# Nonprofit Charitable Organizations, 1983 

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Nonprofit charitable organizations filing returns for 1983 showed increases in the major sources of revenue and other financial items reported by these organizations [1]. Total revenues and expenses both rose by more than 14 percent over the previous year [2]. Fees collected from the public for services performed (program service revenue) comprised two-thirds of the total revenue of these organizations and increased by 19 percent to $\$ 147.5$ billion (Figure A). Contributions received, on the other hand, comprised only about one-fifth of total revenue and increased by 12 percent to $\$ 46.4$ billion. These data were obtained from Form 990, the information form which is filed by charitable organizations with annual gross receipts of more than \$25,000.

Figure A.-Selected Data Items for Nonprofit Charitable Organizations, 1982 and 1983
[Money amounts are in billions of dollars]

| Item | 1982 | 1983 |
| :---: | :---: | :---: |
|  | (1) | (2) |
| Number of returns | 75,738 | 89,052 |
| Total assets | \$279.6 | \$331.2 |
| Total revenue | 196.3 | 224.0 |
| Contributions, gifts, and grants | 41.3 | 46.4 |
| Dues and assessments | 2.5 | 3.1 |
| Program service revenue | 124.4 | 147.5 |
| Total expenses | 181.3 | 207.5 |
| Program service expenses | 151.7 | 173.6 |
| Fundraising expenses | 1.7 | 1.8 |
| Management and general expenses | 27.4 | 31.8 |

Source: Data for 1982 are from Statistics of Income Bulletin, Winter 1985-86, Volume 5, Number 3, p. 21.

The Internal Revenue Code classified nonprofit organizations into 23 groups, certain of which could receive tax deductible contributions; those organizations that were exempt under section 501 (c)(3) received the major share of the tax deductible donations. Tax-exempt status was typically granted to organizations having purposes that were religious, educational, scientific, health-related, or literary, or that were related to testing for public safety. Examples of the diversity of organizations meeting tax-exempt criteria under section 501 (c)(3) were universities, hospitals, art museums, YMCA activities, community theaters, and environmental support groups such as the National Audubon Society. Data in this article refer only to the tax-exempt section 501 (c)(3) organizations (exclusive of private foundations), hereinafter called "nonprofit charitable organizations'" [3]. Churches, including a convention of churches, or an association of churches, were not required to file Form 990 and were not included in these data; in 1982, there were 338,000 churches in the United States [4]. Some
religious-affiliated organizations did file Form 990, and these were included in the data.

In 1983, an estimated 89,052 of the 279,895 organizations recognized by the Internal Revenue Service as nonprofit charities filed Form 990 , up markedly from the 75,738 organizations that filed for 1982 [5]. These organizations were granted tax-exempt status with the qualification that their activities had to be substantially related to the exempt purpose of the organization and had to serve public interests. A further stipulation was that net earnings could not flow to a private shareholder or individual, and there were restrictions also on activities to influence legislation. Finally, these organizations could not participate in any political campaign on behalf of any candidate for political office.

The asset holdings of nonprofit charitable organizations increased from 1982 to 1983 by an inflation-adjusted 14 percent to $\$ 331.2$ billion [6]. Four-fifths of the total assets was held by the 5 percent of the organizations with assets of $\$ 10,000,000$ or more. Likewise, these larger organizations received three-fourths of the total revenue; most of the $\$ 28$-billion increase in total revenue over the previous year can be attributed to these organizations with assets of $\$ 10,000,000$ or more. Figures $B$ and $C$ present the leading organizations in revenues and assets, respectively, for 1983.

Figure B
Top Ten Section 501 (c)(3) Organizations Ranked by Total Revenue, 1983
[Money amounts are in millions of dollars]

| Name | Total <br> Revenue |
| :--- | ---: |
| Teachers Insurance and Annuity |  |
| Association of America | $\$ 4,118$ |
| Kaiser Foundation Health Plan | 2,514 |
| College Retirement Equities Fund | 2,430 |
| New York City Health and Hospitals |  |
| $\quad$ Corporation | 1,745 |
| Kaiser Foundation Hospitals | 1,322 |
| University of Pennsylvania | 830 |
| American National Red Cross | 786 |
| University of Chicago | 781 |
| Sisters of Mercy Health Corporation | 771 |
| Stanford University | 759 |

[^0]Figure C
Top Ten Section 501 (c)(3) Organizations Ranked by Total Assets, 1983
[Money amounts are in millions of dollars]


In contrast, as would be expected, the large increase in the number of returns filed primarily reflected the increasing number of organizations with assets of less than $\$ 10,000,000$. Organizations of this size filed 84,282 returns for 1983, an increase of almost 13,000 over 1982. Organizations having $\$ 500,000$ to $\$ 1,000,000$ in assets, principally publicly-supported organizations, showed a particularly notable rate of increase for 1983. Organizations of this size filed 75 percent more returns than for 1982, reported 58 percent more total revenue, and reported a 70 percent increase in total assets.

