# Partnerships and Sole Proprietorships, by State, for Tax Year 2007 

by Linda Morey

This article presents State-level data from partnership and sole proprietorship tax returns that have been tabulated by the Bureau of Economic Analysis (BEA) for the Statistics of Income Division (SOI) of the Internal Revenue Service (IRS). The geographic distribution of selected variables from Form 1065 for partnership returns and Form 1040 Schedule C for sole proprietorship returns is compared to the U.S. population distribution.

SOI uses partnership and proprietorship tabulations as it prepares and publishes statistics on the operations of the Internal Revenue laws. BEA uses geographic coding data obtained from the Nonemployer Statistics program at the Census Bureau to assign tax records to the proper States based on Zip Codes of the filing addresses contained in the IRS record extracts. ${ }^{1}$ The Zip Code is shown on the first page of Form 1065 for partnerships and the first page of Form 1040 for sole proprietorship (Schedule C) filers. These Zip Codes reflect only the filing address and therefore do not necessarily reflect the exact location of the business activity for the partnership or sole proprietorship. In addition, some partnerships and sole proprietorships may have also used an address of an accounting firm, tax attorney, or tax practitioner that may have been located in a State other than the State where the business offices were located. Any data associated with frequencies of less than three are suppressed to ensure that they pose no disclosure risk.

BEA then tabulates selected items from the returns for SOI by State for partnerships and sole proprietorships. No statistical tabulations or research results are released which would potentially reveal identifiable information about individuals, employers, or establishments. ${ }^{2}$ Throughout this article, use of the term "U.S. population" refers to population data from the U.S. Census Bureau, and use of the term "population" extracts refers to extracts from IRS population files of tax returns. In addition, the

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BEA- tabulated data are based on these unedited population extracts. Consequently, the U.S. totals for the data included in this article do not match other published SOI totals that are estimates based on edited stratified probability samples of partnership and sole proprietorships.

## Partnership Returns, by State

Form 1065 is filed by most limited liability companies (LLCs), as well as by partnerships. BEA tabulates the total number of partnership returns and two variables from partnership returns to the State level-gross receipts and ordinary income. Gross receipts are tabulated from data reported on line 1c of Form 1065. This includes gross receipts from line 1a minus returns and allowances reported on line 1 b . Ordinary income (loss) is tabulated from data reported on line 22 of Form 1065. It includes total income or loss (line 8) minus total deductions (line 21). ${ }^{3}$

For Tax Year 2007, the States having the highest number of partnership returns were California, Texas, New York, and Florida. Together, these four States comprised 31.9 percent of all partnership returns and 32.5 percent of the U.S. population (Table 1). Texas, with gross receipts of $\$ 783.8$ billion, and New York, with gross receipts of $\$ 700.1$ billion, together accounted for 35.4 percent of partnership gross receipts for the U.S. compared to a combined 14.4 percent of the U.S. population (Table 2). In ordinary income, Texas stood out as the highest with $\$ 56.3$ billion, which was 18.9 percent of the total for the nation. New York and California ranked second and third with 11.1 percent and 10.1 percent of the U.S., respectively. When the share of ordinary income is compared to the share of U.S. population, Texas stood out as having the largest difference with a 18.9 percent-share of U.S. ordinary income and a 7.9-percent share of the U.S. population (Table 3).

Figures A, B, and C show the highest ranking States in each category for partnerships as a percentage of the nation compared to population as a percentage of the nation.

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## Figure A

Partnership Number of Returns and U.S. Population, Percentage of Totals for States with Highest Number of Returns, Tax Year 2007


## Partnerships and Sole Proprietorships, by State, for Tax Year 2007

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## Figure B

Partnership Gross Receipts (Less Returns and Allowances) and U.S. Population, Percentage of Totals for States with Highest Gross Receipts, Tax Year 2007


## Partnerships and Sole Proprietorships, by State, for Tax Year 2007

## Figure C

Partnership Ordinary Income (Loss) and U.S. Population, Percentage of Totals for States with Highest Ordinary Income, Tax Year 2007


## Partnerships and Sole Proprietorships, by State, for Tax Year 2007

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## Sole Proprietorship Returns, by State

BEA tabulates the total number of sole proprietorship returns and two variables from sole proprietorship returns to the State level-gross receipts (less returns and allowances) and net profit or loss. 4,5 Gross receipts from sole proprietorships are tabulated from line 3 of Form 1040 Schedule C. This is calculated as gross receipts or sales (line 1) minus returns and allowances (line 2). Net profit or loss is tabulated from line 31 of Form 1040 Schedule C. Net profit or loss equals gross income (line 7) minus total expenses (line 28) and expenses for business use of a home (line 30).

The number of Schedule C returns mirrored the distribution of population in the U.S. The four States with the highest number of Schedule C returns and also the highest population were California, Texas, New York, and Florida which together accounted for 34.9 percent of all returns and 32.5 percent of the
population (Table 4). The same States also had the highest gross receipts and net profit, with a combined share of 36.7 percent of gross receipts and 38.7 percent of net profit (Tables 5 and 6).

Figures D, E, and F show the highest ranking States in each category for sole proprietorships as a percentage of the nation compared to population as a percentage of the nation.

## Future Research

This article is part of an ongoing series of articles examining geographic data for partnerships and sole proprietorships. For Tax Year 2007, BEA refined the processing of the unedited population extracts in order to reduce the number of unidentifiable records and improve the accuracy of geographic tabulation. This has allowed improved geographic detail in these tabulations. Future expansion of these tabulations will concentrate on geographic detail for industrial sectors.

