunting and trapping | Support activities for agriculture and forestry | Total            |
|   | (1)                    | (2)  | (3)   | (4)  | (5)              | (6)                  | (7)   | (8)              |
| <b>BUSINESSES WITH NET INCOME</b>                     |                        |  |   |  |                  |                      |   |                  |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>13,603,907</b>      | <b>160,538</b>                             | <b>11,352</b>   | <b>36,335</b>  | <b>46,461</b>    | <b>3,657</b>         | <b>62,734</b>                                   | <b>82,137</b>    |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>860,547,942</b>     | <b>12,258,242</b>                          | <b>833,298</b>  | <b>4,968,023</b>   | <b>2,208,901</b> | <b>106,198</b>       | <b>4,141,822</b>                                | <b>5,080,394</b> |
| Income from sales and operations <sup>1</sup> .....   | 848,757,842            | 12,080,018                                 | 818,924   | 4,943,143  | 2,147,302        | 106,172              | 4,064,478                                       | 4,799,005        |
| Other business income.....                            | 11,790,100             | 178,224                                    | 14,374  | 24,881   | 61,599           | *26                  | 77,344  | 281,389          |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>610,325,888</b>     | <b>9,918,402</b>                           | <b>732,768</b>  | <b>4,423,977</b>   | <b>1,300,412</b> | <b>*85,434</b>       | <b>3,375,812</b>                                | <b>3,528,260</b> |
| Cost of sales and operations.....                     | 273,677,461            | 3,831,426                                  | 318,635   | 1,855,757  | 309,538          | *9,635               | 1,337,861                                       | 558,160          |
| Inventory, beginning of year.....                     | 22,423,522             | 116,582                                    | *47,589   | 30,093   | *3,628           | *1,396               | 33,876  | 32,235           |
| Cost of labor.....                                    | 23,486,029             | 332,725                                    | *21,931   | 159,081  | *82,141          | --                   | 69,572  | 28,063           |
| Purchases.....  | 179,787,088            | 2,646,927                                  | 202,176   | 1,185,564  | *101,447         | *4,022               | 1,153,719                                       | 65,423           |
| Materials and supplies.....                           | 37,287,532             | 217,972                                    | *24,938   | 94,645   | *34,606          | *5,791               | 57,991  | 76,362           |
| Other costs.....                                      | 34,308,497             | 670,426                                    | *56,813   | 467,819  | *98,816          | --                   | 46,978  | 393,997          |
| Inventory, end of year.....                           | 23,615,207             | 153,207                                    | *34,812   | 81,445   | *11,099          | *1,575               | 24,276  | 37,920           |
| Advertising expenses.....                             | 8,455,921              | 34,595                                     | 1,832   | 7,655  | 8,984            | *745                 | 15,380  | 10,657           |
| Bad debts from sales or services.....                 | 540,940                | *1,441                                     | *100  | *697   | --               | --                   | *644  | *604             |
| Car and truck expenses.....                           | 37,261,426             | 475,284                                    | 37,321  | 155,093  | 54,132           | *15,242              | 213,495   | 122,351          |
| Commissions.....                                      | 9,670,948              | 114,870                                    | *349  | 41,995   | *7,431           | *64                  | 65,031  | 7,656            |
| Depletion.....  | 476,026                | *5,066                                     | *19   | *5,036   | --               | --                   | *10   | 392,372          |
| Depreciation.....                                     | 23,317,982             | 827,018                                    | 65,029  | 444,076  | 174,434          | *8,694               | 134,784   | 297,838          |
| Employee benefit programs.....                        | 1,781,974              | 7,851                                      | *369  | 4,554  | *926             | --                   | 2,002   | 4,741            |
| Insurance.....  | 11,783,822             | 251,282                                    | 12,175  | 137,601  | 31,593           | *1,403               | 68,511  | 65,200           |
| Legal and professional services.....                  | 5,767,277              | 47,515                                     | 4,595   | 14,033   | 10,729           | *216                 | 17,941  | 45,104           |
| Meals and entertainment deducted.....                 | 3,806,268              | 29,940                                     | 1,214   | 5,530  | 12,962           | *281                 | 9,954   | 15,843           |
| Mortgage interest.....                                | 3,333,583              | 62,851                                     | *9,269  | 26,073   | *15,713          | --                   | 11,796  | 10,520           |
| Other interest paid on business indebtedness.....     | 4,492,653              | 117,661                                    | 15,801  | 53,501   | 25,735           | *1,353               | 21,270  | 71,398           |
| Office expenses.....                                  | 8,586,544              | 33,093                                     | 3,509   | 8,370  | 5,684            | *1,531               | 14,000  | 27,966           |
| Pension and profit-sharing plans.....                 | 953,149                | *1,727                                     | --  | *1,509   | --               | --                   | *218  | 1,287            |
| Rent on machinery and equipment.....                  | 6,669,381              | 87,909                                     | *988  | 63,919   | *2,351           | --                   | 20,651  | 42,127           |
| Rent on other business property.....                  | 19,851,865             | 109,836                                    | *15,752   | 29,206   | 22,756           | *504                 | 41,618  | 12,082           |
| Repairs.....  | 9,020,896              | 444,729                                    | 11,902  | 286,838  | 52,952           | *514                 | 92,523  | 93,623           |
| Supplies.....   | 18,379,474             | 313,492                                    | 31,361  | 41,193   | 100,701          | *8,397               | 131,840   | 44,808           |
| Salaries and wages.....                               | 53,900,268             | 972,135                                    | *39,741   | 344,515  | *18,984          | *55                  | 568,839   | 155,133          |
| Taxes paid.....                                       | 11,396,774             | 171,338                                    | 7,103   | 55,053   | 34,239           | *2,264               | 72,679  | 134,892          |
| Travel.....   | 6,361,504              | 70,460                                     | 12,251  | 16,898   | 20,978           | *69                  | 20,264  | 17,603           |
| Utilities.....  | 15,735,711             | 126,667                                    | 15,591  | 34,548   | 22,384           | *1,991               | 52,153  | 87,672           |
| Other business deductions.....                        | 69,094,894             | 1,742,902                                  | 121,030   | 779,509  | 357,987          | *31,586              | 452,790   | 1,284,593        |
| Home office business deductions.....                  | 4,661,708              | 29,129                                     | *6,831  | 9,458  | *8,100           | *769                 | 3,971   | 9,069            |
| Depreciation, Form 8829.....                          | 536,996                | 2,171                                      | *838  | *772   | *502             | --                   | *58   | *740             |
| <b>Net income</b> <sup>12</sup> .....                 | <b>250,178,322</b>     | <b>2,340,738</b>                           | <b>100,530</b>  | <b>544,047</b>   | <b>908,490</b>   | <b>20,764</b>        | <b>766,907</b>                                  | <b>1,561,736</b> |
| <b>Returns with Schedule C-EZ:</b>                    |                        |  |   |  |                  |                      |   |                  |
| Number of returns.....                                | 2,753,568              | 28,396                                     | *51   | *6,814   | *6,205           | *150                 | 15,176  | 18,996           |
| Business receipts.....                                | 15,144,234             | 170,535                                    | *51   | *13,891  | *59,795          | *933                 | 95,866  | 42,310           |
| Business deductions.....                              | 1,374,558              | 8,236                                      | *51   | *1,358   | *1,117           | *122                 | 5,588   | 14,974           |
| <b>Net income</b> .....                               | <b>13,769,676</b>      | <b>162,299</b>                             | <b>--</b>   | <b>*12,533</b>   | <b>*58,678</b>   | <b>*811</b>          | <b>90,278</b>                                   | <b>27,336</b>    |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Mining--continued      |                |                  |  |                               | Utilities      | Construction       |                                       |
|--|------------------------|----------------|------------------|--|-------------------------------|----------------|--------------------|---------------------------------------|
|  | Oil and gas extraction | Coal mining    | Metal ore mining | Nonmetallic mineral mining and quarrying | Support activities for mining | Total          | Total              | Land subdivision and land development |
|  | (9)                    | (10)           | (11)             | (12)                                     | (13)                          | (14)           | (15)               | (16)                                  |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |                        |                |                  |  |                               |                |                    |                                       |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>97,986</b>          | <b>801</b>     | <b>*2,884</b>    | <b>7,328</b>                             | <b>5,537</b>                  | <b>9,007</b>   | <b>2,372,880</b>   | <b>20,608</b>                         |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>5,394,211</b>       | <b>150,346</b> | <b>*29,478</b>   | <b>761,267</b>                           | <b>480,504</b>                | <b>260,486</b> | <b>164,238,174</b> | <b>3,447,970</b>                      |
| Income from sales and operations <sup>1</sup> .....    | 5,044,817              | 150,010        | *29,453          | 721,573                                  | 472,335                       | 259,711        | 163,009,343        | 3,283,927                             |
| Other business income.....                             | 349,395                | *335           | *25              | 39,694                                   | *8,169                        | *775           | 1,228,831          | 164,044                               |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>4,967,262</b>       | <b>149,716</b> | <b>*40,124</b>   | <b>703,821</b>                           | <b>358,167</b>                | <b>189,791</b> | <b>135,708,366</b> | <b>2,993,357</b>                      |
| Cost of sales and operations.....                      | 585,715                | *93,991        | *6,715           | 263,814                                  | *56,819                       | *23,522        | 74,112,605         | 1,948,795                             |
| Inventory, beginning of year.....                      | 42,399                 | --             | --               | *9,513                                   | --                            | *12,648        | 3,539,088          | 812,717                               |
| Cost of labor.....                                     | 16,118                 | *6,594         | --               | 34,057                                   | *785                          | *1,317         | 14,555,876         | 108,169                               |
| Purchases.....   | 52,539                 | *39,299        | --               | 28,987                                   | *2,483                        | *20,637        | 21,627,603         | 845,351                               |
| Materials and supplies.....                            | 13,116                 | *224           | *6,715           | *39,775                                  | *23,028                       | *225           | 25,463,127         | 235,497                               |
| Other costs.....                                       | 510,199                | *53,819        | --               | 161,426                                  | *30,523                       | *117           | 12,656,791         | 753,073                               |
| Inventory, end of year.....                            | 48,657                 | *5,946         | --               | *9,944                                   | --                            | *11,422        | 3,729,880          | 806,013                               |
| Advertising expenses.....                              | 5,941                  | *56            | *16              | 2,793                                    | *3,343                        | *568           | 736,594            | 15,417                                |
| Bad debts from sales or services.....                  | 4,881                  | --             | --               | *148                                     | --                            | --             | 102,963            | 4,512                                 |
| Car and truck expenses.....                            | 98,141                 | *377           | *4,888           | 25,682                                   | 15,193                        | 51,551         | 9,359,916          | 90,945                                |
| Commissions.....                                       | 7,384                  | *2,830         | *1               | *1,013                                   | --                            | *8,882         | 1,687,267          | 13,274                                |
| Depletion.....   | 517,223                | *5,339         | --               | 10,299                                   | *3,640                        | *38            | 20,413             | *304                                  |
| Depreciation.....                                      | 290,761                | *9,140         | *5,424           | 104,496                                  | 39,673                        | 22,169         | 5,703,072          | 106,259                               |
| Employee benefit programs.....                         | 4,216                  | *922           | *140             | 3,601                                    | *154                          | --             | 293,873            | 1,895                                 |
| Insurance.....   | 28,886                 | *503           | *1,164           | 25,097                                   | 23,502                        | *1,189         | 3,091,177          | 38,881                                |
| Legal and professional services.....                   | 71,012                 | *1,221         | *140             | 5,164                                    | 6,852                         | 2,751          | 630,117            | 26,516                                |
| Meals and entertainment deducted.....                  | 8,083                  | *45            | *189             | 2,243                                    | 7,895                         | *2,107         | 393,840            | 5,287                                 |
| Mortgage interest.....                                 | 15,349                 | *874           | --               | *4,047                                   | *288                          | --             | 705,359            | 97,516                                |
| Other interest paid on business indebtedness.....      | 252,956                | *1,066         | *219             | 19,381                                   | *4,397                        | *2,452         | 951,590            | 46,541                                |
| Office expenses.....                                   | 22,253                 | *192           | *105             | 2,423                                    | 12,615                        | *1,566         | 819,810            | 10,832                                |
| Pension and profit-sharing plans.....                  | 1,718                  | --             | *75              | *1                                       | --                            | *35            | 69,903             | *449                                  |
| Rent on machinery and equipment.....                   | 29,763                 | *464           | *3,174           | *4,350                                   | *10,983                       | *4,879         | 1,265,185          | 29,592                                |
| Rent on other business property.....                   | 21,046                 | *53            | *23              | *1,828                                   | *74                           | *3,887         | 996,797            | 24,036                                |
| Repairs.....   | 51,558                 | *2,594         | *2,413           | 44,666                                   | *15,503                       | *583           | 1,672,507          | 68,840                                |
| Supplies.....  | 31,425                 | *2,722         | *1,289           | 8,030                                    | 8,274                         | 3,735          | 5,333,658          | 24,831                                |
| Salaries and wages.....                                | 80,147                 | *6,723         | *9,505           | 39,480                                   | *68,277                       | *2,372         | 9,162,079          | 110,118                               |
| Taxes paid.....  | 166,823                | *824           | *1,021           | 12,047                                   | 15,321                        | *340           | 1,712,479          | 36,948                                |
| Travel.....  | 21,568                 | *25            | *568             | 3,149                                    | *4,540                        | *4,669         | 507,752            | 6,297                                 |
| Utilities.....   | 69,675                 | *724           | *307             | 20,496                                   | 14,415                        | 11,118         | 1,976,523          | 25,976                                |
| Other business deductions.....                         | 2,559,292              | 19,031         | *2,747           | 99,571                                   | 42,343                        | 38,294         | 13,581,641         | 248,481                               |
| Home office business deductions.....                   | 6,474                  | --             | --               | --                                       | *4,068                        | *3,085         | 660,096            | *10,811                               |
| Depreciation, Form 8829.....                           | 79                     | --             | --               | --                                       | *667                          | *304           | 50,070             | *12                                   |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>437,439</b>         | <b>630</b>     | <b>*-10,645</b>  | <b>57,451</b>                            | <b>122,337</b>                | <b>70,695</b>  | <b>28,530,591</b>  | <b>454,670</b>                        |
| Net income <sup>1,2</sup> .....                        | 1,338,644              | *9,384         | *3,187           | 82,841                                   | 127,681                       | 87,097         | 31,476,524         | 605,804                               |
| Deficit <sup>2</sup> .....                             | 901,204                | *8,754         | *13,832          | 25,390                                   | *5,344                        | 16,402         | 2,945,934          | 151,134                               |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                              | Mining--continued      |                |                  |  |                               | Utilities      | Construction       |                                       |
|--|------------------------|----------------|------------------|--|-------------------------------|----------------|--------------------|---------------------------------------|
|  | Oil and gas extraction | Coal mining    | Metal ore mining | Nonmetallic mineral mining and quarrying | Support activities for mining | Total          | Total              | Land subdivision and land development |
|  | (9)                    | (10)           | (11)             | (12)                                     | (13)                          | (14)           | (15)               | (16)                                  |
| <b>BUSINESSES WITH NET INCOME</b>                    |                        |                |                  |  |                               |                |                    |                                       |
| Number of returns <sup>1</sup> .....                 | 71,123                 | *418           | *4               | 5,214                                    | 5,377                         | 4,783          | 2,020,139          | 16,846                                |
| <b>Business receipts, total <sup>1</sup>.....</b>    | <b>3,980,274</b>       | <b>*37,292</b> | <b>*29,434</b>   | <b>555,597</b>                           | <b>477,797</b>                | <b>202,667</b> | <b>148,213,738</b> | <b>2,610,816</b>                      |
| Income from sales and operations <sup>1</sup> .....  | 3,744,342              | *36,958        | *29,434          | 515,936                                  | 472,335                       | 202,322        | 147,142,277        | 2,492,232                             |
| Other business income.....                           | 235,932                | *334           | *(Z)             | *39,661                                  | *5,462                        | *346           | 1,071,461          | 118,583                               |
| <b>Business deductions, total <sup>12</sup>.....</b> | <b>2,651,232</b>       | <b>*27,909</b> | <b>*26,247</b>   | <b>472,756</b>                           | <b>350,116</b>                | <b>115,570</b> | <b>116,737,471</b> | <b>2,005,012</b>                      |
| Cost of sales and operations.....                    | 380,473                | *1,934         | *6,715           | 112,219                                  | *56,819                       | *122           | 64,522,723         | 1,253,128                             |
| Inventory, beginning of year.....                    | 24,625                 | --             | --               | *7,610                                   | --                            | --             | 2,442,947          | 500,929                               |
| Cost of labor.....                                   | *8,289                 | --             | --               | *18,990                                  | *785                          | --             | 13,154,416         | 82,180                                |
| Purchases.....                                       | 34,922                 | *4             | --               | *28,013                                  | *2,483                        | *5             | 17,427,266         | 331,232                               |
| Materials and supplies.....                          | 10,439                 | --             | *6,715           | *36,180                                  | *23,028                       | --             | 22,982,714         | 225,189                               |
| Other costs.....                                     | 330,174                | *1,929         | --               | *31,370                                  | *30,523                       | *117           | 11,099,167         | 564,936                               |
| Inventory, end of year.....                          | 27,976                 | --             | --               | *9,944                                   | --                            | --             | 2,583,787          | 451,338                               |
| Advertising expenses.....                            | 4,965                  | *4             | *16              | 2,332                                    | *3,339                        | *209           | 629,578            | 12,335                                |
| Bad debts from sales or services.....                | *456                   | --             | --               | *148                                     | --                            | --             | 71,877             | *4,029                                |
| Car and truck expenses.....                          | 83,877                 | *366           | *114             | *22,805                                  | 15,189                        | *45,701        | 8,025,237          | 84,276                                |
| Commissions.....                                     | 3,858                  | *2,799         | *1               | *997                                     | --                            | *8,882         | 1,557,574          | 7,519                                 |
| Depletion.....                                       | 375,827                | *3,443         | --               | *9,462                                   | *3,640                        | *38            | 17,329             | *23                                   |
| Depreciation.....                                    | 170,474                | *1,883         | *1,758           | 84,049                                   | 39,673                        | 14,330         | 4,542,170          | 81,730                                |
| Employee benefit programs.....                       | 1,888                  | *835           | *115             | *1,749                                   | *154                          | --             | 253,327            | 924                                   |
| Insurance.....                                       | 22,687                 | *477           | *1,152           | 17,385                                   | 23,498                        | *381           | 2,692,993          | 27,705                                |
| Legal and professional services.....                 | 35,695                 | *267           | *85              | 4,532                                    | 4,524                         | *2,421         | 526,476            | 16,851                                |
| Meals and entertainment deducted.....                | 5,682                  | --             | *25              | *2,243                                   | *7,894                        | *2,044         | 345,272            | 4,924                                 |
| Mortgage interest.....                               | 6,082                  | *311           | --               | *3,840                                   | *288                          | --             | 423,733            | 38,816                                |
| Other interest paid on business indebtedness.....    | 50,875                 | *311           | *145             | 15,670                                   | *4,397                        | *2,068         | 685,430            | 12,603                                |
| Office expenses.....                                 | 13,633                 | *102           | *97              | 1,837                                    | 12,297                        | *1,195         | 686,482            | 8,861                                 |
| Pension and profit-sharing plans.....                | 1,212                  | --             | *75              | *1                                       | --                            | *35            | 64,082             | *364                                  |
| Rent on machinery and equipment.....                 | 24,460                 | *450           | *1,884           | *4,350                                   | *10,983                       | *1,771         | 1,060,102          | 28,312                                |
| Rent on other business property.....                 | 10,591                 | --             | *20              | *1,397                                   | *74                           | *3,861         | 836,119            | 21,354                                |
| Repairs.....   | 43,410                 | *841           | *1,986           | 31,883                                   | *15,503                       | *543           | 1,307,077          | 60,389                                |
| Supplies.....  | 27,982                 | *2,039         | *19              | 6,496                                    | *8,273                        | *3,725         | 4,663,221          | 22,489                                |
| Salaries and wages.....                              | 40,592                 | *5,679         | *9,172           | 31,413                                   | *68,277                       | *2,286         | 8,015,890          | 67,498                                |
| Taxes paid.....                                      | 109,012                | *775           | *726             | 9,059                                    | 15,320                        | *252           | 1,462,231          | 21,443                                |
| Travel.....  | 13,115                 | *1             | *168             | *2,517                                   | *1,802                        | *3,360         | 418,856            | 5,329                                 |
| Utilities.....                                       | 57,319                 | *236           | *304             | 17,893                                   | 11,919                        | *10,635        | 1,667,651          | 20,865                                |
| Other business deductions.....                       | 1,147,105              | *5,157         | *1,669           | 88,477                                   | 42,185                        | *9,379         | 11,545,312         | 192,449                               |
| Home office business deductions.....                 | 5,001                  | --             | --               | --                                       | *4,068                        | *2,333         | 555,578            | *10,795                               |
| Depreciation, Form 8829.....                         | *73                    | --             | --               | --                                       | *667                          | *157           | 36,836             | *12                                   |
| <b>Net income <sup>12</sup>.....</b>                 | <b>1,338,644</b>       | <b>*9,384</b>  | <b>*3,187</b>    | <b>82,841</b>                            | <b>127,681</b>                | <b>87,097</b>  | <b>31,476,524</b>  | <b>605,804</b>                        |
| <b>Returns with Schedule C-EZ:</b>                   |                        |                |                  |  |                               |                |                    |                                       |
| Number of returns.....                               | 18,981                 | *8             | --               | *3                                       | *3                            | †              | 311,119            | *1,689                                |
| Business receipts.....                               | 42,153                 | *146           | --               | *3                                       | *7                            | †              | 1,809,201          | *67,897                               |
| Business deductions.....                             | 14,973                 | --             | --               | --                                       | *(Z)                          | †              | 161,150            | --                                    |
| <b>Net income.....</b>                               | <b>27,180</b>          | <b>*146</b>    | <b>--</b>        | <b>*3</b>                                | <b>*7</b>                     | <b>†</b>       | <b>1,648,051</b>   | <b>67,897</b>                         |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Construction--continued           |                                      |                    |                           | Manufacturing     |                    |                                   |
|--|-----------------------------------|--------------------------------------|--------------------|---------------------------|-------------------|--------------------|-----------------------------------|
|  | Residential building construction | Nonresidential building construction | Heavy construction | Special trade contractors | Total             | Food manufacturing | Textile and textile product mills |
|  | (17)                              | (18)                                 | (19)               | (20)                      | (21)              | (22)               | (23)                              |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |                                   |                                      |                    |                           |                   |                    |                                   |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>357,439</b>                    | <b>74,461</b>                        | <b>65,532</b>      | <b>1,854,841</b>          | <b>347,012</b>    | <b>24,158</b>      | <b>5,780</b>                      |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>40,052,164</b>                 | <b>7,327,505</b>                     | <b>5,239,527</b>   | <b>108,171,008</b>        | <b>24,679,078</b> | <b>2,584,539</b>   | <b>444,689</b>                    |
| Income from sales and operations <sup>1</sup> .....    | 39,741,916                        | 7,288,758                            | 5,233,709          | 107,461,032               | 24,502,059        | 2,579,091          | 374,849                           |
| Other business income.....                             | 310,248                           | 38,746                               | 5,817              | 709,976                   | 177,019           | 5,448              | *69,840                           |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>35,046,266</b>                 | <b>6,359,758</b>                     | <b>4,816,712</b>   | <b>86,492,273</b>         | <b>21,247,782</b> | <b>2,378,723</b>   | <b>362,719</b>                    |
| Cost of sales and operations.....                      | 24,738,960                        | 4,082,338                            | 1,913,279          | 41,429,233                | 10,742,650        | 1,581,680          | *168,580                          |
| Inventory, beginning of year.....                      | 1,936,582                         | 128,628                              | 17,837             | 643,324                   | 1,076,252         | 159,748            | *50,239                           |
| Cost of labor.....                                     | 2,762,275                         | 682,830                              | 424,174            | 10,578,427                | 1,584,423         | 68,853             | *12,405                           |
| Purchases.....   | 6,966,265                         | 1,248,294                            | 537,510            | 12,030,183                | 6,103,511         | 1,006,385          | *122,964                          |
| Materials and supplies.....                            | 8,946,274                         | 931,518                              | 640,027            | 14,709,810                | 2,366,918         | 418,603            | *27,438                           |
| Other costs.....                                       | 6,060,220                         | 1,223,415                            | 329,914            | 4,290,170                 | 742,912           | 90,965             | *2,453                            |
| Inventory, end of year.....                            | 1,932,656                         | 132,348                              | 36,182             | 822,681                   | 1,131,366         | 162,873            | *46,920                           |
| Advertising expenses.....                              | 114,075                           | 25,978                               | 21,711             | 559,413                   | 276,903           | 19,352             | *8,250                            |
| Bad debts from sales or services.....                  | 9,647                             | *121                                 | *97                | 88,586                    | 52,831            | 774                | --                                |
| Car and truck expenses.....                            | 1,392,257                         | 281,178                              | 239,207            | 7,356,329                 | 766,273           | 63,523             | *15,281                           |
| Commissions.....                                       | 328,171                           | 41,517                               | 90,330             | 1,213,974                 | 190,894           | 17,234             | *867                              |
| Depletion.....   | *3,063                            | *3,476                               | *2                 | 13,568                    | *58               | --                 | --                                |
| Depreciation.....                                      | 722,545                           | 223,163                              | 534,811            | 4,116,294                 | 867,291           | 57,653             | *13,888                           |
| Employee benefit programs.....                         | 64,668                            | 31,159                               | 6,843              | 189,307                   | 82,338            | 4,046              | *100                              |
| Insurance.....   | 551,699                           | 123,514                              | 155,996            | 2,221,087                 | 334,981           | 24,692             | *2,488                            |
| Legal and professional services.....                   | 133,521                           | 36,808                               | 23,494             | 409,778                   | 142,498           | 14,924             | *2,150                            |
| Meals and entertainment deducted.....                  | 66,129                            | 19,010                               | 15,695             | 287,719                   | 59,582            | 1,949              | *223                              |
| Mortgage interest.....                                 | 210,491                           | 58,442                               | 25,612             | 313,298                   | 176,267           | 8,580              | *1,848                            |
| Other interest paid on business indebtedness.....      | 225,083                           | 45,878                               | 114,812            | 519,276                   | 194,002           | 12,559             | *2,156                            |
| Office expenses.....                                   | 179,341                           | 38,758                               | 19,724             | 571,155                   | 245,812           | 17,483             | *3,812                            |
| Pension and profit-sharing plans.....                  | 9,112                             | *6,292                               | *451               | 53,598                    | 17,191            | *29                | *1,202                            |
| Rent on machinery and equipment.....                   | 178,200                           | 61,322                               | 142,506            | 853,566                   | 247,722           | 11,586             | *362                              |
| Rent on other business property.....                   | 127,318                           | 39,231                               | 28,548             | 777,664                   | 743,083           | 93,536             | *4,293                            |
| Repairs.....   | 152,493                           | 48,831                               | 243,746            | 1,158,597                 | 286,083           | 33,515             | *1,259                            |
| Supplies.....  | 862,500                           | 211,321                              | 150,603            | 4,084,404                 | 765,251           | 53,831             | *5,635                            |
| Salaries and wages.....                                | 1,433,746                         | 261,836                              | 344,822            | 7,011,557                 | 2,038,700         | 157,473            | *56,142                           |
| Taxes paid.....  | 281,139                           | 99,921                               | 87,754             | 1,206,717                 | 461,967           | 35,632             | *4,631                            |
| Travel.....  | 82,332                            | 32,759                               | 15,018             | 371,346                   | 136,342           | 6,772              | *3,235                            |
| Utilities.....   | 332,763                           | 77,408                               | 70,064             | 1,470,313                 | 574,291           | 64,370             | *7,267                            |
| Other business deductions.....                         | 2,741,398                         | 478,805                              | 546,824            | 9,566,133                 | 1,697,644         | 93,668             | 57,236                            |
| Home office business deductions.....                   | 77,306                            | 28,845                               | 20,894             | 522,240                   | 123,598           | *1,042             | *1,815                            |
| Depreciation, Form 8829.....                           | 5,005                             | *808                                 | *322               | 43,923                    | 11,105            | *204               | *92                               |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>5,005,946</b>                  | <b>968,159</b>                       | <b>422,815</b>     | <b>21,679,001</b>         | <b>3,433,746</b>  | <b>208,251</b>     | <b>81,970</b>                     |
| Net income <sup>1,2</sup> .....                        | 5,642,394                         | 1,071,071                            | 695,547            | 23,461,708                | 4,091,449         | 290,460            | 86,724                            |
| Deficit <sup>2</sup> .....                             | 636,448                           | 102,913                              | 272,733            | 1,782,706                 | 657,703           | 82,209             | *4,754                            |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                              | Construction--continued           |                                      |                    |                           | Manufacturing     |                    |                                   |
|--|-----------------------------------|--------------------------------------|--------------------|---------------------------|-------------------|--------------------|-----------------------------------|
|  | Residential building construction | Nonresidential building construction | Heavy construction | Special trade contractors | Total             | Food manufacturing | Textile and textile product mills |
|  | (17)                              | (18)                                 | (19)               | (20)                      | (21)              | (22)               | (23)                              |
| <b>BUSINESSES WITH NET INCOME</b>                    |                                   |                                      |                    |                           |                   |                    |                                   |
| Number of returns <sup>1</sup> .....                 | 309,140                           | 58,970                               | 50,727             | 1,584,456                 | 242,005           | 14,444             | 5,742                             |
| <b>Business receipts, total <sup>1</sup>.....</b>    | <b>35,701,534</b>                 | <b>6,195,665</b>                     | <b>4,273,879</b>   | <b>99,431,845</b>         | <b>20,688,869</b> | <b>2,203,054</b>   | <b>410,071</b>                    |
| Income from sales and operations <sup>1</sup> .....  | 35,453,719                        | 6,168,575                            | 4,267,911          | 98,759,840                | 20,530,430        | 2,200,714          | 341,244                           |
| Other business income.....                           | 247,815                           | 27,090                               | 5,968              | 672,005                   | 158,439           | 2,340              | *68,827                           |
| <b>Business deductions, total <sup>12</sup>.....</b> | <b>30,059,144</b>                 | <b>5,124,594</b>                     | <b>3,578,331</b>   | <b>75,970,390</b>         | <b>16,597,420</b> | <b>1,912,594</b>   | <b>323,347</b>                    |
| Cost of sales and operations.....                    | 21,242,673                        | 3,357,016                            | 1,501,045          | 37,168,862                | 8,705,458         | 1,387,413          | *138,271                          |
| Inventory, beginning of year.....                    | 1,345,669                         | 104,124                              | *2,961             | 489,264                   | 728,173           | 104,463            | *13,155                           |
| Cost of labor.....                                   | 2,465,598                         | 557,393                              | 345,466            | 9,703,778                 | 1,175,315         | *56,879            | *4,815                            |
| Purchases.....                                       | 5,255,754                         | 1,049,376                            | 337,758            | 10,453,146                | 5,336,125         | 888,074            | *118,868                          |
| Materials and supplies.....                          | 8,107,360                         | 574,518                              | 607,769            | 13,467,879                | 1,662,134         | 376,162            | *15,756                           |
| Other costs.....                                     | 5,497,046                         | 1,157,389                            | 223,805            | 3,655,990                 | 553,295           | 69,359             | --                                |
| Inventory, end of year.....                          | 1,428,754                         | 85,784                               | *16,714            | 601,196                   | 749,584           | 107,524            | *14,323                           |
| Advertising expenses.....                            | 104,397                           | 18,725                               | 19,891             | 474,230                   | 227,747           | 14,979             | *8,250                            |
| Bad debts from sales or services.....                | 3,680                             | *117                                 | *63                | 63,988                    | 17,837            | *751               | --                                |
| Car and truck expenses.....                          | 1,203,253                         | 208,609                              | 183,208            | 6,345,891                 | 576,527           | 52,392             | *15,278                           |
| Commissions.....                                     | 295,590                           | 37,140                               | *35,168            | 1,182,156                 | 155,617           | 8,800              | *639                              |
| Depletion.....                                       | *2,932                            | *3,470                               | *2                 | *10,902                   | *58               | --                 | --                                |
| Depreciation.....                                    | 578,253                           | 154,938                              | 344,387            | 3,382,861                 | 592,021           | 29,449             | *13,395                           |
| Employee benefit programs.....                       | 47,162                            | 30,102                               | 5,930              | 169,210                   | 72,058            | *2,975             | --                                |
| Insurance.....                                       | 478,397                           | 98,692                               | 123,515            | 1,964,685                 | 266,304           | 18,026             | *2,239                            |
| Legal and professional services.....                 | 116,097                           | 31,249                               | 16,063             | 346,218                   | 103,237           | 8,297              | *1,790                            |
| Meals and entertainment deducted.....                | 58,770                            | 17,356                               | 11,189             | 253,032                   | 44,625            | 1,149              | *177                              |
| Mortgage interest.....                               | 134,164                           | 28,430                               | 17,583             | 204,740                   | 129,434           | *5,301             | *1,848                            |
| Other interest paid on business indebtedness.....    | 147,544                           | 29,505                               | 78,485             | 417,294                   | 133,593           | 5,917              | *758                              |
| Office expenses.....                                 | 148,508                           | 33,102                               | 16,243             | 479,768                   | 176,818           | 12,938             | *3,748                            |
| Pension and profit-sharing plans.....                | 8,630                             | *6,205                               | *94                | 48,790                    | 16,704            | *27                | *1,202                            |
| Rent on machinery and equipment.....                 | 140,102                           | 37,017                               | 109,258            | 745,413                   | 199,209           | 9,858              | *279                              |
| Rent on other business property.....                 | 100,077                           | 22,470                               | 22,661             | 669,557                   | 510,132           | 62,296             | *4,293                            |
| Repairs.....   | 122,274                           | 36,731                               | 164,004            | 923,678                   | 224,176           | 27,016             | *1,259                            |
| Supplies.....  | 798,027                           | 185,959                              | 125,000            | 3,531,746                 | 541,885           | 26,753             | *5,635                            |
| Salaries and wages.....                              | 1,350,220                         | 220,234                              | 274,903            | 6,103,034                 | 1,701,640         | 111,462            | *53,247                           |
| Taxes paid.....                                      | 255,042                           | 72,942                               | 68,373             | 1,044,432                 | 370,803           | 28,318             | *3,517                            |
| Travel.....  | 69,380                            | 29,414                               | 9,147              | 305,586                   | 111,953           | 3,539              | *2,701                            |
| Utilities.....                                       | 281,659                           | 58,968                               | 50,878             | 1,255,281                 | 423,111           | 50,915             | *6,942                            |
| Other business deductions.....                       | 2,271,989                         | 382,396                              | 381,698            | 8,316,780                 | 1,177,913         | 41,624             | *56,065                           |
| Home office business deductions.....                 | 72,014                            | 21,961                               | 15,673             | 435,135                   | 96,449            | *1,001             | *1,815                            |
| Depreciation, Form 8829.....                         | 4,665                             | *808                                 | *322               | 31,029                    | 10,050            | *158               | *92                               |
| <b>Net income <sup>12</sup>.....</b>                 | <b>5,642,394</b>                  | <b>1,071,071</b>                     | <b>695,547</b>     | <b>23,461,708</b>         | <b>4,091,449</b>  | <b>290,460</b>     | <b>86,724</b>                     |
| <b>Returns with Schedule C-EZ:</b>                   |                                   |                                      |                    |                           |                   |                    |                                   |
| Number of returns.....                               | 46,375                            | 6,846                                | *10,651            | 245,559                   | 52,067            | *3,813             | *936                              |
| Business receipts.....                               | 268,500                           | 35,196                               | *30,707            | 1,406,900                 | 212,921           | *41,929            | *139                              |
| Business deductions.....                             | 28,311                            | 1,848                                | *3,870             | 127,121                   | 23,533            | *2,821             | --                                |
| <b>Net income.....</b>                               | <b>240,189</b>                    | <b>33,348</b>                        | <b>*26,837</b>     | <b>1,279,779</b>          | <b>189,388</b>    | <b>*39,108</b>     | <b>*139</b>                       |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Manufacturing--continued |                             |                  |                |   |                             |                        |  |                              |
|---|--------------------------|-----------------------------|------------------|----------------|---|-----------------------------|------------------------|--|------------------------------|
|   | Apparel                  | Leather and allied products | Wood products    | Paper products | Printing and related support activities | Petroleum and coal products | Chemical manufacturing | Plastics, rubber, clay, refractory, and glass products | Nonmetallic mineral products |
|   | (24)                     | (25)                        | (26)             | (27)           | (28)                                    | (29)                        | (30)                   | (31)   | (32)                         |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>         |                          |                             |                  |                |   |                             |                        |  |                              |
| Number of returns <sup>1</sup> .....                  | 22,075                   | *3,984                      | 44,325           | *742           | 37,634                                  | *937                        | 7,406                  | 28,274   | 6,132                        |
| <b>Business receipts, total <sup>1</sup>.....</b>     | <b>1,300,703</b>         | <b>*220,139</b>             | <b>2,335,475</b> | <b>*87,039</b> | <b>3,797,844</b>                        | <b>*7,883</b>               | <b>269,674</b>         | <b>1,150,328</b>                                       | <b>406,156</b>               |
| Income from sales and operations <sup>1</sup> .....   | 1,300,396                | *219,221                    | 2,331,343        | *85,088        | 3,796,582                               | *7,883                      | 269,088                | 1,130,334  | 406,075                      |
| Other business income.....                            | *307                     | *917                        | 4,132            | *1,952         | 1,262                                   | --                          | *586                   | *19,994  | *82                          |
| <b>Business deductions, total <sup>1,2</sup>.....</b> | <b>1,219,799</b>         | <b>*189,543</b>             | <b>2,084,954</b> | <b>*94,663</b> | <b>3,437,868</b>                        | <b>*1,309</b>               | <b>224,735</b>         | <b>870,975</b>   | <b>364,133</b>               |
| Cost of sales and operations.....                     | 536,529                  | *81,176                     | 1,297,565        | *37,898        | 1,713,537                               | --                          | *58,550                | 256,598  | *180,560                     |
| Inventory, beginning of year.....                     | 73,405                   | *12,984                     | 164,927          | *4,450         | 109,948                                 | --                          | *1,065                 | 36,261   | *8,060                       |
| Cost of labor.....                                    | 235,655                  | *12,274                     | 255,436          | *11,464        | 182,641                                 | --                          | *3,170                 | *19,281  | *19,103                      |
| Purchases.....  | 175,204                  | *69,987                     | 701,459          | *26,144        | 837,808                                 | --                          | *24,944                | 134,209  | *108,959                     |
| Materials and supplies.....                           | 67,466                   | *6,012                      | 275,841          | *498           | 499,293                                 | --                          | *30,670                | 102,190  | *44,862                      |
| Other costs.....                                      | 60,335                   | *937                        | 38,097           | *751           | 213,147                                 | --                          | *905                   | *3,665   | *6,261                       |
| Inventory, end of year.....                           | 75,537                   | *21,019                     | 138,196          | *5,410         | 129,299                                 | --                          | *2,205                 | 39,008   | *6,685                       |
| Advertising expenses.....                             | 6,014                    | *583                        | 27,863           | --             | 58,671                                  | --                          | *4,897                 | 16,727   | *2,753                       |
| Bad debts from sales or services.....                 | *15,816                  | *794                        | *1,511           | *1,039         | 9,045                                   | --                          | *34                    | *390   | *17                          |
| Car and truck expenses.....                           | 35,253                   | *7,430                      | 43,184           | *6,878         | 124,270                                 | --                          | 20,603                 | 70,908   | *12,770                      |
| Commissions.....                                      | *2,721                   | *626                        | 13,802           | *908           | 32,065                                  | --                          | *1,421                 | *166   | *197                         |
| Depreciation.....                                     | --                       | --                          | *16              | --             | --                                      | --                          | --                     | --   | --                           |
| Depreciation.....                                     | 24,464                   | *6,577                      | 109,902          | *8,296         | 82,266                                  | *(Z)                        | 12,204                 | 49,648   | *21,754                      |
| Employee benefit programs.....                        | *1,695                   | *14                         | 5,965            | *378           | 7,414                                   | --                          | *1,690                 | *3,745   | *92                          |
| Insurance.....  | 16,406                   | *4,648                      | 35,690           | *2,524         | 51,337                                  | --                          | *2,196                 | 12,860   | *10,029                      |
| Legal and professional services.....                  | 7,428                    | *563                        | 7,108            | *2,633         | 20,561                                  | --                          | *811                   | 5,084  | *999                         |
| Meals and entertainment deducted.....                 | 5,770                    | *1,006                      | 3,110            | *921           | 9,637                                   | --                          | *1,000                 | 6,721  | *199                         |
| Mortgage interest.....                                | *1,140                   | *3,754                      | 36,395           | --             | 5,162                                   | --                          | *32,548                | *29,895  | *335                         |
| Other interest paid on business indebtedness.....     | 6,386                    | *843                        | 15,014           | *936           | 34,504                                  | --                          | *1,867                 | *40,807  | *1,346                       |
| Office expenses.....                                  | 14,179                   | *1,100                      | 12,846           | *268           | 60,212                                  | --                          | 12,351                 | 11,158   | *2,075                       |
| Pension and profit-sharing plans.....                 | *75                      | *1                          | *869             | --             | *3,763                                  | --                          | --                     | --   | *240                         |
| Rent on machinery and equipment.....                  | 15,922                   | --                          | 21,202           | --             | 94,513                                  | --                          | *87                    | *6,569   | *7,656                       |
| Rent on other business property.....                  | 88,318                   | *760                        | 29,984           | *3,731         | 158,493                                 | --                          | *990                   | 31,114   | *354                         |
| Repairs.....  | 14,686                   | *1,192                      | 34,770           | *487           | 48,633                                  | --                          | *2,896                 | 12,932   | *8,971                       |
| Supplies.....   | 56,169                   | *3,707                      | 99,396           | *1,115         | 81,571                                  | --                          | 18,243                 | 30,042   | *4,338                       |
| Salaries and wages.....                               | 148,886                  | *43,204                     | 86,750           | *8,850         | 328,239                                 | --                          | *3,289                 | 99,298   | *63,878                      |
| Taxes paid.....                                       | 35,163                   | *3,734                      | 33,423           | *2,252         | 61,074                                  | --                          | 13,856                 | 34,715   | *5,030                       |
| Travel.....   | 7,833                    | *109                        | 5,555            | *110           | 15,639                                  | --                          | *1,133                 | 6,566  | *73                          |
| Utilities.....  | 22,439                   | *2,858                      | 44,528           | *890           | 109,720                                 | --                          | 10,534                 | 36,922   | *5,947                       |
| Other business deductions.....                        | 152,484                  | *23,480                     | 102,067          | *8,484         | 299,683                                 | --                          | 21,999                 | 103,091  | *33,822                      |
| Home office business deductions.....                  | *1,528                   | *1,382                      | *14,865          | *6,067         | 27,813                                  | --                          | *1,536                 | *4,099   | *353                         |
| Depreciation, Form 8829.....                          | *173                     | *169                        | *4,742           | --             | *1,252                                  | --                          | *41                    | *2   | --                           |
| <b>Net income less deficit <sup>1,2</sup>.....</b>    | <b>80,904</b>            | <b>*30,595</b>              | <b>250,522</b>   | <b>*-7,624</b> | <b>359,976</b>                          | <b>*6,574</b>               | <b>44,938</b>          | <b>279,352</b>   | <b>42,023</b>                |
| Net income <sup>1,2</sup> .....                       | 119,566                  | *42,077                     | 347,904          | *1,897         | 412,231                                 | *6,574                      | 68,045                 | 307,383  | 45,296                       |
| Deficit <sup>2</sup> .....                            | 38,662                   | *11,482                     | 97,383           | *9,521         | 52,255                                  | --                          | *23,106                | 28,030   | *3,273                       |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Manufacturing--continued |                             |                  |                |   |                             |                        |  |                              |
|---|--------------------------|-----------------------------|------------------|----------------|---|-----------------------------|------------------------|--|------------------------------|
|   | Apparel                  | Leather and allied products | Wood products    | Paper products | Printing and related support activities | Petroleum and coal products | Chemical manufacturing | Plastics, rubber, clay, and glass products | Nonmetallic mineral products |
|   | (24)                     | (25)                        | (26)             | (27)           | (28)                                    | (29)                        | (30)                   | (31)                                       | (32)                         |
| <b>BUSINESSES WITH NET INCOME</b>                     |                          |                             |                  |                |   |                             |                        |  |                              |
| Number of returns <sup>1</sup> .....                  | 15,806                   | *2,665                      | 27,313           | *17            | 28,341                                  | **                          | **5,742                | 20,339                                     | 4,818                        |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>789,505</b>           | <b>*197,143</b>             | <b>1,862,906</b> | <b>*49,399</b> | <b>2,844,466</b>                        | <b>**</b>                   | <b>**254,484</b>       | <b>974,452</b>                             | <b>304,922</b>               |
| Income from sales and operations <sup>1</sup> .....   | 789,218                  | *196,226                    | 1,859,039        | *49,393        | 2,842,408                               | **                          | **254,118              | 953,795                                    | 304,840                      |
| Other business income.....                            | *287                     | *917                        | 3,866            | *7             | *2,059                                  | **                          | **366                  | *20,657                                    | *82                          |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>669,939</b>           | <b>*155,065</b>             | <b>1,515,001</b> | <b>*47,502</b> | <b>2,432,235</b>                        | <b>**</b>                   | <b>**179,865</b>       | <b>667,069</b>                             | <b>*259,625</b>              |
| Cost of sales and operations.....                     | 291,243                  | *74,139                     | 970,960          | *34,679        | 1,118,483                               | **                          | **48,024               | 215,846                                    | *131,562                     |
| Inventory, beginning of year.....                     | *30,756                  | *12,984                     | 129,539          | *4,450         | 82,587                                  | **                          | **1,064                | *24,699                                    | *8,060                       |
| Cost of labor.....                                    | *85,282                  | *12,274                     | 135,264          | *9,003         | 150,818                                 | **                          | **3,170                | *17,544                                    | *19,103                      |
| Purchases.....  | 151,840                  | *68,134                     | 559,462          | *26,144        | 653,443                                 | **                          | **14,027               | *96,897                                    | *94,620                      |
| Materials and supplies.....                           | 26,618                   | --                          | 222,230          | *490           | 118,947                                 | **                          | **30,670               | *98,951                                    | *12,284                      |
| Other costs.....                                      | *37,735                  | *937                        | 22,033           | --             | 193,070                                 | **                          | **207                  | *208                                       | *4,180                       |
| Inventory, end of year.....                           | *40,988                  | *20,190                     | 97,567           | *5,410         | 80,381                                  | **                          | **1,113                | *22,454                                    | *6,685                       |
| Advertising expenses.....                             | *1,996                   | *250                        | 18,706           | --             | 45,796                                  | **                          | **4,827                | *14,398                                    | *2,635                       |
| Bad debts from sales or services.....                 | *852                     | *794                        | *1,511           | --             | 9,021                                   | **                          | **34                   | *336                                       | *17                          |
| Car and truck expenses.....                           | 23,956                   | *1,362                      | 36,041           | *209           | 93,753                                  | **                          | **9,293                | 58,314                                     | *12,741                      |
| Commissions.....                                      | *2,600                   | *626                        | *12,063          | *908           | 29,262                                  | **                          | **1,421                | *152                                       | *191                         |
| Depletion.....  | --                       | --                          | *16              | --             | --                                      | **                          | **                     | --   | --                           |
| Depreciation.....                                     | 6,806                    | *4,420                      | 70,016           | *348           | 65,196                                  | **                          | **11,493               | *28,413                                    | *18,366                      |
| Employee benefit programs.....                        | *1,537                   | *14                         | *4,678           | *378           | 5,683                                   | **                          | **13                   | *3,670                                     | --                           |
| Insurance.....  | 9,481                    | *4,507                      | 19,094           | *1,787         | 39,042                                  | **                          | **2,196                | *11,187                                    | *7,821                       |
| Legal and professional services.....                  | 3,581                    | *485                        | 5,884            | *313           | 14,049                                  | **                          | **428                  | 3,696                                      | *825                         |
| Meals and entertainment deducted.....                 | 1,962                    | *826                        | 1,499            | *13            | 8,037                                   | **                          | **763                  | *5,819                                     | *188                         |
| Mortgage interest.....                                | *1,140                   | *1,280                      | 15,219           | --             | 4,292                                   | **                          | **31,585               | *28,917                                    | *271                         |
| Other interest paid on business indebtedness.....     | *3,989                   | *843                        | 14,124           | --             | 19,151                                  | **                          | **1,859                | *36,038                                    | *1,346                       |
| Office expenses.....                                  | 10,157                   | *127                        | 8,287            | *258           | 36,060                                  | **                          | **10,635               | *10,836                                    | *1,460                       |
| Pension and profit-sharing plans.....                 | *75                      | *1                          | *566             | --             | *3,763                                  | **                          | **                     | --   | *240                         |
| Rent on machinery and equipment.....                  | *9,103                   | --                          | 13,949           | --             | 82,333                                  | **                          | **                     | *1,494                                     | *6,016                       |
| Rent on other business property.....                  | 55,312                   | *760                        | *19,998          | *3,731         | 109,965                                 | **                          | **297                  | *17,379                                    | *328                         |
| Repairs.....  | 7,862                    | *1,048                      | 26,818           | --             | 34,802                                  | **                          | **2,726                | *8,113                                     | *5,288                       |
| Supplies.....   | 16,225                   | *2,910                      | 82,919           | *1,113         | 44,925                                  | **                          | **15,436               | 26,388                                     | *2,893                       |
| Salaries and wages.....                               | 107,317                  | *43,204                     | 54,546           | --             | 285,658                                 | **                          | **1,204                | *95,216                                    | *52,530                      |
| Taxes paid.....                                       | 15,823                   | *3,734                      | 27,199           | *1,862         | 50,492                                  | **                          | **11,999               | 26,143                                     | *3,361                       |
| Travel.....   | *4,725                   | *109                        | 3,585            | *46            | 14,772                                  | **                          | **1,124                | *5,579                                     | *73                          |
| Utilities.....  | 15,961                   | *1,064                      | 23,473           | *881           | 77,378                                  | **                          | **8,046                | 31,411                                     | *5,222                       |
| Other business deductions.....                        | 74,286                   | *12,151                     | 67,410           | *978           | 217,174                                 | **                          | **15,041               | 32,751                                     | *5,554                       |
| Home office business deductions.....                  | *1,460                   | *410                        | *14,865          | --             | 23,103                                  | **                          | **111                  | *4,054                                     | *353                         |
| Depreciation, Form 8829.....                          | *173                     | *59                         | *4,742           | --             | *670                                    | **                          | **41                   | --   | --                           |
| <b>Net income</b> <sup>12</sup> .....                 | <b>119,566</b>           | <b>*42,077</b>              | <b>347,904</b>   | <b>*1,897</b>  | <b>412,231</b>                          | <b>**</b>                   | <b>**74,619</b>        | <b>307,383</b>                             | <b>45,296</b>                |
| <b>Returns with Schedule C-EZ:</b>                    |                          |                             |                  |                |   |                             |                        |  |                              |
| Number of returns.....                                | *5,854                   | --                          | *4,067           | *8             | *1,126                                  | **                          | **939                  | *4,827                                     | *977                         |
| Business receipts.....                                | *28,002                  | --                          | *13,140          | *259           | *1,563                                  | **                          | **8,005                | *23,441                                    | *5,021                       |
| Business deductions.....                              | *2,492                   | --                          | *1,573           | --             | *45                                     | **                          | **1,309                | *921                                       | *346                         |
| <b>Net income</b> .....                               | <b>*25,510</b>           | <b>--</b>                   | <b>*11,567</b>   | <b>*259</b>    | <b>*1,518</b>                           | <b>**</b>                   | <b>**6,696</b>         | <b>*22,520</b>                             | <b>*4,675</b>                |