## 1983 FINANCIAL CHARACTERISTICS

Program service revenue-the term used for the fees collected for the programs operated by nonprofit institu-tions-remained the leading type of revenue received for 1983, totaling $\$ 147.5$ billion and accounting for two-thirds of their total revenue. Program service revenue included hospital patient care charges (whether paid by the patients or through Medicare, Medicaid, or other third-party reimbursement); tuition, fees, and day care charges at educational institutions; admissions to museums, concerts or other performing arts events; educational workshop fees; document research fees collected by historical societies; charges for athletic programs and housing facilities at YMCA's; and payments. received for insurance and retirement coverage by pension and annuity funds. With an increase of nearly 19 percent, program service revenue represented a slightly greater proportion of total revenue for 1983 than it had for 1982, reflecting the increasing need felt.by these tax-exempt organizations to generate more revenue from
their own programs rather than rely on contributions and grants [7].

Ninety-four percent of the organizations reporting contributions as a source of revenue for 1983 had assets of less than $\$ 10,000,000$. Reliance on contributions was inversely related to the asset size of nonprofit charitable organizations (Figure D). Thus, while organizations with assets of less than $\$ 100,000$ relied on contributions for 65 percent of their total revenue, organizations with assets of between $\$ 10,000,000$ and $\$ 50,000,000$ relied on contributions for only 16 percent, and those with assets of $\$ 50,000,000$ or more for only 12 percent of their total revenue.


Contributions represented 21 percent of the total revenue of nonprofit charitable organizations. The contributions total was almost equally divided between direct public support ( $\$ 20.1$ billion) and Government grants ( $\$ 22.0$ billion). The nearly $\$ 5$ billion increase in contributions reported for 1983 was divided fairly equally between the smaller organizations (those with assets of less than $\$ 10,000,000$ ) and the larger organizations (Figure E).

Figure E.-Contributions Received by Nonprofit Charitable Organizations, by Asset Size , 1983
[Money amounts are in millions of dollars]

| Asset size | Total contributions | Contributions received through direct support ${ }^{1}$ | Contributions received through indirect support' | Contributions received through Government grants |
| :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) |
| Total | \$46,383 | \$20,130 | \$4,275 | \$21,978 |
| Under \$100,000 | 3,316 | 1,147 | 31 | 2,137 |
| \$100,000 under \$500,000 | 4,510 | 1,128 | 458 | 2,9231 |
| \$500,000 under \$1,000,000 | 5,241 | 1,547 | 333 | 3,361 |
| \$1,000,000 under \$10,000,000 | 10,731 | 4,872 | 1,189 | 4,670 |
| \$10,000,000 under \$50,000,000 | 9,798 | 5,763 | 1,214 | 2,821 |
| \$50,000,000 or more . . . . . . . | 12,787 | 5,672 | 1,050 | 6,065 |

${ }^{1}$ includes contributions, gifts, grants and bequests received directly from the public.
2 Includes contributions received indirectly from the public through solicitation campaigns conducted by fundraising agencies.
Note: Detail may not add to total because of rounding

Total expenses of the nonprofit charitable organizations, comprising such functional classifications as salaries and wages, pension plan contributions, other employee benefits, legal fees, rent, interest, supplies and travel, totaled $\$ 207.5$ billion for 1983 . The expenses attributable to program services (the activities the organization was created to conduct and which formed the basis of its tax exemption) represented 84 percent of total expenses; salaries and wages totaling $\$ 68$ billion were the single largest component of program service expenses. Management and general expenses, relating to the overall management and functioning of the organization rather than to the direct conduct of program services or fundraising, ranked second15 percent of total expenses. Fundraising expenses and payments to affiliates together comprised only 1 percent of total expenses. Payments to affiliates were payments to organizations closely related to the reporting agency, such as support and dues payments by local agencies to their State and national agencies.