## Figure D

Sole Proprietorship Number of Returns and U.S. Population, Percentage of Totals for States with Highest Number of Returns, Tax Year 2007


[^1]
## Figure E

Sole Proprietorship Gross Receipts (Less Returns and Allowances) and U.S. Population, Percentage of Totals for States with Highest Gross Receipts, Tax Year 2007


## Partnerships and Sole Proprietorships, by State, for Tax Year 2007

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## Figure F

Sole Proprietorship Net Profit or (Loss) and U.S. Population, Percentage of Totals for States with Highest Net Profit, Tax Year 2007


Table 1. Partnerships: Number of Returns by State, Rank Compared to U.S. Population, Tax Year 2007
[Number of returns figures are based on tabulations of Form 1065]

| State | Number of returns |  |  | Population [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rank | Number | Percentage of U.S. total | Rank | Number | Percentage of U.S. total |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| U.S. total | N/A | 3,183,882 | 100.00 | N/A | 301,290,332 | 100.00 |
| California | 1 | 346,827 | 10.89 | 1 | 36,377,534 | 12.07 |
| Texas | 2 | 278,854 | 8.76 | 2 | 23,843,432 | 7.91 |
| New York | 3 | 219,644 | 6.90 | 3 | 19,429,316 | 6.45 |
| Florida | 4 | 171,042 | 5.37 | 4 | 18,199,526 | 6.04 |
| New Jersey | 5 | 132,049 | 4.15 | 11 | 8,653,126 | 2.87 |
| Pennsylvania | 6 | 112,829 | 3.54 | 6 | 12,419,930 | 4.12 |
| Ohio | 7 | 106,074 | 3.33 | 7 | 11,477,641 | 3.81 |
| Illinois | 8 | 104,761 | 3.29 | 5 | 12,825,809 | 4.26 |
| Michigan | 9 | 97,809 | 3.07 | 8 | 10,049,790 | 3.34 |
| North Carolina | 10 | 85,880 | 2.70 | 10 | 9,041,594 | 3.00 |
| Colorado | 11 | 84,967 | 2.67 | 22 | 4,842,770 | 1.61 |
| Georgia | 12 | 83,296 | 2.62 | 9 | 9,523,297 | 3.16 |
| Arizona | 13 | 76,653 | 2.41 | 15 | 6,353,421 | 2.11 |
| Virginia | 14 | 74,645 | 2.34 | 12 | 7,698,775 | 2.56 |
| Washington | 15 | 70,803 | 2.22 | 14 | 6,449,511 | 2.14 |
| Maryland | 16 | 61,917 | 1.94 | 19 | 5,618,899 | 1.86 |
| Tennessee | 17 | 61,721 | 1.94 | 17 | 6,149,116 | 2.04 |
| Massachusetts | 18 | 61,209 | 1.92 | 13 | 6,467,915 | 2.15 |
| Connecticut | 19 | 60,602 | 1.90 | 29 | 3,489,868 | 1.16 |
| Missouri | 20 | 60,048 | 1.89 | 18 | 5,878,399 | 1.95 |
| Utah | 21 | 58,442 | 1.84 | 34 | 2,668,925 | 0.89 |
| Wisconsin | 22 | 58,232 | 1.83 | 20 | 5,598,893 | 1.86 |
| Minnesota | 23 | 56,440 | 1.77 | 21 | 5,182,360 | 1.72 |
| Indiana | 24 | 50,437 | 1.58 | 16 | 6,335,862 | 2.10 |
| Louisiana | 25 | 49,401 | 1.55 | 25 | 4,373,310 | 1.45 |
| Nevada | 26 | 44,352 | 1.39 | 35 | 2,554,344 | 0.85 |
| Oregon | 27 | 43,780 | 1.38 | 27 | 3,735,549 | 1.24 |
| South Carolina | 28 | 42,804 | 1.34 | 24 | 4,404,914 | 1.46 |
| Alabama | 29 | 41,437 | 1.30 | 23 | 4,626,595 | 1.54 |
| Oklahoma | 30 | 37,838 | 1.19 | 28 | 3,608,123 | 1.20 |
| Kentucky | 31 | 37,817 | 1.19 | 26 | 4,236,308 | 1.41 |
| lowa | 32 | 31,318 | 0.98 | 30 | 2,983,360 | 0.99 |
| Kansas | 33 | 30,570 | 0.96 | 33 | 2,777,382 | 0.92 |
| Arkansas | 34 | 25,334 | 0.80 | 32 | 2,830,557 | 0.94 |
| Idaho | 35 | 23,206 | 0.73 | 39 | 1,496,145 | 0.50 |
| Mississippi | 36 | 22,946 | 0.72 | 31 | 2,921,030 | 0.97 |
| Nebraska | 37 | 20,675 | 0.65 | 38 | 1,769,473 | 0.59 |
| New Mexico | 38 | 17,945 | 0.56 | 36 | 1,964,402 | 0.65 |
| Montana | 39 | 16,004 | 0.50 | 44 | 956,624 | 0.32 |
| New Hampshire | 40 | 14,774 | 0.46 | 41 | 1,312,256 | 0.44 |
| Delaware | 41 | 13,055 | 0.41 | 45 | 861,953 | 0.29 |
| West Virginia | 42 | 12,371 | 0.39 | 37 | 1,809,836 | 0.60 |
| Wyoming | 43 | 11,256 | 0.35 | 51 | 523,252 | 0.17 |
| South Dakota | 44 | 10,987 | 0.35 | 46 | 795,689 | 0.26 |
| Maine | 45 | 10,688 | 0.34 | 40 | 1,315,398 | 0.44 |
| Hawaii | 46 | 10,316 | 0.32 | 42 | 1,277,356 | 0.42 |
| Rhode Island | 47 | 9,894 | 0.31 | 43 | 1,053,136 | 0.35 |
| North Dakota | 48 | 9,348 | 0.29 | 48 | 637,904 | 0.21 |
| District of Columbia | 49 | 8,477 | 0.27 | 50 | 587,868 | 0.20 |
| Alaska | 50 | 6,307 | 0.20 | 47 | 681,111 | 0.23 |
| Vermont | 51 | 5,801 | 0.18 | 49 | 620,748 | 0.21 |