Footnotes at end of table.



# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Manufacturing--continued |                           |                  |                                  |   |                          |                                |
|--|--------------------------|---------------------------|------------------|----------------------------------|---|--------------------------|--------------------------------|
|  | Primary metal industries | Fabricated metal products | Machinery        | Computer and electronic products | Electrical equipment, appliance, and components | Transportation equipment | Furniture and related products |
|  | (33)                     | (34)                      | (35)             | (36)                             | (37)  | (38)                     | (39)                           |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |                          |                           |                  |                                  |   |                          |                                |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>*3,186</b>            | <b>40,087</b>             | <b>25,567</b>    | <b>8,884</b>                     | <b>8,091</b>                                    | <b>8,405</b>             | <b>27,324</b>                  |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>*210,519</b>          | <b>3,506,805</b>          | <b>2,461,586</b> | <b>280,145</b>                   | <b>716,700</b>                                  | <b>353,855</b>           | <b>2,174,089</b>               |
| Income from sales and operations <sup>1</sup> .....    | *210,519                 | 3,490,736                 | 2,458,783        | 280,027                          | 698,288   | 353,819                  | 2,142,594                      |
| Other business income.....                             | --                       | 16,070                    | *2,802           | *118                             | *18,413   | *36                      | 31,495                         |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>*177,687</b>          | <b>3,088,005</b>          | <b>1,916,433</b> | <b>208,168</b>                   | <b>591,789</b>                                  | <b>309,332</b>           | <b>1,643,336</b>               |
| Cost of sales and operations.....                      | *32,979                  | 1,302,748                 | 911,385          | *111,488                         | 423,299   | 141,716                  | 838,684                        |
| Inventory, beginning of year.....                      | --                       | 76,806                    | 70,167           | *15,475                          | *32,287   | *41,150                  | 39,109                         |
| Cost of labor.....                                     | *4,346                   | 223,307                   | 316,527          | *3,869                           | *852  | *14,451                  | 136,433                        |
| Purchases.....   | --                       | 569,017                   | 414,295          | *106,499                         | 326,597   | 122,515                  | 502,296                        |
| Materials and supplies.....                            | *22,653                  | 399,164                   | 95,209           | *153                             | *85,544   | *1,667                   | 195,693                        |
| Other costs.....                                       | *5,980                   | 110,588                   | 99,391           | *403                             | *13,020   | *9,454                   | 14,207                         |
| Inventory, end of year.....                            | --                       | 76,134                    | 84,204           | *14,910                          | *35,002   | *47,520                  | 49,054                         |
| Advertising expenses.....                              | *72                      | 29,700                    | 9,973            | *122                             | 13,074  | 1,827                    | 30,517                         |
| Bad debts from sales or services.....                  | *9,492                   | 4,734                     | *498             | *1,573                           | *637  | *25                      | *4,087                         |
| Car and truck expenses.....                            | *12,933                  | 134,667                   | 55,291           | *10,381                          | 25,598  | 20,997                   | 47,376                         |
| Commissions.....                                       | *51                      | 10,313                    | *4,709           | *4,630                           | *5,848  | *516                     | 23,783                         |
| Depreciation.....                                      | --                       | --                        | --               | --                               | --  | --                       | --                             |
| Depreciation.....                                      | *15,471                  | 211,094                   | 118,127          | *5,602                           | 8,178   | *15,935                  | 52,333                         |
| Employee benefit programs.....                         | *1,491                   | 14,502                    | 21,585           | *1,056                           | *199  | *218                     | 9,442                          |
| Insurance.....   | *4,668                   | 57,979                    | 44,748           | *440                             | 11,387  | 6,901                    | 23,977                         |
| Legal and professional services.....                   | *201                     | 17,475                    | 11,832           | *1,289                           | 11,724  | 1,495                    | 7,569                          |
| Meals and entertainment deducted.....                  | *34                      | 11,413                    | 2,668            | *993                             | *1,173  | *135                     | 4,413                          |
| Mortgage interest.....                                 | --                       | 15,181                    | *6,508           | *3,780                           | *2,030  | *5,372                   | 12,159                         |
| Other interest paid on business indebtedness.....      | *3,896                   | 31,994                    | 20,527           | *1,213                           | *1,137  | *503                     | 9,659                          |
| Office expenses.....                                   | *594                     | 27,397                    | 14,463           | *4,995                           | *1,366  | 8,502                    | 21,713                         |
| Pension and profit-sharing plans.....                  | --                       | *2,433                    | *4,016           | *345                             | *126  | --                       | *3,996                         |
| Rent on machinery and equipment.....                   | *1,124                   | 29,939                    | 25,261           | *18                              | *2,381  | *4,363                   | 12,936                         |
| Rent on other business property.....                   | *5,500                   | 109,666                   | 48,603           | *1,861                           | *2,897  | *6,697                   | 84,971                         |
| Repairs.....   | *7,693                   | 59,554                    | 22,503           | *4,317                           | *5,332  | *2,852                   | 11,438                         |
| Supplies.....  | *24,391                  | 121,751                   | 60,298           | 17,247                           | *2,839  | 14,840                   | 85,052                         |
| Salaries and wages.....                                | *13,909                  | 396,579                   | 242,907          | *10,329                          | *19,533   | *3,934                   | 170,718                        |
| Taxes paid.....  | *1,517                   | 85,760                    | 66,482           | *2,323                           | 11,979  | 5,757                    | 27,884                         |
| Travel.....  | --                       | 33,253                    | 4,038            | *6,976                           | *5,465  | 3,348                    | 9,134                          |
| Utilities.....   | *9,219                   | 81,191                    | 82,285           | *4,963                           | 10,543  | *7,973                   | 33,846                         |
| Other business deductions.....                         | *32,452                  | 285,568                   | 128,194          | *5,367                           | 20,377  | 47,938                   | 111,532                        |
| Home office business deductions.....                   | --                       | *9,961                    | *6,981           | *6,859                           | --  | *6,635                   | *4,572                         |
| Depreciation, Form 8829.....                           | --                       | *11                       | *356             | *700                             | --  | *776                     | *1                             |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>*32,831</b>           | <b>418,801</b>            | <b>545,152</b>   | <b>71,976</b>                    | <b>124,911</b>                                  | <b>44,523</b>            | <b>530,754</b>                 |
| Net income <sup>1,2</sup> .....                        | *38,191                  | 532,945                   | 575,398          | 81,742                           | 133,287   | *77,101                  | 569,539                        |
| Deficit <sup>2</sup> .....                             | *5,360                   | 114,144                   | 30,245           | *9,766                           | *8,375  | 32,578                   | 38,786                         |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                              | Manufacturing--continued |                           |                  |                                  |   |                          |                                |
|--|--------------------------|---------------------------|------------------|----------------------------------|---|--------------------------|--------------------------------|
|  | Primary metal industries | Fabricated metal products | Machinery        | Computer and electronic products | Electrical equipment, appliance, and components | Transportation equipment | Furniture and related products |
|  | (33)                     | (34)                      | (35)             | (36)                             | (37)  | (38)                     | (39)                           |
| <b>BUSINESSES WITH NET INCOME</b>                    |                          |                           |                  |                                  |   |                          |                                |
| Number of returns <sup>1</sup> .....                 | <b>*2,005</b>            | <b>27,658</b>             | <b>21,407</b>    | <b>7,932</b>                     | <b>6,119</b>                                    | <b>*4,133</b>            | <b>22,202</b>                  |
| <b>Business receipts, total <sup>1</sup>.....</b>    | <b>*159,117</b>          | <b>3,049,518</b>          | <b>2,339,823</b> | <b>273,851</b>                   | <b>684,520</b>                                  | <b>*305,154</b>          | <b>1,932,612</b>               |
| Income from sales and operations <sup>1</sup> .....  | *159,117                 | 3,033,714                 | 2,337,021        | 273,733                          | 666,109   | *305,120                 | 1,912,181                      |
| Other business income.....                           | --                       | *15,804                   | *2,802           | *118                             | *18,411   | *34                      | *20,431                        |
| <b>Business deductions, total <sup>12</sup>.....</b> | <b>*120,926</b>          | <b>2,516,573</b>          | <b>1,764,425</b> | <b>192,109</b>                   | <b>551,233</b>                                  | <b>*228,053</b>          | <b>1,363,073</b>               |
| Cost of sales and operations.....                    | *19,572                  | 1,125,997                 | 882,764          | *111,488                         | *410,594  | *119,257                 | 722,905                        |
| Inventory, beginning of year.....                    | --                       | 62,623                    | 69,802           | *15,475                          | *30,774   | *1,181                   | 24,040                         |
| Cost of labor.....                                   | --                       | 200,512                   | 316,509          | *3,869                           | *619  | *12,875                  | 106,728                        |
| Purchases.....                                       | --                       | 516,042                   | 403,250          | *106,499                         | *313,396  | *100,491                 | 428,881                        |
| Materials and supplies.....                          | *19,572                  | 307,382                   | 95,042           | *153                             | *85,544   | *829                     | 181,147                        |
| Other costs.....                                     | --                       | 100,162                   | 82,007           | *403                             | *12,830   | *6,484                   | 13,363                         |
| Inventory, end of year.....                          | --                       | 60,726                    | 83,847           | *14,910                          | *32,568   | *2,604                   | 31,254                         |
| Advertising expenses.....                            | *62                      | 26,708                    | 8,756            | *122                             | *11,152   | *1,527                   | 26,889                         |
| Bad debts from sales or services.....                | --                       | *1,056                    | *498             | *1,573                           | *76   | *25                      | *322                           |
| Car and truck expenses.....                          | *11,958                  | 96,244                    | 43,709           | *10,138                          | *23,977   | *7,702                   | 42,858                         |
| Commissions.....                                     | *51                      | *1,063                    | *4,709           | *3,069                           | *2,899  | *493                     | 22,894                         |
| Depletion.....                                       | --                       | --                        | --               | --                               | --  | --                       | --                             |
| Depreciation.....                                    | *4,018                   | 143,332                   | 107,736          | *2,025                           | *7,964  | *2,651                   | 33,898                         |
| Employee benefit programs.....                       | *1,491                   | 12,964                    | 21,585           | *1,056                           | *171  | *10                      | *8,367                         |
| Insurance.....                                       | *4,171                   | 51,110                    | 44,397           | *436                             | *8,734  | *5,581                   | 17,543                         |
| Legal and professional services.....                 | *96                      | 14,116                    | 11,644           | *1,288                           | *10,627   | *481                     | 6,179                          |
| Meals and entertainment deducted.....                | *29                      | 9,674                     | 2,665            | *992                             | *1,154  | *22                      | 3,882                          |
| Mortgage interest.....                               | --                       | 10,047                    | *4,358           | *3,780                           | *2,019  | *2,639                   | *8,528                         |
| Other interest paid on business indebtedness.....    | *320                     | 17,076                    | 20,330           | *1,213                           | *881  | *370                     | 3,392                          |
| Office expenses.....                                 | *279                     | 23,870                    | 11,398           | *1,170                           | *846  | *4,745                   | 19,032                         |
| Pension and profit-sharing plans.....                | --                       | *2,305                    | *4,016           | *345                             | *126  | --                       | *3,996                         |
| Rent on machinery and equipment.....                 | --                       | 27,006                    | 25,229           | *18                              | *1,311  | *4,183                   | *10,347                        |
| Rent on other business property.....                 | --                       | 68,274                    | 36,896           | *1,737                           | *1,699  | *4,870                   | 63,734                         |
| Repairs.....   | *7,216                   | 53,019                    | 20,367           | *4,316                           | *4,053  | *2,205                   | 8,474                          |
| Supplies.....  | *21,630                  | 92,117                    | 54,781           | *13,443                          | *2,204  | *13,418                  | 76,962                         |
| Salaries and wages.....                              | *13,909                  | 341,662                   | 195,515          | *9,155                           | *19,211   | *426                     | 141,959                        |
| Taxes paid.....                                      | *1,241                   | 75,992                    | 60,106           | *2,216                           | *11,269   | *4,617                   | 20,925                         |
| Travel.....  | --                       | 30,221                    | 2,861            | *6,963                           | *5,001  | *1,310                   | 7,745                          |
| Utilities.....                                       | *7,902                   | 53,616                    | 68,544           | *4,947                           | 8,553   | *5,746                   | 25,638                         |
| Other business deductions.....                       | *26,983                  | 228,830                   | 122,028          | *5,164                           | *12,046   | *40,099                  | 82,169                         |
| Home office business deductions.....                 | --                       | *7,124                    | *6,981           | *5,456                           | --  | *4,823                   | *2,889                         |
| Depreciation, Form 8829.....                         | --                       | *11                       | *356             | *700                             | --  | *776                     | --                             |
| <b>Net income <sup>12</sup>.....</b>                 | <b>*38,191</b>           | <b>532,945</b>            | <b>575,398</b>   | <b>81,742</b>                    | <b>133,287</b>                                  | <b>*77,101</b>           | <b>569,539</b>                 |
| <b>Returns with Schedule C-EZ:</b>                   |                          |                           |                  |                                  |   |                          |                                |
| Number of returns.....                               | --                       | *5,522                    | *3,915           | --                               | *2,930  | *936                     | *4,743                         |
| Business receipts.....                               | --                       | *18,019                   | *14,588          | --                               | *17,655   | *1,569                   | *12,594                        |
| Business deductions.....                             | --                       | *3,151                    | *2,552           | --                               | *4,666  | *853                     | *1,544                         |
| <b>Net income.....</b>                               | <b>--</b>                | <b>*14,868</b>            | <b>*12,036</b>   | <b>--</b>                        | <b>*12,989</b>                                  | <b>*716</b>              | <b>*11,050</b>                 |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Manufacturing--continued       |                                   | Wholesale trade   |   |   | Retail trade       |                                 |
|--|--------------------------------|-----------------------------------|-------------------|---|---|--------------------|---------------------------------|
|  | Medical equipment and supplies | Other miscellaneous manufacturing | Total             | Durable goods, including machinery, woods, metals, etc. | Nondurable goods, including food fiber, chemicals, etc. | Total              | Motor vehicle and parts dealers |
|  | (40)                           | (41)                              | (42)              | (43)  | (44)  | (45)               | (46)                            |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |                                |                                   |                   |   |   |                    |                                 |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>3,074</b>                   | <b>40,949</b>                     | <b>310,393</b>    | <b>172,967</b>  | <b>137,426</b>  | <b>2,254,164</b>   | <b>127,625</b>                  |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>493,040</b>                 | <b>1,877,870</b>                  | <b>38,751,812</b> | <b>19,609,436</b>                                       | <b>19,142,376</b>                                       | <b>184,800,569</b> | <b>34,653,581</b>               |
| Income from sales and operations <sup>1</sup> .....    | 492,967                        | 1,874,377                         | 38,312,319        | 19,426,044  | 18,886,275  | 182,783,613        | 34,406,072                      |
| Other business income.....                             | *73                            | 3,493                             | 439,493           | 183,392   | 256,101   | 2,016,955          | 247,510                         |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>433,482</b>                 | <b>1,650,129</b>                  | <b>34,779,553</b> | <b>17,254,669</b>                                       | <b>17,524,885</b>                                       | <b>175,174,293</b> | <b>33,710,679</b>               |
| Cost of sales and operations.....                      | *249,573                       | 818,104                           | 26,266,706        | 12,564,046  | 13,702,660  | 126,163,056        | 28,489,410                      |
| Inventory, beginning of year.....                      | *17,810                        | 162,360                           | 2,444,647         | 1,680,070   | 764,577   | 21,114,783         | 4,319,268                       |
| Cost of labor.....                                     | *16,752                        | 47,607                            | 214,888           | 152,765   | 62,123  | 1,939,227          | 491,518                         |
| Purchases.....   | *179,538                       | 674,690                           | 23,862,940        | 11,174,010  | 12,688,930  | 116,515,140        | 26,157,752                      |
| Materials and supplies.....                            | *53,564                        | 40,398                            | 1,105,901         | 772,109   | 333,793   | 3,985,459          | 704,540                         |
| Other costs.....                                       | *2,503                         | 69,847                            | 1,310,882         | 573,809   | 737,073   | 4,568,233          | 1,174,151                       |
| Inventory, end of year.....                            | *20,593                        | 176,798                           | 2,672,552         | 1,788,717   | 883,835   | 21,959,788         | 4,357,817                       |
| Advertising expenses.....                              | *7,733                         | 38,776                            | 261,314           | 167,568   | 93,746  | 1,948,176          | 282,924                         |
| Bad debts from sales or services.....                  | *1                             | *2,363                            | 40,770            | 25,130  | 15,640  | 239,767            | 82,097                          |
| Car and truck expenses.....                            | *8,857                         | 50,072                            | 1,031,768         | 588,766   | 443,002   | 4,121,364          | 268,312                         |
| Commissions.....                                       | *9,857                         | 61,178                            | 291,255           | 200,656   | 90,599  | 1,016,919          | 182,736                         |
| Depletion.....   | *42                            | --                                | 895               | *7  | *888  | 36,804             | *391                            |
| Depreciation.....                                      | *4,148                         | 49,751                            | 571,846           | 309,313   | 262,533   | 3,000,342          | 319,756                         |
| Employee benefit programs.....                         | *5,254                         | *3,453                            | 43,697            | 14,903  | 28,794  | 219,101            | 29,519                          |
| Insurance.....   | *6,713                         | 15,299                            | 242,838           | 132,029   | 110,810   | 1,444,140          | 246,210                         |
| Legal and professional services.....                   | 7,344                          | 21,310                            | 135,917           | 62,500  | 73,417  | 649,153            | 60,623                          |
| Meals and entertainment deducted.....                  | *2,049                         | 6,168                             | 128,880           | 79,512  | 49,368  | 381,397            | 21,868                          |
| Mortgage interest.....                                 | --                             | *11,579                           | 124,938           | 83,508  | 41,431  | 927,222            | 145,679                         |
| Other interest paid on business indebtedness.....      | *1,952                         | 6,701                             | 212,388           | 82,386  | 130,002   | 1,072,660          | 234,784                         |
| Office expenses.....                                   | *4,808                         | 26,489                            | 185,675           | 105,163   | 80,512  | 1,046,870          | 105,519                         |
| Pension and profit-sharing plans.....                  | *28                            | *67                               | 54,682            | 10,779  | 43,903  | 39,275             | 2,535                           |
| Rent on machinery and equipment.....                   | *823                           | 12,978                            | 142,260           | 60,795  | 81,465  | 749,632            | 62,646                          |
| Rent on other business property.....                   | *44,505                        | 26,811                            | 446,198           | 189,870   | 256,328   | 5,283,067          | 326,801                         |
| Repairs.....   | *1,844                         | 11,211                            | 234,141           | 135,761   | 98,381  | 1,179,201          | 190,001                         |
| Supplies.....  | *1,571                         | 83,214                            | 431,769           | 253,119   | 178,650   | 1,973,898          | 133,738                         |
| Salaries and wages.....                                | *32,014                        | 152,769                           | 1,101,098         | 605,131   | 495,967   | 8,580,972          | 915,591                         |
| Taxes paid.....  | *4,292                         | 26,462                            | 313,823           | 170,605   | 143,218   | 2,643,454          | 322,914                         |
| Travel.....  | *3,964                         | 23,138                            | 336,148           | 229,077   | 107,070   | 853,594            | 61,211                          |
| Utilities.....   | *6,063                         | 32,734                            | 462,427           | 259,227   | 203,201   | 3,456,298          | 316,324                         |
| Other business deductions.....                         | 29,378                         | 140,823                           | 1,562,372         | 827,194   | 735,178   | 7,580,491          | 895,552                         |
| Home office business deductions.....                   | *667                           | 27,423                            | 146,646           | 93,626  | 53,019  | 470,457            | 9,488                           |
| Depreciation, Form 8829.....                           | --                             | *2,586                            | 10,235            | 6,330   | 3,905   | 47,352             | *326                            |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>59,558</b>                  | <b>227,757</b>                    | <b>3,987,195</b>  | <b>2,364,327</b>  | <b>1,622,869</b>  | <b>9,603,370</b>   | <b>945,141</b>                  |
| Net income <sup>1,2</sup> .....                        | 62,279                         | 292,809                           | 4,674,189         | 2,778,335   | 1,895,854   | 15,681,820         | 1,521,659                       |
| Deficit <sup>2</sup> .....                             | *2,721                         | 65,052                            | 686,994           | 414,008   | 272,985   | 6,078,450          | 576,518                         |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Manufacturing--continued       |                                   | Wholesale trade   |   |   | Retail trade       |                                 |
|---|--------------------------------|-----------------------------------|-------------------|---|---|--------------------|---------------------------------|
|   | Medical equipment and supplies | Other miscellaneous manufacturing | Total             | Durable goods, including machinery, woods, metals, etc. | Nondurable goods, including food fiber, chemicals, etc. | Total              | Motor vehicle and parts dealers |
|   | (40)                           | (41)                              | (42)              | (43)  | (44)  | (45)               | (46)                            |
| <b>BUSINESSES WITH NET INCOME</b>                     |                                |                                   |                   |   |   |                    |                                 |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>1,658</b>                   | <b>23,665</b>                     | <b>205,640</b>    | <b>114,807</b>  | <b>90,833</b>   | <b>1,216,855</b>   | <b>84,407</b>                   |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>488,559</b>                 | <b>1,565,314</b>                  | <b>33,782,348</b> | <b>17,251,249</b>                                       | <b>16,531,099</b>                                       | <b>152,474,965</b> | <b>28,138,107</b>               |
| Income from sales and operations <sup>1</sup> .....   | 488,486                        | 1,563,954                         | 33,436,530        | 17,082,785  | 16,353,745  | 150,753,023        | 27,924,044                      |
| Other business income.....                            | *73                            | *1,361                            | 345,819           | 168,465   | 177,354   | 1,721,942          | 214,064                         |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>426,280</b>                 | <b>1,272,505</b>                  | <b>29,113,184</b> | <b>14,473,057</b>                                       | <b>14,640,126</b>                                       | <b>136,736,579</b> | <b>26,615,231</b>               |
| Cost of sales and operations.....                     | *245,499                       | 656,761                           | 22,679,748        | 10,897,103  | 11,782,645  | 102,400,835        | 22,808,095                      |
| Inventory, beginning of year.....                     | *17,810                        | 94,711                            | 1,575,441         | 1,073,002   | 502,440   | 14,141,959         | 2,862,726                       |
| Cost of labor.....                                    | *13,321                        | *26,729                           | 177,706           | 134,751   | 42,955  | 1,453,137          | 308,469                         |
| Purchases.....  | *179,104                       | 616,952                           | 20,437,811        | 9,513,689   | 10,924,123  | 95,123,003         | 21,218,948                      |
| Materials and supplies.....                           | *53,564                        | *16,793                           | 1,015,265         | 749,205   | 266,060   | 2,632,241          | 495,100                         |
| Other costs.....                                      | *2,293                         | *8,023                            | 1,209,997         | 550,778   | 659,220   | 3,888,118          | 900,974                         |
| Inventory, end of year.....                           | *20,593                        | 106,447                           | 1,736,474         | 1,124,322   | 612,152   | 14,837,623         | 2,978,121                       |
| Advertising expenses.....                             | *7,605                         | 33,090                            | 200,977           | 143,484   | 57,493  | 1,393,966          | 219,999                         |
| Bad debts from sales or services.....                 | *1                             | *968                              | 23,220            | 11,559  | 11,661  | 153,467            | 41,550                          |
| Car and truck expenses.....                           | *8,811                         | 27,792                            | 834,795           | 484,277   | 350,519   | 2,589,586          | 197,000                         |
| Commissions.....                                      | *9,857                         | 53,918                            | 278,084           | 191,819   | 86,265  | 740,985            | 146,864                         |
| Depletion.....  | *42                            | --                                | *867              | *7  | *860  | 27,965             | *387                            |
| Depreciation.....                                     | *4,148                         | 38,346                            | 377,963           | 201,922   | 176,041   | 1,822,447          | 223,448                         |
| Employee benefit programs.....                        | *5,254                         | *2,212                            | 35,780            | 13,433  | 22,347  | 180,579            | 24,068                          |
| Insurance.....  | *6,657                         | 12,298                            | 199,637           | 108,366   | 91,272  | 1,079,675          | 175,812                         |
| Legal and professional services.....                  | *6,927                         | 12,532                            | 96,787            | 45,251  | 51,535  | 462,021            | 44,780                          |
| Meals and entertainment deducted.....                 | *1,866                         | 3,908                             | 108,529           | 71,605  | 36,924  | 231,063            | 14,797                          |
| Mortgage interest.....                                | --                             | *8,209                            | 70,991            | 38,961  | 32,030  | 561,654            | 81,425                          |
| Other interest paid on business indebtedness.....     | *1,952                         | 4,035                             | 137,840           | 43,585  | 94,255  | 667,430            | 165,855                         |
| Office expenses.....                                  | *4,805                         | 16,168                            | 141,821           | 88,920  | 52,901  | 708,640            | 76,777                          |
| Pension and profit-sharing plans.....                 | *28                            | *12                               | 53,846            | 10,481  | 43,365  | 37,530             | 2,499                           |
| Rent on machinery and equipment.....                  | *823                           | 7,261                             | 118,142           | 42,395  | 75,746  | 535,613            | 42,210                          |
| Rent on other business property.....                  | *44,505                        | 14,058                            | 348,236           | 161,901   | 186,335   | 3,836,928          | 227,873                         |
| Repairs.....  | *1,844                         | 7,752                             | 173,868           | 104,205   | 69,663  | 758,464            | 132,511                         |
| Supplies.....   | *1,155                         | 40,977                            | 313,223           | 179,246   | 133,977   | 1,266,912          | 90,360                          |
| Salaries and wages.....                               | *32,014                        | 143,407                           | 875,756           | 473,373   | 402,383   | 6,714,129          | 684,928                         |
| Taxes paid.....                                       | *4,292                         | 17,698                            | 242,752           | 135,488   | 107,265   | 2,030,904          | 243,393                         |
| Travel.....   | *3,964                         | 17,635                            | 280,404           | 202,710   | 77,694  | 510,505            | 39,490                          |
| Utilities.....  | *5,002                         | 21,871                            | 362,835           | 210,381   | 152,454   | 2,418,434          | 223,644                         |
| Other business deductions.....                        | *29,226                        | 108,336                           | 1,026,161         | 529,188   | 496,973   | 5,265,641          | 696,473                         |
| Home office business deductions.....                  | --                             | *22,005                           | 121,820           | 79,403  | 42,417  | 246,339            | 6,943                           |
| Depreciation, Form 8829.....                          | --                             | *2,271                            | 8,212             | 4,585   | 3,627   | 26,757             | *326                            |
| <b>Net income</b> <sup>12</sup> .....                 | <b>62,279</b>                  | <b>292,809</b>                    | <b>4,674,189</b>  | <b>2,778,335</b>  | <b>1,895,854</b>  | <b>15,681,820</b>  | <b>1,521,659</b>                |
| <b>Returns with Schedule C-EZ:</b>                    |                                |                                   |                   |   |   |                    |                                 |
| Number of returns.....                                | *9                             | *11,464                           | 15,894            | 8,619   | 7,274   | 194,819            | 15,258                          |
| Business receipts.....                                | *19                            | *26,981                           | 122,025           | 84,715  | 37,310  | 753,804            | 83,192                          |
| Business deductions.....                              | *2                             | *1,258                            | 9,102             | 3,996   | 5,105   | 96,985             | 4,050                           |
| <b>Net income</b> .....                               | <b>*17</b>                     | <b>*25,723</b>                    | <b>112,923</b>    | <b>80,719</b>   | <b>32,205</b>   | <b>656,819</b>     | <b>79,142</b>                   |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Retail trade--continued              |                                 |  |                          |                                 |                   |                                 |   |
|--|--------------------------------------|---------------------------------|--|--------------------------|---------------------------------|-------------------|---------------------------------|---|
|  | Furniture and home furnishing stores | Electronic and appliance stores | Building material and garden equipment and suppliers dealers | Food and beverage stores | Health and personal care stores | Gasoline stations | Clothing and accessories stores | Sporting goods, hobby, book, and music stores |
|  | (47)                                 | (48)                            | (49)   | (50)                     | (51)                            | (52)              | (53)                            | (54)  |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |                                      |                                 |  |                          |                                 |                   |                                 |   |
| <b>Number of returns</b> <sup>1</sup> .....            | 54,175                               | 38,322                          | 42,299   | 106,199                  | 125,922                         | 24,914            | 111,848                         | 124,499                                       |
| <b>Business receipts, total</b> <sup>1</sup> .....     | 6,286,687                            | 5,351,829                       | 7,381,522  | 31,853,818               | 8,195,897                       | 22,232,361        | 12,075,295                      | 9,305,782                                     |
| Income from sales and operations <sup>1</sup> .....    | 6,204,715                            | 5,256,317                       | 7,321,706  | 31,435,353               | 8,105,079                       | 22,112,460        | 11,974,481                      | 9,299,467                                     |
| Other business income.....                             | 81,972                               | 95,512                          | 59,816   | 418,465                  | 90,818                          | 119,901           | 100,815                         | 6,315   |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | 5,834,681                            | 4,925,622                       | 6,862,657  | 30,638,411               | 7,548,266                       | 21,894,373        | 11,120,822                      | 8,849,066                                     |
| Cost of sales and operations.....                      | 3,619,435                            | 3,492,048                       | 4,682,990  | 23,951,070               | 5,446,251                       | 18,638,486        | 6,972,119                       | 5,900,277                                     |
| Inventory, beginning of year.....                      | 926,306                              | 394,014                         | 977,186  | 2,062,522                | 726,984                         | 590,089           | 2,483,632                       | 1,993,258                                     |
| Cost of labor.....                                     | 141,514                              | 155,434                         | 112,492  | 229,318                  | *34,352                         | 126,846           | 77,969                          | 102,509                                       |
| Purchases.....   | 2,832,484                            | 3,113,954                       | 3,962,007  | 22,241,155               | 5,111,547                       | 18,266,508        | 6,553,005                       | 5,788,101                                     |