These percentage relationships were about the same for organizations regardless of asset size, although organizations with holdings of $\$ 10,000,000$ or more accounted for 74 percent of all expenses. Organizations having assets of $\$ 500,000$ to $\$ 1,000,000$ showed the biggest increase in expenses for 1983, increasing by more than 60 percent from 1982 to almost $\$ 8$ billion.

Land, buildings and equipment accounted for the major proportion of assets held by the charitable organizations. Cash and savings accounts were the second largest component ( 30 percent) of the assets of organizations with total assets of less than $\$ 1,000,000$. Investments in securities
increased as asset size increased, ranging from a low of 7 percent for organizations with asset holdings of less than $\$ 1,000,000$ to 32 percent for organizations with holdings of $\$ 50,000,000$ or more.

Mortgages and other notes payable were the largest liability item, totaling $\$ 64.2$ billion for 1983, a 24 -percent increase from 1982. One-third of the nonprofit charitable organizations reported liabilities of this type.

The balance sheet of a tax-exempt 501(c)(3) organization does not have an owner's equity section; earnings accrue instead to the net worth/fund balance section. Since these organizations must operate for the public good, their income and assets must be held and used to further the stated purposes of the organization. The net worth fund balance total for these organizations did increase to $\$ 190.7$ billion for 1983, up 17 percent from 1982.

## TYPES OF ORGANIZATIONS

Figures $F$ and $G$ display information available on the types of nonprofit charitable organizations that filed Form 990. This information was based on the section of the return which asked an organization to supply a reason for its not being classified in the "less-favored' tax category of private foundation. (A private foundation is subject to an excise tax on investment income and to certain types of taxes for activities that are not allowed by the internal Revenue Code because it has private sources of funding. Also, the donors to a private foundation have a generally lower limit of deductibility for contributions.)

Figure $F$
Educational Institutions, Hospitals and Support Organizations as Percentages of All Nonprofit Charitable Organizations, 1983

Percentage


Educational institution
Hospital
Support Organization

Figure G.-Selected Balance Sheet and Income Statement Items, by Type of Charitable Organization, 1983
[All figures are estimates based on samples-money amounts are in millions of dollars]

| Type of organization | Total assets | Total liabilities | Total revenue | Program service revenue | Total expenses |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) | (5) |
| Total | \$331,227 | \$140,505 | \$224,048 | \$147,513 | \$207,532 |
| Church or religious-affiliated organization ${ }^{1}$ | 3,900 | 1,145 | 2,273 | 1,297 | 1,994 |
| Educational institution | 85,841 | 16,598 | 41,076 | 24,192 | 36,312 |
| Hospital . . . . . . . . | 109,698 | 53,767 | 104,593 | 93,828 | 99,044 |
| Government unit | 1,342 | 411 | 1,481 | 895 | 1,410 |
| Hospital research organization | 766 | 168 | 525 | 190 | 459 |
| Organization supporting a public college | 4,323 | 959 | 2,138 | 184 | 1,664 |
| Publicly-supported organization . . . . . . | 70,788 | 29,644 | 55,297 | 17,758 | 51,877 |
| Organization supporting charitable organizations | 53,195 | 36,717 | 15,515 | 8,594 | 13,697 |
| Organization testing for public safety . . . . . . . . | $(2)$ 1373 | (2) 736 | (2) 1.150 | $(2)$ 1.075 | (2) 577 |
| Type not reported . . . . . . . . . . . | 1,373 | 736 | 1,150 | 1,075 | 577 |

 majority of religious organizations.
2 None present in the sample.
Note: Detail may not add to total because of rounding.

Three categories-hospitals, educational institutions, and publicly-supported charities together with organizations that supported each charities-dominated the financial statistics. These organizations had $\$ 216.5$ billion in revenue and $\$ 319.5$ billion in assets, or more than 96 percent of the total revenue and total assets, respectively, for nonprofit charitable organizations.

Hospitals accounted for nearly one-half of total revenue and expenses, while publicly-supported charities and organizations that supported these charities ranked first in assets and liabilities. Examples of publicly-supported charities were the American Heart Association, Kaiser Foundation Health Plan, National Geographic Society, and United Way Organizations. Examples of organizations which supported public charities were Sisters of Mercy Health Corporation, College Retirement Equities Fund, Teachers Insurance and Annuity Association, and the National Collegiate Athletic Association.

The components of assets varied among these major types of organizations. Hospitals and educational institutions held one-half of their assets in land, buildings and equipment, with investments ranking as their second largest category of assets. The publicly-supported charities and organizations that supported these charities, in contrast, had one-half of their assets in investments and only 25 percent in land, buildings and equipment [8].