## N/A-Not applicable.

[1] Population counts are from the U.S. Census Bureau.
NOTES: IRS Form 1065 is entitled "U.S. Return of Partnership Income." Returns are assigned to States by Zip Code. Unidentifiable zipcodes and zipcodes from U.S. territories and
military bases are excluded from these statistics. The classification by State was based on the filing address and therefore does not necessarily reflect the exact location of the
business activity for the partnership. In addition, some partnerships may have also used an address of an accounting firm, tax attorney, or tax practitioner that may have been located in
a State other than the State where the partnerships' business offices were located

Table 2. Partnerships: Gross Receipts (Less Returns and Allowances) by State, Rank Compared to U.S. Population, Tax Year 2007
[Gross receipts figures are based on tabulations of Form 1065-money amounts are in thousands of dollars]

| State | Gross receipts (less returns and allowances) |  |  | Population [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rank | Amount | Percentage of U.S. total | Rank | Number | Percentage of U.S. total |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| U.S. total | N/A | 4,196,790,413 | 100.00 | N/A | 301,290,332 | 100.00 |
| Texas | 1 | 783,797,540 | 18.68 | 2 | 23,843,432 | 7.91 |
| New York | 2 | 700,116,471 | 16.68 | 3 | 19,429,316 | 6.45 |
| California | 3 | 293,530,016 | 6.99 | 1 | 36,377,534 | 12.07 |
| Ohio | 4 | 259,472,142 | 6.18 | 7 | 11,477,641 | 3.81 |
| New Jersey | 5 | 162,551,997 | 3.87 | 11 | 8,653,126 | 2.87 |
| Illinois | 6 | 159,914,267 | 3.81 | 5 | 12,825,809 | 4.26 |
| Florida | 7 | 153,920,203 | 3.67 | 4 | 18,199,526 | 6.04 |
| Georgia | 8 | 134,448,979 | 3.20 | 9 | 9,523,297 | 3.16 |
| Pennsylvania | 9 | 125,922,187 | 3.00 | 6 | 12,419,930 | 4.12 |
| Tennessee | 10 | 96,540,196 | 2.30 | 17 | 6,149,116 | 2.04 |
| Oklahoma | 11 | 80,996,166 | 1.93 | 28 | 3,608,123 | 1.20 |
| Missouri | 12 | 76,615,206 | 1.83 | 18 | 5,878,399 | 1.95 |
| Colorado | 13 | 74,942,896 | 1.79 | 22 | 4,842,770 | 1.61 |
| Michigan | 14 | 74,616,932 | 1.78 | 8 | 10,049,790 | 3.34 |
| Massachusetts | 15 | 74,191,780 | 1.77 | 13 | 6,467,915 | 2.15 |
| North Carolina | 16 | 69,500,912 | 1.66 | 10 | 9,041,594 | 3.00 |
| Minnesota | 17 | 59,948,570 | 1.43 | 21 | 5,182,360 | 1.72 |
| Connecticut | 18 | 58,275,242 | 1.39 | 29 | 3,489,868 | 1.16 |
| Virginia | 19 | 51,470,586 | 1.23 | 12 | 7,698,775 | 2.56 |
| Maryland | 20 | 50,449,084 | 1.20 | 19 | 5,618,899 | 1.86 |
| Arizona | 21 | 48,914,762 | 1.17 | 15 | 6,353,421 | 2.11 |
| Washington | 22 | 47,897,943 | 1.14 | 14 | 6,449,511 | 2.14 |
| Indiana | 23 | 44,961,740 | 1.07 | 16 | 6,335,862 | 2.10 |
| Kentucky | 24 | 39,760,739 | 0.95 | 26 | 4,236,308 | 1.41 |
| Kansas | 25 | 39,744,267 | 0.95 | 33 | 2,777,382 | 0.92 |
| Louisiana | 26 | 37,701,177 | 0.90 | 25 | 4,373,310 | 1.45 |
| Wisconsin | 27 | 33,851,033 | 0.81 | 20 | 5,598,893 | 1.86 |
| Utah | 28 | 33,438,522 | 0.80 | 34 | 2,668,925 | 0.89 |
| Nebraska | 29 | 31,627,485 | 0.75 | 38 | 1,769,473 | 0.59 |
| Alabama | 30 | 29,731,866 | 0.71 | 23 | 4,626,595 | 1.54 |
| Idaho | 31 | 28,488,526 | 0.68 | 39 | 1,496,145 | 0.50 |
| Oregon | 32 | 26,256,905 | 0.63 | 27 | 3,735,549 | 1.24 |
| Nevada | 33 | 26,142,770 | 0.62 | 35 | 2,554,344 | 0.85 |
| lowa | 34 | 22,999,758 | 0.55 | 30 | 2,983,360 | 0.99 |
| Delaware | 35 | 22,896,677 | 0.55 | 45 | 861,953 | 0.29 |
| South Carolina | 36 | 21,698,759 | 0.52 | 24 | 4,404,914 | 1.46 |
| Arkansas | 37 | 18,868,835 | 0.45 | 32 | 2,830,557 | 0.94 |
| District of Columbia | 38 | 13,708,719 | 0.33 | 50 | 587,868 | 0.20 |
| Mississippi | 39 | 13,441,462 | 0.32 | 31 | 2,921,030 | 0.97 |
| New Hampshire | 40 | 11,543,690 | 0.28 | 41 | 1,312,256 | 0.44 |
| New Mexico | 41 | 9,201,642 | 0.22 | 36 | 1,964,402 | 0.65 |
| Hawaii | 42 | 7,826,887 | 0.19 | 42 | 1,277,356 | 0.42 |
| South Dakota | 43 | 6,627,456 | 0.16 | 46 | 795,689 | 0.26 |
| Rhode Island | 44 | 6,553,096 | 0.16 | 43 | 1,053,136 | 0.35 |
| Montana | 45 | 5,722,083 | 0.14 | 44 | 956,624 | 0.32 |
| West Virginia | 46 | 5,424,921 | 0.13 | 37 | 1,809,836 | 0.60 |
| Wyoming | 47 | 5,159,104 | 0.12 | 51 | 523,252 | 0.17 |
| North Dakota | 48 | 4,881,855 | 0.12 | 48 | 637,904 | 0.21 |
| Alaska | 49 | 4,431,649 | 0.11 | 47 | 681,111 | 0.23 |
| Maine | 50 | 4,198,887 | 0.10 | 40 | 1,315,398 | 0.44 |
| Vermont | 51 | 1,865,826 | 0.04 | 49 | 620,748 | 0.21 |