| Materials and supplies.....                            | 420,401                              | 93,467                          | 373,601  | 438,645                  | 307,950                         | 231,930           | 193,894                         | 65,725  |
| Other costs.....                                       | 192,085                              | 142,169                         | 254,945  | 1,035,095                | 55,452                          | 28,131            | 271,064                         | 69,000  |
| Inventory, end of year.....                            | 893,356                              | 406,990                         | 997,242  | 2,055,664                | 790,034                         | 605,017           | 2,607,444                       | 2,118,316                                     |
| Advertising expenses.....                              | 138,610                              | 103,366                         | 90,925   | 138,318                  | 165,417                         | 33,599            | 173,331                         | 122,602                                       |
| Bad debts from sales or services.....                  | 7,662                                | 5,043                           | 12,143   | 39,690                   | 6,876                           | 7,960             | 12,701                          | 4,722   |
| Car and truck expenses.....                            | 173,074                              | 78,973                          | 115,949  | 323,968                  | 177,197                         | 55,260            | 165,464                         | 198,829                                       |
| Commissions.....                                       | 66,839                               | 25,786                          | 4,736  | 58,643                   | 19,599                          | 10,111            | 125,126                         | 26,077  |
| Depreciation.....                                      | *1                                   | *210                            | --   | *1,455                   | *3,165                          | *5                | *647                            | *18,122                                       |
| Depreciation.....                                      | 101,467                              | 63,357                          | 223,383  | 336,997                  | 102,671                         | 266,912           | 140,189                         | 169,849                                       |
| Employee benefit programs.....                         | 14,847                               | 11,130                          | 18,069   | 33,547                   | 9,468                           | 22,100            | 9,623                           | 12,034  |
| Insurance.....   | 85,910                               | 42,776                          | 102,022  | 232,765                  | 40,985                          | 115,737           | 93,514                          | 90,073  |
| Legal and professional services.....                   | 28,562                               | 21,387                          | 32,407   | 82,703                   | 28,248                          | 42,200            | 67,785                          | 37,522  |
| Meals and entertainment deducted.....                  | 18,068                               | 4,647                           | 9,633  | 12,254                   | 17,736                          | 1,831             | 13,433                          | 13,262  |
| Mortgage interest.....                                 | 42,391                               | 20,580                          | 66,425   | 134,859                  | 17,570                          | 157,430           | 29,450                          | 68,804  |
| Other interest paid on business indebtedness.....      | 37,251                               | 20,664                          | 58,936   | 117,857                  | 18,466                          | 81,338            | 116,320                         | 58,778  |
| Office expenses.....                                   | 32,105                               | 49,730                          | 38,656   | 57,593                   | 60,197                          | 27,107            | 91,074                          | 58,896  |
| Pension and profit-sharing plans.....                  | *1,427                               | *637                            | 3,890  | 4,106                    | 8,453                           | 1,786             | 5,865                           | *531  |
| Rent on machinery and equipment.....                   | 28,107                               | 25,810                          | 35,488   | 113,734                  | 41,364                          | 51,506            | 63,191                          | 44,412  |
| Rent on other business property.....                   | 289,870                              | 179,177                         | 118,592  | 728,373                  | 199,078                         | 373,680           | 866,382                         | 450,281                                       |
| Repairs.....   | 34,702                               | 36,778                          | 59,463   | 242,529                  | 39,469                          | 113,405           | 56,206                          | 51,417  |
| Supplies.....  | 72,962                               | 50,256                          | 49,009   | 223,278                  | 77,162                          | 78,044            | 201,745                         | 123,981                                       |
| Salaries and wages.....                                | 423,563                              | 292,184                         | 560,794  | 1,629,691                | 425,384                         | 871,729           | 921,041                         | 465,841                                       |
| Taxes paid.....  | 142,050                              | 74,865                          | 146,957  | 467,081                  | 94,638                          | 219,512           | 259,926                         | 185,401                                       |
| Travel.....  | 25,846                               | 17,006                          | 16,169   | 17,458                   | 59,355                          | 5,455             | 68,676                          | 47,729  |
| Utilities.....   | 124,959                              | 96,410                          | 139,503  | 738,224                  | 122,994                         | 308,579           | 261,445                         | 183,167                                       |
| Other business deductions.....                         | 304,890                              | 196,484                         | 273,804  | 938,387                  | 332,488                         | 408,857           | 388,097                         | 473,356                                       |
| Home office business deductions.....                   | 17,575                               | *16,318                         | *2,714   | 8,336                    | 29,828                          | *768              | 14,940                          | 38,374  |
| Depreciation, Form 8829.....                           | *739                                 | *2,582                          | *255   | *1,209                   | *831                            | *32               | *808                            | 2,481   |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | 452,006                              | 426,207                         | 518,897  | 1,241,841                | 647,631                         | 337,988           | 954,474                         | 456,716                                       |
| Net income <sup>1,2</sup> .....                        | 587,309                              | 532,448                         | 634,679  | 1,690,290                | 922,709                         | 473,117           | 1,332,964                       | 800,885                                       |
| Deficit <sup>2</sup> .....                             | 135,303                              | 106,240                         | 115,782  | 448,449                  | 275,078                         | 135,129           | 378,491                         | 344,169                                       |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Retail trade--continued              |                                 |  |                          |                                 |                   |                                 |   |
|---|--------------------------------------|---------------------------------|--|--------------------------|---------------------------------|-------------------|---------------------------------|---|
|   | Furniture and home furnishing stores | Electronic and appliance stores | Building material and garden equipment and suppliers dealers | Food and beverage stores | Health and personal care stores | Gasoline stations | Clothing and accessories stores | Sporting goods, hobby, book, and music stores |
|   | (47)                                 | (48)                            | (49)   | (50)                     | (51)                            | (52)              | (53)                            | (54)  |
| <b>BUSINESSES WITH NET INCOME</b>                   |                                      |                                 |  |                          |                                 |                   |                                 |   |
| Number of returns <sup>1</sup> .....                | 32,245                               | 26,984                          | 33,093   | 78,783                   | 59,975                          | 19,312            | 72,664                          | 65,526  |
| Business receipts, total <sup>1</sup> .....         | 5,668,444                            | 4,423,626                       | 6,283,140  | 27,286,275               | 7,588,204                       | 17,949,585        | 10,203,669                      | 7,645,338                                     |
| Income from sales and operations <sup>1</sup> ..... | 5,602,284                            | 4,332,624                       | 6,245,817  | 26,908,506               | 7,523,954                       | 17,840,815        | 10,105,364                      | 7,607,116                                     |
| Other business income.....                          | 66,160                               | 91,001                          | 37,323   | 377,769                  | 64,250                          | 108,770           | 98,305                          | 38,222  |
| Business deductions, total <sup>12</sup> .....      | 5,081,135                            | 3,891,178                       | 5,648,461  | 25,595,960               | 6,665,495                       | 17,476,468        | 8,870,705                       | 6,844,453                                     |
| Cost of sales and operations.....                   | 3,255,165                            | 2,766,189                       | 3,949,942  | 20,335,707               | 5,041,258                       | 15,007,911        | 5,735,944                       | 4,761,036                                     |
| Inventory, beginning of year.....                   | 649,171                              | 331,752                         | 712,975  | 1,595,870                | 584,306                         | 438,277           | 1,853,344                       | 1,340,349                                     |
| Cost of labor.....                                  | 132,899                              | 139,115                         | 108,597  | 161,087                  | *33,044                         | 117,532           | 64,658                          | 95,126  |
| Purchases.....                                      | 2,497,071                            | 2,503,298                       | 3,356,066  | 19,028,302               | 4,711,719                       | 14,796,572        | 5,449,279                       | 4,688,473                                     |
| Materials and supplies.....                         | 410,429                              | 30,534                          | 269,831  | 128,899                  | 290,368                         | 79,418            | 143,306                         | 45,012  |
| Other costs.....                                    | 186,195                              | 98,774                          | 247,708  | 1,001,988                | 47,535                          | 23,144            | 217,664                         | 47,115  |
| Inventory, end of year.....                         | 620,601                              | 337,285                         | 745,235  | 1,580,439                | 625,714                         | 447,032           | 1,992,308                       | 1,455,040                                     |
| Advertising expenses.....                           | 116,768                              | 85,653                          | 80,003   | 96,253                   | 143,271                         | 26,825            | 122,984                         | 84,236  |
| Bad debts from sales or services.....               | 6,626                                | 1,336                           | 10,135   | 30,748                   | 5,476                           | 6,234             | 11,645                          | 3,156   |
| Car and truck expenses.....                         | 116,170                              | 43,843                          | 95,764   | 257,213                  | 92,805                          | 44,350            | 117,099                         | 130,952                                       |
| Commissions.....                                    | 58,920                               | 18,256                          | *1,681   | 56,649                   | 18,530                          | 9,647             | 67,600                          | 23,763  |
| Depletion.....                                      | --                                   | *210                            | --   | *1,455                   | *210                            | --                | *464                            | *18,122                                       |
| Depreciation.....                                   | 64,801                               | 55,280                          | 162,569  | 245,783                  | 74,836                          | 185,037           | 101,123                         | 102,428                                       |
| Employee benefit programs.....                      | 11,720                               | 10,569                          | 12,970   | 27,591                   | 9,048                           | 19,443            | 8,768                           | 10,418  |
| Insurance.....                                      | 72,963                               | 37,321                          | 87,344   | 186,224                  | 35,652                          | 84,936            | 71,672                          | 71,893  |
| Legal and professional services.....                | 24,447                               | 18,734                          | 22,670   | 63,601                   | 23,960                          | 35,877            | 54,350                          | 24,704  |
| Meals and entertainment deducted.....               | 11,161                               | 3,156                           | 9,262  | 10,872                   | 10,521                          | 1,384             | 9,809                           | 10,018  |
| Mortgage interest.....                              | 26,282                               | 19,872                          | 36,168   | 76,354                   | 12,194                          | 102,945           | 28,180                          | 57,552  |
| Other interest paid on business indebtedness.....   | 32,547                               | 12,042                          | 51,455   | 93,449                   | 10,895                          | 51,671            | 68,405                          | 36,896  |
| Office expenses.....                                | 26,370                               | 37,864                          | 30,832   | 40,863                   | 42,849                          | 21,818            | 69,292                          | 44,178  |
| Pension and profit-sharing plans.....               | *888                                 | *637                            | *3,728   | 4,028                    | 8,453                           | 1,622             | 5,823                           | *473  |
| Rent on machinery and equipment.....                | 22,699                               | 18,123                          | 29,977   | 107,123                  | 39,121                          | 44,272            | 46,615                          | 30,619  |
| Rent on other business property.....                | 237,950                              | 134,162                         | 99,340   | 564,091                  | 149,535                         | 305,610           | 647,261                         | 310,495                                       |
| Repairs.....  | 26,419                               | 12,558                          | 45,825   | 164,036                  | 23,650                          | 81,404            | 44,544                          | 26,642  |
| Supplies.....                                       | 61,115                               | 37,557                          | 32,190   | 176,962                  | 48,879                          | 63,070            | 155,079                         | 74,302  |
| Salaries and wages.....                             | 384,004                              | 256,760                         | 425,699  | 1,309,266                | 405,666                         | 667,654           | 731,243                         | 365,442                                       |
| Taxes paid.....                                     | 124,352                              | 68,746                          | 117,485  | 382,407                  | 80,725                          | 161,798           | 213,178                         | 148,939                                       |
| Travel.....   | 16,659                               | 11,913                          | 15,148   | 11,412                   | 27,545                          | 2,079             | 58,853                          | 25,059  |
| Utilities.....                                      | 105,497                              | 75,767                          | 110,622  | 569,295                  | 91,176                          | 235,655           | 184,766                         | 121,955                                       |
| Other business deductions.....                      | 263,128                              | 148,521                         | 215,051  | 770,904                  | 253,162                         | 313,951           | 301,986                         | 342,404                                       |
| Home office business deductions.....                | *11,974                              | *16,107                         | *2,600   | *8,180                   | *11,873                         | *298              | 11,491                          | 14,043  |
| Depreciation, Form 8829.....                        | *685                                 | *2,549                          | *241   | *807                     | *37                             | *11               | *795                            | *1,134  |
| <b>Net income <sup>12</sup>.....</b>                | <b>587,309</b>                       | <b>532,448</b>                  | <b>634,679</b>   | <b>1,690,290</b>         | <b>922,709</b>                  | <b>473,117</b>    | <b>1,332,964</b>                | <b>800,885</b>                                |
| <b>Returns with Schedule C-EZ:</b>                  |                                      |                                 |  |                          |                                 |                   |                                 |   |
| Number of returns.....                              | *2,900                               | *4,289                          | *939   | *8,842                   | 7,061                           | *723              | *6,272                          | 12,370  |
| Business receipts.....                              | *8,458                               | *6,476                          | *13,482  | *84,273                  | 18,819                          | *1,378            | *18,009                         | 36,160  |
| Business deductions.....                            | *2,510                               | --                              | --   | *5,495                   | 4,205                           | *975              | *2,532                          | 4,727   |
| <b>Net income.....</b>                              | <b>*5,948</b>                        | <b>*6,476</b>                   | <b>*13,482</b>   | <b>*78,778</b>           | <b>14,614</b>                   | <b>*403</b>       | <b>*15,477</b>                  | <b>31,433</b>                                 |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Retail trade--continued    |                               |                    | Transportation and warehousing |                             |                      |                                 |  |
|--|----------------------------|-------------------------------|--------------------|--------------------------------|-----------------------------|----------------------|---------------------------------|--|
|  | General merchandise stores | Miscellaneous store retailers | Nonstore retailers | Total                          | Air and rail transportation | Water transportation | General freight trucking, local | General freight trucking, long-distance and specialized freight trucking |
|  | (55)                       | (56)                          | (57)               | (58)                           | (59)                        | (60)                 | (61)                            | (62)   |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |                            |                               |                    |                                |                             |                      |                                 |  |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>32,803</b>              | <b>531,389</b>                | <b>934,171</b>     | <b>939,523</b>                 | <b>15,951</b>               | <b>5,366</b>         | <b>209,287</b>                  | <b>272,733</b>   |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>3,320,222</b>           | <b>25,826,378</b>             | <b>18,317,194</b>  | <b>52,688,187</b>              | <b>607,857</b>              | <b>579,386</b>       | <b>15,229,981</b>               | <b>24,530,092</b>  |
| Income from sales and operations <sup>1</sup> .....    | 3,253,936                  | 25,456,002                    | 17,958,025         | 52,026,252                     | 532,258                     | 578,829              | 15,011,153                      | 24,305,659   |
| Other business income.....                             | 66,286                     | 370,376                       | 359,169            | 661,936                        | 75,598                      | *557                 | 218,828                         | 224,433  |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>3,233,473</b>           | <b>23,643,732</b>             | <b>16,912,512</b>  | <b>44,621,695</b>              | <b>686,560</b>              | <b>237,497</b>       | <b>12,793,181</b>               | <b>22,093,357</b>  |
| Cost of sales and operations.....                      | 2,153,716                  | 13,280,323                    | 9,536,929          | 5,805,243                      | 146,798                     | *123,322             | 2,108,006                       | 2,421,112  |
| Inventory, beginning of year.....                      | 498,301                    | 4,624,027                     | 1,519,197          | 158,343                        | *46,550                     | *35,632              | *5,996                          | 8,957  |
| Cost of labor.....                                     | *12,424                    | 298,987                       | 155,866            | 1,243,961                      | *5,367                      | --                   | 666,454                         | 425,354  |
| Purchases.....   | 2,067,540                  | 11,717,945                    | 8,703,143          | 1,840,364                      | 131,902                     | *22,262              | 398,177                         | 937,567  |
| Materials and supplies.....                            | 119,653                    | 652,414                       | 383,238            | 327,681                        | *1,265                      | --                   | 177,487                         | 111,677  |
| Other costs.....                                       | 22,319                     | 908,418                       | 415,404            | 2,399,745                      | 31,729                      | *79,683              | 863,657                         | 955,593  |
| Inventory, end of year.....                            | 566,521                    | 4,921,467                     | 1,639,918          | 164,851                        | 70,015                      | *14,254              | *3,764                          | 18,035   |
| Advertising expenses.....                              | 20,151                     | 435,263                       | 243,669            | 134,880                        | 1,145                       | *819                 | 37,962                          | 41,111   |
| Bad debts from sales or services.....                  | 5,217                      | 27,720                        | 27,934             | 21,797                         | *231                        | *91                  | 3,247                           | 4,169  |
| Car and truck expenses.....                            | 48,334                     | 1,047,695                     | 1,468,308          | 10,104,870                     | 16,487                      | 5,746                | 2,685,718                       | 4,871,131  |
| Commissions.....                                       | 9,599                      | 244,038                       | 243,630            | 717,874                        | 1,193                       | *178                 | 159,845                         | 416,504  |
| Depletion.....   | --                         | 6,733                         | *6,076             | 6,216                          | *84                         | *1                   | *1,030                          | *73  |
| Depreciation.....                                      | 62,172                     | 628,424                       | 585,164            | 4,952,218                      | 152,254                     | 26,053               | 1,438,871                       | 2,818,204  |
| Employee benefit programs.....                         | *3,597                     | 35,073                        | 20,095             | 44,205                         | 523                         | *18                  | 6,909                           | 21,545   |
| Insurance.....   | 36,683                     | 248,312                       | 109,154            | 2,207,768                      | 13,783                      | 3,023                | 690,092                         | 1,052,152  |
| Legal and professional services.....                   | 11,946                     | 138,882                       | 96,888             | 215,813                        | 9,462                       | 1,482                | 64,166                          | 78,441   |
| Meals and entertainment deducted.....                  | 8,471                      | 129,849                       | 130,346            | 790,050                        | 2,311                       | 819                  | 145,567                         | 589,494  |
| Mortgage interest.....                                 | 20,708                     | 163,294                       | 60,031             | 333,826                        | 11,447                      | *4,276               | 125,552                         | 127,733  |
| Other interest paid on business indebtedness.....      | 11,108                     | 205,839                       | 111,318            | 832,631                        | 33,281                      | *5,242               | 216,694                         | 472,333  |
| Office expenses.....                                   | 11,846                     | 252,775                       | 261,371            | 240,913                        | 2,449                       | *917                 | 63,501                          | 93,213   |
| Pension and profit-sharing plans.....                  | --                         | 4,764                         | 5,281              | 20,246                         | *115                        | --                   | *15,775                         | 2,935  |
| Rent on machinery and equipment.....                   | 14,423                     | 192,911                       | 76,041             | 1,500,766                      | 11,765                      | *1,774               | 352,069                         | 604,358  |
| Rent on other business property.....                   | 169,951                    | 1,329,875                     | 251,007            | 610,945                        | 29,955                      | *1,323               | 90,597                          | 226,454  |
| Repairs.....   | 20,156                     | 197,381                       | 137,695            | 3,199,052                      | 21,146                      | 2,492                | 955,187                         | 1,894,031  |
| Supplies.....  | 37,201                     | 433,927                       | 492,594            | 624,973                        | 4,849                       | 545                  | 203,318                         | 282,029  |
| Salaries and wages.....                                | 241,545                    | 1,450,335                     | 383,272            | 2,453,333                      | 34,645                      | *2,516               | 880,650                         | 1,025,225  |
| Taxes paid.....  | 76,105                     | 458,676                       | 195,329            | 975,385                        | 5,729                       | 239                  | 303,238                         | 532,350  |
| Travel.....  | 15,890                     | 293,287                       | 225,511            | 447,018                        | 15,347                      | 8,038                | 67,513                          | 223,980  |
| Utilities.....   | 80,464                     | 706,846                       | 377,384            | 771,251                        | 9,494                       | 1,557                | 177,658                         | 362,156  |
| Other business deductions.....                         | 171,948                    | 1,589,192                     | 1,607,436          | 7,464,487                      | 160,725                     | 46,946               | 1,963,186                       | 3,891,794  |
| Home office business deductions.....                   | *2,106                     | 123,858                       | 206,150            | 101,225                        | *939                        | *79                  | 31,560                          | 35,793   |
| Depreciation, Form 8829.....                           | --                         | 14,165                        | 23,924             | 48,422                         | *80                         | *1                   | 41,616                          | 2,815  |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>89,444</b>              | <b>2,182,198</b>              | <b>1,350,826</b>   | <b>8,090,490</b>               | <b>-60,234</b>              | <b>342,894</b>       | <b>2,436,501</b>                | <b>2,436,734</b>   |
| Net income <sup>1,2</sup> .....                        | 220,162                    | 3,846,351                     | 3,119,247          | 9,653,768                      | 116,048                     | 362,994              | 2,750,362                       | 3,085,586  |
| Deficit <sup>2</sup> .....                             | 130,718                    | 1,664,153                     | 1,768,421          | 1,563,277                      | 176,282                     | 20,100               | 313,861                         | 648,852  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Retail trade--continued    |                               |                    | Transportation and warehousing |                             |                      |                                 |  |
|---|----------------------------|-------------------------------|--------------------|--------------------------------|-----------------------------|----------------------|---------------------------------|--|
|   | General merchandise stores | Miscellaneous store retailers | Nonstore retailers | Total                          | Air and rail transportation | Water transportation | General freight trucking, local | General freight trucking, long-distance and specialized freight trucking |
|   | (55)                       | (56)                          | (57)               | (58)                           | (59)                        | (60)                 | (61)                            | (62)   |
| <b>BUSINESSES WITH NET INCOME</b>                     |                            |                               |                    |                                |                             |                      |                                 |  |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>21,522</b>              | <b>265,003</b>                | <b>457,341</b>     | <b>756,212</b>                 | <b>11,318</b>               | <b>4,894</b>         | <b>166,937</b>                  | <b>215,786</b>   |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>2,811,270</b>           | <b>19,755,900</b>             | <b>14,721,408</b>  | <b>44,188,371</b>              | <b>341,134</b>              | <b>481,260</b>       | <b>13,150,156</b>               | <b>19,770,616</b>  |
| Income from sales and operations <sup>1</sup> .....   | 2,744,661                  | 19,482,042                    | 14,435,796         | 43,639,113                     | 285,272                     | 480,704              | 12,947,955                      | 19,577,642   |
| Other business income.....                            | 66,609                     | 273,857                       | 285,612            | 549,258                        | *55,863                     | *556                 | 202,201                         | 192,973  |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>2,591,108</b>           | <b>15,909,347</b>             | <b>11,547,039</b>  | <b>34,535,221</b>              | <b>226,010</b>              | <b>118,266</b>       | <b>10,399,494</b>               | <b>16,685,030</b>  |
| Cost of sales and operations.....                     | 1,846,927                  | 9,689,267                     | 7,203,394          | 4,642,314                      | *20,476                     | *43,578              | 1,794,443                       | 2,025,399  |
| Inventory, beginning of year.....                     | 419,977                    | 2,529,391                     | 823,821            | 76,358                         | *55                         | *34,450              | *4,374                          | 1,708  |
| Cost of labor.....                                    | *12,339                    | 165,260                       | 115,012            | 1,103,061                      | *4,672                      | --                   | 615,422                         | 345,456  |
| Purchases.....  | 1,766,802                  | 8,444,930                     | 6,661,541          | 1,471,231                      | *875                        | *21,159              | 355,140                         | 796,779  |
| Materials and supplies.....                           | *104,932                   | 450,754                       | 183,656            | 276,194                        | --                          | --                   | 163,963                         | 80,577   |
| Other costs.....                                      | 16,673                     | 749,144                       | 351,202            | 1,762,818                      | *14,920                     | *187                 | 658,105                         | 804,797  |
| Inventory, end of year.....                           | 473,796                    | 2,650,212                     | 931,839            | 47,348                         | *45                         | *12,218              | *2,561                          | 3,918  |
| Advertising expenses.....                             | 11,984                     | 287,021                       | 118,970            | 105,747                        | *141                        | *691                 | 34,746                          | 27,729   |
| Bad debts from sales or services.....                 | *4,365                     | 11,005                        | 21,191             | 13,134                         | *55                         | --                   | *2,782                          | 2,347  |
| Car and truck expenses.....                           | 24,655                     | 577,649                       | 892,086            | 8,084,090                      | 9,244                       | *5,240               | 2,214,972                       | 3,785,961  |
| Commissions.....                                      | *4,161                     | 158,649                       | 176,264            | 445,743                        | *248                        | *1                   | 98,519                          | 218,335  |
| Depletion.....  | --                         | *6,645                        | *472               | *5,602                         | *7                          | --                   | *1,030                          | *73  |
| Depreciation.....                                     | 35,650                     | 279,423                       | 292,070            | 3,384,679                      | 19,323                      | *9,190               | 1,111,495                       | 1,877,051  |
| Employee benefit programs.....                        | *623                       | 26,447                        | 18,913             | 34,569                         | *354                        | *10                  | 6,211                           | 13,605   |
| Insurance.....  | 23,046                     | 157,064                       | 75,747             | 1,751,551                      | 5,707                       | 1,667                | 565,763                         | 813,605  |
| Legal and professional services.....                  | 6,965                      | 89,156                        | 52,775             | 167,345                        | 1,734                       | *1,118               | 54,116                          | 59,055   |
| Meals and entertainment deducted.....                 | 2,940                      | 69,531                        | 77,611             | 642,605                        | 1,912                       | *240                 | 109,015                         | 496,726  |
| Mortgage interest.....                                | 18,078                     | 81,231                        | 21,373             | 237,564                        | *265                        | *70                  | 94,865                          | 91,672   |
| Other interest paid on business indebtedness.....     | 6,526                      | 97,526                        | 40,163             | 598,288                        | 6,602                       | *2,123               | 180,496                         | 331,697  |
| Office expenses.....                                  | 8,011                      | 172,337                       | 137,450            | 178,732                        | 1,341                       | *884                 | 49,005                          | 67,380   |
| Pension and profit-sharing plans.....                 | --                         | 4,135                         | 5,243              | 19,872                         | *50                         | --                   | *15,713                         | 2,693  |
| Rent on machinery and equipment.....                  | 858                        | 100,839                       | 53,157             | 1,204,778                      | *2,825                      | *1,774               | 301,680                         | 414,849  |
| Rent on other business property.....                  | 125,729                    | 849,492                       | 185,389            | 477,662                        | 13,480                      | *1,128               | 75,205                          | 163,341  |
| Repairs.....  | 15,961                     | 112,983                       | 71,931             | 2,568,361                      | 4,651                       | *303                 | 786,001                         | 1,546,966  |
| Supplies.....   | 17,692                     | 269,436                       | 240,270            | 491,121                        | 1,038                       | *405                 | 159,597                         | 216,663  |
| Salaries and wages.....                               | 182,701                    | 1,008,577                     | 292,188            | 1,803,400                      | *18,319                     | *1,962               | 676,561                         | 698,424  |
| Taxes paid.....                                       | 49,490                     | 312,307                       | 128,084            | 761,312                        | 1,798                       | *105                 | 245,775                         | 418,976  |
| Travel.....   | 4,098                      | 174,507                       | 123,743            | 314,856                        | 8,164                       | *7,356               | 45,553                          | 179,276  |
| Utilities.....  | 58,954                     | 429,697                       | 211,406            | 597,766                        | 3,769                       | *1,228               | 134,991                         | 282,600  |
| Other business deductions.....                        | 141,498                    | 866,845                       | 951,720            | 5,867,354                      | 103,628                     | 39,193               | 1,604,239                       | 2,913,535  |
| Home office business deductions.....                  | *64                        | 61,236                        | 101,531            | 95,056                         | *475                        | *1                   | 31,450                          | 32,036   |
| Depreciation, Form 8829.....                          | --                         | 5,400                         | 14,771             | 47,454                         | *59                         | *1                   | 41,603                          | 1,883  |
| <b>Net income</b> <sup>12</sup> .....                 | <b>220,162</b>             | <b>3,846,351</b>              | <b>3,119,247</b>   | <b>9,653,768</b>               | <b>116,048</b>              | <b>362,994</b>       | <b>2,750,362</b>                | <b>3,085,586</b>   |
| <b>Returns with Schedule C-EZ:</b>                    |                            |                               |                    |                                |                             |                      |                                 |  |
| Number of returns.....                                | *4,013                     | 44,864                        | 87,288             | 91,253                         | *2,928                      | *936                 | 17,631                          | *10,639  |
| Business receipts.....                                | *6,707                     | 211,746                       | 265,104            | 620,556                        | *6,242                      | *5,898               | 125,596                         | *65,974  |
| Business deductions.....                              | *133                       | 18,459                        | 53,899             | 44,710                         | *404                        | --                   | 5,270                           | *5,035   |
| <b>Net income</b> .....                               | <b>*6,574</b>              | <b>193,287</b>                | <b>211,205</b>     | <b>575,846</b>                 | <b>*5,838</b>               | <b>*5,898</b>        | <b>120,326</b>                  | <b>*60,939</b>   |

Footnotes at end of table.



# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Transportation and warehousing--continued |   |                            |  |   |                         |                                       |
|---|---|---|----------------------------|--|---|-------------------------|---------------------------------------|
|   | Urban transit                             | Interurban and rural bus transportation | Taxi and limousine service | School, employee, and charter bus industry | Other transit and ground passenger transportation | Pipeline transportation | Scenic and sightseeing transportation |
|   | (63)                                      | (64)                                    | (65)                       | (66)                                       | (67)  | (68)                    | (69)                                  |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>       |   |   |                            |  |   |                         |                                       |
| Number of returns <sup>1</sup> .....                | *2,320                                    | *710                                    | 137,665                    | 20,510                                     | **18,573  | **                      | 4,677                                 |
| Business receipts, total <sup>1</sup> .....         | *28,690                                   | *10,054                                 | 3,288,912                  | 815,476                                    | **471,898   | **                      | 249,645                               |
| Income from sales and operations <sup>1</sup> ..... | *28,690                                   | *10,043                                 | 3,244,501                  | 811,359                                    | **471,831   | **                      | 227,699                               |
| Other business income.....                          | --  | *11                                     | *44,410                    | *4,116                                     | **67  | **                      | *21,946                               |
| Business deductions, total <sup>1,2</sup> .....     | *30,207                                   | *3,959                                  | 2,327,456                  | 673,954                                    | **392,108   | **                      | 271,931                               |
| Cost of sales and operations.....                   | --  | --                                      | *212,805                   | *56,907                                    | **13,200  | **                      | *24,673                               |
| Inventory, beginning of year.....                   | --  | --                                      | *127                       | *111                                       | **  | **                      | --                                    |
| Cost of labor.....                                  | --  | --                                      | *5,049                     | *18,615                                    | **  | **                      | *1,671                                |
| Purchases.....                                      | --  | --                                      | *1,614                     | *1,879                                     | **50  | **                      | *984                                  |
| Materials and supplies.....                         | --  | --                                      | *1,741                     | *389                                       | **  | **                      | --                                    |
| Other costs.....                                    | --  | --                                      | *204,499                   | *35,987                                    | **13,149  | **                      | *22,018                               |
| Inventory, end of year.....                         | --  | --                                      | *226                       | *74  | **  | **                      | --                                    |
| Advertising expenses.....                           | --  | --                                      | 18,627                     | 3,616                                      | **1,584   | **                      | *2,786                                |
| Bad debts from sales or services.....               | --  | --                                      | *3,952                     | *1,851                                     | **16  | **                      | --                                    |
| Car and truck expenses.....                         | *10,707                                   | *1,769                                  | 438,791                    | 107,064                                    | **34,829  | **                      | *5,455                                |
| Commissions.....                                    | --  | --                                      | 47,490                     | *569                                       | **188   | **                      | *515                                  |
| Depreciation.....                                   | --  | --                                      | *536                       | --   | **  | **                      | --                                    |
| Depreciation.....                                   | *5,418                                    | *363                                    | 76,865                     | 108,869                                    | **55,238  | **                      | 22,760                                |
| Employee benefit programs.....                      | --  | --                                      | *1,968                     | *1,180                                     | **603   | **                      | --                                    |
| Insurance.....                                      | *538                                      | *165                                    | 185,512                    | 41,464                                     | **28,960  | **                      | 12,354                                |
| Legal and professional services.....                | *88                                       | *40                                     | 14,126                     | 2,584                                      | **3,232   | **                      | 415                                   |
| Meals and entertainment deducted.....               | --  | --                                      | 9,246                      | 6,458                                      | **319   | **                      | *365                                  |
| Mortgage interest.....                              | --  | --                                      | *41,278                    | *4,836                                     | **3,010   | **                      | *1,867                                |
| Other interest paid on business indebtedness.....   | --  | --                                      | 14,725                     | 13,670                                     | **5,240   | **                      | *483                                  |
| Office expenses.....                                | --  | --                                      | 5,425                      | 2,877                                      | **2,587   | **                      | 2,353                                 |
| Pension and profit-sharing plans.....               | --  | --                                      | *1                         | --   | **  | **                      | *18                                   |
| Rent on machinery and equipment.....                | --  | --                                      | 355,250                    | *62,175                                    | **12,442  | **                      | *10,345                               |
| Rent on other business property.....                | --  | --                                      | 157,615                    | *1,222                                     | **4,646   | **                      | *5,996                                |
| Repairs.....  | --  | *42                                     | 124,283                    | 42,118                                     | **26,345  | **                      | 21,660                                |
| Supplies.....                                       | --  | --                                      | 14,441                     | 6,816                                      | **2,756   | **                      | 10,726                                |
| Salaries and wages.....                             | --  | *124                                    | *20,857                    | 82,957                                     | **8,882   | **                      | *3,300                                |
| Taxes paid.....                                     | --  | *10                                     | 29,605                     | 17,747                                     | **10,863  | **                      | *735                                  |
| Travel.....   | *135                                      | --                                      | 8,636                      | 6,687                                      | **21,708  | **                      | *33,399                               |
| Utilities.....                                      | *708                                      | *165                                    | 51,403                     | 11,542                                     | **11,420  | **                      | 3,921                                 |
| Other business deductions.....                      | *12,612                                   | *1,281                                  | 474,961                    | 89,671                                     | **133,119   | **                      | 107,714                               |
| Home office business deductions.....                | --  | --                                      | *15,837                    | *929                                       | **1,121   | **                      | *90                                   |
| Depreciation, Form 8829.....                        | --  | --                                      | *1,868                     | *76  | **75  | **                      | --                                    |
| Net income less deficit <sup>1,2</sup> .....        | *-1,517                                   | *6,089                                  | 966,276                    | 141,522                                    | **79,801  | **                      | 22,286                                |
| Net income <sup>1,2</sup> .....                     | *1,698                                    | *6,089                                  | 1,045,951                  | 176,323                                    | **104,961   | **                      | *38,536                               |
| Deficit <sup>2</sup> .....                          | *3,215                                    | --                                      | 79,675                     | *34,801                                    | **25,161  | **                      | 60,822                                |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Transportation and warehousing--continued |   |                            |  |   |                         |                                       |
|---|---|---|----------------------------|--|---|-------------------------|---------------------------------------|
|   | Urban transit                             | Interurban and rural bus transportation | Taxi and limousine service | School, employee, and charter bus industry | Other transit and ground passenger transportation | Pipeline transportation | Scenic and sightseeing transportation |
|   | (63)                                      | (64)                                    | (65)                       | (66)                                       | (67)  | (68)                    | (69)                                  |
| <b>BUSINESSES WITH NET INCOME</b>                   |   |   |                            |  |   |                         |                                       |
| Number of returns <sup>1</sup> .....                | *1,963                                    | *710                                    | 118,635                    | 16,164                                     | **14,666  | **                      | *1,562                                |
| Business receipts, total <sup>1</sup> .....         | *1,921                                    | *10,054                                 | 2,958,491                  | 657,899                                    | **447,921   | **                      | *167,894                              |
| Income from sales and operations <sup>1</sup> ..... | *1,921                                    | *10,043                                 | 2,919,205                  | 657,254                                    | **447,861   | **                      | *167,894                              |
| Other business income.....                          | --  | *11                                     | *39,286                    | *645                                       | **60  | **                      | --                                    |
| Business deductions, total <sup>12</sup> .....      | *224                                      | *3,959                                  | 1,912,540                  | 481,576                                    | **342,960   | **                      | *129,358                              |
| Cost of sales and operations.....                   | --  | --                                      | *86,512                    | *56,463                                    | **  | **                      | --                                    |
| Inventory, beginning of year.....                   | --  | --                                      | *127                       | *111                                       | **  | **                      | --                                    |
| Cost of labor.....                                  | --  | --                                      | *5,049                     | *18,569                                    | **  | **                      | --                                    |
| Purchases.....                                      | --  | --                                      | *1,614                     | *1,879                                     | **  | **                      | --                                    |
| Materials and supplies.....                         | --  | --                                      | *1,741                     | *389                                       | **  | **                      | --                                    |
| Other costs.....                                    | --  | --                                      | *78,206                    | *35,590                                    | **  | **                      | --                                    |
| Inventory, end of year.....                         | --  | --                                      | *226                       | *74  | **  | **                      | --                                    |
| Advertising expenses.....                           | --  | --                                      | 12,661                     | *1,879                                     | **1,475   | **                      | *2,330                                |
| Bad debts from sales or services.....               | --  | --                                      | --                         | --   | **16  | **                      | --                                    |
| Car and truck expenses.....                         | --  | *1,769                                  | 358,098                    | 72,856                                     | **28,259  | **                      | *1,450                                |
| Commissions.....                                    | --  | --                                      | *39,239                    | *38  | **188   | **                      | --                                    |
| Depletion.....                                      | --  | --                                      | --                         | --   | **  | **                      | --                                    |
| Depreciation.....                                   | --  | *363                                    | 64,366                     | 58,801                                     | **45,310  | **                      | *7,671                                |
| Employee benefit programs.....                      | --  | --                                      | *1,968                     | *1,178                                     | **603   | **                      | --                                    |
| Insurance.....                                      | --  | *165                                    | 161,815                    | 25,270                                     | **28,451  | **                      | *7,125                                |
| Legal and professional services.....                | *88                                       | *40                                     | 10,233                     | 2,576                                      | **3,097   | **                      | *142                                  |
| Meals and entertainment deducted.....               | --  | --                                      | 6,925                      | *2,459                                     | **312   | **                      | *137                                  |
| Mortgage interest.....                              | --  | --                                      | *39,716                    | *2,597                                     | **491   | **                      | --                                    |
| Other interest paid on business indebtedness.....   | --  | --                                      | *14,414                    | 10,629                                     | **5,240   | **                      | *151                                  |
| Office expenses.....                                | --  | --                                      | 2,807                      | 2,101                                      | **2,207   | **                      | *1,024                                |
| Pension and profit-sharing plans.....               | --  | --                                      | --                         | --   | **  | **                      | *18                                   |
| Rent on machinery and equipment.....                | --  | --                                      | 332,519                    | *59,963                                    | **12,436  | **                      | --                                    |
| Rent on other business property.....                | --  | --                                      | 130,885                    | *762                                       | **4,591   | **                      | *2,284                                |
| Repairs.....  | --  | *42                                     | 98,192                     | 14,421                                     | **24,613  | **                      | *16,035                               |
| Supplies.....                                       | --  | --                                      | 12,779                     | 5,838                                      | **2,756   | **                      | *2,271                                |
| Salaries and wages.....                             | --  | *124                                    | *13,331                    | *78,214                                    | **7,734   | **                      | --                                    |
| Taxes paid.....                                     | --  | *10                                     | 20,452                     | 16,132                                     | **5,437   | **                      | *182                                  |
| Travel.....   | *135                                      | --                                      | *5,907                     | *4,024                                     | **21,697  | **                      | *14,572                               |
| Utilities.....                                      | --  | *165                                    | 47,174                     | *5,690                                     | **9,382   | **                      | *2,455                                |
| Other business deductions.....                      | --  | *1,281                                  | 433,486                    | 58,611                                     | **128,447   | **                      | *71,422                               |
| Home office business deductions.....                | --  | --                                      | *15,837                    | *929                                       | **417   | **                      | *90                                   |
| Depreciation, Form 8829.....                        | --  | --                                      | *1,868                     | *76  | **75  | **                      | --                                    |
| <b>Net income</b> <sup>12</sup> .....               | <b>*1,698</b>                             | <b>*6,089</b>                           | <b>1,045,951</b>           | <b>176,323</b>                             | <b>**104,961</b>                                  | <b>**</b>               | <b>*38,536</b>                        |
| <b>Returns with Schedule C-EZ:</b>                  |   |   |                            |  |   |                         |                                       |
| Number of returns.....                              | --  | --                                      | 16,335                     | *5,795                                     | **6,181   | **                      | --                                    |
| Business receipts.....                              | --  | --                                      | 150,698                    | *15,782                                    | **37,849  | **                      | --                                    |
| Business deductions.....                            | --  | --                                      | 3,223                      | *145                                       | **9,802   | **                      | --                                    |
| <b>Net income</b> .....                             | <b>--</b>                                 | <b>--</b>                               | <b>147,475</b>             | <b>*15,637</b>                             | <b>**28,047</b>                                   | <b>**</b>               | <b>--</b>                             |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Transportation and warehousing--continued                              |                         |                                    | Information |                       |                                    |                                      |   |
|--|--|-------------------------|------------------------------------|-------------|-----------------------|------------------------------------|--------------------------------------|---|
|  | Support activities for transportation (including motor vehicle towing) | Couriers and messengers | Warehousing and storage facilities | Total       | Publishing industries | Motion picture and sound recording | Broadcasting and tele-communications | Information services and data processing services |
|  | (70)   | (71)                    | (72)                               | (73)        | (74)                  | (75)                               | (76)                                 | (77)  |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |  |                         |                                    |             |                       |                                    |                                      |   |
| <b>Number of returns</b> <sup>1</sup> .....            | 45,243   | 204,017                 | 2,470                              | 284,974     | 72,139                | 60,950                             | 45,022                               | 106,862   |
| <b>Business receipts, total</b> <sup>1</sup> .....     | 2,204,579  | 4,529,532               | 142,086                            | 7,625,492   | 1,988,235             | 2,046,392                          | 1,834,576                            | 1,756,290   |
| Income from sales and operations <sup>1</sup> .....    | 2,202,892  | 4,459,839               | 141,497                            | 7,500,983   | 1,933,342             | 2,016,631                          | 1,822,934                            | 1,728,077   |
| Other business income.....                             | *1,687   | *69,693                 | *589                               | 124,509     | 54,893                | 29,761                             | 11,642                               | *28,213   |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | 1,812,722  | 3,164,055               | 134,707                            | 5,956,149   | 1,609,053             | 1,582,611                          | 1,640,847                            | 1,123,638   |
| Cost of sales and operations.....                      | 425,226  | 251,405                 | *21,789                            | 1,849,011   | 430,360               | 369,314                            | 648,791                              | 400,546   |
| Inventory, beginning of year.....                      | 44,060   | *1,876                  | *15,035                            | 113,715     | 61,049                | 12,130                             | *19,587                              | *20,949   |
| Cost of labor.....                                     | *67,577  | *50,023                 | *3,851                             | 180,211     | *26,543               | *47,764                            | *65,914                              | *39,989   |
| Purchases.....   | 298,782  | *31,763                 | *15,384                            | 716,163     | 114,052               | 157,907                            | 394,515                              | *49,689   |
| Materials and supplies.....                            | *12,584  | *22,410                 | *129                               | 236,933     | 107,812               | 39,209                             | *32,361                              | 57,551  |
| Other costs.....                                       | 39,936   | *147,653                | *5,841                             | 769,674     | 199,810               | 142,112                            | 171,262                              | 256,489   |
| Inventory, end of year.....                            | 37,713   | *2,320                  | *18,451                            | 167,685     | 78,906                | 29,809                             | 34,849                               | *24,121   |
| Advertising expenses.....                              | 13,612   | 12,730                  | *889                               | 212,944     | 56,763                | 63,787                             | 53,630                               | 38,764  |
| Bad debts from sales or services.....                  | *719   | *7,521                  | --                                 | 8,912       | 2,557                 | *517                               | *2,935                               | *2,902  |
| Car and truck expenses.....                            | 187,823  | 1,738,515               | *834                               | 377,366     | 98,672                | 77,797                             | 132,668                              | 68,228  |
| Commissions.....                                       | *34,548  | 55,525                  | *1,320                             | 175,359     | 85,911                | 33,223                             | 28,239                               | 27,986  |
| Depletion.....   | --   | *4,492                  | --                                 | *1,711      | *1,324                | *3                                 | *384                                 | *1  |
| Depreciation.....                                      | 157,834  | 80,026                  | 9,464                              | 395,386     | 60,877                | 212,309                            | 80,098                               | 42,102  |
| Employee benefit programs.....                         | 9,744  | *1,593                  | *122                               | 15,111      | 4,489                 | 2,315                              | 2,564                                | 5,743   |
| Insurance.....   | 102,116  | 74,768                  | 2,839                              | 61,173      | 20,226                | 18,848                             | 12,323                               | 9,776   |
| Legal and professional services.....                   | 18,108   | 23,027                  | 643                                | 94,947      | 22,190                | 30,775                             | 23,110                               | 18,872  |
| Meals and entertainment deducted.....                  | 10,390   | 24,873                  | *208                               | 53,683      | 13,221                | 15,999                             | 14,106                               | 10,357  |
| Mortgage interest.....                                 | 8,176  | *1,198                  | *4,454                             | 24,205      | *3,554                | 17,529                             | *2,394                               | *727  |
| Other interest paid on business indebtedness.....      | 56,691   | 11,754                  | *2,520                             | 52,057      | 16,522                | 11,700                             | 17,296                               | 6,538   |
| Office expenses.....                                   | 18,782   | 47,417                  | 1,391                              | 156,681     | 35,284                | 29,682                             | 35,096                               | 56,619  |
| Pension and profit-sharing plans.....                  | *993   | *165                    | *244                               | 6,339       | *3,403                | *2,398                             | *436                                 | *102  |
| Rent on machinery and equipment.....                   | 47,843   | 40,700                  | *2,044                             | 87,359      | 9,067                 | 42,109                             | 26,956                               | 9,228   |
| Rent on other business property.....                   | 49,772   | 25,566                  | *17,800                            | 171,762     | 20,693                | 61,629                             | 46,537                               | 42,904  |
| Repairs.....   | 64,181   | 44,867                  | 2,700                              | 57,260      | 5,385                 | 30,714                             | 9,267                                | 11,893  |
| Supplies.....  | 20,890   | 74,490                  | *4,112                             | 167,014     | 27,606                | 32,751                             | 75,367                               | 31,288  |
| Salaries and wages.....                                | 232,027  | 143,781                 | *18,369                            | 366,403     | 173,000               | 82,276                             | 94,199                               | 16,928  |
| Taxes paid.....  | 49,237   | 20,328                  | 5,305                              | 57,792      | 21,822                | 17,172                             | 16,366                               | 2,432   |
| Travel.....  | 17,807   | 42,395                  | *1,374                             | 182,266     | 44,771                | 54,312                             | 44,961                               | 38,223  |
| Utilities.....   | 78,841   | 55,519                  | 6,866                              | 195,976     | 40,138                | 63,161                             | 57,158                               | 35,519  |
| Other business deductions.....                         | 204,707  | 350,776                 | 26,995                             | 1,056,155   | 378,731               | 283,905                            | 190,070                              | 203,449   |
| Home office business deductions.....                   | *2,007   | *12,869                 | --                                 | 94,336      | 25,473                | 24,831                             | 23,652                               | 20,379  |
| Depreciation, Form 8829.....                           | *16  | *1,874                  | --                                 | 23,077      | 7,170                 | 10,051                             | *2,420                               | *3,436  |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | 391,857  | 1,365,477               | 7,379                              | 1,681,707   | 384,103               | 467,755                            | 196,795                              | 633,054   |
| Net income <sup>1,2</sup> .....                        | 478,715  | 1,468,270               | 18,236                             | 2,271,996   | 519,319               | 646,457                            | 362,403                              | 743,816   |
| Deficit <sup>2</sup> .....                             | 86,858   | 102,793                 | *10,857                            | 590,289     | 135,216               | 178,703                            | 165,608                              | 110,762   |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Transportation and warehousing--continued                              |                         |                                    | Information      |                       |                                    |                                      |   |
|---|--|-------------------------|------------------------------------|------------------|-----------------------|------------------------------------|--------------------------------------|---|
|   | Support activities for transportation (including motor vehicle towing) | Couriers and messengers | Warehousing and storage facilities | Total            | Publishing industries | Motion picture and sound recording | Broadcasting and tele-communications | Information services and data processing services |
|   | (70)   | (71)                    | (72)                               | (73)             | (74)                  | (75)                               | (76)                                 | (77)  |
| <b>BUSINESSES WITH NET INCOME</b>                   |  |                         |                                    |                  |                       |                                    |                                      |   |
| Number of returns <sup>1</sup> .....                | 34,125   | 167,203                 | 2,250                              | 190,400          | 53,264                | 37,080                             | 29,932                               | 70,124  |
| Business receipts, total <sup>1</sup> .....         | 1,855,819  | 4,239,488               | 105,718                            | 6,613,989        | 1,658,132             | 1,719,101                          | 1,637,046                            | 1,599,710   |
| Income from sales and operations <sup>1</sup> ..... | 1,854,163  | 4,183,932               | 105,266                            | 6,532,294        | 1,623,906             | 1,696,149                          | 1,625,567                            | 1,586,673   |
| Other business income.....                          | *1,656   | *55,556                 | *452                               | 81,695           | 34,227                | 22,952                             | *11,479                              | *13,037   |
| Business deductions, total <sup>12</sup> .....      | 1,377,104  | 2,771,218               | *87,482                            | 4,342,396        | 1,138,813             | 1,072,644                          | 1,274,643                            | 856,297   |
| Cost of sales and operations.....                   | 391,029  | 213,790                 | *10,623                            | 1,626,723        | 297,945               | 337,955                            | 636,068                              | 354,754   |
| Inventory, beginning of year.....                   | 33,657   | *1,876                  | --                                 | 57,527           | 40,062                | *871                               | *16,420                              | *173  |
| Cost of labor.....                                  | *63,574  | *46,468                 | *3,851                             | 167,958          | *17,055               | *47,375                            | *63,543                              | *39,985   |
| Purchases.....                                      | 275,866  | *16,964                 | *956                               | 564,601          | 27,181                | *134,305                           | 388,225                              | *14,890   |
| Materials and supplies.....                         | *10,782  | *18,741                 | --                                 | 221,119          | 96,103                | *37,745                            | *30,238                              | *57,032   |
| Other costs.....                                    | *33,137  | *132,061                | *5,816                             | 692,442          | 160,573               | 118,877                            | 169,472                              | *243,520  |
| Inventory, end of year.....                         | 25,987   | *2,320                  | --                                 | 76,923           | 43,029                | *1,218                             | *31,830                              | *846  |
| Advertising expenses.....                           | 11,083   | 12,653                  | *358                               | 116,873          | 45,242                | 10,269                             | 32,467                               | 28,895  |
| Bad debts from sales or services.....               | *413   | *7,521                  | --                                 | 3,789            | *1,587                | *504                               | *648                                 | *1,049  |
| Car and truck expenses.....                         | 127,500  | 1,478,455               | *287                               | 262,554          | 75,264                | 53,345                             | 92,461                               | 41,485  |
| Commissions.....                                    | *33,458  | 54,822                  | *895                               | 158,452          | 78,319                | 33,139                             | 27,137                               | *19,857   |
| Depletion.....                                      | --   | *4,492                  | --                                 | *385             | *3                    | --                                 | *382                                 | *1  |
| Depreciation.....                                   | 109,612  | 78,140                  | *3,357                             | 228,686          | 37,743                | 110,483                            | 56,189                               | 24,272  |
| Employee benefit programs.....                      | *8,983   | *1,589                  | *68                                | 11,733           | *3,627                | *927                               | *2,263                               | *4,916  |
| Insurance.....                                      | 71,967   | 68,635                  | *1,380                             | 50,006           | 18,323                | 11,910                             | 11,027                               | 8,745   |
| Legal and professional services.....                | 14,452   | 20,289                  | *405                               | 55,297           | 11,302                | 20,371                             | 13,234                               | 10,390  |
| Meals and entertainment deducted.....               | 4,425  | 20,251                  | *201                               | 37,018           | 10,097                | 12,244                             | 7,531                                | 7,145   |
| Mortgage interest.....                              | *6,239   | *1,198                  | *451                               | 17,707           | *3,554                | *11,110                            | *2,372                               | *671  |
| Other interest paid on business indebtedness.....   | 33,905   | 11,459                  | *1,574                             | 24,479           | 5,079                 | 3,322                              | 10,221                               | 5,857   |
| Office expenses.....                                | 12,875   | 38,331                  | *778                               | 100,294          | 24,156                | 15,072                             | 17,246                               | 43,820  |
| Pension and profit-sharing plans.....               | *993   | *165                    | *240                               | 6,219            | *3,381                | *2,308                             | *429                                 | *101  |
| Rent on machinery and equipment.....                | 36,431   | 40,336                  | *1,965                             | 66,410           | 8,855                 | 31,798                             | 22,746                               | 3,011   |
| Rent on other business property.....                | 43,502   | 25,152                  | *17,331                            | 140,860          | 16,166                | 46,678                             | 42,003                               | 36,012  |
| Repairs.....  | 32,772   | 43,250                  | *1,114                             | 34,901           | 4,113                 | 17,494                             | 8,635                                | 4,658   |
| Supplies.....                                       | 17,826   | 70,750                  | *1,197                             | 85,991           | 19,186                | 20,316                             | 28,831                               | 17,657  |
| Salaries and wages.....                             | 172,647  | 123,139                 | *12,946                            | 280,276          | 137,378               | 62,722                             | 71,889                               | *8,287  |
| Taxes paid.....                                     | 30,722   | 18,883                  | *2,839                             | 46,543           | 17,723                | 12,094                             | 14,772                               | 1,954   |
| Travel.....   | 6,842  | 19,989                  | *1,341                             | 132,962          | 33,480                | 30,848                             | 32,994                               | 35,640  |
| Utilities.....                                      | 58,330   | 49,419                  | *2,562                             | 144,795          | 30,113                | 37,283                             | 45,403                               | 31,995  |
| Other business deductions.....                      | 149,494  | 340,874                 | *23,144                            | 623,460          | 238,916               | 164,479                            | 81,986                               | 138,079   |
| Home office business deductions.....                | *952   | *12,869                 | --                                 | 52,330           | 10,245                | 22,416                             | 13,465                               | 6,204   |
| Depreciation, Form 8829.....                        | *16  | *1,874                  | --                                 | 15,417           | *1,855                | *10,042                            | *1,400                               | *2,120  |
| <b>Net income <sup>12</sup>.....</b>                | <b>478,715</b>   | <b>1,468,270</b>        | <b>18,236</b>                      | <b>2,271,996</b> | <b>519,319</b>        | <b>646,457</b>                     | <b>362,403</b>                       | <b>743,816</b>                                    |
| <b>Returns with Schedule C-EZ:</b>                  |  |                         |                                    |                  |                       |                                    |                                      |   |
| Number of returns.....                              | *7,727   | 21,976                  | *1,106                             | 46,858           | 13,672                | *5,780                             | *6,295                               | 21,112  |
| Business receipts.....                              | *49,335  | 159,058                 | *4,125                             | 196,527          | 34,368                | *22,124                            | *23,479                              | 116,556   |
| Business deductions.....                            | *651   | 17,754                  | *2,426                             | 34,944           | 7,013                 | *3,556                             | *2,243                               | 22,131  |
| <b>Net income.....</b>                              | <b>*48,684</b>   | <b>141,304</b>          | <b>*1,699</b>                      | <b>161,583</b>   | <b>27,355</b>         | <b>*18,568</b>                     | <b>*21,236</b>                       | <b>94,425</b>                                     |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Finance and insurance |  |  |   |                    |   |                                    |
|---|-----------------------|--|--|---|--------------------|---|------------------------------------|
|   | Total                 | Credit intermediation and related activities | Securities, commodity contracts, and other financial investments |   |                    |   |                                    |
|   |                       |  | Total  | Investment bankers and securities dealers | Securities brokers | Commodity contracts brokers and dealers | Securities and commodity exchanges |
|   | (78)                  | (79)   | (80)   | (81)                                      | (82)               | (83)                                    | (84)                               |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>         |                       |  |  |   |                    |   |                                    |
| Number of returns <sup>1</sup> .....                  | 576,604               | 68,146                                       | 139,077  | 10,704                                    | 24,481             | 8,936                                   | 812                                |
| <b>Business receipts, total <sup>1</sup>.....</b>     | <b>82,622,744</b>     | <b>3,697,480</b>                             | <b>54,024,250</b>  | <b>3,794,092</b>                          | <b>5,077,983</b>   | <b>8,795,618</b>                        | <b>1,107,454</b>                   |
| Income from sales and operations <sup>1</sup> .....   | 80,757,581            | 3,643,411                                    | 52,994,217   | 3,762,670                                 | 4,965,645          | 8,754,480                               | 1,105,239                          |
| Other business income.....                            | 1,865,163             | 54,069                                       | 1,030,033  | 31,422                                    | 112,338            | 41,138                                  | *2,215                             |
| <b>Business deductions, total <sup>1,2</sup>.....</b> | <b>68,760,140</b>     | <b>2,821,135</b>                             | <b>51,115,819</b>  | <b>3,614,771</b>                          | <b>4,602,346</b>   | <b>8,774,716</b>                        | <b>1,112,476</b>                   |
| Cost of sales and operations.....                     | 42,419,223            | 1,042,558                                    | 40,439,946   | 3,371,309                                 | 3,138,053          | 8,345,130                               | 852,574                            |
| Inventory, beginning of year.....                     | 267,559               | 60,931                                       | 182,114  | *695                                      | *33,761            | *9,665                                  | *4,773                             |
| Cost of labor.....                                    | 274,900               | *6,648                                       | 233,797  | --  | *8,457             | *5,202                                  | *19                                |
| Purchases.....  | 32,614,912            | 648,306                                      | 31,639,371   | 2,840,161                                 | 2,735,885          | *8,229,227                              | *697,028                           |
| Materials and supplies.....                           | 337,517               | *10,846                                      | 222,124  | *294                                      | *2,259             | *19,322                                 | *141                               |
| Other costs.....                                      | 9,125,410             | 394,328                                      | 8,236,508  | 531,295                                   | 358,850            | 86,975                                  | *151,057                           |
| Inventory, end of year.....                           | 201,075               | 78,502                                       | 73,968   | *1,136                                    | *1,158             | *5,260                                  | *444                               |
| Advertising expenses.....                             | 726,458               | 78,058                                       | 107,361  | 2,833                                     | 10,571             | 2,909                                   | *470                               |
| Bad debts from sales or services.....                 | 256,383               | 51,566                                       | 162,925  | *3,194                                    | *83                | *123,500                                | --                                 |
| Car and truck expenses.....                           | 2,010,386             | 225,253                                      | 309,479  | 57,748                                    | 48,389             | 6,010                                   | 365                                |
| Commissions.....                                      | 2,333,650             | 159,998                                      | 577,349  | *22,507                                   | 148,855            | 19,648                                  | *687                               |
| Depletion.....  | 18,137                | *1   | 17,188   | *170                                      | --                 | *2,480                                  | *13,875                            |
| Depreciation.....                                     | 784,946               | 62,355                                       | 198,736  | 3,505                                     | 48,250             | 23,122                                  | 458                                |
| Employee benefit programs.....                        | 177,184               | 6,488  | 25,031   | *327                                      | 10,312             | *575                                    | --                                 |
| Insurance.....  | 407,596               | 31,872                                       | 46,755   | 2,045                                     | 11,162             | 1,299                                   | *246                               |
| Legal and professional services.....                  | 416,443               | 55,283                                       | 186,431  | 12,760                                    | 33,172             | 10,564                                  | 866                                |
| Meals and entertainment deducted.....                 | 418,870               | 26,225                                       | 84,286   | 3,585                                     | 13,734             | 6,406                                   | 770                                |
| Mortgage interest.....                                | 149,394               | 21,821                                       | 31,581   | *844                                      | *3,594             | *2,377                                  | *(Z)                               |
| Other interest paid on business indebtedness.....     | 473,262               | 36,610                                       | 306,245  | 6,648                                     | 19,607             | 10,513                                  | 807                                |
| Office expenses.....                                  | 859,931               | 81,101                                       | 172,744  | 8,048                                     | 21,517             | 4,350                                   | 321                                |
| Pension and profit-sharing plans.....                 | 59,404                | *615   | 11,006   | *336                                      | *1,987             | *252                                    | *43                                |
| Rent on machinery and equipment.....                  | 311,196               | 20,354                                       | 45,010   | 2,211                                     | 5,680              | 7,435                                   | *319                               |
| Rent on other business property.....                  | 1,151,538             | 69,373                                       | 243,347  | 6,021                                     | 53,142             | 16,666                                  | *6,084                             |
| Repairs.....  | 180,475               | 24,471                                       | 32,614   | 412                                       | 5,792              | *591                                    | *254                               |
| Supplies.....   | 432,750               | 48,465                                       | 64,544   | 1,120                                     | 7,433              | 1,913                                   | *802                               |
| Salaries and wages.....                               | 2,947,190             | 138,472                                      | 598,504  | 8,310                                     | 110,370            | 28,128                                  | *610                               |
| Taxes paid.....                                       | 371,382               | 21,495                                       | 82,708   | 2,481                                     | 20,582             | 2,084                                   | *49                                |
| Travel.....   | 573,210               | 26,629                                       | 152,548  | 11,079                                    | 14,804             | 5,770                                   | 2,339                              |
| Utilities.....  | 948,846               | 99,143                                       | 140,754  | 5,024                                     | 35,121             | 5,213                                   | 276                                |
| Other business deductions.....                        | 10,092,342            | 450,280                                      | 7,020,189  | 76,994                                    | 834,621            | 143,670                                 | 230,095                            |
| Home office business deductions.....                  | 211,253               | 39,177                                       | 50,425   | *4,886                                    | 5,119              | *4,112                                  | *167                               |
| Depreciation, Form 8829.....                          | 22,349                | *5,767                                       | 5,659  | *939                                      | *1,294             | *7                                      | *76                                |
| <b>Net income less deficit <sup>1,2</sup>.....</b>    | <b>13,874,308</b>     | <b>877,480</b>                               | <b>2,912,127</b>   | <b>179,321</b>                            | <b>475,638</b>     | <b>23,382</b>                           | <b>-5,022</b>                      |
| Net income <sup>1,2</sup> .....                       | 16,261,266            | 1,110,427                                    | 4,572,224  | 280,756                                   | 612,561            | 253,531                                 | 23,348                             |
| Deficit <sup>2</sup> .....                            | 2,386,959             | 232,947                                      | 1,660,097  | 101,435                                   | 136,923            | 230,149                                 | 28,370                             |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Finance and insurance |  |  |   |                    |   |                                    |
|---|-----------------------|--|--|---|--------------------|---|------------------------------------|
|   | Total                 | Credit intermediation and related activities | Securities, commodity contracts, and other financial investments |   |                    |   |                                    |
|   |                       |  | Total  | Investment bankers and securities dealers | Securities brokers | Commodity contracts brokers and dealers | Securities and commodity exchanges |
|   | (78)                  | (79)   | (80)   | (81)                                      | (82)               | (83)                                    | (84)                               |
| <b>BUSINESSES WITH NET INCOME</b>                     |                       |  |  |   |                    |   |                                    |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>426,029</b>        | <b>49,403</b>                                | <b>76,988</b>  | <b>6,173</b>                              | <b>13,812</b>      | <b>3,363</b>                            | <b>58</b>                          |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>44,999,498</b>     | <b>3,327,355</b>                             | <b>18,574,869</b>  | <b>1,928,159</b>                          | <b>3,011,314</b>   | <b>431,244</b>                          | <b>335,240</b>                     |
| Income from sales and operations <sup>1</sup> .....   | 43,855,702            | 3,270,928                                    | 18,138,384   | 1,916,351                                 | 2,974,867          | 426,557                                 | *332,758                           |
| Other business income.....                            | 1,143,796             | 56,427                                       | 436,485  | 11,809                                    | 36,447             | *4,686                                  | *2,482                             |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>28,739,494</b>     | <b>2,216,928</b>                             | <b>14,002,626</b>  | <b>1,647,403</b>                          | <b>2,398,753</b>   | <b>177,713</b>                          | <b>*311,892</b>                    |
| Cost of sales and operations.....                     | 10,294,256            | 824,633                                      | 8,789,584  | 1,494,994                                 | 1,399,757          | *40,880                                 | *301,556                           |
| Inventory, beginning of year.....                     | 67,652                | *19,449                                      | 29,767   | *695                                      | *672               | --                                      | --                                 |
| Cost of labor.....                                    | 66,401                | *4,275                                       | *27,981  | --  | *8,457             | --                                      | --                                 |
| Purchases.....  | 6,696,272             | 430,493                                      | 6,039,912  | *1,340,354                                | 1,348,892          | *35,486                                 | *301,465                           |
| Materials and supplies.....                           | 186,299               | *1,276                                       | 81,536   | *197                                      | *1,278             | --                                      | --                                 |
| Other costs.....                                      | 3,359,995             | *390,432                                     | 2,639,022  | *154,884                                  | *40,820            | *5,394                                  | *91                                |
| Inventory, end of year.....                           | 82,363                | *21,292                                      | 28,633   | *1,136                                    | *363               | --                                      | --                                 |
| Advertising expenses.....                             | 653,387               | 64,256                                       | 97,756   | *2,794                                    | 8,866              | *2,778                                  | *454                               |
| Bad debts from sales or services.....                 | 53,766                | 18,103                                       | *8,997   | --  | *25                | --                                      | --                                 |
| Car and truck expenses.....                           | 1,737,027             | 189,001                                      | 230,196  | 39,916                                    | 28,115             | 5,639                                   | *171                               |
| Commissions.....                                      | 1,546,237             | 141,735                                      | 280,124  | *17,427                                   | 82,479             | *18,974                                 | *664                               |
| Depletion.....  | 923                   | --   | 647  | *170                                      | --                 | --                                      | --                                 |
| Depreciation.....                                     | 648,913               | 46,254                                       | 145,937  | 3,153                                     | 29,283             | 15,337                                  | *355                               |
| Employee benefit programs.....                        | 159,956               | 2,134  | 14,422   | *322                                      | *2,744             | *82                                     | --                                 |
| Insurance.....  | 366,235               | 25,437                                       | 35,581   | 1,232                                     | 9,299              | *822                                    | *246                               |
| Legal and professional services.....                  | 306,610               | 45,250                                       | 104,878  | 11,164                                    | 28,814             | 4,629                                   | *257                               |
| Meals and entertainment deducted.....                 | 363,973               | 24,215                                       | 64,602   | 2,816                                     | 11,508             | 4,917                                   | *40                                |
| Mortgage interest.....                                | 85,821                | *11,027                                      | 21,162   | *10                                       | *3,305             | *1,756                                  | --                                 |
| Other interest paid on business indebtedness.....     | 235,587               | 22,806                                       | 92,616   | *48                                       | 7,640              | *917                                    | *517                               |
| Office expenses.....                                  | 741,150               | 60,427                                       | 124,114  | 4,263                                     | 19,375             | 3,432                                   | *309                               |
| Pension and profit-sharing plans.....                 | 56,720                | *605   | 9,547  | *336                                      | *1,470             | --                                      | *43                                |
| Rent on machinery and equipment.....                  | 261,389               | 13,302                                       | 26,913   | *2,008                                    | 5,285              | *298                                    | *21                                |
| Rent on other business property.....                  | 983,672               | 56,697                                       | 173,773  | 5,548                                     | 45,607             | *4,045                                  | *1,585                             |
| Repairs.....  | 152,531               | 18,304                                       | 27,468   | *236                                      | 5,272              | *164                                    | *246                               |
| Supplies.....   | 386,221               | 42,851                                       | 50,869   | 884                                       | 5,965              | *448                                    | *791                               |
| Salaries and wages.....                               | 2,657,715             | 93,418                                       | 435,619  | *7,013                                    | 94,536             | *7,905                                  | *610                               |
| Taxes paid.....                                       | 324,674               | 12,365                                       | 60,563   | 1,793                                     | 14,612             | 596                                     | *49                                |
| Travel.....   | 456,786               | 19,190                                       | 105,724  | 9,473                                     | 13,438             | 3,463                                   | *560                               |
| Utilities.....  | 818,748               | 73,022                                       | 105,363  | 4,092                                     | 27,181             | 2,405                                   | *159                               |
| Other business deductions.....                        | 5,230,414             | 371,234                                      | 2,947,346  | 34,850                                    | 548,717            | 54,140                                  | *3,093                             |
| Home office business deductions.....                  | 188,327               | 37,190                                       | 40,709   | *2,491                                    | 5,068              | *4,086                                  | *167                               |
| Depreciation, Form 8829.....                          | 19,790                | *5,766                                       | 3,995  | *795                                      | *1,242             | --                                      | *76                                |
| <b>Net income</b> <sup>12</sup> .....                 | <b>16,261,266</b>     | <b>1,110,427</b>                             | <b>4,572,224</b>   | <b>280,756</b>                            | <b>612,561</b>     | <b>253,531</b>                          | <b>23,348</b>                      |
| <b>Returns with Schedule C-EZ:</b>                    |                       |  |  |   |                    |   |                                    |
| Number of returns.....                                | 49,263                | 10,024                                       | 11,751   | *163                                      | *503               | *1,137                                  | *4                                 |
| Business receipts.....                                | 433,570               | 23,299                                       | 192,544  | *46,850                                   | *990               | *36,596                                 | *8,176                             |
| Business deductions.....                              | 28,691                | 3,473  | 8,114  | *372                                      | *394               | --                                      | --                                 |
| <b>Net income</b> .....                               | <b>404,879</b>        | <b>19,826</b>                                | <b>184,430</b>   | <b>*46,478</b>                            | <b>*596</b>        | <b>*36,596</b>                          | <b>*8,176</b>                      |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Finance and insurance--continued                          |   |                                   |                                    | Real estate and rental and leasing |                   |  |
|--|---|---|-----------------------------------|------------------------------------|------------------------------------|-------------------|--|
|  | securities--continued                                     | Insurance agents, brokers, and related activities |                                   |                                    | Total                              | Real estate       |  |
|  | Other financial investment activities (investment advice) | Total   | Insurance agencies and brokerages | Other insurance related activities |                                    | Total             | Lessors of real estate (including miniwarehouses and self storage) |
|  | (85)  | (86)  | (87)                              | (88)                               | (89)                               | (90)              | (91)   |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |   |   |                                   |                                    |                                    |                   |  |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>94,143</b>   | <b>369,381</b>                                    | <b>292,889</b>                    | <b>76,492</b>                      | <b>968,089</b>                     | <b>895,896</b>    | <b>31,919</b>  |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>35,249,103</b>   | <b>24,901,014</b>                                 | <b>22,081,508</b>                 | <b>2,819,506</b>                   | <b>49,152,061</b>                  | <b>44,920,193</b> | <b>1,905,776</b>   |
| Income from sales and operations <sup>1</sup> .....    | 34,406,183  | 24,119,952  | 21,346,229                        | 2,773,723                          | 48,082,265                         | 43,987,485        | 1,854,855  |
| Other business income.....                             | 842,920   | 781,061   | 735,279                           | 45,783                             | 1,069,796                          | 932,708           | 50,921   |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>33,011,511</b>   | <b>14,823,186</b>                                 | <b>13,149,499</b>                 | <b>1,673,687</b>                   | <b>28,752,001</b>                  | <b>24,631,475</b> | <b>1,466,185</b>   |
| Cost of sales and operations.....                      | 24,732,880  | 936,719   | 855,926                           | 80,793                             | 4,333,994                          | 3,285,033         | 334,961  |
| Inventory, beginning of year.....                      | 133,222   | 24,514  | 23,556                            | *957                               | 960,271                            | 755,914           | 32,995   |
| Cost of labor.....                                     | 220,119   | 34,455  | 20,826                            | *13,629                            | 190,139                            | 155,751           | --   |
| Purchases.....   | 17,137,070  | 327,235   | 323,728                           | *3,507                             | 2,302,593                          | 1,569,869         | 46,325   |
| Materials and supplies.....                            | 200,108   | *104,547  | *104,464                          | *83                                | 403,130                            | 347,860           | *1,381   |
| Other costs.....                                       | 7,108,331   | 494,574   | 431,452                           | 63,122                             | 1,461,995                          | 1,257,363         | 306,062  |
| Inventory, end of year.....                            | 65,970  | 48,605  | 48,099                            | *506                               | 984,134                            | 801,724           | 51,802   |
| Advertising expenses.....                              | 90,578  | 541,040   | 498,838                           | 42,201                             | 1,716,396                          | 1,676,941         | 16,868   |
| Bad debts from sales or services.....                  | 36,148  | 41,892  | 37,165                            | *4,727                             | 77,519                             | 53,462            | *4,059   |
| Car and truck expenses.....                            | 196,967   | 1,475,653   | 1,170,149                         | 305,504                            | 3,502,607                          | 3,348,449         | 67,100   |
| Commissions.....                                       | 385,652   | 1,596,303   | 1,409,823                         | 186,480                            | 2,147,221                          | 2,079,948         | 20,817   |
| Depletion.....   | 662   | 948   | 945                               | *3                                 | 4,335                              | 1,379             | *194   |
| Depreciation.....                                      | 123,401   | 523,854   | 466,485                           | 57,369                             | 2,361,678                          | 1,254,620         | 151,899  |
| Employee benefit programs.....                         | 13,817  | 145,666   | 129,644                           | 16,021                             | 41,203                             | 37,830            | 1,860  |
| Insurance.....   | 32,003  | 328,969   | 288,118                           | 40,851                             | 404,125                            | 342,892           | 38,015   |
| Legal and professional services.....                   | 129,070   | 174,728   | 155,471                           | 19,257                             | 615,864                            | 557,377           | 42,305   |
| Meals and entertainment deducted.....                  | 59,790  | 308,358   | 255,129                           | 53,229                             | 493,007                            | 478,238           | 14,118   |
| Mortgage interest.....                                 | 24,766  | 95,992  | 88,393                            | *7,599                             | 550,797                            | 476,480           | 177,643  |
| Other interest paid on business indebtedness.....      | 268,670   | 130,407   | 122,798                           | 7,609                              | 431,998                            | 278,595           | 19,696   |
| Office expenses.....                                   | 138,507   | 606,087   | 533,359                           | 72,728                             | 1,109,299                          | 1,081,501         | 20,360   |
| Pension and profit-sharing plans.....                  | 8,388   | 47,783  | 45,594                            | *2,188                             | 45,371                             | 44,696            | *20,407  |
| Rent on machinery and equipment.....                   | 29,365  | 245,832   | 221,133                           | 24,699                             | 469,290                            | 392,437           | 8,776  |
| Rent on other business property.....                   | 161,434   | 838,818   | 789,787                           | 49,031                             | 818,663                            | 639,786           | 20,747   |
| Repairs.....   | 25,566  | 123,390   | 113,603                           | 9,787                              | 459,918                            | 349,831           | 58,348   |
| Supplies.....  | 53,276  | 319,742   | 258,091                           | 61,650                             | 728,208                            | 661,956           | 27,041   |
| Salaries and wages.....                                | 451,086   | 2,210,214   | 2,091,200                         | 119,014                            | 1,093,323                          | 858,470           | 85,211   |
| Taxes paid.....  | 57,511  | 267,179   | 248,855                           | 18,325                             | 538,753                            | 406,583           | 90,006   |
| Travel.....  | 118,556   | 394,032   | 268,203                           | 125,829                            | 443,668                            | 415,133           | 12,444   |
| Utilities.....   | 95,119  | 708,950   | 636,057                           | 72,893                             | 1,160,195                          | 1,043,625         | 76,862   |
| Other business deductions.....                         | 5,734,808   | 2,621,874   | 2,363,279                         | 258,595                            | 4,844,503                          | 4,518,540         | 152,678  |
| Home office business deductions.....                   | 36,142  | 121,651   | 89,340                            | 32,311                             | 313,824                            | 301,969           | 2,933  |
| Depreciation, Form 8829.....                           | 3,343   | 10,923  | 8,268                             | *2,656                             | 34,570                             | 34,214            | *53  |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>2,238,808</b>  | <b>10,084,700</b>                                 | <b>8,938,882</b>                  | <b>1,145,818</b>                   | <b>20,408,100</b>                  | <b>20,284,055</b> | <b>438,879</b>   |
| Net income <sup>1,2</sup> .....                        | 3,402,028   | 10,578,615  | 9,327,116                         | 1,251,499                          | 22,432,020                         | 21,794,633        | 620,832  |
| Deficit <sup>2</sup> .....                             | 1,163,220   | 493,915   | 388,234                           | 105,681                            | 2,023,921                          | 1,510,578         | 181,954  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Finance and insurance--continued                          |   |                                   |                                    | Real estate and rental and leasing |                   |  |
|---|---|---|-----------------------------------|------------------------------------|------------------------------------|-------------------|--|
|   | securities--continued                                     | Insurance agents, brokers, and related activities |                                   |                                    | Total                              | Real estate       |  |
|   | Other financial investment activities (investment advice) | Total   | Insurance agencies and brokerages | Other insurance related activities |                                    | Total             | Lessors of real estate (including miniwarehouses and self storage) |
| (85)  | (86)  | (87)  | (88)                              | (89)                               | (90)                               | (91)              |  |
| <b>BUSINESSES WITH NET INCOME</b>                     |   |   |                                   |                                    |                                    |                   |  |
| Number of returns <sup>1</sup> .....                  | 53,583  | 299,638   | 236,928                           | 62,710                             | 710,561                            | 671,666           | 17,440   |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>12,868,912</b>   | <b>23,097,274</b>                                 | <b>20,533,295</b>                 | <b>2,563,979</b>                   | <b>44,009,276</b>                  | <b>41,175,371</b> | <b>1,330,514</b>   |
| Income from sales and operations <sup>1</sup> .....   | 12,487,851  | 22,446,390  | 19,906,783                        | 2,539,607                          | 43,122,212                         | 40,371,759        | 1,311,949  |
| Other business income.....                            | 381,061   | 650,884   | 626,512                           | 24,372                             | 887,064                            | 803,611           | 18,564   |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>9,466,865</b>  | <b>12,519,940</b>                                 | <b>11,207,461</b>                 | <b>1,312,480</b>                   | <b>21,577,688</b>                  | <b>19,380,447</b> | <b>709,681</b>   |
| Cost of sales and operations.....                     | 5,552,398   | 680,039   | 613,270                           | 66,769                             | 2,728,220                          | 2,127,125         | 60,196   |
| Inventory, beginning of year.....                     | 28,400  | 18,437  | *17,698                           | *739                               | 468,518                            | 322,612           | *4,346   |
| Cost of labor.....                                    | *19,524   | 34,145  | *20,516                           | *13,629                            | 164,305                            | 143,584           | --   |
| Purchases.....  | 3,013,714   | 225,867   | 225,730                           | *137                               | 1,541,285                          | 1,080,507         | *19,140  |
| Materials and supplies.....                           | *80,061   | *103,487  | *103,487                          | --                                 | 350,099                            | 313,467           | *753   |
| Other costs.....                                      | 2,437,834   | 330,540   | 278,070                           | 52,470                             | 764,717                            | 698,098           | 46,067   |
| Inventory, end of year.....                           | 27,135  | *32,438   | *32,231                           | *207                               | 560,704                            | 431,143           | *10,110  |
| Advertising expenses.....                             | 82,864  | 491,376   | 451,914                           | 39,462                             | 1,536,613                          | 1,512,266         | 12,768   |
| Bad debts from sales or services.....                 | *8,972  | 26,666  | 22,364                            | *4,302                             | 33,137                             | 32,159            | *1,356   |
| Car and truck expenses.....                           | 156,355   | 1,317,829   | 1,045,782                         | 272,048                            | 2,858,958                          | 2,755,393         | 45,635   |
| Commissions.....                                      | 160,580   | 1,124,378   | 1,056,947                         | 67,431                             | 1,779,155                          | 1,755,192         | 14,269   |
| Depletion.....  | 477   | 276   | 273                               | *3                                 | 1,456                              | 1,057             | *8   |
| Depreciation.....                                     | 97,809  | 456,722   | 408,731                           | 47,990                             | 1,465,782                          | 940,927           | 80,496   |
| Employee benefit programs.....                        | 11,275  | 143,400   | 127,852                           | 15,547                             | 34,100                             | 32,232            | *1,123   |
| Insurance.....  | 23,982  | 305,217   | 265,467                           | 39,750                             | 297,557                            | 266,245           | 22,822   |
| Legal and professional services.....                  | 60,015  | 156,482   | 139,263                           | 17,218                             | 441,045                            | 410,476           | 27,616   |
| Meals and entertainment deducted.....                 | 45,322  | 275,156   | 231,224                           | 43,932                             | 426,459                            | 414,800           | 11,911   |
| Mortgage interest.....                                | 16,092  | 53,631  | 48,211                            | *5,421                             | 257,551                            | 223,388           | 65,772   |
| Other interest paid on business indebtedness.....     | 83,494  | 120,165   | 113,412                           | 6,753                              | 197,316                            | 142,763           | 6,646  |
| Office expenses.....                                  | 96,735  | 556,610   | 488,600                           | 68,009                             | 948,421                            | 931,466           | 15,819   |
| Pension and profit-sharing plans.....                 | 7,699   | 46,568  | 44,393                            | *2,175                             | 44,677                             | 44,010            | *20,407  |
| Rent on machinery and equipment.....                  | 19,301  | 221,174   | 204,344                           | 16,830                             | 384,620                            | 332,721           | 5,375  |
| Rent on other business property.....                  | 116,988   | 753,202   | 723,423                           | 29,780                             | 621,352                            | 523,443           | 13,146   |
| Repairs.....  | 21,550  | 106,760   | 97,985                            | 8,774                              | 279,264                            | 213,076           | 24,227   |
| Supplies.....   | 42,782  | 292,501   | 236,027                           | 56,474                             | 610,499                            | 557,541           | 17,221   |
| Salaries and wages.....                               | 325,555   | 2,128,677   | 2,016,658                         | 112,019                            | 825,937                            | 678,088           | 67,355   |
| Taxes paid.....                                       | 43,514  | 251,746   | 235,997                           | 15,749                             | 350,530                            | 270,216           | 53,387   |
| Travel.....   | 78,791  | 331,871   | 229,885                           | 101,986                            | 350,017                            | 330,517           | 7,400  |
| Utilities.....  | 71,526  | 640,364   | 579,550                           | 60,814                             | 896,890                            | 834,211           | 55,421   |
| Other business deductions.....                        | 2,306,545   | 1,911,834   | 1,733,962                         | 177,872                            | 3,904,643                          | 3,752,878         | 78,017   |
| Home office business deductions.....                  | 28,898  | 110,428   | 79,815                            | 30,613                             | 257,301                            | 252,611           | *454   |
| Depreciation, Form 8829.....                          | 1,881   | 10,029  | 7,373                             | *2,656                             | 26,194                             | 26,031            | *17  |
| <b>Net income</b> <sup>12</sup> .....                 | <b>3,402,028</b>  | <b>10,578,615</b>                                 | <b>9,327,116</b>                  | <b>1,251,499</b>                   | <b>22,432,020</b>                  | <b>21,794,633</b> | <b>620,832</b>   |
| <b>Returns with Schedule C-EZ:</b>                    |   |   |                                   |                                    |                                    |                   |  |
| Number of returns.....                                | 9,944   | 27,488  | 20,495                            | 6,993                              | 63,131                             | 56,778            | *2,369   |
| Business receipts.....                                | 99,932  | 217,727   | 158,085                           | 59,642                             | 568,604                            | 526,560           | *28,572  |
| Business deductions.....                              | 7,349   | 17,104  | 12,111                            | 4,993                              | 46,243                             | 45,703            | *835   |
| <b>Net income</b> .....                               | <b>92,583</b>   | <b>200,623</b>                                    | <b>145,974</b>                    | <b>54,649</b>                      | <b>522,361</b>                     | <b>480,857</b>    | <b>*27,737</b>   |