While program service revenue represented two-thirds of the combined revenue total for all nonprofit charitable organizations for 1983, this figure varied considerably by type of organization. It was the principal source of revenue for hospitals ( 90 percent) and schools ( 60 percent), but constituted
only 38 percent of the total revenue of publicly-supported charities and organizations that supported such charities. Nevertheless, this latter group of organizations registered the biggest gain in program service revenue, rising by more than $\$ 6$ billion to $\$ 26.4$ billion, a 33 -percent increase from 1982. The publicly-supported charities together with organizations that supported such charities in the asset-size class of $\$ 500,000$-to- $\$ 1,000,000$ filed 71 percent more returns for 1983 and as a group reported nearly 50 percent more revenue ( $\$ 6.4$ billion total) and 150 percent more program service revenue ( $\$ 1.4$ billion total).

Figure H shows the contributions received by the three major types of nonprofit charitable organizations for 1983. Contributions represented 25 percent of the total revenue of schools, 43 percent of the total revenue of publicly-supported charities together with organizations that supported such charities, but only 2 percent of hospital revenue. The total direct support and Government grants components of contributions to all nonprofit charitable organizations each rose from 1982 to 1983 by $\$ 2.8$ billion, while the indirect support segment, which consisted of the contributions received indirectly from the public through solicitation campaigns conducted by fundraising organizations (such as a United Way organization), fell by 11 percent to $\$ 4.3$ billion. Publicly-supported charities together with organizations that supported such charities and educational institutions were the leading recipients of contributions, representing almost 90 percent of the total contributions to all nonprofit charitable organizations. Government grants to educational institutions rose by nearly 20 percent for 1983 and by 13 percent to publicly-supported charities together with organizations that supported such charities, while hospitals reported negligible increases [9].

Figure H.-Contributions, by Major Type of Recipient Organization, 1983
[Money amounts are in millions of dollars]

| Type of recipient organization | Total contributions |  | Direct support |  | Indirect support |  | Góvernment grants |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage change, 1982 to 1983 | Amount | $\begin{aligned} & \text { Percentage } \\ & \text { change, } \\ & 1982 \text { to } 1983 \end{aligned}$ | Amount | $\begin{aligned} & \text { Percentage } \\ & \text { change, } \\ & 1982 \text { to } 1983 \end{aligned}$ | Amount | $\begin{gathered} \text { Percentage } \\ \text { change, } \\ 1982 \text { to } 1983 \end{gathered}$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Total, all charitable organizations | \$46,383 | 12.4\% | . $\$ 20,130$ | 16.4\% | \$4,275 | - 11.0\% | \$21.978 | 14.6\% |
| Educational institution . . . . . . . | 10,205 | 16.4 | 4,496 | 14.9 . | . 333 | -12.1 | $\cdots 5,376$ | 20.0 |
| Hospital | 2,541 | 7.9 | 1,501 | 8.6 | 427 | 17.3 | $\bigcirc 613$ | 0.3 |
| Support ${ }^{1}$ organization | 30,304 | 11.4 | 12,273 | 19.0 | 3,264 | $-15.4$ | 14,767 | 13.2 |

${ }^{1}$ includes publicly-supporied organizations and organizations supporting charitable organizations.

## SUMMARY

Nonprofit charitable organizations reported increases in aill financial items for 1983. Total revenue and expenses both rose by more than 14 percent from 1982. Revenues received from their operating programs represented the major portion of total revenue ( 66 percent).

Asset holdings rose by 18 percent, from $\$ 279.6$ billion to $\$ 331.2$ billion. Organiżations with assets of $\$ 10,000 ; 000$ or more accounted for three-fourths of total assets for all nonprofit charitable organizations. Land, buildings and equipment represented 38 percent of:total assets due mainly to the predominance of hospitals and educational institutions.

Publicly-supported charities and organizations that supported such charities; e.g., United Way associations, Boy Scouts and Girl Scouts, YMCA's, and the American Cancer Society, led in total asset holdings and liabilities. Hospitals had the highest level of revenues.