N/A-Not applicable.
[1] Population counts are from the U.S. Census Bureau.
NOTES: IRS Form 1065 is entitled "U.S. Return of Partnership Income." Returns are assigned to States by Zip Code. Unidentifiable zipcodes and zipcodes from U.S. territories and military bases are excluded from these statistics. The classification by State was based on the filing address and therefore does not necessarily reflect the exact location of the business activity for the partnership. In addition, some partnerships may have also used an address of an accounting firm, tax attorney, or tax practitioner that may have been located in a State other than the State where the partnerships' business offices were located.

Table 3. Partnerships: Ordinary Income (Loss) by State, Rank Compared to U.S. Population, Tax Year 2007
[Ordinary income figures are based on tabulations of Form 1065-money amounts are in thousands of dollars]

| State | Ordinary income (loss) |  |  | Population [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rank | Amount | Percentage of U.S. total | Rank | Number | Percentage of U.S. total |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| U.S. total | N/A | 297,328,389 | 100.00 | N/A | 301,290,332 | 100.00 |
| Texas | 1 | 56,313,755 | 18.94 | 2 | 23,843,432 | 7.91 |
| New York | 2 | 32,903,329 | 11.07 | 3 | 19,429,316 | 6.45 |
| California | 3 | 29,946,157 | 10.07 | 1 | 36,377,534 | 12.07 |
| New Jersey | 4 | 21,350,383 | 7.18 | 11 | 8,653,126 | 2.87 |
| Georgia | 5 | 19,611,200 | 6.60 | 9 | 9,523,297 | 3.16 |
| Illinois | 6 | 13,389,712 | 4.50 | 5 | 12,825,809 | 4.26 |
| North Carolina | 7 | 10,982,639 | 3.69 | 10 | 9,041,594 | 3.00 |
| Connecticut | 8 | 9,314,595 | 3.13 | 29 | 3,489,868 | 1.16 |
| Ohio | 9 | 8,672,763 | 2.92 | 7 | 11,477,641 | 3.81 |
| Massachusetts | 10 | 8,134,316 | 2.74 | 13 | 6,467,915 | 2.15 |
| Pennsylvania | 11 | 7,296,855 | 2.45 | 6 | 12,419,930 | 4.12 |
| Colorado | 12 | 7,082,764 | 2.38 | 22 | 4,842,770 | 1.61 |
| Oklahoma | 13 | 7,021,371 | 2.36 | 28 | 3,608,123 | 1.20 |
| Tennessee | 14 | 6,934,790 | 2.33 | 17 | 6,149,116 | 2.04 |
| Florida | 15 | 6,803,928 | 2.29 | 4 | 18,199,526 | 6.04 |
| Virginia | 16 | 6,531,603 | 2.20 | 12 | 7,698,775 | 2.56 |
| Minnesota | 17 | 5,047,957 | 1.70 | 21 | 5,182,360 | 1.72 |
| Washington | 18 | 4,602,924 | 1.55 | 14 | 6,449,511 | 2.14 |
| Missouri | 19 | 4,044,969 | 1.36 | 18 | 5,878,399 | 1.95 |
| Michigan | 20 | 3,754,844 | 1.26 | 8 | 10,049,790 | 3.34 |
| Louisiana | 21 | 3,326,730 | 1.12 | 25 | 4,373,310 | 1.45 |
| Delaware | 22 | 3,225,144 | 1.08 | 45 | 861,953 | 0.29 |
| Maryland | 23 | 3,044,043 | 1.02 | 19 | 5,618,899 | 1.86 |
| District of Columbia | 24 | 2,798,852 | 0.94 | 50 | 587,868 | 0.20 |
| Wisconsin | 25 | 2,234,182 | 0.75 | 20 | 5,598,893 | 1.86 |
| Arizona | 26 | 2,165,845 | 0.73 | 15 | 6,353,421 | 2.11 |
| Kentucky | 27 | 2,069,306 | 0.70 | 26 | 4,236,308 | 1.41 |
| Indiana | 28 | 1,902,117 | 0.64 | 16 | 6,335,862 | 2.10 |
| Alabama | 29 | 1,792,169 | 0.60 | 23 | 4,626,595 | 1.54 |
| Arkansas | 30 | 1,533,681 | 0.52 | 32 | 2,830,557 | 0.94 |
| lowa | 31 | 1,354,886 | 0.46 | 30 | 2,983,360 | 0.99 |
| Nevada | 32 | 1,175,630 | 0.40 | 35 | 2,554,344 | 0.85 |
| Nebraska | 33 | 966,725 | 0.33 | 38 | 1,769,473 | 0.59 |
| Idaho | 34 | 965,520 | 0.32 | 39 | 1,496,145 | 0.50 |
| New Hampshire | 35 | 936,666 | 0.32 | 41 | 1,312,256 | 0.44 |
| South Carolina | 36 | 915,420 | 0.31 | 24 | 4,404,914 | 1.46 |
| South Dakota | 37 | 867,401 | 0.29 | 46 | 795,689 | 0.26 |
| Utah | 38 | 827,356 | 0.28 | 34 | 2,668,925 | 0.89 |
| Montana | 39 | 727,934 | 0.24 | 44 | 956,624 | 0.32 |
| New Mexico | 40 | 709,250 | 0.24 | 36 | 1,964,402 | 0.65 |
| Oregon | 41 | 662,864 | 0.22 | 27 | 3,735,549 | 1.24 |
| Hawaii | 42 | 510,801 | 0.17 | 42 | 1,277,356 | 0.42 |
| Rhode Island | 43 | 497,263 | 0.17 | 43 | 1,053,136 | 0.35 |
| Wyoming | 44 | 493,767 | 0.17 | 51 | 523,252 | 0.17 |
| North Dakota | 45 | 337,206 | 0.11 | 48 | 637,904 | 0.21 |
| Mississippi | 46 | 239,884 | 0.08 | 31 | 2,921,030 | 0.97 |
| Maine | 47 | 162,529 | 0.05 | 40 | 1,315,398 | 0.44 |
| Vermont | 48 | 126,086 | 0.04 | 49 | 620,748 | 0.21 |
| West Virginia | 49 | 125,326 | 0.04 | 37 | 1,809,836 | 0.60 |
| Alaska | 50 | -2,301,350 | -0.77 | 47 | 681,111 | 0.23 |
| Kansas | 51 | -6,805,698 | -2.29 | 33 | 2,777,382 | 0.92 |