Footnotes at end of table.



# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Real estate and rental and leasing--continued                            |   |                             |   |  |                                |                            |  |  |
|---|--|---|-----------------------------|---|--|--------------------------------|----------------------------|--|--|
|   | Real estate--continued   |   | Rental and leasing services |   |  |                                |                            |  |  |
|   | Offices of real estate agents, brokers, property managers and appraisers | Other activities related to real estate | Total                       | Automotive equipment rental and leasing | Consumer electronics and appliances rental | Formal wear and costume rental | Video tape and disc rental | General rental centers and other consumer goods rental | Commercial and industrial machinery and equipment rental and leasing |
| (92)  | (93)   | (94)                                    | (95)                        | (96)                                    | (97)                                       | (98)                           | (99)                       | (100)  |  |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>       |  |   |                             |   |  |                                |                            |  |  |
| Number of returns <sup>1</sup> .....                | 762,099  | 101,877                                 | 72,193                      | 18,365                                  | *1,474                                     | *384                           | 11,541                     | 13,090   | 27,339   |
| Business receipts, total <sup>1</sup> .....         | 37,897,531   | 5,116,886                               | 4,231,867                   | 987,515                                 | *85,853                                    | *15,440                        | 728,455                    | 816,004  | 1,598,600  |
| Income from sales and operations <sup>1</sup> ..... | 37,081,920   | 5,050,710                               | 4,094,780                   | 953,403                                 | *85,853                                    | *15,440                        | 719,458                    | 807,212  | 1,513,415  |
| Other business income.....                          | 815,611  | 66,176                                  | 137,087                     | 34,113                                  | --   | --                             | *8,998                     | 8,792  | 85,185   |
| Business deductions, total <sup>1,9</sup> .....     | 19,381,339   | 3,783,951                               | 4,120,527                   | 1,021,914                               | *69,830                                    | *19,240                        | 742,553                    | 734,051  | 1,532,940  |
| Cost of sales and operations.....                   | 1,625,778  | 1,324,294                               | 1,048,962                   | 358,493                                 | *17,120                                    | *10,696                        | 269,806                    | 196,066  | 196,781  |
| Inventory, beginning of year.....                   | 307,160  | 415,759                                 | 204,357                     | *24,602                                 | --   | *5,756                         | 137,303                    | *20,413  | 16,283   |
| Cost of labor.....                                  | 93,581   | 62,170                                  | *34,388                     | *2,688                                  | --   | --                             | --                         | *18,033  | *13,667  |
| Purchases.....                                      | 825,085  | 698,459                                 | 732,725                     | *280,673                                | *14,335                                    | *7,777                         | 239,455                    | 95,806   | 94,679   |
| Materials and supplies.....                         | 235,542  | 110,937                                 | 55,270                      | *3,036                                  | *577                                       | *495                           | *1,679                     | *25,338  | *24,146  |
| Other costs.....                                    | 513,948  | 437,353                                 | 204,632                     | *63,405                                 | *2,208                                     | --                             | *25                        | *65,206  | 73,787   |
| Inventory, end of year.....                         | 349,538  | 400,384                                 | 182,410                     | *15,911                                 | --   | *3,332                         | 108,656                    | *28,730  | 25,781   |
| Advertising expenses.....                           | 1,484,444  | 175,629                                 | 39,454                      | 6,157                                   | *1,984                                     | *147                           | 5,064                      | 12,744   | 13,358   |
| Bad debts from sales or services.....               | 32,077   | 17,326                                  | 24,057                      | *452                                    | --   | --                             | *97                        | *88  | 23,421   |
| Car and truck expenses.....                         | 2,937,821  | 343,528                                 | 154,158                     | 70,272                                  | *4,689                                     | *971                           | 12,448                     | 29,683   | 36,095   |
| Commissions.....                                    | 1,886,002  | 173,128                                 | 67,274                      | *23,681                                 | *3,228                                     | --                             | *49                        | *29,655  | 10,661   |
| Depreciation.....                                   | 1,047  | 138                                     | *2,956                      | *130                                    | --   | --                             | --                         | --   | *2,826   |
| Depreciation.....                                   | 959,355  | 143,366                                 | 1,107,058                   | 223,929                                 | *11,488                                    | *2,642                         | 115,261                    | 111,270  | 642,468  |
| Employee benefit programs.....                      | 31,161   | 4,809                                   | 3,372                       | *456                                    | --   | --                             | *288                       | *742   | 1,885  |
| Insurance.....                                      | 264,084  | 40,794                                  | 61,233                      | 19,047                                  | *307                                       | *132                           | 3,748                      | 15,111   | 22,889   |
| Legal and professional services.....                | 428,604  | 86,468                                  | 58,486                      | 25,609                                  | *792                                       | --                             | 8,564                      | 11,046   | 12,475   |
| Meals and entertainment deducted.....               | 417,301  | 46,819                                  | 14,769                      | 7,017                                   | *436                                       | --                             | *495                       | 5,352  | 1,470  |
| Mortgage interest.....                              | 255,087  | 43,749                                  | 74,317                      | 20,329                                  | *4,122                                     | --                             | *3,225                     | *4,406   | 42,235   |
| Other interest paid on business indebtedness.....   | 180,616  | 78,283                                  | 153,403                     | 27,386                                  | *2,091                                     | --                             | *3,969                     | 22,994   | 96,962   |
| Office expenses.....                                | 973,527  | 87,614                                  | 27,798                      | 4,915                                   | *924                                       | *137                           | 3,619                      | 8,037  | 10,166   |
| Pension and profit-sharing plans.....               | 20,670   | *3,619                                  | 674                         | *32                                     | --   | --                             | --                         | *189   | *454   |
| Rent on machinery and equipment.....                | 349,210  | 34,451                                  | 76,853                      | *27,172                                 | *652                                       | --                             | *2,665                     | 9,771  | 36,592   |
| Rent on other business property.....                | 531,802  | 87,237                                  | 178,877                     | 17,557                                  | *30  | *1,197                         | 86,030                     | 45,768   | 28,296   |
| Repairs.....  | 239,938  | 51,545                                  | 110,087                     | 15,244                                  | *810                                       | *103                           | 4,624                      | 29,558   | 59,749   |
| Supplies.....                                       | 524,012  | 110,903                                 | 66,252                      | 3,497                                   | *615                                       | *16                            | 32,294                     | 11,857   | 17,973   |
| Salaries and wages.....                             | 609,049  | 164,209                                 | 234,853                     | 30,418                                  | *581                                       | *1,554                         | 69,060                     | 75,161   | 58,079   |
| Taxes paid.....                                     | 267,511  | 49,066                                  | 132,170                     | 19,052                                  | *1,148                                     | *138                           | 53,842                     | 26,292   | 31,698   |
| Travel.....   | 351,547  | 51,142                                  | 28,535                      | 12,689                                  | *2,571                                     | --                             | *3,069                     | 3,118  | 7,087  |
| Utilities.....                                      | 856,634  | 110,129                                 | 116,570                     | 20,326                                  | *4,106                                     | *310                           | 36,555                     | 30,945   | 24,329   |
| Other business deductions.....                      | 3,839,126  | 526,737                                 | 325,963                     | 87,821                                  | *12,136                                    | *92                            | 21,699                     | 50,775   | 153,441  |
| Home office business deductions.....                | 280,685  | 18,351                                  | 11,855                      | *234                                    | --   | *1,106                         | *6,082                     | *3,422   | *1,011   |
| Depreciation, Form 8829.....                        | 33,350   | 811                                     | *355                        | *104                                    | --   | --                             | --                         | *108   | *143   |
| Net income less deficit <sup>1,2</sup> .....        | 18,515,396   | 1,329,781                               | 124,045                     | 34,761                                  | *16,023                                    | *-3,702                        | 14,098                     | 83,066   | 77,516   |
| Net income <sup>1,2</sup> .....                     | 19,471,652   | 1,702,148                               | 637,388                     | 100,201                                 | *17,351                                    | *11                            | 51,761                     | 116,931  | 351,133  |
| Deficit <sup>2</sup> .....                          | 956,256  | 372,368                                 | 513,343                     | 134,962                                 | *1,328                                     | *3,713                         | *65,858                    | 33,865   | 273,617  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Real estate and rental and leasing--continued                            |   |                             |   |  |                                |                            |  |  |
|---|--|---|-----------------------------|---|--|--------------------------------|----------------------------|--|--|
|   | Real estate--continued   |   | Rental and leasing services |   |  |                                |                            |  |  |
|   | Offices of real estate agents, brokers, property managers and appraisers | Other activities related to real estate | Total                       | Automotive equipment rental and leasing | Consumer electronics and appliances rental | Formal wear and costume rental | Video tape and disc rental | General rental centers and other consumer goods rental | Commercial and industrial machinery and equipment rental and leasing |
| (92)  | (93)   | (94)                                    | (95)                        | (96)                                    | (97)                                       | (98)                           | (99)                       | (100)  |  |
| <b>BUSINESSES WITH NET INCOME</b>                     |  |   |                             |   |  |                                |                            |  |  |
| Number of returns <sup>1</sup> .....                  | 579,705  | 74,521                                  | 38,895                      | 11,733                                  | *1,466                                     | *40                            | 4,013                      | 8,926  | 12,717   |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>35,490,047</b>  | <b>4,354,809</b>                        | <b>2,833,906</b>            | <b>606,489</b>                          | <b>*79,014</b>                             | <b>*10,522</b>                 | <b>484,783</b>             | <b>500,899</b>   | <b>1,152,199</b>   |
| Income from sales and operations <sup>1</sup> .....   | 34,761,235   | 4,298,575                               | 2,750,453                   | 605,392                                 | *79,014                                    | *10,522                        | 475,790                    | 496,337  | 1,083,398  |
| Other business income.....                            | 728,812  | 56,235                                  | 83,453                      | *1,097                                  | --   | --                             | *8,993                     | *4,561   | 68,801   |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>16,017,426</b>  | <b>2,653,340</b>                        | <b>2,197,241</b>            | <b>506,288</b>                          | <b>*61,663</b>                             | <b>*10,511</b>                 | <b>433,022</b>             | <b>384,625</b>   | <b>801,131</b>   |
| Cost of sales and operations.....                     | 1,127,516  | 939,413                                 | 601,096                     | *196,409                                | *15,347                                    | *6,929                         | 145,082                    | 114,107  | 123,222  |
| Inventory, beginning of year.....                     | 162,063  | 156,202                                 | 145,906                     | *16,359                                 | --   | *3,000                         | *111,109                   | *9,802   | *5,637   |
| Cost of labor.....                                    | 91,289   | *52,295                                 | *20,721                     | *2,688                                  | --   | --                             | --                         | *18,033  | --   |
| Purchases.....  | 593,616  | 467,751                                 | 460,778                     | *184,189                                | *14,335                                    | *6,903                         | 117,825                    | *46,368  | 91,158   |
| Materials and supplies.....                           | 217,800  | 94,915                                  | 36,632                      | *3,036                                  | *577                                       | *15                            | *692                       | *24,869  | *7,444   |
| Other costs.....                                      | 308,622  | 343,409                                 | 66,620                      | *5,967                                  | *435                                       | --                             | *25                        | *26,239  | *33,954  |
| Inventory, end of year.....                           | 245,873  | 175,159                                 | 129,561                     | *15,829                                 | --   | *2,988                         | 84,569                     | *11,204  | *14,971  |
| Advertising expenses.....                             | 1,353,132  | 146,365                                 | 24,348                      | *1,862                                  | *1,984                                     | *80                            | 3,876                      | 5,485  | 11,060   |
| Bad debts from sales or services.....                 | 27,738   | *3,065                                  | 979                         | *450                                    | --   | --                             | *49                        | *3   | *476   |
| Car and truck expenses.....                           | 2,445,419  | 264,338                                 | 103,565                     | 50,228                                  | *4,627                                     | --                             | *5,746                     | 23,433   | 19,531   |
| Commissions.....                                      | 1,620,598  | 120,325                                 | 23,963                      | *12,983                                 | --   | --                             | *49                        | *459   | 10,471   |
| Depletion.....  | 1,044  | *5                                      | *398                        | *130                                    | --   | --                             | --                         | --   | *269   |
| Depreciation.....                                     | 784,191  | 76,239                                  | 524,855                     | 100,458                                 | *11,010                                    | *5                             | 78,571                     | 61,419   | 273,392  |
| Employee benefit programs.....                        | 28,350   | 2,759                                   | 1,868                       | *445                                    | --   | --                             | *288                       | *574   | *560   |
| Insurance.....  | 220,583  | 22,840                                  | 31,312                      | 6,414                                   | *307                                       | *132                           | 2,302                      | 8,328  | 13,830   |
| Legal and professional services.....                  | 340,352  | 42,508                                  | 30,569                      | 12,118                                  | *792                                       | --                             | 3,684                      | 6,603  | 7,372  |
| Meals and entertainment deducted.....                 | 364,967  | 37,922                                  | 11,659                      | *5,313                                  | *436                                       | --                             | *315                       | 4,457  | 1,140  |
| Mortgage interest.....                                | 146,509  | 11,108                                  | 34,163                      | *4,586                                  | *4,122                                     | --                             | *3,225                     | *490   | 21,740   |
| Other interest paid on business indebtedness.....     | 103,225  | 32,892                                  | 54,553                      | 7,859                                   | *785                                       | --                             | *2,822                     | 5,597  | 37,490   |
| Office expenses.....                                  | 855,386  | 60,261                                  | 16,955                      | *2,335                                  | *924                                       | *50                            | 1,997                      | 4,468  | 7,181  |
| Pension and profit-sharing plans.....                 | 20,066   | *3,536                                  | *667                        | *30                                     | --   | --                             | --                         | *184   | *453   |
| Rent on machinery and equipment.....                  | 299,870  | 27,476                                  | 51,899                      | *16,917                                 | *652                                       | --                             | *1,813                     | 5,026  | 27,491   |
| Rent on other business property.....                  | 441,389  | 68,907                                  | 97,909                      | *4,765                                  | --   | *1,197                         | 53,779                     | 22,705   | 15,464   |
| Repairs.....  | 174,756  | 14,092                                  | 66,189                      | 8,071                                   | *810                                       | *8                             | 3,835                      | 22,933   | 30,532   |
| Supplies.....   | 448,716  | 91,604                                  | 52,957                      | 1,875                                   | *615                                       | *16                            | 27,102                     | 6,744  | 16,605   |
| Salaries and wages.....                               | 494,847  | 115,887                                 | 147,849                     | *27,464                                 | --   | *1,554                         | 34,877                     | 36,901   | 47,053   |
| Taxes paid.....                                       | 197,522  | 19,307                                  | 80,313                      | 10,017                                  | *1,075                                     | *138                           | 27,742                     | 16,566   | 24,776   |
| Travel.....   | 293,544  | 29,574                                  | 19,500                      | *10,182                                 | *2,477                                     | --                             | *1,319                     | 2,633  | 2,890  |
| Utilities.....  | 702,725  | 76,065                                  | 62,679                      | 11,759                                  | *4,055                                     | *310                           | 20,966                     | 13,750   | 11,840   |
| Other business deductions.....                        | 3,256,057  | 418,804                                 | 151,765                     | 13,617                                  | *11,646                                    | *92                            | 12,584                     | 19,082   | 94,744   |
| Home office business deductions.....                  | 234,727  | 17,430                                  | *4,690                      | --                                      | --   | --                             | *999                       | *2,679   | *1,011   |
| Depreciation, Form 8829.....                          | 25,206   | 808                                     | *163                        | --                                      | --   | --                             | --                         | *20  | *143   |
| <b>Net income</b> <sup>12</sup> .....                 | <b>19,471,652</b>  | <b>1,702,148</b>                        | <b>637,388</b>              | <b>100,201</b>                          | <b>*17,351</b>                             | <b>*11</b>                     | <b>51,761</b>              | <b>116,931</b>   | <b>351,133</b>   |
| <b>Returns with Schedule C-EZ:</b>                    |  |   |                             |   |  |                                |                            |  |  |
| Number of returns.....                                | 44,716   | 9,693                                   | 6,354                       | *4,928                                  | *3   | --                             | --                         | --   | 1,423  |
| Business receipts.....                                | 333,310  | 164,678                                 | 42,044                      | *29,868                                 | *96  | --                             | --                         | --   | 12,079   |
| Business deductions.....                              | 34,249   | 10,618                                  | 540                         | *2                                      | --   | --                             | --                         | --   | 538  |
| <b>Net income</b> .....                               | <b>299,061</b>   | <b>154,060</b>                          | <b>41,504</b>               | <b>*29,866</b>                          | <b>*96</b>                                 | <b>--</b>                      | <b>--</b>                  | <b>--</b>  | <b>11,541</b>  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Professional, scientific, and technical services |                   |  |                           |  |                        |                      |
|--|--|-------------------|--|---------------------------|--|------------------------|----------------------|
|  | Total  | Legal services    | Office of certified public accountants | Other accounting services | Architectural, engineering, and related services |                        |                      |
|  |  |                   |  |                           | Total  | Architectural services | Engineering services |
|  | (101)  | (102)             | (103)                                  | (104)                     | (105)  | (106)                  | (107)                |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |  |                   |  |                           |  |                        |                      |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>2,592,275</b>                                 | <b>351,062</b>    | <b>52,040</b>                          | <b>307,328</b>            | <b>238,264</b>                                   | <b>73,388</b>          | <b>97,886</b>        |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>118,772,355</b>                               | <b>32,053,388</b> | <b>3,311,265</b>                       | <b>6,849,330</b>          | <b>12,202,703</b>                                | <b>5,819,048</b>       | <b>4,603,696</b>     |
| Income from sales and operations <sup>1</sup> .....    | 116,593,439                                      | 31,613,357        | 3,269,645                              | 6,781,806                 | 11,964,785                                       | 5,685,941              | 4,592,281            |
| Other business income.....                             | 2,178,916  | 440,031           | 41,620                                 | 67,525                    | 237,918  | 133,106                | 11,414               |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>70,008,085</b>                                | <b>17,770,326</b> | <b>1,973,861</b>                       | <b>3,836,274</b>          | <b>8,004,952</b>                                 | <b>4,165,043</b>       | <b>2,854,177</b>     |
| Cost of sales and operations.....                      | 14,812,488                                       | 1,678,213         | 83,295                                 | 143,041                   | 2,125,038  | 1,224,969              | 774,494              |
| Inventory, beginning of year.....                      | 825,676  | 67,508            | *185                                   | *15,715                   | 71,305   | *34,347                | *32,537              |
| Cost of labor.....                                     | 1,337,299  | 55,347            | *3,397                                 | *56,892                   | 573,050  | 328,819                | 201,935              |
| Purchases.....   | 6,196,987  | 115,531           | *53,222                                | *16,604                   | 581,120  | 252,226                | 315,059              |
| Materials and supplies.....                            | 1,658,405  | 8,107             | *4,162                                 | 30,904                    | 515,474  | 326,312                | 140,648              |
| Other costs.....                                       | 5,664,249  | 1,513,974         | 56,656                                 | *41,132                   | 441,359  | 315,664                | 104,350              |
| Inventory, end of year.....                            | 870,127  | 82,254            | *34,327                                | *18,205                   | 57,271   | *32,400                | *20,035              |
| Advertising expenses.....                              | 1,387,122  | 594,184           | 18,496                                 | 84,784                    | 89,483   | 51,895                 | 31,339               |
| Bad debts from sales or services.....                  | 163,451  | 18,962            | *1,063                                 | 8,014                     | 13,091   | 9,631                  | *3,121               |
| Car and truck expenses.....                            | 4,810,020  | 820,551           | 108,689                                | 350,741                   | 625,433  | 246,274                | 190,662              |
| Commissions.....                                       | 1,333,663  | 257,156           | 24,704                                 | 103,542                   | 115,218  | 42,456                 | 68,933               |
| Depletion.....   | 12,590   | 3,754             | *68                                    | *1,106                    | *1,467   | --                     | *1,465               |
| Depreciation.....                                      | 3,182,097  | 456,246           | 120,174                                | 279,663                   | 453,921  | 232,796                | 175,750              |
| Employee benefit programs.....                         | 372,101  | 145,913           | 36,330                                 | 36,736                    | 49,110   | 20,626                 | 18,691               |
| Insurance.....   | 1,170,822  | 461,924           | 52,972                                 | 82,316                    | 196,254  | 113,218                | 60,537               |
| Legal and professional services.....                   | 1,829,574  | 604,279           | 17,345                                 | 76,437                    | 185,260  | 88,913                 | 81,554               |
| Meals and entertainment deducted.....                  | 915,630  | 213,220           | 20,052                                 | 46,776                    | 66,941   | 21,503                 | 31,963               |
| Mortgage interest.....                                 | 339,830  | 113,175           | 8,257                                  | 31,297                    | 23,644   | 14,607                 | 4,529                |
| Other interest paid on business indebtedness.....      | 598,628  | 123,648           | 43,955                                 | 55,786                    | 36,138   | 16,763                 | 16,645               |
| Office expenses.....                                   | 2,494,513  | 908,108           | 102,762                                | 189,309                   | 242,070  | 99,202                 | 101,745              |
| Pension and profit-sharing plans.....                  | 223,325  | 93,030            | 11,580                                 | 13,068                    | 36,267   | 17,444                 | 17,856               |
| Rent on machinery and equipment.....                   | 879,263  | 207,368           | 27,674                                 | 52,359                    | 124,410  | 64,031                 | 41,943               |
| Rent on other business property.....                   | 2,962,077  | 1,342,190         | 155,576                                | 214,687                   | 198,800  | 118,779                | 58,317               |
| Repairs.....   | 661,829  | 143,325           | 23,394                                 | 68,876                    | 84,323   | 48,954                 | 26,722               |
| Supplies.....  | 2,252,643  | 337,897           | 61,114                                 | 146,219                   | 254,122  | 124,927                | 92,500               |
| Salaries and wages.....                                | 8,378,326  | 3,403,796         | 501,963                                | 653,372                   | 1,118,619  | 699,154                | 289,406              |
| Taxes paid.....  | 1,265,978  | 460,165           | 60,007                                 | 85,489                    | 167,383  | 105,885                | 40,878               |
| Travel.....  | 2,497,784  | 280,374           | 28,271                                 | 72,119                    | 183,720  | 66,002                 | 106,960              |
| Utilities.....   | 2,529,301  | 732,159           | 85,308                                 | 207,194                   | 241,267  | 111,638                | 73,508               |
| Other business deductions.....                         | 13,376,090                                       | 4,258,926         | 339,982                                | 698,169                   | 1,215,645  | 571,473                | 467,372              |
| Home office business deductions.....                   | 1,342,430  | 87,183            | 39,426                                 | 99,983                    | 141,419  | 50,158                 | 68,493               |
| Depreciation, Form 8829.....                           | 146,701  | 12,229            | 7,140                                  | 10,032                    | 11,333   | 3,246                  | 6,944                |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>48,830,592</b>                                | <b>14,282,629</b> | <b>1,337,404</b>                       | <b>3,013,057</b>          | <b>4,197,751</b>                                 | <b>1,654,005</b>       | <b>1,749,519</b>     |
| Net income <sup>1,2</sup> .....                        | 52,931,930                                       | 14,676,136        | 1,399,389                              | 3,190,446                 | 4,487,829  | 1,744,798              | 1,921,492            |
| Deficit <sup>2</sup> .....                             | 4,101,337  | 393,506           | 61,985                                 | 177,389                   | 290,077  | 90,794                 | 171,973              |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Professional, scientific, and technical services |                   |  |                           |  |                        |                      |
|---|--|-------------------|--|---------------------------|--|------------------------|----------------------|
|   | Total  | Legal services    | Office of certified public accountants | Other accounting services | Architectural, engineering, and related services |                        |                      |
|   |  |                   |  |                           | Total  | Architectural services | Engineering services |
|   | (101)  | (102)             | (103)                                  | (104)                     | (105)  | (106)                  | (107)                |
| <b>BUSINESSES WITH NET INCOME</b>                     |  |                   |  |                           |  |                        |                      |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>1,954,559</b>                                 | <b>288,401</b>    | <b>42,537</b>                          | <b>253,354</b>            | <b>196,126</b>                                   | <b>64,448</b>          | <b>72,653</b>        |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>110,438,348</b>                               | <b>30,942,565</b> | <b>3,109,312</b>                       | <b>6,524,663</b>          | <b>11,540,135</b>                                | <b>5,430,073</b>       | <b>4,401,971</b>     |
| Income from sales and operations <sup>1</sup> .....   | 108,452,263                                      | 30,511,920        | 3,068,628                              | 6,458,583                 | 11,306,180                                       | 5,297,652              | 4,393,834            |
| Other business income.....                            | 1,986,084  | 430,645           | 40,684                                 | 66,080                    | 233,954  | 132,421                | 8,137                |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>57,511,887</b>                                | <b>16,266,347</b> | <b>1,709,924</b>                       | <b>3,334,217</b>          | <b>7,052,306</b>                                 | <b>3,685,275</b>       | <b>2,480,479</b>     |
| Cost of sales and operations.....                     | 12,192,808                                       | 1,532,974         | 47,236                                 | 126,965                   | 1,836,701  | 1,011,001              | 700,496              |
| Inventory, beginning of year.....                     | 575,773  | 66,790            | *185                                   | *3,201                    | 25,030   | *9,775                 | *10,833              |
| Cost of labor.....                                    | 1,156,761  | 48,644            | *2,626                                 | *56,872                   | 502,653  | 259,106                | 201,252              |
| Purchases.....  | 4,798,101  | 91,996            | *50,044                                | *13,337                   | 529,180  | 218,291                | 297,054              |
| Materials and supplies.....                           | 1,296,281  | 3,313             | *4,162                                 | *15,305                   | 358,685  | 211,395                | 99,828               |
| Other costs.....                                      | 4,901,087  | 1,390,820         | 23,655                                 | *41,132                   | 440,735  | 315,575                | 103,814              |
| Inventory, end of year.....                           | 535,193  | 68,590            | *33,437                                | *2,882                    | 19,582   | *3,142                 | *12,285              |
| Advertising expenses.....                             | 1,115,847  | 549,374           | 16,501                                 | 61,767                    | 83,418   | 50,866                 | 26,314               |
| Bad debts from sales or services.....                 | 62,734   | 6,212             | *1,063                                 | *5,091                    | 13,061   | *9,601                 | *3,121               |
| Car and truck expenses.....                           | 3,679,157  | 705,546           | 86,582                                 | 295,135                   | 522,356  | 221,176                | 150,307              |
| Commissions.....                                      | 1,153,916  | 247,612           | 24,104                                 | 99,343                    | 114,761  | 41,999                 | 68,933               |
| Depletion.....  | 12,330   | 3,614             | *68                                    | *1,072                    | *1,467   | --                     | *1,465               |
| Depreciation.....                                     | 2,430,546  | 425,059           | 102,859                                | 219,285                   | 357,695  | 182,267                | 133,105              |
| Employee benefit programs.....                        | 333,555  | 132,905           | 35,460                                 | 36,593                    | 47,165   | 18,686                 | 18,686               |
| Insurance.....  | 1,022,452  | 421,847           | 51,355                                 | 77,534                    | 188,903  | 109,267                | 58,015               |
| Legal and professional services.....                  | 1,464,224  | 532,269           | 14,583                                 | 66,589                    | 163,721  | 84,614                 | 64,632               |
| Meals and entertainment deducted.....                 | 737,210  | 201,688           | 15,760                                 | 39,857                    | 56,209   | 19,969                 | 27,277               |
| Mortgage interest.....                                | 264,046  | 99,878            | 5,274                                  | 25,067                    | 22,517   | 13,480                 | 4,529                |
| Other interest paid on business indebtedness.....     | 428,076  | 108,940           | 22,553                                 | 48,971                    | 24,584   | 14,494                 | 7,360                |
| Office expenses.....                                  | 2,119,664  | 855,264           | 90,434                                 | 160,011                   | 226,733  | 94,991                 | 96,289               |
| Pension and profit-sharing plans.....                 | 215,893  | 91,049            | 11,580                                 | 12,961                    | 36,110   | 17,287                 | 17,856               |
| Rent on machinery and equipment.....                  | 686,381  | 185,956           | 25,215                                 | 38,960                    | 106,652  | 57,142                 | 31,451               |
| Rent on other business property.....                  | 2,468,114  | 1,220,383         | 133,332                                | 165,326                   | 180,084  | 117,107                | 41,326               |
| Repairs.....  | 518,379  | 127,793           | 20,185                                 | 62,408                    | 77,597   | 47,102                 | 22,062               |
| Supplies.....   | 1,727,434  | 302,218           | 53,210                                 | 113,388                   | 217,650  | 102,374                | 79,383               |
| Salaries and wages.....                               | 7,558,691  | 3,215,508         | 469,179                                | 601,314                   | 1,036,386  | 628,272                | 278,856              |
| Taxes paid.....                                       | 1,129,363  | 425,431           | 56,438                                 | 79,395                    | 156,630  | 98,124                 | 38,194               |
| Travel.....   | 1,880,907  | 235,396           | 22,815                                 | 56,921                    | 157,852  | 59,256                 | 87,858               |
| Utilities.....  | 2,082,133  | 667,399           | 75,397                                 | 181,393                   | 214,512  | 99,901                 | 59,246               |
| Other business deductions.....                        | 10,891,243                                       | 3,882,850         | 290,063                                | 631,743                   | 1,072,347  | 546,544                | 390,594              |
| Home office business deductions.....                  | 1,127,890  | 64,606            | 37,276                                 | 91,940                    | 121,285  | 36,009                 | 64,330               |
| Depreciation, Form 8829.....                          | 123,527  | 7,915             | 7,139                                  | 9,648                     | 11,241   | 3,154                  | 6,944                |