## DATA SOURCES AND LIMITATIONS

The statistics in this article are based on a sample of Tax Year 1983 Forms 990 filed by organizations classified under Internal Revenue Code section 501(c)(3) and having accounting periods ending December 1983 through November 1984. Forms $990-$ PF filed by private foundations under section 501 (c)(3) were excluded. Calendar-year filers represented 44 percent of the population, while 39 percent of the noncalendar-year filers had accounting periods ending in June. The sample included 44 "group returns" [10]:

The estimates of nonprofit charitable organizations were based on a random probability sample of 1983 unaudited information returns stratified by asset level. The sample was drawn from a multi-year sample frame of 105,391 organizations based on the latest return filed by each. Consequently, the sampling frame of 105,391 organizations included some whose last return filed was prior to 1983, for instance, terminated organizations and inactive organizations. A sample of 4,894 returns was drawn from the frame,
and either a 1983 return was secured or a determination was made that there was no 1983 return. (Resource constraints necessitated a small sample size.) To compensate for the fact that not all 1983 retuins were secured, the sample weight was increased for the asset classes under $\$ 10,000,000$. For returns of organizations with assets of $\$ 10,000,000$ or more all of which were to be selected, prioryear returns of the same organization were substituted in some cases and a weight of slightly more than one applied. The rates in the sample design ranged from .0021 for returns with assets of less than $\$ 500,000$ to 1.00 (all returns) for returns of organizations with assets of $\$ 10,000,000$ or more. Because of the small number of returns in the sample with-assets-of-less-than- $\$ 100 ; 000$--such estimates have been pooled with other classes.

Because the data in this article are estimates based on a sample, they are subject to sampling and nonsampling error. To use the statistical data properly, the magnitude of the sampling error should be known. The size of the sampling error is estimated by the approximate coefficients of variation (CV's) as shown in Figure I. Returns with assets of $\$ 10,000,000$ or more were selected at a prescribed rate of 100 percent; therefore, this category is not subject to sampling error. The approximate CV's shown here are intended only as a general indication of the reliability of the data. For a number other than those shown below, the corresponding CV's can be estimated by interpolation.

Figure 1.-Coefficient of Variation for Number of Returns Determined for Specified Asset Size Classes

| Coefficient of variation | Size of total assets |  |  |
| :---: | :---: | :---: | :---: |
|  | Under \$500,000 ${ }^{1}$ | $\begin{aligned} & \$ 500,000 \text { under } \\ & \$ 2,500,000 \end{aligned}$ | $\begin{gathered} \$ 2,500,000 \text { under } \\ \$ 10,000,000 \end{gathered}$ |
| , | (1) : | (2) | (3) |
| 0.020 | . - | 17,900 | 7,500 |
| 0.050 | 54,500 | 13,800 | 5,700 |
| 0.075 | 41,200 | 10,300 | 4,200 |
| 0.100 | 30,700 | 7,600 | 3,100 |
| 0.150 | 17,800 | 4,400 | 1,700 |
| 0.200 | 11,200 | 2,700 | 1,100 |
| 0.250 | 7,600 | 1,800 | 700 |

1 Includes returns with no assets or unreported assets.

## NOTES AND REFERENCES

[1] See "Data Sources and Limitations" section of this article for a description of accounting periods included in the 1983 study.
[2] Heuchan, Laura M., "Nonprofit Charitable Organizations, 1982," Statistics of Income Bulletin, Winter 1985-86, Volume 5, Number 3, pp. 21-40.
[3] See Riley, Margaret, "A Private Foundation Profile for 1983," Statistics of Income Bulletin, Winter 1986-87, Volume 6, Number 3, pp. 11-24.
[4] National Council of the Churches of Christ in the United States of America, Yearbook of American and Canadian Churches, New York, NY: 1983.
[5] The total number of organizations from the Internal Revenue Service Exempt Organizations Business Master File, Monthly Exempt Organizations Statistical Summary, unpublished tables.
[6] All inflation-adjusted figures cited in this article were derived using the Gross National Product Implicit Price De-
flator, $1982=100$, calculated by the U.S. Department of Commerce, Bureau of Economic Analysis. For discussions of the deflator, see U. S. Department of Commerce, Survey of Current Business, U.S. Government Printing Office, April 1987, Volume 66, Number 4.
[7] A statistical study of the business income unrelated to the organization's exempt purpose (from the Form $990-\mathrm{T}$ ) is planned for Tax Year 1987.
[8] See Skelly, Daniel F., "Focus on Nonprofit Charitable Organizations, 1982," Statistics of Income and Related Administrative Research: 1986, U.S. Department of the Treasury, Internal Revenue Service, 1986.
[9] See Sullivan, John, and Coleman, Michael, "Nonprofit Organizations, 1975-1978," Statistics of Income Bulletin, Fall 1981, Volume 1, Number 2, pp. 6-38.
[10] A parent organization could file a return for affiliated organizations that were subject to the parent's control and were tax-exempt under a current group exemption letter. All the organizations on a group return had to have the same accounting period.