N/A-Not applicable.
[1] Population counts are from the U.S. Census Bureau.
NOTES: IRS Form 1065 is entitled "U.S. Return of Partnership Income." Returns are assigned to States by Zip Code. Unidentifiable zipcodes and zipcodes from U.S. territories and military bases are excluded from these statistics. The classification by State was based on the filing address and therefore does not necessarily reflect the exact location of the business activity for the partnership. In addition, some partnerships may have also used an address of an accounting firm, tax attorney, or tax practitioner that may have been located in a State other than the State where the partnerships' business offices were located.

Table 4. Sole Proprietorships: Number of Returns by State, Rank Compared to U.S. Population, Tax Year 2007

| State | Number of returns |  |  | Population [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rank | Number | Percentage of U.S. total | Rank | Number | Percentage of U.S. total |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| U.S. total | N/A | 24,643,537 | 100.00 | N/A | 301,290,332 | 100.00 |
| California | 1 | 3,211,650 | 13.03 | 1 | 36,377,534 | 12.07 |
| Texas | 2 | 2,146,364 | 8.71 | 2 | 23,843,432 | 7.91 |
| New York | 3 | 1,626,948 | 6.60 | 3 | 19,429,316 | 6.45 |
| Florida | 4 | 1,621,627 | 6.58 | 4 | 18,199,526 | 6.04 |
| Illinois | 5 | 974,303 | 3.95 | 5 | 12,825,809 | 4.26 |
| Pennsylvania | 6 | 873,567 | 3.54 | 6 | 12,419,930 | 4.12 |
| Georgia | 7 | 850,584 | 3.45 | 9 | 9,523,297 | 3.16 |
| Ohio | 8 | 824,906 | 3.35 | 7 | 11,477,641 | 3.81 |
| Michigan | 9 | 745,559 | 3.03 | 8 | 10,049,790 | 3.34 |
| North Carolina | 10 | 739,910 | 3.00 | 10 | 9,041,594 | 3.00 |
| New Jersey | 11 | 644,496 | 2.62 | 11 | 8,653,126 | 2.87 |
| Virginia | 12 | 578,234 | 2.35 | 12 | 7,698,775 | 2.56 |
| Tennessee | 13 | 543,334 | 2.20 | 17 | 6,149,116 | 2.04 |
| Massachusetts | 14 | 538,517 | 2.19 | 13 | 6,467,915 | 2.15 |
| Maryland | 15 | 498,555 | 2.02 | 19 | 5,618,899 | 1.86 |
| Washington | 16 | 490,700 | 1.99 | 14 | 6,449,511 | 2.14 |
| Colorado | 17 | 470,478 | 1.91 | 22 | 4,842,770 | 1.61 |
| Missouri | 18 | 466,034 | 1.89 | 18 | 5,878,399 | 1.95 |
| Minnesota | 19 | 451,840 | 1.83 | 21 | 5,182,360 | 1.72 |
| Arizona | 20 | 438,056 | 1.78 | 15 | 6,353,421 | 2.11 |
| Indiana | 21 | 436,443 | 1.77 | 16 | 6,335,862 | 2.10 |
| Wisconsin | 22 | 395,758 | 1.61 | 20 | 5,598,893 | 1.86 |
| Alabama | 23 | 364,580 | 1.48 | 23 | 4,626,595 | 1.54 |
| Louisiana | 24 | 339,372 | 1.38 | 25 | 4,373,310 | 1.45 |
| South Carolina | 25 | 330,734 | 1.34 | 24 | 4,404,914 | 1.46 |
| Kentucky | 26 | 313,640 | 1.27 | 26 | 4,236,308 | 1.41 |
| Oklahoma | 27 | 311,872 | 1.27 | 28 | 3,608,123 | 1.20 |
| Oregon | 28 | 309,664 | 1.26 | 27 | 3,735,549 | 1.24 |
| Connecticut | 29 | 295,684 | 1.20 | 29 | 3,489,868 | 1.16 |
| lowa | 30 | 246,319 | 1.00 | 30 | 2,983,360 | 0.99 |
| Kansas | 31 | 226,107 | 0.92 | 33 | 2,777,382 | 0.92 |
| Arkansas | 32 | 220,593 | 0.90 | 32 | 2,830,557 | 0.94 |
| Mississippi | 33 | 216,709 | 0.88 | 31 | 2,921,030 | 0.97 |
| Utah | 34 | 206,128 | 0.84 | 34 | 2,668,925 | 0.89 |
| Nevada | 35 | 182,731 | 0.74 | 35 | 2,554,344 | 0.85 |
| New Mexico | 36 | 149,984 | 0.61 | 36 | 1,964,402 | 0.65 |
| Nebraska | 37 | 148,032 | 0.60 | 38 | 1,769,473 | 0.59 |
| Idaho | 38 | 136,699 | 0.55 | 39 | 1,496,145 | 0.50 |
| Maine | 39 | 134,326 | 0.55 | 40 | 1,315,398 | 0.44 |
| New Hampshire | 40 | 123,997 | 0.50 | 41 | 1,312,256 | 0.44 |
| Hawaii | 41 | 112,199 | 0.46 | 42 | 1,277,356 | 0.42 |
| West Virginia | 42 | 110,455 | 0.45 | 37 | 1,809,836 | 0.60 |
| Montana | 43 | 97,980 | 0.40 | 44 | 956,624 | 0.32 |
| Rhode Island | 44 | 78,238 | 0.32 | 43 | 1,053,136 | 0.35 |
| South Dakota | 45 | 71,974 | 0.29 | 46 | 795,689 | 0.26 |
| Vermont | 46 | 70,080 | 0.28 | 49 | 620,748 | 0.21 |
| Alaska | 47 | 65,818 | 0.27 | 47 | 681,111 | 0.23 |
| North Dakota | 48 | 56,534 | 0.23 | 48 | 637,904 | 0.21 |
| Delaware | 49 | 56,487 | 0.23 | 45 | 861,953 | 0.29 |
| Wyoming | 50 | 50,498 | 0.20 | 51 | 523,252 | 0.17 |
| District of Columbia | 51 | 48,240 | 0.20 | 50 | 587,868 | 0.20 |