| <b>Net income</b> <sup>12</sup> .....                 | <b>52,931,930</b>                                | <b>14,676,136</b> | <b>1,399,389</b>                       | <b>3,190,446</b>          | <b>4,487,829</b>                                 | <b>1,744,798</b>       | <b>1,921,492</b>     |
| <b>Returns with Schedule C-EZ:</b>                    |  |                   |  |                           |  |                        |                      |
| Number of returns.....                                | 370,261  | 44,259            | *3,616                                 | 64,061                    | 26,292   | 9,130                  | 12,315               |
| Business receipts.....                                | 2,555,356  | 506,346           | *83,977                                | 274,736                   | 200,119  | 27,040                 | 143,278              |
| Business deductions.....                              | 216,511  | 24,581            | *1,401                                 | 35,189                    | 15,911   | 3,746                  | 8,793                |
| <b>Net income</b> .....                               | <b>2,338,845</b>                                 | <b>481,765</b>    | <b>*82,576</b>                         | <b>239,547</b>            | <b>184,208</b>                                   | <b>23,294</b>          | <b>134,485</b>       |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Professional, scientific, and technical services--continued |   |                      |                             |                                  |   |   |
|---|---|---|----------------------|-----------------------------|----------------------------------|---|---|
|   | Architectural, engineering, related services--continued     |   |                      | Specialized design services | Computer systems design services | Other professional, scientific services |   |
|   | Drafting, building inspections, and geophysical surveying   | Surveying and mapping (except geophysical) services | Testing laboratories |                             |                                  | Total                                   | Management, scientific, and technical consulting services |
|   | (108)   | (109)   | (110)                | (111)                       | (112)                            | (113)                                   | (114)   |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>         |   |   |                      |                             |                                  |   |   |
| Number of returns <sup>1</sup> .....                  | 45,356  | 18,897  | *2,736               | 163,982                     | 231,148                          | 1,248,451                               | 630,797   |
| <b>Business receipts, total <sup>1</sup>.....</b>     | <b>971,530</b>  | <b>755,389</b>                                      | <b>*53,040</b>       | <b>6,038,824</b>            | <b>6,931,310</b>                 | <b>51,385,535</b>                       | <b>26,813,698</b>   |
| Income from sales and operations <sup>1</sup> .....   | 878,221   | 755,302   | *53,040              | 5,933,659                   | 6,877,906                        | 50,152,280                              | 25,892,272  |
| Other business income.....                            | *93,309   | *88   | --                   | 105,165                     | 53,404                           | 1,233,254                               | 921,425   |
| <b>Business deductions, total <sup>1,2</sup>.....</b> | <b>443,347</b>  | <b>493,646</b>                                      | <b>*48,740</b>       | <b>4,638,019</b>            | <b>3,988,180</b>                 | <b>29,796,474</b>                       | <b>12,942,278</b>   |
| Cost of sales and operations.....                     | *56,514   | *64,034   | *5,026               | 2,455,432                   | 1,108,360                        | 7,219,110                               | 2,052,763   |
| Inventory, beginning of year.....                     | *1,120  | *3,301  | --                   | 149,930                     | 70,500                           | 450,533                                 | 99,853  |
| Cost of labor.....                                    | *950  | *41,345   | --                   | 50,779                      | 70,634                           | 527,200                                 | 146,293   |
| Purchases.....  | *5,004  | *8,830  | --                   | 1,713,162                   | 693,810                          | 3,023,537                               | 927,500   |
| Materials and supplies.....                           | *32,512   | *10,976   | *5,026               | 192,102                     | 123,260                          | 784,396                                 | 64,165  |
| Other costs.....                                      | *18,463   | *2,883  | --                   | 474,325                     | 251,067                          | 2,885,736                               | 958,242   |
| Inventory, end of year.....                           | *1,535  | *3,301  | --                   | 124,866                     | 100,911                          | 452,293                                 | 143,290   |
| Advertising expenses.....                             | *1,473  | 4,610   | *166                 | 62,322                      | 83,401                           | 454,452                                 | 186,061   |
| Bad debts from sales or services.....                 | *49   | *290  | --                   | 814                         | 10,826                           | 110,681                                 | 74,333  |
| Car and truck expenses.....                           | 78,350  | 106,053   | *4,093               | 273,307                     | 326,448                          | 2,304,850                               | 1,070,863   |
| Commissions.....                                      | *3,631  | *198  | --                   | 60,575                      | 50,092                           | 722,378                                 | 315,135   |
| Depreciation.....                                     | *2  | --  | --                   | *166                        | *279                             | 5,749                                   | 4,113   |
| Depreciation.....                                     | 16,091  | 27,229  | *2,054               | 216,583                     | 187,019                          | 1,468,490                               | 675,349   |
| Employee benefit programs.....                        | *5,150  | *4,643  | --                   | *2,497                      | 11,084                           | 90,431                                  | 38,776  |
| Insurance.....  | 9,473   | 12,833  | *192                 | 33,213                      | 22,731                           | 321,412                                 | 123,806   |
| Legal and professional services.....                  | 6,967   | 7,456   | *370                 | 48,837                      | 113,592                          | 783,823                                 | 561,530   |
| Meals and entertainment deducted.....                 | 10,804  | *2,633  | *38                  | 36,062                      | 54,554                           | 478,024                                 | 274,642   |
| Mortgage interest.....                                | *2,463  | *1,088  | *957                 | 7,394                       | 1,116                            | 154,947                                 | 67,619  |
| Other interest paid on business indebtedness.....     | *1,956  | *774  | --                   | 31,350                      | 44,457                           | 263,294                                 | 145,048   |
| Office expenses.....                                  | 15,127  | 25,536  | *460                 | 83,774                      | 110,501                          | 857,989                                 | 440,645   |
| Pension and profit-sharing plans.....                 | *967  | --  | --                   | *7,631                      | 5,253                            | 56,496                                  | 26,338  |
| Rent on machinery and equipment.....                  | *13,336   | *5,057  | *44                  | 44,089                      | 57,987                           | 365,376                                 | 161,705   |
| Rent on other business property.....                  | 13,294  | *8,409  | --                   | 102,486                     | 78,994                           | 869,344                                 | 367,313   |
| Repairs.....  | *1,926  | 6,174   | *546                 | 23,301                      | 43,494                           | 275,117                                 | 91,197  |
| Supplies.....   | 15,973  | 19,924  | *798                 | 190,550                     | 192,378                          | 1,070,363                               | 403,655   |
| Salaries and wages.....                               | *60,186   | 67,122  | *2,751               | 151,443                     | 367,732                          | 2,181,401                               | 756,486   |
| Taxes paid.....                                       | 11,129  | 8,862   | *629                 | 54,739                      | 45,235                           | 392,961                                 | 124,675   |
| Travel.....   | 7,135   | *3,554  | *70                  | 78,332                      | 205,154                          | 1,649,814                               | 1,092,978   |
| Utilities.....  | 16,358  | 38,641  | *1,122               | 111,228                     | 173,337                          | 978,809                                 | 460,904   |
| Other business deductions.....                        | 77,178  | 70,204  | *29,419              | 447,668                     | 579,955                          | 5,835,745                               | 2,907,708   |
| Home office business deductions.....                  | 14,441  | *8,320  | *6                   | 105,125                     | 103,077                          | 766,216                                 | 459,894   |
| Depreciation, Form 8829.....                          | *440  | *703  | --                   | 25,091                      | 6,902                            | 73,974                                  | 45,314  |
| <b>Net income less deficit <sup>1,2</sup>.....</b>    | <b>528,184</b>  | <b>261,744</b>                                      | <b>*4,300</b>        | <b>1,402,399</b>            | <b>2,973,301</b>                 | <b>21,624,052</b>                       | <b>13,903,761</b>   |
| Net income <sup>1,2</sup> .....                       | 544,485   | 272,592   | *4,461               | 1,612,494                   | 3,455,002                        | 24,110,635                              | 15,329,154  |
| Deficit <sup>2</sup> .....                            | *16,301   | *10,848   | *161                 | 210,095                     | 481,701                          | 2,486,583                               | 1,425,393   |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Professional, scientific, and technical services--continued |   |                      |                             |                                  |   |   |
|---|---|---|----------------------|-----------------------------|----------------------------------|---|---|
|   | Architectural, engineering, related services--continued     |   |                      | Specialized design services | Computer systems design services | Other professional, scientific services |   |
|   | Drafting, building inspections, and geophysical surveying   | Surveying and mapping (except geophysical) services | Testing laboratories |                             |                                  | Total                                   | Management, scientific, and technical consulting services |
|   | (108)   | (109)   | (110)                | (111)                       | (112)                            | (113)                                   | (114)   |
| <b>BUSINESSES WITH NET INCOME</b>                   |   |   |                      |                             |                                  |   |   |
| Number of returns <sup>1</sup> .....                | 38,700  | 17,934  | *2,391               | 120,040                     | 153,115                          | 900,986                                 | 452,030   |
| Business receipts, total <sup>1</sup> .....         | 939,459   | 740,305   | *28,327              | 5,473,829                   | 6,153,157                        | 46,694,687                              | 24,360,020  |
| Income from sales and operations <sup>1</sup> ..... | 846,150   | 740,217   | *28,327              | 5,390,105                   | 6,128,812                        | 45,588,034                              | 23,544,442  |
| Other business income.....                          | *93,309   | *88   | --                   | 83,724                      | 24,345                           | 1,106,653                               | 815,578   |
| Business deductions, total <sup>12</sup> .....      | 394,974   | 467,713   | *23,866              | 3,861,335                   | 2,698,155                        | 22,589,603                              | 9,035,997   |
| Cost of sales and operations.....                   | *56,144   | *64,034   | *5,026               | 2,082,175                   | 841,012                          | 5,725,746                               | 1,349,077   |
| Inventory, beginning of year.....                   | *1,120  | *3,301  | --                   | 110,882                     | 33,310                           | 336,375                                 | 63,097  |
| Cost of labor.....                                  | *950  | *41,345   | --                   | 41,999                      | *33,232                          | 470,734                                 | 129,978   |
| Purchases.....                                      | *5,004  | *8,830  | --                   | 1,388,191                   | 478,917                          | 2,246,434                               | 583,682   |
| Materials and supplies.....                         | *31,460   | *10,976   | *5,026               | 180,930                     | 102,109                          | 631,776                                 | 44,829  |
| Other costs.....                                    | *18,463   | *2,883  | --                   | 443,162                     | 223,075                          | 2,338,507                               | 595,498   |
| Inventory, end of year.....                         | *853  | *3,301  | --                   | 82,990                      | 29,631                           | 298,081                                 | 68,008  |
| Advertising expenses.....                           | *1,462  | 4,610   | *166                 | 45,221                      | 32,981                           | 326,584                                 | 127,407   |
| Bad debts from sales or services.....               | *49   | *290  | --                   | 750                         | *5,187                           | 31,371                                  | 24,048  |
| Car and truck expenses.....                         | 48,053  | 98,726  | *4,093               | 223,110                     | 196,135                          | 1,650,294                               | 720,768   |
| Commissions.....                                    | *3,631  | *198  | --                   | 59,966                      | 29,677                           | 578,452                                 | 299,121   |
| Depletion.....                                      | *2  | --  | --                   | *166                        | *279                             | 5,664                                   | 4,066   |
| Depreciation.....                                   | 13,061  | 27,229  | *2,032               | 151,110                     | 117,288                          | 1,057,251                               | 455,791   |
| Employee benefit programs.....                      | *5,150  | *4,643  | --                   | *1,573                      | 5,403                            | 74,456                                  | 24,850  |
| Insurance.....                                      | 8,596   | 12,833  | *192                 | 24,440                      | 11,397                           | 246,977                                 | 89,458  |
| Legal and professional services.....                | 6,749   | 7,355   | *370                 | 37,171                      | 97,254                           | 552,637                                 | 401,216   |
| Meals and entertainment deducted.....               | 6,291   | *2,633  | *38                  | 31,346                      | 36,156                           | 356,195                                 | 211,925   |
| Mortgage interest.....                              | *2,463  | *1,088  | *957                 | *6,814                      | *1,008                           | 103,489                                 | 38,233  |
| Other interest paid on business indebtedness.....   | *1,956  | *774  | --                   | 23,322                      | 15,751                           | 183,955                                 | 83,697  |
| Office expenses.....                                | 11,677  | 23,316  | *460                 | 74,215                      | 67,014                           | 645,991                                 | 326,602   |
| Pension and profit-sharing plans.....               | *967  | --  | --                   | *7,623                      | 3,912                            | 52,658                                  | 22,930  |
| Rent on machinery and equipment.....                | *12,958   | *5,057  | *44                  | 39,629                      | 43,088                           | 246,881                                 | 103,051   |
| Rent on other business property.....                | *13,242   | *8,409  | --                   | 74,085                      | 51,122                           | 643,781                                 | 245,674   |
| Repairs.....  | *1,738  | 6,149   | *546                 | 15,602                      | 28,201                           | 186,593                                 | 54,631  |
| Supplies.....                                       | 15,618  | 19,478  | *798                 | 137,302                     | 157,855                          | 745,812                                 | 258,281   |
| Salaries and wages.....                             | *60,186   | 66,448  | *2,625               | 125,607                     | 281,259                          | 1,829,437                               | 534,290   |
| Taxes paid.....                                     | 11,107  | 8,589   | *616                 | 50,167                      | 33,214                           | 328,087                                 | 94,376  |
| Travel.....   | 7,114   | *3,554  | *70                  | 69,549                      | 103,898                          | 1,234,477                               | 839,893   |
| Utilities.....                                      | 15,602  | 38,641  | *1,122               | 89,372                      | 88,688                           | 765,372                                 | 357,129   |
| Other business deductions.....                      | 75,167  | 55,337  | *4,706               | 391,430                     | 359,543                          | 4,263,266                               | 1,938,707   |
| Home office business deductions.....                | 12,619  | *8,320  | *6                   | 90,487                      | 79,712                           | 642,584                                 | 373,384   |
| Depreciation, Form 8829.....                        | *440  | *703  | --                   | 21,500                      | 4,483                            | 61,601                                  | 36,455  |
| <b>Net income</b> <sup>12</sup> .....               | <b>544,485</b>  | <b>272,592</b>                                      | <b>*4,461</b>        | <b>1,612,494</b>            | <b>3,455,002</b>                 | <b>24,110,635</b>                       | <b>15,329,154</b>   |
| <b>Returns with Schedule C-EZ:</b>                  |   |   |                      |                             |                                  |   |   |
| Number of returns.....                              | *2,885  | *1,963  | --                   | 13,999                      | 24,844                           | 193,192                                 | 75,075  |
| Business receipts.....                              | *23,423   | *6,378  | --                   | 48,711                      | 182,942                          | 1,258,526                               | 694,812   |
| Business deductions.....                            | *3,372  | --  | --                   | 9,102                       | 11,122                           | 119,203                                 | 58,740  |
| <b>Net income</b> .....                             | <b>*20,051</b>  | <b>*6,378</b>                                       | <b>--</b>            | <b>39,609</b>               | <b>171,820</b>                   | <b>1,139,323</b>                        | <b>636,072</b>  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Professional, scientific, and technical services--continued       |                                  |  |                              | Administrative and support and waste management and remediation services |                                     |   |
|---|---|----------------------------------|--|------------------------------|--|-------------------------------------|---|
|   | Other professional, scientific, and technical services--continued |                                  |  |                              | Total  | Administrative and support services | Waste management and remediation services |
|   | Scientific research and development services                      | Advertising and related services | Market research and public opinion polling | Other miscellaneous services |  |                                     |   |
|   | (115)   | (116)                            | (117)                                      | (118)                        | (119)  | (120)                               | (121)                                     |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>         |   |                                  |  |                              |  |                                     |   |
| Number of returns <sup>1</sup> .....                  | 40,095  | 110,105                          | 21,993                                     | 445,461                      | 1,567,278  | 1,541,263                           | 26,016                                    |
| <b>Business receipts, total <sup>1</sup>.....</b>     | <b>916,048</b>  | <b>5,220,415</b>                 | <b>1,032,675</b>                           | <b>17,402,700</b>            | <b>39,322,829</b>  | <b>38,020,303</b>                   | <b>1,302,526</b>                          |
| Income from sales and operations <sup>1</sup> .....   | 912,824   | 5,139,385                        | 1,008,820                                  | 17,198,979                   | 38,646,811   | 37,359,008                          | 1,287,803                                 |
| Other business income.....                            | 3,224   | 81,029                           | *23,854                                    | 203,721                      | 676,017  | 661,295                             | 14,723                                    |
| <b>Business deductions, total <sup>1,2</sup>.....</b> | <b>412,072</b>  | <b>3,690,763</b>                 | <b>664,293</b>                             | <b>12,087,068</b>            | <b>28,010,990</b>  | <b>26,799,105</b>                   | <b>1,211,885</b>                          |
| Cost of sales and operations.....                     | *122,272  | 1,396,600                        | 145,392                                    | 3,502,082                    | 7,679,104  | 7,544,606                           | 134,498                                   |
| Inventory, beginning of year.....                     | *14,393   | *12,501                          | --   | 323,785                      | 251,530  | 249,346                             | *2,184                                    |
| Cost of labor.....                                    | *4,934  | 94,805                           | *2,397                                     | 278,771                      | 1,713,545  | 1,692,431                           | *21,115                                   |
| Purchases.....  | *3,095  | 567,982                          | *24,011                                    | 1,500,950                    | 3,219,265  | 3,184,566                           | *34,699                                   |
| Materials and supplies.....                           | *3,376  | 187,075                          | *16,419                                    | 513,363                      | 1,246,958  | 1,231,733                           | *15,225                                   |
| Other costs.....                                      | *110,785  | 579,622                          | *102,566                                   | 1,134,521                    | 1,485,090  | 1,422,457                           | *62,633                                   |
| Inventory, end of year.....                           | *14,310   | *45,385                          | --   | 249,308                      | 237,284  | 235,926                             | *1,358                                    |
| Advertising expenses.....                             | 2,953   | 88,973                           | 4,931                                      | 171,534                      | 536,248  | 504,240                             | 32,008                                    |
| Bad debts from sales or services.....                 | *64   | *4,402                           | --   | 31,882                       | 31,460   | 31,231                              | *229                                      |
| Car and truck expenses.....                           | 26,992  | 310,629                          | 49,478                                     | 846,888                      | 2,880,873  | 2,815,975                           | 64,898                                    |
| Commissions.....                                      | *2,861  | 148,104                          | *1,505                                     | 254,773                      | 485,288  | 472,057                             | *13,231                                   |
| Depreciation.....                                     | --  | *130                             | --   | 1,506                        | 4,438  | 1,147                               | *3,291                                    |
| Depreciation.....                                     | 20,671  | 135,995                          | 22,889                                     | 613,585                      | 1,803,148  | 1,678,860                           | 124,288                                   |
| Employee benefit programs.....                        | *259  | 2,977                            | *2,024                                     | 46,395                       | 77,965   | 73,850                              | *4,115                                    |
| Insurance.....  | 1,352   | 26,435                           | 6,312                                      | 163,506                      | 766,061  | 714,497                             | 51,564                                    |
| Legal and professional services.....                  | 10,600  | 32,961                           | 8,106                                      | 170,627                      | 299,019  | 293,499                             | 5,520                                     |
| Meals and entertainment deducted.....                 | 8,826   | 50,442                           | 14,616                                     | 129,498                      | 172,569  | 169,004                             | 3,565                                     |
| Mortgage interest.....                                | *12   | 4,684                            | *640                                       | 81,991                       | 129,309  | 123,828                             | *5,481                                    |
| Other interest paid on business indebtedness.....     | *539  | 14,942                           | *466                                       | 102,299                      | 247,119  | 218,620                             | 28,498                                    |
| Office expenses.....                                  | 22,227  | 58,132                           | 16,117                                     | 320,867                      | 441,528  | 425,241                             | 16,287                                    |
| Pension and profit-sharing plans.....                 | *114  | 1,508                            | *3,666                                     | 24,871                       | 22,589   | 22,030                              | *560                                      |
| Rent on machinery and equipment.....                  | 2,679   | 33,238                           | 20,533                                     | 147,221                      | 516,188  | 448,114                             | 68,074                                    |
| Rent on other business property.....                  | 2,746   | 95,470                           | 24,165                                     | 379,650                      | 534,393  | 512,160                             | 22,232                                    |
| Repairs.....  | 1,248   | 51,465                           | 2,156                                      | 129,051                      | 647,523  | 595,824                             | 51,699                                    |
| Supplies.....   | 5,904   | 77,476                           | 39,590                                     | 543,738                      | 1,365,064  | 1,334,780                           | 30,284                                    |
| Salaries and wages.....                               | *12,570   | 118,320                          | 54,373                                     | 1,239,652                    | 2,966,515  | 2,882,393                           | 84,122                                    |
| Taxes paid.....                                       | 2,564   | 30,366                           | 11,147                                     | 224,209                      | 521,071  | 498,400                             | 22,670                                    |
| Travel.....   | 55,584  | 92,145                           | 35,540                                     | 373,566                      | 326,269  | 317,431                             | 8,838                                     |
| Utilities.....  | 4,198   | 110,960                          | 30,294                                     | 372,454                      | 765,255  | 736,249                             | 29,006                                    |
| Other business deductions.....                        | 66,788  | 731,416                          | 158,286                                    | 1,971,547                    | 4,279,562  | 3,878,531                           | 401,031                                   |
| Home office business deductions.....                  | 31,130  | 68,812                           | 9,555                                      | 196,824                      | 343,236  | 339,288                             | 3,948                                     |
| Depreciation, Form 8829.....                          | 6,090   | 4,084                            | *1,139                                     | 17,347                       | 27,123   | 26,878                              | *245                                      |
| <b>Net income less deficit <sup>1,2</sup>.....</b>    | <b>503,976</b>  | <b>1,529,652</b>                 | <b>368,381</b>                             | <b>5,318,282</b>             | <b>11,314,902</b>  | <b>11,224,261</b>                   | <b>90,641</b>                             |
| Net income <sup>1,2</sup> .....                       | 564,553   | 1,705,423                        | 414,342                                    | 6,097,162                    | 12,758,426   | 12,552,881                          | 205,545                                   |
| Deficit <sup>2</sup> .....                            | 60,578  | 175,771                          | 45,961                                     | 778,881                      | 1,443,524  | 1,328,621                           | 114,904                                   |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Professional, scientific, and technical services--continued       |                                  |  |                              | Administrative and support and waste management and remediation services |                                     |   |
|---|---|----------------------------------|--|------------------------------|--|-------------------------------------|---|
|   | Other professional, scientific, and technical services--continued |                                  |  |                              | Total  | Administrative and support services | Waste management and remediation services |
|   | Scientific research and development services                      | Advertising and related services | Market research and public opinion polling | Other miscellaneous services |  |                                     |   |
|   | (115)   | (116)                            | (117)                                      | (118)                        | (119)  | (120)                               | (121)                                     |
| <b>BUSINESSES WITH NET INCOME</b>                     |   |                                  |  |                              |  |                                     |   |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>32,758</b>   | <b>82,222</b>                    | <b>16,086</b>                              | <b>317,890</b>               | <b>1,285,952</b>   | <b>1,271,256</b>                    | <b>14,695</b>                             |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>855,314</b>  | <b>4,812,821</b>                 | <b>976,195</b>                             | <b>15,690,336</b>            | <b>34,522,595</b>  | <b>33,433,639</b>                   | <b>1,088,956</b>                          |
| Income from sales and operations <sup>1</sup> .....   | 852,870   | 4,739,362                        | 952,629                                    | 15,498,732                   | 34,113,497   | 33,039,212                          | 1,074,285                                 |
| Other business income.....                            | *2,445  | 73,459                           | *23,566                                    | 191,604                      | 409,099  | 394,428                             | *14,671                                   |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>290,761</b>  | <b>3,107,398</b>                 | <b>561,853</b>                             | <b>9,593,594</b>             | <b>21,766,238</b>  | <b>20,882,826</b>                   | <b>883,411</b>                            |
| Cost of sales and operations.....                     | *115,058  | 1,245,314                        | 121,381                                    | 2,894,916                    | 6,369,694  | 6,259,887                           | 109,807                                   |
| Inventory, beginning of year.....                     | --  | *12,325                          | --   | 260,953                      | 163,400  | 162,128                             | *1,272                                    |
| Cost of labor.....                                    | *1,327  | *65,679                          | *2,397                                     | 271,353                      | 1,247,135  | 1,230,481                           | *16,654                                   |
| Purchases.....  | *2,805  | 438,282                          | --   | 1,221,665                    | 2,745,226  | 2,710,526                           | *34,699                                   |
| Materials and supplies.....                           | *329  | 168,709                          | *16,419                                    | 401,491                      | 1,089,351  | 1,074,603                           | *14,748                                   |
| Other costs.....                                      | *110,598  | 573,608                          | *102,566                                   | 956,238                      | 1,275,454  | 1,231,662                           | *43,792                                   |
| Inventory, end of year.....                           | --  | *13,290                          | --   | 216,783                      | 150,872  | 149,513                             | *1,358                                    |
| Advertising expenses.....                             | 1,727   | 63,681                           | 3,952                                      | 129,817                      | 374,302  | 363,459                             | 10,843                                    |
| Bad debts from sales or services.....                 | --  | *1,157                           | --   | 6,166                        | 17,144   | 16,914                              | *229                                      |
| Car and truck expenses.....                           | 19,409  | 252,400                          | 29,459                                     | 628,258                      | 2,221,640  | 2,181,963                           | 39,677                                    |
| Commissions.....                                      | *1,363  | 120,127                          | --   | 157,842                      | 434,498  | 421,266                             | *13,231                                   |
| Depletion.....  | --  | *92                              | --   | 1,506                        | 4,258  | 967                                 | *3,291                                    |
| Depreciation.....                                     | 16,004  | 97,345                           | 18,147                                     | 469,964                      | 1,229,856  | 1,142,057                           | 87,799                                    |
| Employee benefit programs.....                        | *210  | 2,773                            | *1,656                                     | 44,968                       | 71,699   | 67,721                              | *3,978                                    |
| Insurance.....  | 1,242   | 19,016                           | 6,180                                      | 131,081                      | 598,946  | 557,861                             | 41,085                                    |
| Legal and professional services.....                  | 7,029   | 22,957                           | 4,890                                      | 116,546                      | 204,144  | 199,980                             | 4,164                                     |
| Meals and entertainment deducted.....                 | 4,418   | 36,354                           | 9,163                                      | 94,335                       | 143,224  | 140,367                             | 2,858                                     |
| Mortgage interest.....                                | --  | 3,521                            | *264                                       | 61,471                       | 83,508   | 79,277                              | *4,231                                    |
| Other interest paid on business indebtedness.....     | *334  | 11,904                           | *388                                       | 87,632                       | 178,174  | 154,345                             | 23,829                                    |
| Office expenses.....                                  | 4,646   | 46,976                           | 16,040                                     | 251,727                      | 308,749  | 298,080                             | 10,669                                    |
| Pension and profit-sharing plans.....                 | *101  | 1,449                            | *3,666                                     | 24,512                       | 22,163   | 21,624                              | *539                                      |
| Rent on machinery and equipment.....                  | 2,232   | 23,249                           | 20,285                                     | 98,064                       | 362,503  | 346,803                             | *15,700                                   |
| Rent on other business property.....                  | *1,462  | 71,054                           | 23,715                                     | 301,876                      | 400,878  | 390,946                             | 9,933                                     |
| Repairs.....  | *680  | 19,125                           | 1,984                                      | 110,174                      | 448,671  | 403,053                             | 45,618                                    |
| Supplies.....   | 3,443   | 55,827                           | 35,223                                     | 393,038                      | 999,641  | 985,496                             | 14,146                                    |
| Salaries and wages.....                               | *10,397   | 90,911                           | *47,151                                    | 1,146,689                    | 2,468,924  | 2,400,854                           | 68,070                                    |
| Taxes paid.....                                       | *2,326  | 25,992                           | 10,998                                     | 194,395                      | 410,376  | 397,364                             | 13,011                                    |
| Travel.....   | 44,006  | 74,175                           | 28,802                                     | 247,601                      | 231,788  | 228,464                             | *3,324                                    |
| Utilities.....  | 2,469   | 89,334                           | 25,997                                     | 290,442                      | 580,440  | 557,728                             | 22,713                                    |
| Other business deductions.....                        | 20,891  | 669,710                          | 141,768                                    | 1,492,191                    | 3,172,546  | 2,843,376                           | 329,170                                   |
| Home office business deductions.....                  | 24,395  | 58,777                           | 8,234                                      | 177,795                      | 265,722  | 262,173                             | *3,549                                    |
| Depreciation, Form 8829.....                          | 5,764   | 3,414                            | *785                                       | 15,182                       | 19,654   | 19,409                              | *245                                      |
| <b>Net income</b> <sup>12</sup> .....                 | <b>564,553</b>  | <b>1,705,423</b>                 | <b>414,342</b>                             | <b>6,097,162</b>             | <b>12,758,426</b>  | <b>12,552,881</b>                   | <b>205,545</b>                            |
| <b>Returns with Schedule C-EZ:</b>                    |   |                                  |  |                              |  |                                     |   |
| Number of returns.....                                | 13,232  | 14,046                           | *3,888                                     | 86,950                       | 417,733  | 409,916                             | *7,817                                    |
| Business receipts.....                                | 40,142  | 46,238                           | *5,584                                     | 471,751                      | 2,223,656  | 2,205,836                           | *17,821                                   |
| Business deductions.....                              | 6,920   | 4,180                            | *2,512                                     | 46,851                       | 169,197  | 167,249                             | *1,948                                    |
| <b>Net income</b> .....                               | <b>33,222</b>   | <b>42,058</b>                    | <b>*3,072</b>                              | <b>424,900</b>               | <b>2,054,459</b>   | <b>2,038,587</b>                    | <b>*15,873</b>                            |

Footnotes at end of table.



# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Educational services |                   | Health care and social assistance |  |  |                     |                          |
|---|----------------------|-------------------|-----------------------------------|--|--|---------------------|--------------------------|
|   | Total                | Total             | Total                             | Ambulatory health care services                          |  |                     |                          |
|   |                      |                   |                                   | Offices of physicians (except mental health specialists) | Offices of physicians, mental health specialists | Offices of dentists | Offices of chiropractors |
|   | (122)                | (123)             | (124)                             | (125)  | (126)  | (127)               | (128)                    |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>         |                      |                   |                                   |  |  |                     |                          |
| Number of returns <sup>1</sup> .....                  | 378,460              | 1,678,997         | 800,282                           | 177,907  | 34,367   | 83,995              | 43,812                   |
| <b>Business receipts, total <sup>1</sup>.....</b>     | <b>4,848,725</b>     | <b>93,528,558</b> | <b>80,412,174</b>                 | <b>28,023,407</b>  | <b>2,656,817</b>                                 | <b>26,931,581</b>   | <b>4,248,701</b>         |
| Income from sales and operations <sup>1</sup> .....   | 4,760,804            | 92,193,862        | 79,421,007                        | 27,534,714   | 2,599,711  | 26,848,885          | 4,166,132                |
| Other business income.....                            | 87,921               | 1,334,696         | 991,167                           | 488,694  | 57,105   | 82,696              | 82,569                   |
| <b>Business deductions, total <sup>1,2</sup>.....</b> | <b>3,109,730</b>     | <b>53,845,269</b> | <b>45,190,068</b>                 | <b>13,870,536</b>  | <b>1,176,752</b>                                 | <b>16,860,684</b>   | <b>2,569,850</b>         |
| Cost of sales and operations.....                     | 334,452              | 4,706,502         | 4,242,289                         | 934,787  | 42,085   | 1,734,741           | 118,455                  |
| Inventory, beginning of year.....                     | 21,437               | 259,322           | 247,959                           | 52,385   | *50,093  | 23,701              | *14,473                  |
| Cost of labor.....                                    | *29,136              | 746,167           | 593,470                           | 96,010   | *3,969   | 334,294             | *4,364                   |
| Purchases.....  | 184,684              | 1,534,004         | 1,414,737                         | 244,996  | *11,495  | 205,191             | 63,919                   |
| Materials and supplies.....                           | 34,862               | 883,830           | 826,870                           | 157,211  | *3,602   | 457,882             | 33,080                   |
| Other costs.....                                      | 81,971               | 1,560,698         | 1,422,848                         | 437,746  | *12,294  | 758,548             | 16,318                   |
| Inventory, end of year.....                           | 17,639               | 277,519           | 263,594                           | 53,561   | *39,369  | 44,876              | *13,700                  |
| Advertising expenses.....                             | 75,934               | 787,904           | 726,932                           | 159,590  | 11,363   | 243,251             | 129,339                  |
| Bad debts from sales or services.....                 | *2,335               | 62,959            | 35,472                            | 3,561  | *3,100   | 4,499               | *3,420                   |
| Car and truck expenses.....                           | 368,021              | 1,966,348         | 1,405,414                         | 316,512  | 60,432   | 173,458             | 79,640                   |
| Commissions.....                                      | 15,290               | 464,278           | 404,951                           | 152,966  | *3,036   | 56,446              | *31,479                  |
| Depletion.....  | *4,845               | 5,494             | 5,492                             | *2,176   | --   | *168                | --                       |
| Depreciation.....                                     | 142,843              | 2,223,757         | 1,836,197                         | 475,418  | 68,080   | 735,404             | 112,157                  |
| Employee benefit programs.....                        | 2,926                | 440,187           | 369,806                           | 146,036  | 1,961  | 153,629             | *12,431                  |
| Insurance.....  | 35,273               | 1,892,632         | 1,737,997                         | 881,751  | 67,287   | 433,134             | 91,773                   |
| Legal and professional services.....                  | 53,332               | 1,151,179         | 1,034,530                         | 382,822  | 30,465   | 255,230             | 49,430                   |
| Meals and entertainment deducted.....                 | 43,885               | 339,670           | 270,622                           | 74,696   | 16,359   | 60,106              | 24,101                   |
| Mortgage interest.....                                | 5,141                | 484,001           | 314,372                           | 68,707   | *7,537   | 138,537             | 30,738                   |
| Other interest paid on business indebtedness.....     | 22,052               | 495,705           | 427,334                           | 105,487  | 3,883  | 229,242             | 28,960                   |
| Office expenses.....                                  | 89,517               | 1,668,917         | 1,507,717                         | 438,262  | 51,966   | 490,377             | 132,731                  |
| Pension and profit-sharing plans.....                 | *3,835               | 389,573           | 382,615                           | 148,558  | 3,329  | 179,882             | 8,360                    |
| Rent on machinery and equipment.....                  | 48,051               | 683,208           | 613,433                           | 271,092  | 12,346   | 100,650             | 61,578                   |
| Rent on other business property.....                  | 250,252              | 3,807,150         | 3,465,920                         | 1,055,593  | 117,983  | 935,457             | 300,373                  |
| Repairs.....  | 41,776               | 830,191           | 608,966                           | 144,043  | 17,715   | 260,318             | 51,496                   |
| Supplies.....   | 153,672              | 3,501,962         | 2,672,461                         | 737,736  | 52,868   | 1,312,791           | 127,823                  |
| Salaries and wages.....                               | 242,323              | 11,881,108        | 10,798,723                        | 3,366,790  | 159,178  | 5,280,996           | 446,195                  |
| Taxes paid.....                                       | 39,021               | 1,691,429         | 1,520,625                         | 458,835  | 37,745   | 670,917             | 80,090                   |
| Travel.....   | 180,547              | 622,016           | 556,079                           | 160,815  | 34,219   | 81,327              | 26,163                   |
| Utilities.....  | 144,855              | 1,862,358         | 1,505,812                         | 404,457  | 58,032   | 463,615             | 136,391                  |
| Other business deductions.....                        | 674,381              | 10,457,712        | 8,411,475                         | 2,929,325  | 303,640  | 2,850,368           | 479,241                  |
| Home office business deductions.....                  | 99,094               | 1,245,172         | 245,875                           | 29,082   | 8,604  | 12,836              | *7,161                   |
| Depreciation, Form 8829.....                          | 78,227               | 105,927           | 19,486                            | 2,943  | *54  | 1,649               | *271                     |
| <b>Net income less deficit <sup>1,2</sup>.....</b>    | <b>1,739,888</b>     | <b>39,694,351</b> | <b>35,224,454</b>                 | <b>14,151,567</b>  | <b>1,480,065</b>                                 | <b>10,070,896</b>   | <b>1,678,851</b>         |
| Net income <sup>1,2</sup> .....                       | 2,061,127            | 40,965,395        | 35,995,313                        | 14,373,077   | 1,497,347  | 10,124,286          | 1,740,865                |
| Deficit <sup>2</sup> .....                            | 321,240              | 1,271,044         | 770,859                           | 221,510  | 17,281   | 53,390              | 62,014                   |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Educational services |                   | Health care and social assistance |  |  |                     |                          |
|---|----------------------|-------------------|-----------------------------------|--|--|---------------------|--------------------------|
|   | Total                | Total             | Ambulatory health care services   |  |  |                     |                          |
|   |                      |                   | Total                             | Offices of physicians (except mental health specialists) | Offices of physicians, mental health specialists | Offices of dentists | Offices of chiropractors |
|   | (122)                | (123)             | (124)                             | (125)  | (126)  | (127)               | (128)                    |
| <b>BUSINESSES WITH NET INCOME</b>                     |                      |                   |                                   |  |  |                     |                          |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>291,332</b>       | <b>1,412,797</b>  | <b>673,286</b>                    | <b>152,005</b>   | <b>28,270</b>                                    | <b>80,088</b>       | <b>37,744</b>            |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>4,068,696</b>     | <b>89,005,039</b> | <b>77,828,708</b>                 | <b>27,238,750</b>  | <b>2,559,129</b>                                 | <b>26,603,379</b>   | <b>4,133,019</b>         |
| Income from sales and operations <sup>1</sup> .....   | 3,991,009            | 87,773,373        | 76,911,596                        | 26,796,533   | 2,502,064  | 26,520,772          | 4,050,232                |
| Other business income.....                            | 77,687               | 1,231,666         | 917,112                           | 442,217  | 57,064   | 82,607              | 82,787                   |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>2,007,571</b>     | <b>48,038,329</b> | <b>41,832,081</b>                 | <b>12,864,359</b>  | <b>1,061,782</b>                                 | <b>16,479,093</b>   | <b>2,392,154</b>         |
| Cost of sales and operations.....                     | 152,743              | 4,308,288         | 4,094,237                         | 907,073  | 35,160   | 1,719,812           | 107,567                  |
| Inventory, beginning of year.....                     | 5,922                | 208,040           | 206,051                           | 51,914   | *27,890  | 22,087              | *13,476                  |
| Cost of labor.....                                    | *11,983              | 652,426           | 584,693                           | 93,903   | *3,969   | 334,267             | *4,364                   |
| Purchases.....  | 40,278               | 1,388,863         | 1,328,957                         | 222,263  | *11,495  | 202,097             | *57,183                  |
| Materials and supplies.....                           | 25,918               | 864,847           | 816,169                           | 156,636  | *3,561   | 450,475             | 33,080                   |
| Other costs.....                                      | 71,766               | 1,420,158         | 1,379,245                         | 435,603  | *5,434   | 752,028             | *12,135                  |
| Inventory, end of year.....                           | 3,124                | 226,046           | 220,879                           | 53,247   | *17,190  | 41,142              | *12,672                  |
| Advertising expenses.....                             | 55,931               | 708,072           | 662,633                           | 153,185  | 9,544  | 236,288             | 121,605                  |
| Bad debts from sales or services.....                 | *1,423               | 32,376            | 28,593                            | 3,561  | *3,100   | 4,481               | *3,420                   |
| Car and truck expenses.....                           | 254,897              | 1,629,949         | 1,224,782                         | 286,503  | 53,014   | 162,525             | 72,735                   |
| Commissions.....                                      | 13,920               | 393,549           | 338,397                           | 113,918  | *3,033   | 50,798              | *31,479                  |
| Depletion.....  | --                   | 2,324             | 2,324                             | *2,176   | --   | *135                | --                       |
| Depreciation.....                                     | 83,970               | 1,977,059         | 1,699,054                         | 458,155  | 57,665   | 703,878             | 104,648                  |
| Employee benefit programs.....                        | 2,304                | 412,706           | 357,216                           | 143,226  | *1,961   | 152,825             | *12,257                  |
| Insurance.....  | 21,298               | 1,745,849         | 1,623,977                         | 826,711  | 64,322   | 424,259             | 85,120                   |
| Legal and professional services.....                  | 34,656               | 1,036,347         | 943,908                           | 339,488  | 22,777   | 248,269             | 47,759                   |
| Meals and entertainment deducted.....                 | 29,463               | 298,344           | 239,521                           | 66,448   | 12,917   | 58,863              | 22,436                   |
| Mortgage interest.....                                | 4,212                | 392,607           | 275,983                           | 60,783   | *7,535   | 138,254             | 22,331                   |
| Other interest paid on business indebtedness.....     | 12,151               | 424,158           | 380,754                           | 94,269   | 3,868  | 212,301             | 27,783                   |
| Office expenses.....                                  | 62,105               | 1,527,125         | 1,427,271                         | 422,152  | 50,567   | 481,479             | 128,845                  |
| Pension and profit-sharing plans.....                 | *162                 | 382,115           | 376,847                           | 145,446  | 3,329  | 179,580             | 8,360                    |
| Rent on machinery and equipment.....                  | 33,211               | 559,968           | 505,520                           | 202,255  | 12,243   | 99,536              | 52,381                   |
| Rent on other business property.....                  | 163,300              | 3,475,023         | 3,189,116                         | 969,094  | 103,731  | 918,187             | 288,096                  |
| Repairs.....  | 31,309               | 720,572           | 578,349                           | 138,526  | 15,629   | 252,410             | 48,245                   |
| Supplies.....   | 107,302              | 3,141,985         | 2,551,701                         | 710,519  | 48,456   | 1,296,471           | 119,696                  |
| Salaries and wages.....                               | 157,763              | 11,171,931        | 10,332,123                        | 3,265,549  | 158,637  | 5,209,370           | 436,183                  |
| Taxes paid.....                                       | 28,216               | 1,569,186         | 1,444,901                         | 435,602  | 37,069   | 664,393             | 75,920                   |
| Travel.....   | 116,636              | 538,018           | 492,159                           | 144,967  | 26,396   | 78,266              | 22,256                   |
| Utilities.....  | 94,555               | 1,625,393         | 1,383,843                         | 376,138  | 51,471   | 454,369             | 124,789                  |
| Other business deductions.....                        | 435,609              | 8,843,381         | 7,400,091                         | 2,549,034  | 270,566  | 2,718,493           | 420,759                  |
| Home office business deductions.....                  | 74,359               | 938,697           | 190,374                           | 28,693   | 5,254  | 10,545              | *7,160                   |
| Depreciation, Form 8829.....                          | 74,859               | 70,622            | 16,362                            | 2,937  | *50  | 1,649               | *271                     |
| <b>Net income</b> <sup>12</sup> .....                 | <b>2,061,127</b>     | <b>40,965,395</b> | <b>35,995,313</b>                 | <b>14,373,077</b>  | <b>1,497,347</b>                                 | <b>10,124,286</b>   | <b>1,740,865</b>         |
| <b>Returns with Schedule C-EZ:</b>                    |                      |                   |                                   |  |  |                     |                          |
| Number of returns.....                                | 92,470               | 383,468           | 110,208                           | 29,898   | *4,074   | *3,034              | *5,815                   |
| Business receipts.....                                | 382,619              | 2,247,634         | 975,523                           | 413,296  | *29,409  | *42,267             | *29,792                  |
| Business deductions.....                              | 36,078               | 183,855           | 88,959                            | 21,437   | *3,538   | *3,306              | *324                     |
| <b>Net income</b> .....                               | <b>346,541</b>       | <b>2,063,779</b>  | <b>886,564</b>                    | <b>391,859</b>   | <b>*25,871</b>                                   | <b>*38,961</b>      | <b>*29,468</b>           |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Health care and social assistance--continued |  |                        |  |                                     |                           |   |
|---|--|--|------------------------|--|-------------------------------------|---------------------------|---|
|   | Ambulatory health care services--continued   |  |                        |  |                                     |                           |   |
|   | Offices of optometrists                      | Offices of mental health practitioners and social therapists | Offices of podiatrists | Outpatient care centers and other miscellaneous health practitioners | Medical and diagnostic laboratories | Home health care services | Other ambulatory health care services (including ambulance service, blood, organ banks) |
|   | (129)  | (130)  | (131)                  | (132)  | (133)                               | (134)                     | (135)   |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>       |  |  |                        |  |                                     |                           |   |
| Number of returns <sup>1</sup> .....                | 16,115                                       | 167,517  | 6,055                  | 87,474   | 21,757                              | 137,347                   | 23,935  |
| Business receipts, total <sup>1</sup> .....         | 2,962,675                                    | 7,303,113  | 755,176                | 3,286,241  | 1,560,721                           | 2,107,110                 | 576,632   |
| Income from sales and operations <sup>1</sup> ..... | 2,944,919                                    | 7,110,743  | 738,726                | 3,284,364  | 1,558,522                           | 2,058,414                 | 575,877   |
| Other business income.....                          | 17,756                                       | 192,370  | *16,449                | 1,878  | *2,199                              | 48,696                    | *755  |
| Business deductions, total <sup>1,2</sup> .....     | 2,139,274                                    | 3,510,014  | 510,500                | 1,892,602  | 1,001,380                           | 1,302,970                 | 355,506   |
| Cost of sales and operations.....                   | 593,465                                      | 288,542  | *6,184                 | 128,730  | 324,646                             | 55,135                    | *15,519   |
| Inventory, beginning of year.....                   | 60,293                                       | *4,162   | *17,618                | *7,632   | *12,434                             | *1,475                    | *3,693  |
| Cost of labor.....                                  | *10,753                                      | 52,124   | --                     | *6,208   | *66,904                             | *17,257                   | *1,585  |
| Purchases.....                                      | 447,570                                      | 190,376  | *12,206                | 46,133   | *170,284                            | *19,300                   | *3,266  |
| Materials and supplies.....                         | 47,642                                       | 6,168  | *495                   | 14,491   | 80,134                              | *16,976                   | *9,188  |
| Other costs.....                                    | 84,410                                       | 41,543   | *697                   | 61,231   | 6,801                               | *1,203                    | *2,056  |
| Inventory, end of year.....                         | 57,202                                       | *5,830   | *24,833                | 6,966  | *11,911                             | *1,076                    | *4,270  |
| Advertising expenses.....                           | 30,933                                       | 54,981   | 10,574                 | 67,464   | 5,388                               | 10,834                    | 3,215   |
| Bad debts from sales or services.....               | 1,115  | *7,810   | *855                   | *841   | *2,546                              | *7,724                    | --  |
| Car and truck expenses.....                         | 25,264                                       | 253,340  | 12,728                 | 180,816  | 67,385                              | 198,198                   | 37,642  |
| Commissions.....                                    | *37  | 58,921   | *7,119                 | *19,914  | *2,902                              | 56,641                    | *15,489   |
| Depletion.....                                      | --   | --   | --                     | *13  | *3,136                              | --                        | --  |
| Depreciation.....                                   | 79,273                                       | 164,700  | 31,517                 | 89,133   | 24,978                              | 47,319                    | 8,217   |
| Employee benefit programs.....                      | 17,907                                       | 6,164  | *8,137                 | 7,785  | 7,036                               | 6,038                     | *2,680  |
| Insurance.....                                      | 32,928                                       | 85,510   | 45,857                 | 49,749   | 18,680                              | 25,021                    | 6,307   |
| Legal and professional services.....                | 34,172                                       | 147,503  | 12,727                 | 86,302   | 12,621                              | 15,678                    | 7,578   |
| Meals and entertainment deducted.....               | 3,471  | 42,313   | 2,436                  | 27,447   | 8,828                               | 8,582                     | 2,282   |
| Mortgage interest.....                              | 13,772                                       | 20,735   | *1,290                 | *1,462   | *2,309                              | 28,626                    | *660  |
| Other interest paid on business indebtedness.....   | 22,302                                       | 8,988  | 3,030                  | 14,314   | 4,892                               | 5,095                     | *1,139  |
| Office expenses.....                                | 44,018                                       | 156,758  | 38,922                 | 99,896   | 14,247                              | 28,751                    | 11,789  |
| Pension and profit-sharing plans.....               | 10,068                                       | 3,039  | *4,212                 | 14,033   | *8,797                              | *2,197                    | *140  |
| Rent on machinery and equipment.....                | 32,561                                       | 61,301   | 13,807                 | 33,673   | 17,421                              | 5,865                     | *3,138  |
| Rent on other business property.....                | 215,241                                      | 476,945  | 67,961                 | 182,195  | 44,278                              | 37,942                    | 31,951  |
| Repairs.....  | 19,766                                       | 40,474   | 4,954                  | 29,436   | 23,463                              | 13,763                    | 3,539   |
| Supplies.....                                       | 51,590                                       | 122,122  | 36,666                 | 113,233  | 36,102                              | 73,847                    | 7,682   |
| Salaries and wages.....                             | 485,688                                      | 330,566  | 96,837                 | 201,064  | 168,649                             | 177,642                   | 85,118  |
| Taxes paid.....                                     | 57,621                                       | 81,697   | 12,772                 | 38,882   | 41,291                              | 26,495                    | 14,279  |
| Travel.....   | 12,644                                       | 107,201  | 7,398                  | 77,681   | 10,845                              | 26,018                    | 11,767  |
| Utilities.....                                      | 53,388                                       | 170,315  | 36,378                 | 79,690   | 28,753                              | 57,211                    | 17,583  |
| Other business deductions.....                      | 300,906                                      | 721,940  | 46,868                 | 291,464  | 109,058                             | 326,573                   | 52,091  |
| Home office business deductions.....                | *1,144                                       | 85,043   | *1,271                 | 51,245   | *10,959                             | 32,829                    | *5,699  |
| Depreciation, Form 8829.....                        | *538   | 7,394  | *200                   | 3,109  | *883                                | *2,151                    | *294  |
| <b>Net income less deficit <sup>1,2</sup>.....</b>  | <b>827,054</b>                               | <b>3,793,099</b>   | <b>244,676</b>         | <b>1,393,639</b>   | <b>559,340</b>                      | <b>804,140</b>            | <b>221,126</b>  |
| Net income <sup>1,2</sup> .....                     | 834,185                                      | 3,891,559  | 256,588                | 1,468,395  | 591,997                             | 986,698                   | 230,316   |
| Deficit <sup>2</sup> .....                          | 7,131  | 98,460   | *11,912                | 74,756   | 32,657                              | 182,558                   | 9,189   |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Health care and social assistance--continued |  |                        |  |                                     |                           |   |
|---|--|--|------------------------|--|-------------------------------------|---------------------------|---|
|   | Ambulatory health care services--continued   |  |                        |  |                                     |                           |   |
|   | Offices of optometrists                      | Offices of mental health practitioners and social therapists | Offices of podiatrists | Outpatient care centers and other miscellaneous health practitioners | Medical and diagnostic laboratories | Home health care services | Other ambulatory health care services (including ambulance service, blood, organ banks) |
|   | (129)  | (130)  | (131)                  | (132)  | (133)                               | (134)                     | (135)   |
| <b>BUSINESSES WITH NET INCOME</b>                     |  |  |                        |  |                                     |                           |   |
| Number of returns <sup>1</sup> .....                  | 11,756                                       | 135,248  | 2,661                  | 66,828   | 18,653                              | 120,260                   | 19,772  |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>2,729,540</b>                             | <b>6,959,674</b>   | <b>709,415</b>         | <b>2,946,461</b>   | <b>1,505,641</b>                    | <b>1,989,196</b>          | <b>454,505</b>  |
| Income from sales and operations <sup>1</sup> .....   | 2,711,835                                    | 6,773,370  | 704,794                | 2,939,357  | 1,503,527                           | 1,955,362                 | 453,750   |
| Other business income.....                            | 17,705                                       | 186,304  | *4,621                 | 7,104  | *2,113                              | 33,835                    | *755  |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>1,895,355</b>                             | <b>3,068,115</b>   | <b>452,827</b>         | <b>1,478,065</b>   | <b>913,644</b>                      | <b>1,002,498</b>          | <b>224,189</b>  |
| Cost of sales and operations.....                     | 540,418                                      | 280,982  | *5,930                 | 113,172  | 315,103                             | 54,353                    | *14,666   |
| Inventory, beginning of year.....                     | 53,971                                       | *4,094   | *17,618                | *7,632   | *3,948                              | *1,475                    | *1,946  |
| Cost of labor.....                                    | *9,214                                       | *47,020  | --                     | *6,208   | *66,904                             | *17,257                   | *1,585  |
| Purchases.....  | 421,094                                      | 190,351  | *12,206                | *29,599  | *162,298                            | *19,300                   | *1,070  |
| Materials and supplies.....                           | 47,278                                       | *4,710   | *242                   | *14,491  | 80,134                              | *16,373                   | *9,188  |
| Other costs.....                                      | 62,260                                       | *40,553  | *697                   | 61,231   | 6,669                               | *1,023                    | *1,612  |
| Inventory, end of year.....                           | 53,399                                       | *5,746   | *24,833                | *5,989   | *4,850                              | *1,076                    | *736  |
| Advertising expenses.....                             | 25,850                                       | 45,370   | 10,341                 | 47,136   | 3,993                               | 7,917                     | 1,404   |
| Bad debts from sales or services.....                 | *1,066                                       | *3,768   | *855                   | *407   | *210                                | *7,724                    | --  |
| Car and truck expenses.....                           | 25,249                                       | 216,746  | 12,009                 | 158,453  | 58,285                              | 162,122                   | 17,141  |
| Commissions.....                                      | *37  | 46,916   | *7,010                 | *18,885  | *1,737                              | 49,156                    | *15,429   |
| Depletion.....  | --   | --   | --                     | *13  | --                                  | --                        | --  |
| Depreciation.....                                     | 77,220                                       | 144,973  | 19,675                 | 75,327   | 19,128                              | 31,709                    | 6,675   |
| Employee benefit programs.....                        | 16,204                                       | 5,802  | *7,950                 | 1,469  | 6,963                               | *5,883                    | *2,676  |
| Insurance.....  | 26,061                                       | 76,456   | 40,715                 | 41,067   | 18,097                              | 17,346                    | 3,824   |
| Legal and professional services.....                  | 32,817                                       | 133,744  | 10,688                 | 79,624   | 11,092                              | 11,128                    | 6,523   |
| Meals and entertainment deducted.....                 | 3,012  | 33,128   | 2,343                  | 23,930   | 8,304                               | 6,429                     | 1,712   |
| Mortgage interest.....                                | 13,236                                       | 20,718   | *1,290                 | *133   | *1,724                              | *9,319                    | *660  |
| Other interest paid on business indebtedness.....     | 19,706                                       | 6,561  | *3,011                 | 4,792  | 4,845                               | 2,715                     | *902  |
| Office expenses.....                                  | 40,156                                       | 140,664  | 35,232                 | 87,242   | 13,297                              | 17,455                    | 10,183  |
| Pension and profit-sharing plans.....                 | 10,068                                       | 2,898  | *4,212                 | *12,005  | *8,614                              | *2,197                    | *138  |
| Rent on machinery and equipment.....                  | 25,081                                       | 54,385   | *9,397                 | 25,374   | 16,821                              | 5,849                     | *2,200  |
| Rent on other business property.....                  | 186,662                                      | 421,977  | 63,156                 | 151,153  | 37,850                              | 31,968                    | 17,242  |
| Repairs.....  | 19,475                                       | 37,582   | 4,598                  | 23,273   | 23,104                              | 12,627                    | 2,880   |
| Supplies.....   | 45,975                                       | 105,032  | 31,821                 | 92,975   | 33,754                              | 61,774                    | 5,227   |
| Salaries and wages.....                               | 444,557                                      | 277,062  | 90,415                 | 84,920   | 149,387                             | 173,488                   | *42,556   |
| Taxes paid.....                                       | 55,699                                       | 73,985   | 10,751                 | 27,896   | 40,883                              | 19,851                    | 2,853   |
| Travel.....   | 12,597                                       | 102,720  | 7,216                  | 59,756   | 7,512                               | 20,239                    | 10,233  |
| Utilities.....  | 50,187                                       | 155,218  | 33,597                 | 70,443   | 26,400                              | 34,171                    | 7,061   |
| Other business deductions.....                        | 222,899                                      | 603,958  | 39,344                 | 229,798  | 93,412                              | 215,072                   | 36,755  |
| Home office business deductions.....                  | *1,125                                       | 64,368   | *1,271                 | 42,688   | *10,959                             | 13,061                    | *5,250  |
| Depreciation, Form 8829.....                          | *534   | 5,550  | *200                   | 2,758  | *883                                | *1,286                    | *244  |
| <b>Net income</b> <sup>12</sup> .....                 | <b>834,185</b>                               | <b>3,891,559</b>   | <b>256,588</b>         | <b>1,468,395</b>   | <b>591,997</b>                      | <b>986,698</b>            | <b>230,316</b>  |
| <b>Returns with Schedule C-EZ:</b>                    |  |  |                        |  |                                     |                           |   |
| Number of returns.....                                | --   | 9,684  | *150                   | 4,515  | *3,891                              | 39,808                    | *9,339  |
| Business receipts.....                                | --   | 99,342   | *38                    | 24,441   | *38,886                             | 238,777                   | *59,276   |
| Business deductions.....                              | --   | 13,103   | --                     | 6,136  | *2,170                              | 28,943                    | *10,001   |
| <b>Net income</b> .....                               | <b>--</b>                                    | <b>86,239</b>  | <b>*38</b>             | <b>18,305</b>  | <b>*36,716</b>                      | <b>209,834</b>            | <b>*49,275</b>  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Health care and social assistance--continued |   |                   |                         | Arts, entertainment, and recreation |  |   |
|---|--|---|-------------------|-------------------------|-------------------------------------|--|---|
|   | Hospitals                                    | Nursing and residential care facilities | Social assistance | Child day care services | Total                               | Performing arts, spectator sports and related industries | Museums, historical sites, and similar institutions |
|   | (136)  | (137)                                   | (138)             | (139)                   | (140)                               | (141)  | (142)   |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>       |  |   |                   |                         |                                     |  |   |
| Number of returns <sup>1</sup> .....                | 9,611  | 46,014                                  | 118,177           | 704,912                 | 1,037,341                           | 879,585  | *4,974  |
| Business receipts, total <sup>1</sup> .....         | 212,401                                      | 2,379,778                               | 1,732,826         | 8,791,380               | 21,208,134                          | 16,146,183   | *25,455   |
| Income from sales and operations <sup>1</sup> ..... | 212,358                                      | 2,371,546                               | 1,725,151         | 8,463,802               | 20,407,618                          | 15,495,032   | *25,455   |
| Other business income.....                          | *44  | 8,232                                   | 7,675             | 327,578                 | 800,516                             | 651,152  | --  |
| Business deductions, total <sup>1,2</sup> .....     | 114,980                                      | 2,174,184                               | 997,751           | 5,368,287               | 15,854,164                          | 11,318,034   | *4,542  |
| Cost of sales and operations.....                   | *17,581                                      | 212,096                                 | 52,300            | 182,235                 | 1,994,354                           | 1,112,813  | *195  |
| Inventory, beginning of year.....                   | --   | *667                                    | *5,052            | *5,644                  | 396,713                             | 306,411  | *784  |
| Cost of labor.....                                  | *10,160                                      | 105,210                                 | *109              | *37,218                 | 163,144                             | 115,441  | --  |
| Purchases.....                                      | --   | *7,508                                  | *42,222           | 69,537                  | 755,514                             | 457,707  | *114  |
| Materials and supplies.....                         | *1,215                                       | *8,369                                  | *539              | 46,836                  | 289,901                             | 181,186  | --  |
| Other costs.....                                    | *6,205                                       | 90,594                                  | *8,516            | 32,535                  | 833,138                             | 376,833  | --  |
| Inventory, end of year.....                         | --   | *252                                    | *4,138            | *9,535                  | 444,056                             | 324,765  | *703  |
| Advertising expenses.....                           | *133   | 8,297                                   | 18,013            | 34,529                  | 387,294                             | 285,913  | *2  |
| Bad debts from sales or services.....               | --   | 2,802                                   | *1,648            | 23,036                  | 17,607                              | 9,583  | --  |
| Car and truck expenses.....                         | *6,978                                       | 93,610                                  | 121,720           | 338,626                 | 1,186,153                           | 996,726  | *156  |
| Commissions.....                                    | --   | *11,927                                 | *25,400           | 22,000                  | 474,221                             | 407,474  | *36   |
| Depreciation.....                                   | --   | *1                                      | --                | --                      | 8,709                               | 8,705  | --  |
| Depreciation.....                                   | *3,719                                       | 79,806                                  | 44,970            | 259,064                 | 1,359,958                           | 1,024,544  | *26   |
| Employee benefit programs.....                      | *2,530                                       | 29,280                                  | *4,514            | *34,057                 | 14,445                              | 4,115  | --  |
| Insurance.....                                      | *2,403                                       | 54,215                                  | 14,234            | 83,783                  | 190,602                             | 104,240  | *(Z)  |
| Legal and professional services.....                | *2,531                                       | 42,394                                  | 26,507            | 45,216                  | 350,432                             | 306,464  | *240  |
| Meals and entertainment deducted.....               | *952   | 5,362                                   | 8,047             | 54,687                  | 212,615                             | 173,461  | *1  |
| Mortgage interest.....                              | *318   | 111,330                                 | *13,693           | 44,288                  | 70,479                              | 21,691   | --  |
| Other interest paid on business indebtedness.....   | *2,108                                       | 25,441                                  | *6,638            | 34,185                  | 136,324                             | 70,999   | --  |
| Office expenses.....                                | *1,226                                       | 33,692                                  | 42,617            | 83,664                  | 284,691                             | 230,432  | *821  |
| Pension and profit-sharing plans.....               | --   | *5,209                                  | *571              | *1,177                  | 6,258                               | 6,126  | --  |
| Rent on machinery and equipment.....                | *257   | 8,715                                   | 7,036             | 53,768                  | 187,660                             | 110,867  | --  |
| Rent on other business property.....                | *2,566                                       | 85,485                                  | 86,415            | 166,765                 | 679,179                             | 417,787  | --  |
| Repairs.....  | *1,176                                       | 63,078                                  | 24,930            | 132,041                 | 267,030                             | 163,466  | --  |
| Supplies.....                                       | 6,633  | 95,458                                  | 38,941            | 688,469                 | 762,126                             | 612,612  | *1,460  |
| Salaries and wages.....                             | *29,447                                      | 474,192                                 | 100,281           | 478,466                 | 672,029                             | 312,384  | --  |
| Taxes paid.....                                     | *5,116                                       | 79,779                                  | 12,977            | 72,932                  | 243,578                             | 107,595  | *2  |
| Travel.....   | *3,625                                       | 2,804                                   | 38,268            | 21,240                  | 799,133                             | 710,559  | *257  |
| Utilities.....                                      | *3,394                                       | 93,947                                  | 55,556            | 203,648                 | 510,308                             | 342,944  | *3  |
| Other business deductions.....                      | 17,448                                       | 509,611                                 | 198,994           | 1,320,186               | 4,594,930                           | 3,368,257  | *1,288  |
| Home office business deductions.....                | *3,563                                       | 41,986                                  | 30,940            | 922,807                 | 353,306                             | 331,497  | --  |
| Depreciation, Form 8829.....                        | --   | *2,729                                  | *2,342            | 81,370                  | 30,517                              | 24,275   | --  |
| <b>Net income less deficit <sup>1,2</sup>.....</b>  | <b>101,172</b>                               | <b>210,558</b>                          | <b>735,075</b>    | <b>3,423,093</b>        | <b>5,347,817</b>                    | <b>4,819,755</b>   | <b>*20,914</b>                                      |
| Net income <sup>1,2</sup> .....                     | 103,743                                      | 337,252                                 | 806,217           | 3,722,871               | 7,939,366                           | 7,015,488  | *21,807   |
| Deficit <sup>2</sup> .....                          | *2,571                                       | 126,694                                 | 71,142            | 299,778                 | 2,591,549                           | 2,195,733  | *894  |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Health care and social assistance--continued |   |                   |                         | Arts, entertainment, and recreation |  |   |
|---|--|---|-------------------|-------------------------|-------------------------------------|--|---|
|   | Hospitals                                    | Nursing and residential care facilities | Social assistance | Child day care services | Total                               | Performing arts, spectator sports and related industries | Museums, historical sites, and similar institutions |
|   | (136)  | (137)                                   | (138)             | (139)                   | (140)                               | (141)  | (142)   |
| <b>BUSINESSES WITH NET INCOME</b>                   |  |   |                   |                         |                                     |  |   |
| Number of returns <sup>1</sup> .....                | 9,451  | 30,846                                  | 98,883            | 600,331                 | 624,239                             | 514,005  | *4,630  |
| Business receipts, total <sup>1</sup> .....         | 159,259                                      | 1,657,055                               | 1,502,122         | 7,857,894               | 17,396,169                          | 13,834,763   | *25,455   |
| Income from sales and operations <sup>1</sup> ..... | 159,221                                      | 1,654,384                               | 1,494,530         | 7,553,642               | 16,734,850                          | 13,285,483   | *25,455   |
| Other business income.....                          | *38  | 2,671                                   | 7,592             | 304,252                 | 661,319                             | 549,280  | --  |
| Business deductions, total <sup>12</sup> .....      | 55,516                                       | 1,319,803                               | 695,905           | 4,135,024               | 9,456,945                           | 6,819,457  | *3,648  |
| Cost of sales and operations.....                   | --   | 82,341                                  | *12,756           | 118,954                 | 1,233,733                           | 807,997  | *195  |
| Inventory, beginning of year.....                   | --   | *605                                    | *1,335            | *48                     | 206,397                             | 136,797  | *784  |
| Cost of labor.....                                  | --   | *55,617                                 | --                | *12,116                 | 78,025                              | 54,284   | --  |
| Purchases.....                                      | --   | *5,602                                  | *4,412            | 49,891                  | 512,797                             | 323,644  | *114  |
| Materials and supplies.....                         | --   | *7,018                                  | *539              | 41,122                  | 205,462                             | 137,941  | --  |
| Other costs.....                                    | --   | *13,689                                 | *7,055            | *20,168                 | 453,777                             | 287,632  | --  |
| Inventory, end of year.....                         | --   | *191                                    | *585              | *4,392                  | 222,725                             | 132,302  | *703  |
| Advertising expenses.....                           | --   | 4,102                                   | 12,735            | 28,603                  | 199,608                             | 149,899  | *2  |
| Bad debts from sales or services.....               | --   | *587                                    | *1,648            | 1,548                   | 3,708                               | 2,944  | --  |
| Car and truck expenses.....                         | *6,975                                       | 58,317                                  | 94,879            | 244,997                 | 823,814                             | 682,262  | *156  |
| Commissions.....                                    | --   | *11,914                                 | *22,214           | 21,024                  | 394,959                             | 346,644  | *36   |
| Depletion.....                                      | --   | --                                      | --                | --                      | 812                                 | 809  | --  |
| Depreciation.....                                   | *1,782                                       | 54,193                                  | 35,295            | 186,736                 | 625,701                             | 434,287  | *26   |
| Employee benefit programs.....                      | *219   | 19,051                                  | *4,514            | *31,706                 | 5,078                               | 2,570  | --  |
| Insurance.....                                      | *1,195                                       | 40,812                                  | 12,492            | 67,374                  | 109,967                             | 62,503   | *(Z)  |
| Legal and professional services.....                | *374   | 35,784                                  | 23,480            | 32,801                  | 223,485                             | 197,416  | *240  |
| Meals and entertainment deducted.....               | *948   | 4,411                                   | 6,483             | 46,982                  | 156,591                             | 123,568  | *1  |
| Mortgage interest.....                              | *318   | 86,074                                  | *636              | *29,596                 | 30,685                              | 15,793   | --  |
| Other interest paid on business indebtedness.....   | *1,124                                       | 8,988                                   | *6,638            | 26,655                  | 61,069                              | 34,364   | --  |
| Office expenses.....                                | *1,196                                       | 10,662                                  | 29,686            | 58,310                  | 171,148                             | 131,825  | *680  |
| Pension and profit-sharing plans.....               | --   | *4,823                                  | *445              | --                      | 5,672                               | 5,568  | --  |
| Rent on machinery and equipment.....                | --   | 5,084                                   | *5,136            | 44,228                  | 123,772                             | 63,508   | --  |
| Rent on other business property.....                | *1,519                                       | 65,515                                  | 73,326            | 145,547                 | 416,180                             | 232,849  | --  |
| Repairs.....  | *53  | 43,234                                  | 4,871             | 94,065                  | 150,116                             | 87,196   | --  |
| Supplies.....                                       | *3,841                                       | 60,054                                  | 24,200            | 502,189                 | 455,668                             | 366,640  | *1,181  |
| Salaries and wages.....                             | *12,469                                      | 303,155                                 | 100,105           | 424,079                 | 451,461                             | 242,623  | --  |
| Taxes paid.....                                     | *2,129                                       | 50,382                                  | 10,036            | 61,739                  | 171,231                             | 86,675   | *2  |
| Travel.....   | *3,566                                       | 2,264                                   | 25,188            | 14,840                  | 518,336                             | 442,663  | *257  |
| Utilities.....                                      | *961   | 53,770                                  | 37,559            | 149,259                 | 325,718                             | 231,275  | *3  |
| Other business deductions.....                      | *12,009                                      | 297,555                                 | 105,671           | 1,028,055               | 2,446,139                           | 1,745,183  | *815  |
| Home office business deductions.....                | *3,563                                       | 13,064                                  | 23,375            | 708,321                 | 261,658                             | 245,723  | --  |
| Depreciation, Form 8829.....                        | --   | *72                                     | *2,342            | 51,847                  | 16,025                              | 15,801   | --  |
| <b>Net income</b> <sup>12</sup> .....               | <b>103,743</b>                               | <b>337,252</b>                          | <b>806,217</b>    | <b>3,722,871</b>        | <b>7,939,366</b>                    | <b>7,015,488</b>   | <b>*21,807</b>                                      |
| <b>Returns with Schedule C-EZ:</b>                  |  |   |                   |                         |                                     |  |   |
| Number of returns.....                              | *3,901                                       | 10,322                                  | 42,663            | 216,374                 | 154,733                             | 125,176  | *344  |
| Business receipts.....                              | *15,794                                      | 52,484                                  | 205,607           | 998,227                 | 510,552                             | 441,618  | *819  |
| Business deductions.....                            | *1,276                                       | 3,666                                   | 22,539            | 67,416                  | 90,745                              | 76,782   | *54   |
| <b>Net income</b> .....                             | <b>*14,518</b>                               | <b>48,818</b>                           | <b>183,068</b>    | <b>930,811</b>          | <b>419,807</b>                      | <b>364,836</b>   | <b>*765</b>   |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Arts--continued                                | Accommodation, food services, and drinking places |               |   |  |                                   | Food services and drinking places |
|--|--|---|---------------|---|--|-----------------------------------|-----------------------------------|
|  | Amusement, gambling, and recreation industries | Total   | Accommodation |   |  | Food services and drinking places |                                   |
|  |  |   | Total         | Travel accommodation (including hotels, motels, and bed and breakfast inns) | RV (recreational vehicle) parks and recreational camps |                                   |                                   |
|  | (143)  | (144)   | (145)         | (146)   | (147)  | (148)                             | (149)                             |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |  |   |               |   |  |                                   |                                   |
| <b>Number of returns</b> <sup>1</sup> .....            | 152,783  | 361,458   | 61,819        | 28,286  | 17,453   | 16,081                            | 299,640                           |
| <b>Business receipts, total</b> <sup>1</sup> .....     | 5,036,495                                      | 37,432,613  | 5,669,287     | 4,113,424   | 576,063  | 979,801                           | 31,763,326                        |
| Income from sales and operations <sup>1</sup> .....    | 4,887,131                                      | 37,078,172  | 5,604,250     | 4,057,612   | 569,702  | 976,936                           | 31,473,922                        |
| Other business income.....                             | 149,364  | 354,441   | 65,037        | 55,812  | *6,361   | 2,864                             | 289,404                           |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | 4,531,589                                      | 35,976,124  | 5,539,352     | 4,020,008   | 597,813  | 921,532                           | 30,436,772                        |
| Cost of sales and operations.....                      | 881,346  | 14,586,432  | 646,325       | 477,300   | 39,971   | 129,053                           | 13,940,108                        |
| Inventory, beginning of year.....                      | 89,517   | 605,298   | 87,567        | 56,609  | *8,463   | *22,495                           | 517,731                           |
| Cost of labor.....                                     | 47,702   | 861,386   | 99,708        | 55,066  | *910   | *43,732                           | 761,678                           |
| Purchases.....   | 297,694  | 12,267,082  | 381,069       | 292,473   | 23,354   | *65,242                           | 11,886,013                        |
| Materials and supplies.....                            | 108,715  | 945,738   | 59,128        | 48,491  | *6,070   | *4,567                            | 886,611                           |
| Other costs.....                                       | 456,306  | 441,396   | 97,614        | 78,691  | *9,894   | *9,029                            | 343,783                           |
| Inventory, end of year.....                            | 118,588  | 534,468   | 78,761        | 54,030  | 8,719  | *16,012                           | 455,707                           |
| Advertising expenses.....                              | 101,380  | 649,363   | 130,709       | 94,081  | 17,277   | 19,351                            | 518,653                           |
| Bad debts from sales or services.....                  | 8,024  | 12,362  | 6,627         | 5,446   | *613   | *567                              | 5,735                             |
| Car and truck expenses.....                            | 189,271  | 589,515   | 120,015       | 64,571  | 34,384   | 21,061                            | 469,500                           |
| Commissions.....                                       | 66,711   | 207,583   | 83,240        | 75,421  | *5,185   | *2,634                            | 124,343                           |
| Depletion.....   | *4   | 5,160   | *128          | *128  | --   | --                                | *5,032                            |
| Depreciation.....                                      | 335,388  | 1,446,339   | 582,771       | 415,002   | 101,545  | 66,223                            | 863,569                           |
| Employee benefit programs.....                         | 10,330   | 52,576  | 18,784        | 15,294  | *690   | *2,799                            | 33,793                            |
| Insurance.....   | 86,363   | 612,212   | 140,845       | 100,247   | 20,667   | 19,930                            | 471,367                           |
| Legal and professional services.....                   | 43,728   | 221,862   | 49,817        | 36,659  | 7,956  | 5,203                             | 172,044                           |
| Meals and entertainment deducted.....                  | 39,153   | 45,348  | 9,820         | 8,007   | 893  | 920                               | 35,528                            |
| Mortgage interest.....                                 | 48,788   | 792,309   | 556,883       | 428,665   | 44,883   | 83,334                            | 235,426                           |
| Other interest paid on business indebtedness.....      | 65,325   | 384,915   | 166,747       | 119,812   | 33,515   | 13,419                            | 218,169                           |
| Office expenses.....                                   | 53,438   | 185,883   | 52,351        | 34,850  | 7,524  | 9,977                             | 133,533                           |
| Pension and profit-sharing plans.....                  | *132   | 11,631  | 6,478         | 6,283   | --   | *195                              | 5,153                             |
| Rent on machinery and equipment.....                   | 76,793   | 302,855   | 37,276        | 25,273  | *1,063   | 10,941                            | 265,578                           |
| Rent on other business property.....                   | 261,392  | 2,250,552   | 163,254       | 105,076   | 12,367   | *45,811                           | 2,087,298                         |
| Repairs.....   | 103,564  | 736,736   | 268,959       | 197,885   | 32,116   | 38,958                            | 467,777                           |
| Supplies.....  | 148,053  | 929,445   | 212,428       | 164,323   | 15,996   | 32,110                            | 717,016                           |
| Salaries and wages.....                                | 359,645  | 5,558,917   | 664,920       | 497,449   | 36,842   | 130,629                           | 4,893,998                         |
| Taxes paid.....  | 135,981  | 1,581,484   | 366,355       | 278,890   | 39,330   | 48,136                            | 1,215,128                         |
| Travel.....  | 88,317   | 109,215   | 31,485        | 15,806  | 7,467  | 8,212                             | 77,730                            |
| Utilities.....   | 167,360  | 2,153,231   | 529,244       | 380,145   | 62,597   | 86,503                            | 1,623,987                         |
| Other business deductions.....                         | 1,225,385                                      | 2,481,409   | 677,084       | 469,168   | 71,234   | 136,682                           | 1,804,326                         |
| Home office business deductions.....                   | 21,809   | 51,248  | 13,534        | 4,214   | *3,696   | *5,623                            | 37,714                            |
| Depreciation, Form 8829.....                           | *6,242   | 6,449   | *2,462        | *2,458  | --   | *4                                | 3,987                             |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | 507,148  | 1,469,054   | 131,491       | 97,931  | -21,671  | 55,231                            | 1,337,563                         |
| Net income <sup>1,2</sup> .....                        | 902,071  | 3,273,790   | 649,610       | 425,855   | 64,633   | 159,122                           | 2,624,181                         |
| Deficit <sup>2</sup> .....                             | 394,923  | 1,804,737   | 518,119       | 327,924   | 86,304   | 103,890                           | 1,286,618                         |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                               | Arts--continued                                | Accommodation, food services, and drinking places |                  |   |  |                                   | Food services and drinking places |
|---|--|---|------------------|---|--|-----------------------------------|-----------------------------------|
|   | Amusement, gambling, and recreation industries | Total   | Accommodation    |   |  | Food services and drinking places |                                   |
|   |  |   | Total            | Travel accommodation (including hotels, motels, and bed and breakfast inns) | RV (recreational vehicle) parks and recreational camps |                                   |                                   |
|   | (143)  | (144)   | (145)            | (146)   | (147)  | (148)                             | (149)                             |
| <b>BUSINESSES WITH NET INCOME</b>                     |  |   |                  |   |  |                                   |                                   |
| <b>Number of returns</b> <sup>1</sup> .....           | <b>105,604</b>                                 | <b>224,858</b>                                    | <b>36,160</b>    | <b>15,353</b>   | <b>8,489</b>   | <b>12,318</b>                     | <b>188,698</b>                    |
| <b>Business receipts, total</b> <sup>1</sup> .....    | <b>3,535,951</b>                               | <b>27,312,714</b>                                 | <b>3,868,256</b> | <b>2,748,870</b>  | <b>358,266</b>   | <b>761,120</b>                    | <b>23,444,457</b>                 |
| Income from sales and operations <sup>1</sup> .....   | 3,423,911                                      | 27,115,853  | 3,842,560        | 2,725,802   | 357,230  | 759,528                           | 23,273,293                        |
| Other business income.....                            | 112,040  | 196,861   | 25,696           | 23,068  | *1,036   | *1,593                            | 171,164                           |
| <b>Business deductions, total</b> <sup>12</sup> ..... | <b>2,633,841</b>                               | <b>24,036,326</b>                                 | <b>3,216,050</b> | <b>2,320,453</b>  | <b>293,633</b>   | <b>601,963</b>                    | <b>20,820,276</b>                 |
| Cost of sales and operations.....                     | 425,541  | 10,391,772  | 483,366          | 354,650   | *12,891  | *115,825                          | 9,908,406                         |
| Inventory, beginning of year.....                     | 68,815   | 327,680   | 27,591           | 7,866   | *1,454   | *18,270                           | 300,090                           |
| Cost of labor.....                                    | 23,741   | 649,842   | 75,892           | 33,956  | --   | *41,936                           | 573,950                           |
| Purchases.....  | 189,040  | 8,853,785   | 317,777          | 247,435   | *9,918   | *60,425                           | 8,536,008                         |
| Materials and supplies.....                           | 67,520   | 564,609   | 37,002           | 30,398  | *2,038   | *4,567                            | 527,607                           |
| Other costs.....                                      | 166,145  | 292,081   | 51,932           | 44,592  | *731   | *6,609                            | 240,149                           |
| Inventory, end of year.....                           | 89,720   | 296,226   | 26,829           | 9,597   | *1,250   | *15,982                           | 269,398                           |
| Advertising expenses.....                             | 49,708   | 413,060   | 78,103           | 54,476  | 8,322  | 15,304                            | 334,957                           |
| Bad debts from sales or services.....                 | *764   | 2,422   | 758              | 534   | --   | *224                              | 1,665                             |
| Car and truck expenses.....                           | 141,396  | 381,290   | 75,051           | 36,993  | 21,537   | 16,521                            | 306,238                           |
| Commissions.....                                      | 48,280   | 146,007   | 53,214           | 50,840  | *1,161   | *1,214                            | 92,792                            |
| Depletion.....  | *3   | *312  | *40              | *40   | --   | --                                | *272                              |
| Depreciation.....                                     | 191,388  | 773,617   | 254,357          | 187,529   | 40,640   | 26,188                            | 519,261                           |
| Employee benefit programs.....                        | 2,508  | 36,031  | 11,994           | 10,654  | *566   | *774                              | 24,037                            |
| Insurance.....  | 47,464   | 396,919   | 78,358           | 54,409  | 10,548   | 13,400                            | 318,562                           |
| Legal and professional services.....                  | 25,830   | 138,978   | 26,520           | 19,545  | 3,130  | 3,845                             | 112,458                           |
| Meals and entertainment deducted.....                 | 33,022   | 23,493  | 8,077            | 6,770   | *691   | *616                              | 15,416                            |
| Mortgage interest.....                                | 14,892   | 362,946   | 254,897          | 183,184   | *17,542  | 54,172                            | 108,049                           |
| Other interest paid on business indebtedness.....     | 26,705   | 196,502   | 67,648           | 54,525  | *8,305   | *4,818                            | 128,854                           |
| Office expenses.....                                  | 38,643   | 107,332   | 36,747           | 25,697  | 3,016  | 8,033                             | 70,585                            |
| Pension and profit-sharing plans.....                 | *104   | 11,145  | 6,186            | 6,182   | --   | *5                                | 4,959                             |
| Rent on machinery and equipment.....                  | 60,264   | 205,832   | 26,938           | 15,500  | *905   | *10,534                           | 178,893                           |
| Rent on other business property.....                  | 183,331  | 1,493,832   | 101,904          | 61,756  | *10,456  | *29,693                           | 1,391,928                         |
| Repairs.....  | 62,920   | 448,415   | 145,030          | 106,800   | 16,074   | 22,156                            | 303,384                           |
| Supplies.....   | 87,847   | 527,329   | 140,010          | 110,800   | 9,388  | 19,822                            | 387,319                           |
| Salaries and wages.....                               | 208,837  | 3,866,292   | 426,945          | 314,899   | *26,560  | 85,485                            | 3,439,347                         |
| Taxes paid.....                                       | 84,554   | 1,075,599   | 217,586          | 168,883   | 16,980   | 31,723                            | 858,014                           |
| Travel.....   | 75,416   | 54,401  | 12,296           | 8,351   | *3,041   | *904                              | 42,105                            |
| Utilities.....  | 94,440   | 1,367,113   | 309,681          | 221,579   | 33,823   | 54,278                            | 1,057,433                         |
| Other business deductions.....                        | 700,140  | 1,565,465   | 393,911          | 265,434   | 45,316   | 83,161                            | 1,171,554                         |
| Home office business deductions.....                  | 15,935   | 32,681  | *3,158           | *409  | *2,739   | *10                               | 29,523                            |
| Depreciation, Form 8829.....                          | *224   | 3,731   | *15              | *11   | --   | *4                                | 3,715                             |
| <b>Net income</b> <sup>12</sup> .....                 | <b>902,071</b>                                 | <b>3,273,790</b>                                  | <b>649,610</b>   | <b>425,855</b>  | <b>64,633</b>  | <b>159,122</b>                    | <b>2,624,181</b>                  |
| <b>Returns with Schedule C-EZ:</b>                    |  |   |                  |   |  |                                   |                                   |
| Number of returns.....                                | 29,213   | 51,109  | *4,894           | *983  | *974   | *2,937                            | 46,215                            |
| Business receipts.....                                | 68,114   | 243,765   | *21,149          | *184  | *7,796   | *13,169                           | 222,616                           |
| Business deductions.....                              | 13,908   | 17,542  | *3,275           | *14   | --   | *3,261                            | 14,267                            |
| <b>Net income</b> .....                               | <b>54,206</b>                                  | <b>226,223</b>                                    | <b>*17,874</b>   | <b>*170</b>   | <b>*7,796</b>  | <b>*9,908</b>                     | <b>208,349</b>                    |