Table 1.-Returns of Tax-Exempt Section 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by Size of Total Assets, 19831 [All figures are estimates based on samples-money amounts are in thousands of dollars]

| Items | Total | . |  | Size of total assets |  | $\begin{aligned} & \$ 10,000,000 \text { under } \\ & \$ 5000 n \text { 000 } \end{aligned}$ | $\$ 50,000,000$ or more |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Under } \\ \$ 100,000^{2} \end{gathered}$ | $\$ 100,000$ under \$500,000 | $\begin{aligned} & \$ 500,000 \text { under } \\ & \$ 1,000,000 \end{aligned}$ | $\begin{gathered} \$ 1,000,000 \text { under } \\ \$ 10,000,000 \end{gathered}$ |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Returns of Section 501(C)(3) organizations ${ }^{1}$ | 89,052 | 34,650 | 23,625 | 10,574 | 15,433 | 3,653 | 1,113 |
| Total assets | 331,226,616 | 1,153,191 | 4,650,584 | 7,236,697 | 53,026,851 | 84,167,245 | 180,992,045 |
| Cash (non-interest bearing): Number of returns Amount | $\begin{array}{r} 79,337 \\ 5,177,582 \end{array}$ | 31,500 195,694 | 21,000 400,769 | 9,172 403,850 | 13,605 915,662 | $\begin{array}{r} 3,108 \\ 1,279,372 \end{array}$ | $\begin{array}{r} 948 \\ 1,982,232 \end{array}$ |
| Savings and temporary cash investments: Number of returns Amount | $\begin{array}{r} 61,780 \\ 28,430,078 \end{array}$ | 19,425 435,277 | 17,850 $1,138,774$ | $\begin{array}{r} 8,408 \\ 1,265,268 \end{array}$ | $\begin{array}{r} 12,260 \\ 6,300,457 \end{array}$ | $\begin{array}{r} 2,970 \\ 7,205,393 \end{array}$ | $\begin{array}{r} 864 \\ 12,084,906 \end{array}$ |
| Accounts receivable (net): Number of returns. Amount. | $\begin{array}{r} 40,887 \\ 23,580,826 \end{array}$ | 7,350 58,648 | 11,550 432,236 | 6,497 528,488 | $\begin{array}{r} 11,190 \\ 3,155,484 \end{array}$ | $\begin{array}{r} 3,251 \\ 7,708,455 \end{array}$ | $\begin{array}{r} 1,047 \\ 11,697,512 \end{array}$ |
| Pledges receivable (net): Number of returns Amount. | $\begin{array}{r} 5,175 \\ 3,875,209 \end{array}$ | 525 $\cdot 68,113$ | -35,263 | 509 81.074 | 2,562 $1,308,796$ | $\begin{array}{r} 763 \\ 1,318,098 \end{array}$ | $\begin{array}{r} 289 \\ 1,063,861 \end{array}$ |
| Grants receivable: Number of returns Amount. | $\begin{array}{r} 8,024 \\ 2,167,786 \end{array}$ | 3,150 $* 40,210$ | 1,575 $\cdot 163,792$ | 1,146 149,968 | 1,498 938,060 | $\begin{array}{r}\text { 436 } \\ \hline 379,018\end{array}$ | $\begin{array}{r} 218 \\ 496,735 \end{array}$ |
| Receivables due from officers, directors, trustees and key employees: Number of returns Amount. | 2,651 212,643 | 525 .348 | 1,050 $\cdot 5,122$ | $\begin{array}{r}127 \\ 1.420 \\ \hline\end{array}$ | 685 5.689 | 178 60,607 | 84 84 139,455 |
| Other notes and loans receivable (net): Number of returns. Amount. | 6,276,645 | 2,100 $-5,892$ | 2,100 $\cdot 38,919$ | 2,038 118,101 | 3,810 685,741 | 1,561 $1,938,135$ | $\begin{array}{r} 594 \\ 3,489,854 \end{array}$ |
| Inventories for sale or use: <br> Number of returns <br> Amount. | $\begin{array}{r} 20,134 \\ 3,152,735 \end{array}$ | * $\begin{array}{r}2,625 \\ \hline 10,777\end{array}$ | 5,775 156,899 | 2,548 84,621 | 5,582 626,050 | 2,666 $1,065,942$ | 937 $1,208,443$ |