## N/A-Not applicable.

[1] Population counts are from the U.S. Census Bureau.
NOTES: IRS Form 1040, Schedule C is entitled "Profit or Loss From Business (Sole Proprietorship)." Returns are assigned to States by Zip Code. Unidentifiable Zip Codes and Zip Codes from U.S. territories and military bases are excluded from these statistics. The classification by State was based on the filing address and therefore does not necessarily reflect the exact location of the business activity for the sole proprietorship. In addition, some sole proprietorships may have also used on address of an accounting firm, tax attorney, or tax practitioner that may have been located in a State other than the State where the sole proprietorships' business offices were located.

Table 5. Sole Proprietorships: Gross Receipts (Less Returns and Allowances) by State, Rank Compared to U.S. Population, Tax Year 2007
[Gross receipts figures are based on tabulations of Form 1040, Schedule C-money amounts are in thousands of dollars]

| State | Gross receipts (less returns and allowances) |  |  | Population [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rank | Amount | Percentage of U.S. total | Rank | Number | Percentage of U.S. total |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| U.S. total | N/A | 1,205,229,264 | 100.00 | N/A | 301,290,332 | 100.00 |
| California | 1 | 202,560,677 | 16.81 | 1 | 36,377,534 | 12.07 |
| Texas | 2 | 108,315,947 | 8.99 | 2 | 23,843,432 | 7.91 |
| New York | 3 | 78,281,542 | 6.50 | 3 | 19,429,316 | 6.45 |
| Florida | 4 | 53,077,592 | 4.40 | 4 | 18,199,526 | 6.04 |
| Pennsylvania | 5 | 48,762,651 | 4.05 | 6 | 12,419,930 | 4.12 |
| New Jersey | 6 | 39,816,853 | 3.30 | 11 | 8,653,126 | 2.87 |
| Illinois | 7 | 36,267,645 | 3.01 | 5 | 12,825,809 | 4.26 |
| Ohio | 8 | 36,074,950 | 2.99 | 7 | 11,477,641 | 3.81 |
| Tennessee | 9 | 33,779,453 | 2.80 | 17 | 6,149,116 | 2.04 |
| North Carolina | 10 | 32,778,981 | 2.72 | 10 | 9,041,594 | 3.00 |
| Georgia | 11 | 31,798,117 | 2.64 | 9 | 9,523,297 | 3.16 |
| Massachusetts | 12 | 29,192,883 | 2.42 | 13 | 6,467,915 | 2.15 |
| Michigan | 13 | 27,697,258 | 2.30 | 8 | 10,049,790 | 3.34 |
| Washington | 14 | 26,555,207 | 2.20 | 14 | 6,449,511 | 2.14 |
| Virginia | 15 | 25,027,389 | 2.08 | 12 | 7,698,775 | 2.56 |
| Arizona | 16 | 23,003,027 | 1.91 | 15 | 6,353,421 | 2.11 |
| Missouri | 17 | 21,739,672 | 1.80 | 18 | 5,878,399 | 1.95 |
| Connecticut | 18 | 21,704,484 | 1.80 | 29 | 3,489,868 | 1.16 |
| Maryland | 19 | 20,344,200 | 1.69 | 19 | 5,618,899 | 1.86 |
| Colorado | 20 | 19,813,999 | 1.64 | 22 | 4,842,770 | 1.61 |
| Wisconsin | 21 | 19,611,255 | 1.63 | 20 | 5,598,893 | 1.86 |
| South Carolina | 22 | 18,101,702 | 1.50 | 24 | 4,404,914 | 1.46 |
| Minnesota | 23 | 17,808,007 | 1.48 | 21 | 5,182,360 | 1.72 |
| Alabama | 24 | 17,479,676 | 1.45 | 23 | 4,626,595 | 1.54 |
| Indiana | 25 | 16,565,933 | 1.37 | 16 | 6,335,862 | 2.10 |
| Louisiana | 26 | 15,998,992 | 1.33 | 25 | 4,373,310 | 1.45 |
| Oklahoma | 27 | 15,876,069 | 1.32 | 28 | 3,608,123 | 1.20 |
| Oregon | 28 | 15,745,648 | 1.31 | 27 | 3,735,549 | 1.24 |
| Kentucky | 29 | 15,057,981 | 1.25 | 26 | 4,236,308 | 1.41 |
| Mississippi | 30 | 11,345,904 | 0.94 | 31 | 2,921,030 | 0.97 |
| Nevada | 31 | 11,158,606 | 0.93 | 35 | 2,554,344 | 0.85 |
| Kansas | 32 | 10,880,678 | 0.90 | 33 | 2,777,382 | 0.92 |
| lowa | 33 | 10,836,267 | 0.90 | 30 | 2,983,360 | 0.99 |
| Arkansas | 34 | 9,737,111 | 0.81 | 32 | 2,830,557 | 0.94 |
| New Hampshire | 35 | 8,391,998 | 0.70 | 41 | 1,312,256 | 0.44 |
| Utah | 36 | 7,353,103 | 0.61 | 34 | 2,668,925 | 0.89 |
| New Mexico | 37 | 6,916,558 | 0.57 | 36 | 1,964,402 | 0.65 |
| Maine | 38 | 6,617,341 | 0.55 | 40 | 1,315,398 | 0.44 |
| Idaho | 39 | 6,427,008 | 0.53 | 39 | 1,496,145 | 0.50 |
| West Virginia | 40 | 6,100,055 | 0.51 | 37 | 1,809,836 | 0.60 |
| Nebraska | 41 | 6,088,201 | 0.51 | 38 | 1,769,473 | 0.59 |
| Hawaii | 42 | 5,699,114 | 0.47 | 42 | 1,277,356 | 0.42 |
| Montana | 43 | 4,662,120 | 0.39 | 44 | 956,624 | 0.32 |
| Alaska | 44 | 3,793,547 | 0.31 | 47 | 681,111 | 0.23 |
| South Dakota | 45 | 3,737,711 | 0.31 | 46 | 795,689 | 0.26 |
| Rhode Island | 46 | 3,648,865 | 0.30 | 43 | 1,053,136 | 0.35 |
| Vermont | 47 | 3,534,488 | 0.29 | 49 | 620,748 | 0.21 |
| Wyoming | 48 | 2,706,099 | 0.22 | 51 | 523,252 | 0.17 |
| North Dakota | 49 | 2,600,171 | 0.22 | 48 | 637,904 | 0.21 |
| Delaware | 50 | 2,338,012 | 0.19 | 45 | 861,953 | 0.29 |
| District of Columbia | 51 | 1,818,517 | 0.15 | 50 | 587,868 | 0.20 |

N/A-Not applicable.
[1] Population counts are from the U.S. Census Bureau
NOTES: IRS Form 1040, Schedule C is entitled "Profit or Loss From Business (Sole Proprietorship)." Returns are assigned to States by Zip Code. Unidentifiable Zip Codes and Zip Codes from U.S. territories and military bases are excluded from these statistics. The classification by State was based on the filing address and therefore does not necessarily reflect the exact location of the business activity for the sole proprietorship. In addition, some sole proprietorships may have also used on address of an accounting firm, tax attorney, or tax practitioner that may have been located in a State other than the State where the sole proprietorships' business offices were located.

Table 6. Sole Proprietorships: Net Profit or (Loss) by State, Rank Compared to U.S. Population, Tax Year 2007
[Net profit less loss figures are based on tabulations of Form 1040, Schedule C-money amounts are in thousands of dollars]