Footnotes at end of table.



# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                                | Other services    |                             |   |                       |                       |                               |  |                  | Unclassified establishments |
|--|-------------------|-----------------------------|---|-----------------------|-----------------------|-------------------------------|--|------------------|-----------------------------|
|  | Total             | Auto repair and maintenance |   |                       | Miscellaneous repairs | Personal and laundry services | Religious, grantmaking, civic, professional, and similar organizations |                  |                             |
|  |                   | Total                       | Automotive mechanical and electrical repair and maintenance | Automotive body shops |                       |                               |  |                  |                             |
|  | (150)             | (151)                       | (152)   | (153)                 | (154)                 | (155)                         | (156)  | (157)            | (158)                       |
| <b>BUSINESSES WITH AND WITHOUT NET INCOME</b>          |                   |                             |   |                       |                       |                               |  |                  |                             |
| <b>Number of returns</b> <sup>1</sup> .....            | <b>1,853,299</b>  | <b>346,310</b>              | <b>167,350</b>  | <b>93,170</b>         | <b>85,790</b>         | <b>363,451</b>                | <b>1,143,539</b>   | <b>231,591</b>   | <b>190,234</b>              |
| <b>Business receipts, total</b> <sup>1</sup> .....     | <b>68,834,667</b> | <b>25,019,221</b>           | <b>12,673,557</b>   | <b>7,231,685</b>      | <b>5,113,979</b>      | <b>13,523,070</b>             | <b>30,292,375</b>  | <b>2,837,353</b> | <b>2,171,513</b>            |
| Income from sales and operations <sup>1</sup> .....    | 68,127,483        | 24,774,105                  | 12,484,067  | 7,192,353             | 5,097,685             | 13,438,726                    | 29,914,652   | 2,663,858        | 2,159,761                   |
| Other business income.....                             | 707,184           | 245,116                     | 189,490   | 39,332                | 16,295                | 84,344                        | 377,724  | 173,496          | 11,752                      |
| <b>Business deductions, total</b> <sup>1,2</sup> ..... | <b>54,062,606</b> | <b>21,983,410</b>           | <b>11,286,863</b>   | <b>6,247,919</b>      | <b>4,448,627</b>      | <b>10,629,733</b>             | <b>21,449,464</b>  | <b>1,365,174</b> | <b>1,064,431</b>            |
| Cost of sales and operations.....                      | 20,464,677        | 10,887,093                  | 5,811,411   | 3,177,903             | 1,897,779             | 4,837,414                     | 4,740,171  | 153,776          | 249,997                     |
| Inventory, beginning of year.....                      | 1,724,448         | 721,713                     | 449,535   | 183,170               | 89,007                | 694,620                       | 308,115  | *7,106           | 29,018                      |
| Cost of labor.....                                     | 2,431,231         | 1,109,969                   | 418,300   | 461,312               | 230,356               | 405,432                       | 915,830  | *22,590          | 14,967                      |
| Purchases.....   | 12,288,749        | 7,200,342                   | 4,289,807   | 1,836,793             | 1,073,742             | 2,905,128                     | 2,183,279  | *59,067          | 196,372                     |
| Materials and supplies.....                            | 4,123,792         | 1,991,631                   | 887,939   | 720,140               | 383,552               | 1,187,994                     | 944,167  | *26,625          | 30,265                      |
| Other costs.....                                       | 1,748,926         | 671,211                     | 266,014   | 172,533               | 232,664               | 325,739                       | 751,976  | *42,632          | 13,866                      |
| Inventory, end of year.....                            | 1,852,469         | 807,774                     | 500,185   | 196,047               | 111,542               | 681,499                       | 363,196  | *4,244           | 34,491                      |
| Advertising expenses.....                              | 824,750           | 258,486                     | 115,498   | 74,492                | 68,496                | 159,989                       | 406,275  | 22,203           | 14,706                      |
| Bad debts from sales or services.....                  | 73,980            | 30,691                      | 21,436  | 8,575                 | *679                  | 13,883                        | 29,406   | --               | *500                        |
| Car and truck expenses.....                            | 2,906,665         | 776,185                     | 360,404   | 237,788               | 177,993               | 886,051                       | 1,244,429  | 322,269          | 170,105                     |
| Commissions.....                                       | 386,781           | 49,714                      | 16,825  | 11,502                | 21,387                | 69,624                        | 267,442  | *3,959           | 15,728                      |
| Depreciation.....                                      | 4,052             | *183                        | *100  | --                    | *83                   | *1,377                        | *2,492   | --               | *1                          |
| Depreciation.....                                      | 2,592,964         | 988,665                     | 455,812   | 293,780               | 239,073               | 541,330                       | 1,062,969  | 79,375           | 34,840                      |
| Employee benefit programs.....                         | 142,339           | 70,402                      | 30,879  | 29,626                | 9,897                 | 27,255                        | 44,682   | *904             | *55                         |
| Insurance.....   | 1,025,502         | 466,764                     | 228,563   | 134,762               | 103,439               | 214,380                       | 344,358  | 13,266           | 18,614                      |
| Legal and professional services.....                   | 451,693           | 148,026                     | 73,190  | 40,393                | 34,442                | 91,867                        | 211,801  | 21,886           | 32,048                      |
| Meals and entertainment deducted.....                  | 183,735           | 30,298                      | 12,082  | 10,109                | 8,107                 | 36,131                        | 117,306  | 31,269           | 11,521                      |
| Mortgage interest.....                                 | 468,220           | 212,667                     | 69,977  | 73,397                | 69,293                | 52,640                        | 202,912  | *13,552          | 2,416                       |
| Other interest paid on business indebtedness..         | 440,497           | 177,550                     | 81,467  | 53,187                | 42,896                | 86,636                        | 176,311  | *3,851           | 4,517                       |
| Office expenses.....                                   | 629,514           | 199,537                     | 92,808  | 76,081                | 30,648                | 114,857                       | 315,120  | 42,086           | 11,573                      |
| Pension and profit-sharing plans.....                  | 16,554            | 13,649                      | *4,913  | 7,438                 | *1,298                | *133                          | 2,772  | *1,404           | *452                        |
| Rent on machinery and equipment.....                   | 879,096           | 339,891                     | 174,860   | 75,974                | 89,056                | 79,390                        | 459,815  | 7,898            | 32,764                      |
| Rent on other business property.....                   | 4,181,074         | 824,666                     | 396,900   | 187,716               | 240,050               | 314,109                       | 3,042,299  | 24,900           | 30,643                      |
| Repairs.....   | 860,369           | 276,908                     | 148,784   | 62,356                | 65,768                | 168,029                       | 415,432  | 26,524           | 18,117                      |
| Supplies.....  | 3,080,578         | 868,536                     | 380,328   | 273,590               | 214,618               | 547,960                       | 1,664,083  | 40,773           | 52,088                      |
| Salaries and wages.....                                | 4,891,805         | 2,123,482                   | 1,080,333   | 583,188               | 459,960               | 740,861                       | 2,027,462  | *14,361          | 29,524                      |
| Taxes paid.....  | 1,324,489         | 659,024                     | 318,969   | 216,243               | 123,811               | 178,939                       | 486,526  | 5,614            | 15,520                      |
| Travel.....  | 339,480           | 45,464                      | 19,190  | 19,443                | 6,831                 | 78,896                        | 215,119  | 86,426           | 77,833                      |
| Utilities.....   | 2,588,575         | 797,647                     | 366,441   | 203,686               | 227,520               | 309,394                       | 1,481,534  | 53,399           | 28,975                      |
| Other business deductions.....                         | 4,804,432         | 1,662,947                   | 977,990   | 376,943               | 308,014               | 928,813                       | 2,212,671  | 358,981          | 183,861                     |
| Home office business deductions.....                   | 347,075           | 56,088                      | 34,293  | *16,718               | 5,077                 | 112,688                       | 178,299  | 19,234           | 6,942                       |
| Depreciation, Form 8829.....                           | 35,924            | 4,069                       | *2,345  | *1,013                | *711                  | 9,477                         | 22,378   | 2,025            | *741                        |
| <b>Net income less deficit</b> <sup>1,2</sup> .....    | <b>14,797,299</b> | <b>3,056,252</b>            | <b>1,386,693</b>  | <b>1,004,212</b>      | <b>665,347</b>        | <b>2,893,338</b>              | <b>8,847,710</b>   | <b>1,473,603</b> | <b>1,107,071</b>            |
| Net income <sup>1,2</sup> .....                        | 16,781,273        | 3,594,849                   | 1,662,686   | 1,140,687             | 791,476               | 3,270,951                     | 9,915,473  | 1,718,877        | 1,215,533                   |
| Deficit <sup>2</sup> .....                             | 1,983,974         | 538,597                     | 275,993   | 136,475               | 126,129               | 377,614                       | 1,067,763  | 245,275          | 108,462                     |

Footnotes at end of table.

# Sole Proprietorship Returns, 2001

**Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued**

[All figures are estimates based on samples--money amounts are in thousands of dollars]

| Net income status, item                             | Other services    |                             |   |                       |                       |                               |  |                  | Unclassified establishments |
|---|-------------------|-----------------------------|---|-----------------------|-----------------------|-------------------------------|--|------------------|-----------------------------|
|   | Total             | Auto repair and maintenance |   |                       | Miscellaneous repairs | Personal and laundry services | Religious, grantmaking, civic, professional, and similar organizations |                  |                             |
|   |                   | Total                       | Automotive mechanical and electrical repair and maintenance | Automotive body shops |                       |                               |  |                  |                             |
|   | (150)             | (151)                       | (152)   | (153)                 | (154)                 | (155)                         | (156)  | (157)            | (158)                       |
| <b>BUSINESSES WITH NET INCOME</b>                   |                   |                             |   |                       |                       |                               |  |                  |                             |
| Number of returns <sup>1</sup> .....                | 1,462,900         | 267,453                     | 131,823   | 70,053                | 65,576                | 288,730                       | 906,718  | 174,932          | 157,040                     |
| Business receipts, total <sup>1</sup> .....         | 60,535,649        | 21,474,367                  | 10,677,472  | 6,249,839             | 4,547,056             | 12,023,491                    | 27,037,791   | 2,699,120        | 2,057,253                   |
| Income from sales and operations <sup>1</sup> ..... | 59,912,071        | 21,222,051                  | 10,464,942  | 6,223,350             | 4,533,758             | 11,945,151                    | 26,744,869   | 2,528,485        | 2,043,516                   |
| Other business income.....                          | 623,579           | 252,317                     | 212,529   | *26,490               | 13,298                | 78,340                        | 292,922  | 170,634          | 13,737                      |
| Business deductions, total <sup>1,2</sup> .....     | 43,744,946        | 17,879,512                  | 9,014,786   | 5,109,152             | 3,755,575             | 8,752,540                     | 17,112,893   | 980,242          | 841,720                     |
| Cost of sales and operations.....                   | 16,668,157        | 8,826,076                   | 4,585,113   | 2,567,066             | 1,673,897             | 4,128,817                     | 3,713,264  | 128,071          | 242,211                     |
| Inventory, beginning of year.....                   | 1,215,858         | 506,756                     | 298,936   | 138,538               | 69,282                | 521,679                       | 187,424  | *7,106           | *5,952                      |
| Cost of labor.....                                  | 1,830,308         | 833,355                     | 277,168   | 359,534               | 196,653               | 351,161                       | 645,792  | *22,590          | *13,872                     |
| Purchases.....                                      | 9,891,631         | 5,948,248                   | 3,379,608   | 1,607,846             | 960,793               | 2,300,307                     | 1,643,076  | *59,067          | 187,390                     |
| Materials and supplies.....                         | 3,572,797         | 1,669,962                   | 734,405   | 552,856               | 382,701               | 1,113,226                     | 789,609  | *19,257          | *28,613                     |
| Other costs.....                                    | 1,462,605         | 464,845                     | 252,796   | 61,452                | 150,597               | 320,972                       | 676,788  | *24,295          | *12,186                     |
| Inventory, end of year.....                         | 1,305,042         | 597,089                     | 357,799   | 153,160               | 86,130                | 478,529                       | 229,425  | *4,244           | *5,803                      |
| Advertising expenses.....                           | 646,528           | 212,033                     | 91,402  | 64,152                | 56,478                | 127,705                       | 306,790  | 21,042           | 11,181                      |
| Bad debts from sales or services.....               | 48,784            | 19,726                      | 12,895  | *6,269                | *562                  | 12,043                        | 17,014   | --               | *77                         |
| Car and truck expenses.....                         | 2,269,508         | 626,298                     | 281,061   | 187,993               | 157,244               | 729,459                       | 913,751  | 257,873          | 131,187                     |
| Commissions.....                                    | 321,435           | 47,885                      | *15,077   | 11,502                | 21,306                | 55,615                        | 217,934  | *3,959           | *15,452                     |
| Depletion.....                                      | 3,930             | *63                         | --  | --                    | *63                   | *1,377                        | *2,490   | --               | *1                          |
| Depreciation.....                                   | 1,911,119         | 713,287                     | 301,985   | 251,411               | 159,891               | 416,413                       | 781,419  | 59,647           | 24,619                      |
| Employee benefit programs.....                      | 124,995           | 56,670                      | 23,426  | 24,805                | 8,439                 | 27,027                        | 41,298   | *904             | *9                          |
| Insurance.....                                      | 844,449           | 400,793                     | 197,041   | 114,820               | 88,932                | 163,526                       | 280,130  | 10,969           | 12,151                      |
| Legal and professional services.....                | 367,732           | 121,938                     | 60,294  | 32,594                | 29,050                | 80,582                        | 165,212  | 19,366           | 24,487                      |
| Meals and entertainment deducted.....               | 136,480           | 20,727                      | 9,610   | 7,306                 | 3,810                 | 29,416                        | 86,337   | 23,949           | 10,142                      |
| Mortgage interest.....                              | 334,051           | 143,471                     | 61,265  | 53,776                | 28,431                | 44,618                        | 145,961  | *1,758           | *1,946                      |
| Other interest paid on business indebtedness..      | 316,684           | 126,828                     | 59,006  | 43,048                | 24,774                | 68,346                        | 121,510  | *2,015           | *2,735                      |
| Office expenses.....                                | 508,491           | 166,815                     | 76,918  | 65,533                | 24,363                | 86,555                        | 255,121  | 27,031           | 10,286                      |
| Pension and profit-sharing plans.....               | 11,444            | 8,778                       | *4,724  | *2,761                | *1,294                | *133                          | 2,534  | *1,404           | *452                        |
| Rent on machinery and equipment.....                | 695,375           | 287,828                     | 139,165   | 67,452                | 81,210                | 60,876                        | 346,671  | *7,561           | 32,709                      |
| Rent on other business property.....                | 3,518,799         | 667,426                     | 314,857   | 141,098               | 211,471               | 247,151                       | 2,604,223  | 21,131           | 13,869                      |
| Repairs.....  | 637,342           | 200,803                     | 103,134   | 50,272                | 47,397                | 113,597                       | 322,943  | 18,688           | 9,869                       |
| Supplies.....                                       | 2,618,013         | 748,161                     | 331,224   | 235,857               | 181,081               | 470,297                       | 1,399,555  | 36,930           | 44,075                      |
| Salaries and wages.....                             | 4,181,354         | 1,919,263                   | 976,844   | 524,976               | 417,443               | 610,671                       | 1,651,420  | *14,342          | 25,213                      |
| Taxes paid.....                                     | 1,101,208         | 557,115                     | 266,966   | 194,317               | 95,831                | 157,173                       | 386,921  | 4,277            | 11,086                      |
| Travel.....   | 217,971           | 20,302                      | 11,150  | 6,730                 | 2,422                 | 61,528                        | 136,141  | 63,862           | 71,824                      |
| Utilities.....                                      | 2,037,559         | 606,048                     | 274,109   | 159,702               | 172,237               | 244,522                       | 1,186,988  | 42,527           | 25,069                      |
| Other business deductions.....                      | 3,782,863         | 1,315,024                   | 773,588   | 280,918               | 260,517               | 678,009                       | 1,789,830  | 182,734          | 97,143                      |
| Home office business deductions.....                | 291,190           | 47,307                      | *30,524   | *11,764               | *5,019                | 99,998                        | 143,884  | 12,937           | *2,844                      |
| Depreciation, Form 8829.....                        | 32,905            | 4,041                       | *2,345  | *1,013                | *683                  | 9,028                         | 19,836   | *1,744           | *151                        |
| <b>Net income <sup>1,2</sup>.....</b>               | <b>16,781,273</b> | <b>3,594,849</b>            | <b>1,662,686</b>  | <b>1,140,687</b>      | <b>791,476</b>        | <b>3,270,951</b>              | <b>9,915,473</b>   | <b>1,718,877</b> | <b>1,215,533</b>            |
| <b>Returns with Schedule C-EZ:</b>                  |                   |                             |   |                       |                       |                               |  |                  |                             |
| Number of returns.....                              | 287,048           | 42,066                      | 26,254  | *6,010                | 9,802                 | 71,933                        | 173,049  | 53,335           | 71,614                      |
| Business receipts.....                              | 1,471,884         | 207,857                     | 130,397   | *27,697               | 49,762                | 353,166                       | 910,861  | 256,774          | 321,893                     |
| Business deductions.....                            | 153,708           | 18,847                      | 13,408  | *3,029                | 2,411                 | 37,085                        | 97,775   | 17,265           | 21,089                      |
| <b>Net income.....</b>                              | <b>1,318,176</b>  | <b>189,010</b>              | <b>116,989</b>  | <b>*24,668</b>        | <b>47,351</b>         | <b>316,081</b>                | <b>813,086</b>   | <b>239,509</b>   | <b>300,804</b>              |

\* Estimate should be used with caution because of the small number of sample returns on which it is based.

\*\* Data combined to prevent disclosure of taxpayer information.

† Data deleted to prevent disclosure of taxpayer information.

<sup>1</sup> Includes returns with Schedule C-EZ attached. Schedule C-EZ was filed for certain small businesses, i.e., those with net income and with receipts of \$25,000 or less and business deductions of \$2,000 or less, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.

<sup>2</sup> Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years. However, these losses (after subtraction) and any carryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.

(Z) Less than \$500.

NOTE: Detail may not add to totals because of rounding.