| Prepaid expenses and deferred charges: Number of returns Amount | - 3 33,272 | 7,350 17,704 | 8,925 62,026 | 4,331 49,309 | 9,008 391,886 | 2,760 659,111 | $\begin{array}{r} 896 \\ 1,092,621 \end{array}$ |
| Investments-securities: Number of returns Amount. | $\begin{array}{r} 17,138 \\ 82,034,330 \end{array}$ | * $\begin{array}{r}28,100 \\ \hline 861\end{array}$ | *206,829 | 2,548 677,998 | 7,105 $8,319,665$ | $\begin{array}{r} 2,467 \\ 14,309,651 \end{array}$ | $\begin{array}{r} 817 \\ 58,471,722 \end{array}$ |
| Investments-land, buildings and equipment (minus accumulated depreciation): <br> Number of returns Amount. | $\begin{array}{r} 9,429 \\ 7,445,320 \end{array}$ | -15,625 | * $\begin{array}{r}3,150 \\ \hline 218,099\end{array}$ | $\begin{array}{r} 382 \\ \cdot 194,651 \end{array}$ | $\begin{array}{r} 2,285 \\ 1,591,968 \end{array}$ | $\begin{array}{r} 713 \\ 1,751,594 \end{array}$ | $\begin{array}{r} 273 \\ 3,673,272 \\ \hline \end{array}$ |
| Investments-other: Number of returns Amount. | $\begin{array}{r} 8,659 \\ 19,947,679 \end{array}$ | $\begin{array}{r}\text {-5 } \\ \hline 5.633\end{array}$ | 2,100 $\cdot 99,318$ | $\begin{array}{r} 1,401 \\ 210,882 \end{array}$ | $\begin{array}{r} 2,867 \\ 1,539,439 \end{array}$ | $\begin{array}{r} 1,254 \\ 3,235,204 \end{array}$ | $\begin{array}{r} 511 \\ 14,857,201 \end{array}$ |
| Land, buildings, and equipment (minus accumulated depreciation): Number of returns Amount | $\begin{array}{r} 50,190 \\ 127,187,031 \end{array}$ | 10,500 219,556 | 14,175 $1,538,580$ | 8,281 $3,180,313$ | $\begin{array}{r} 12,867 \\ 24,616,003 \end{array}$ | $\begin{array}{r} 3,328 \\ 38,096,358 \end{array}$ | $\begin{array}{r} 1,037 \\ 59,536,220 \end{array}$ |
| Other assets: Number of returns Amount | $\begin{array}{r} 40,460 \\ 19,466,086 \end{array}$ | $\begin{array}{r} 9,450 \\ 31,135 \end{array}$ | 10,500 153,953 | 7,516 290,747 | $\begin{array}{r} 9,160 \\ 2,631,944 \end{array}$ | $\begin{array}{r} 2,895 \\ 5,160,300 \end{array}$ | $\begin{array}{r} 938 \\ 11,198,006 \end{array}$ |
| Total liabilities | 140,505,336 | 705,415 | 1,313,774 | 2,215,040 | 21,338,092 | 32,383,454 | 82,549,558 |
| Accounts payable and accrued expenses: Number of returns Amount | $\begin{array}{r} 59,819 \\ 18,048,125 \end{array}$ | 17,325 322,069 | 16,800 404,265 | 7,644 613,239 | 13,528 $\mathbf{2 , 7 8 6 , 7 1 6}$ | 5,355,720 | 1,084 $8,566,113$ |
| Grants payable: Number of returns Amount | 3,970 $\mathbf{2 , 3 4 4 , 5 9 7}$ | 1,050 $* 283$ | * $\begin{array}{r}525 \\ * 699\end{array}$ | 509 55,975 | 1,551 535,480 | 249 655,497 | 84 $1,034,460$ |
| Support and revenue designated for future periods: Number of returns Amount. | 12,409 $4,304,999$ | - 26,625 | -232,819 | 1,656 159,648 | 3,656 $1,474,061$ | 615 $1,351,140$ | 180 $1,060,842$ |
| Loans from officers, directors, trustees and key employees: Number of returns Amount. | $\begin{array}{r} 2,832 \\ 219,657 \end{array}$ | * $\begin{array}{r}1,050 \\ 40,367\end{array}$ | 1,575 $* 23,888$ | - | 151 9,167 | 96,282 | $\begin{array}{r} 08 \\ 49,952 \end{array}$ |