| State | Net profit or (loss) |  |  | Population [1] |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rank | Amount | Percentage of U.S. total | Rank | Number | Percentage of U.S. total |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| U.S. total | N/A | 263,112,892 | 100.00 | N/A | 301,290,332 | 100.00 |
| California | 1 | 44,719,051 | 17.00 | 1 | 36,377,534 | 12.07 |
| New York | 2 | 22,188,035 | 8.43 | 3 | 19,429,316 | 6.45 |
| Texas | 3 | 21,855,945 | 8.31 | 2 | 23,843,432 | 7.91 |
| Florida | 4 | 13,169,232 | 5.01 | 4 | 18,199,526 | 6.04 |
| Pennsylvania | 5 | 11,297,641 | 4.29 | 6 | 12,419,930 | 4.12 |
| New Jersey | 6 | 10,393,304 | 3.95 | 11 | 8,653,126 | 2.87 |
| Illinois | 7 | 9,700,863 | 3.69 | 5 | 12,825,809 | 4.26 |
| Massachusetts | 8 | 8,712,875 | 3.31 | 13 | 6,467,915 | 2.15 |
| Ohio | 9 | 8,005,443 | 3.04 | 7 | 11,477,641 | 3.81 |
| Virginia | 10 | 6,714,999 | 2.55 | 12 | 7,698,775 | 2.56 |
| Washington | 11 | 6,431,778 | 2.44 | 14 | 6,449,511 | 2.14 |
| Tennessee | 12 | 6,310,007 | 2.40 | 17 | 6,149,116 | 2.04 |
| Michigan | 13 | 6,067,064 | 2.31 | 8 | 10,049,790 | 3.34 |
| North Carolina | 14 | 5,989,261 | 2.28 | 10 | 9,041,594 | 3.00 |
| Connecticut | 15 | 5,764,371 | 2.19 | 29 | 3,489,868 | 1.16 |
| Georgia | 16 | 5,254,238 | 2.00 | 9 | 9,523,297 | 3.16 |
| Maryland | 17 | 4,985,820 | 1.89 | 19 | 5,618,899 | 1.86 |
| Colorado | 18 | 4,737,831 | 1.80 | 22 | 4,842,770 | 1.61 |
| Minnesota | 19 | 4,088,184 | 1.55 | 21 | 5,182,360 | 1.72 |
| Missouri | 20 | 3,937,126 | 1.50 | 18 | 5,878,399 | 1.95 |
| Indiana | 21 | 3,868,875 | 1.47 | 16 | 6,335,862 | 2.10 |
| Wisconsin | 22 | 3,386,523 | 1.29 | 20 | 5,598,893 | 1.86 |
| Oregon | 23 | 3,270,594 | 1.24 | 27 | 3,735,549 | 1.24 |
| Arizona | 24 | 3,021,710 | 1.15 | 15 | 6,353,421 | 2.11 |
| Louisiana | 25 | 2,914,721 | 1.11 | 25 | 4,373,310 | 1.45 |
| Alabama | 26 | 2,723,784 | 1.04 | 23 | 4,626,595 | 1.54 |
| Oklahoma | 27 | 2,677,422 | 1.02 | 28 | 3,608,123 | 1.20 |
| South Carolina | 28 | 2,653,862 | 1.01 | 24 | 4,404,914 | 1.46 |
| Kentucky | 29 | 2,621,849 | 1.00 | 26 | 4,236,308 | 1.41 |
| Kansas | 30 | 2,138,184 | 0.81 | 33 | 2,777,382 | 0.92 |
| lowa | 31 | 1,975,971 | 0.75 | 30 | 2,983,360 | 0.99 |
| New Hampshire | 32 | 1,840,449 | 0.70 | 41 | 1,312,256 | 0.44 |
| Mississippi | 33 | 1,807,696 | 0.69 | 31 | 2,921,030 | 0.97 |
| Nevada | 34 | 1,694,260 | 0.64 | 35 | 2,554,344 | 0.85 |
| Arkansas | 35 | 1,384,072 | 0.53 | 32 | 2,830,557 | 0.94 |
| Utah | 36 | 1,378,444 | 0.52 | 34 | 2,668,925 | 0.89 |
| Maine | 37 | 1,281,996 | 0.49 | 40 | 1,315,398 | 0.44 |
| Hawaii | 38 | 1,279,000 | 0.49 | 42 | 1,277,356 | 0.42 |
| New Mexico | 39 | 1,268,243 | 0.48 | 36 | 1,964,402 | 0.65 |
| West Virginia | 40 | 1,099,744 | 0.42 | 37 | 1,809,836 | 0.60 |
| Nebraska | 41 | 1,063,301 | 0.40 | 38 | 1,769,473 | 0.59 |
| Rhode Island | 42 | 1,036,092 | 0.39 | 43 | 1,053,136 | 0.35 |
| Idaho | 43 | 1,014,640 | 0.39 | 39 | 1,496,145 | 0.50 |
| Alaska | 44 | 817,843 | 0.31 | 47 | 681,111 | 0.23 |
| District of Columbia | 45 | 812,100 | 0.31 | 50 | 587,868 | 0.20 |
| Montana | 46 | 795,178 | 0.30 | 44 | 956,624 | 0.32 |
| Vermont | 47 | 736,305 | 0.28 | 49 | 620,748 | 0.21 |
| South Dakota | 48 | 587,237 | 0.22 | 46 | 795,689 | 0.26 |
| Delaware | 49 | 571,814 | 0.22 | 45 | 861,953 | 0.29 |
| Wyoming | 50 | 543,156 | 0.21 | 51 | 523,252 | 0.17 |
| North Dakota | 51 | 524,759 | 0.20 | 48 | 637,904 | 0.21 |

N/A-Not applicable.
[1] Population counts are from the U.S. Census Bureau
NOTES: IRS Form 1040, Schedule C is entitled "Profit or Loss From Business (Sole Proprietorship)." Returns are assigned to States by Zip Code. Unidentifiable Zip Codes and Zip Codes from U.S. territories and military bases are excluded from these statistics. The classification by State was based on the filing address and therefore does not necessarily reflect the exact location of the business activity for the sole proprietorship. In addition, some sole proprietorships may have also used on address of an accounting firm, tax attorney, or tax practitioner that may have been located in a State other than the State where the sole proprietorships' business offices were located.


[^0]:    ${ }^{1}$ The Zip Code is shown on the first page of Form 1065 for partnerships and the first page of Form 1040 for sole proprietorship (Schedule C) filers. These Zip Codes reflect only the filing address and therefore do not necessarily reflect the exact location of the business activity for the partnership or sole proprietorship. In addition, some partnerships and sole proprietorships may have also used an address of an accounting firm, tax attorney, or tax practitioner that may have been located in a State other than the State where the business offices were located.
    ${ }^{2}$ For a more detailed statement of the sources and methods used to produce BEA State and local area estimates of Personal Income, see the BEA Web site at http://www. bea.gov/regional/methods.cfm.
    ${ }^{3}$ BEA-tabulated figures are based on unedited population extracts. U.S. totals for the variables included do not match published SOI totals which are estimates based on edited samples.

[^1]:    4 Sole proprietors report business income or loss on Form 1040 Schedule C. BEA tabulates the number of sole proprietorship returns as the number of Schedule C forms filed for a given tax year.
    ${ }^{5}$ In addition, the BEA tabulated data are based on these unedited population extracts. Consequently, the U.S. totals for the data included in this article do not match other published SOI totals which are estimates based on edited stratified probability samples of partnership and sole proprietorships.