| Mortgages and other notes payable: Number of returns Amount | $\begin{array}{r} 29,808 \\ 64,229,778 \end{array}$ | $\begin{array}{r} 4,725 \\ * 215,930 \end{array}$ | 7,875 464,167 | 4,713 974,342 | 8,931 $13,986,132$ | $\begin{array}{r} 2,661 \\ 18,346,086 \end{array}$ | $\begin{array}{r} 901 \\ 30,243,117 \end{array}$ |
| Other liabilities: Number of returns Amount. | $\begin{array}{r} 34,556 \\ 51,358,177 \end{array}$ | $\begin{array}{r} 8,925 \\ 100,276 \end{array}$ | $\begin{array}{r} 7,875 \\ 125,733 \end{array}$ | $\begin{array}{r} 5,350 \\ 411,834 \end{array}$ | $\begin{array}{r} 8,702 \\ 2,546,534 \end{array}$ | $\begin{array}{r} 2,767 \\ 6,578,725 \end{array}$ | $\begin{array}{r} 934 \\ 41,595,072 \end{array}$ |
| Total fund balances/net worth: Number of returns Amount. | $\begin{array}{r} 88,346 \\ 190,721,279 \end{array}$ | $\begin{array}{r} 34,125 \\ 447,775 \end{array}$ | $\begin{array}{r} 23,625 \\ 3,336,810 \end{array}$ | $\begin{array}{r} 10,574 \\ 5,021,657 \end{array}$ | $\begin{array}{r} 15,255 \\ 31,688,758 \end{array}$ | $\begin{array}{r} 3,653 \\ 51,783,790 \end{array}$ | $\begin{array}{r} 1,110 \\ 98,442,487 \end{array}$ |
| Total liabilities and fund balances/net worth: Number of returns Amount. | $\begin{array}{r} 88,527 \\ 331,226,616 \end{array}$ | $\begin{array}{r} 34,125 \\ 1,153,191 \end{array}$ | $\begin{array}{r} 23,625 \\ 4,650,584 \end{array}$ | $\begin{array}{r} 10,574 \\ 7,236,697 \end{array}$ | $\begin{array}{r} 15,433 \\ 53,026,851 \end{array}$ | $\begin{array}{r} 3,653 \\ 84,167,245 \end{array}$ | $\begin{array}{r} 1,113 \\ 180,992,045 \end{array}$ |
| Total revenue | 224,047,813 | 5,068,114 | 8,502,146 | 8,236,211 | 35,623,820 | 63,070,897 | 103,546,621 |
| Total contributions | 46,382,698 | 3,316,005 | 4,509,542 | 5,241,078 | 10,731,424 | 9,798,114 | 12,786,531 |
| Contributions, gifts and grants received through direct public support: <br> Number of returns <br> Amount | $\begin{array}{r} 66,942 \\ 20,129,939 \end{array}$ | $\begin{array}{r} 23,100 \\ 1,147,050 \end{array}$ | $\begin{array}{r} 19,950 \\ 1,127,948 \end{array}$ | $\begin{array}{r} 8,281 \\ 1,547,264 \end{array}$ | $\begin{array}{r} 11,599 \\ 4,872,385 \end{array}$ | $\begin{array}{r} 3,071 \\ 5,763,076 \end{array}$ | $\begin{array}{r} 939 \\ 5,672,213 \end{array}$ |
| Contributions, gifts and grants received through indirect public support: Number of returns Amount | $\begin{array}{r} 15,392 \\ 4,275,000 \end{array}$ | $\begin{array}{r} 2,625 \\ \times 31,241 \end{array}$ | 4,725 $* 458,197$ | 3,057 332,855 | $\begin{array}{r} 4,065 \\ 1,189,028 \end{array}$ | 675 $1,213,939$ | $\begin{array}{r} 243 \\ 1,049,738 \end{array}$ |
| Contributions, gifts and grants received through government grants: <br> Number of returns <br> Amount | $\begin{array}{r} 24,897 \\ 21,977,758 \end{array}$ | $\begin{array}{r} 8,400 \\ 2,137,712 \\ \hline \end{array}$ | $\begin{array}{r} 7,350 \\ 2,923,396 \\ \hline \end{array}$ | $\begin{array}{r} 3,312 \\ 3,360,959 \end{array}$ | $\begin{array}{r} 4,010 \\ 4,670,010 \end{array}$ | $\begin{array}{r} 1,313 \\ 2,821,099 \end{array}$ | $\begin{array}{r} 511 \\ 6,064,579 \end{array}$ |

Footnotes at end of table.

Table 1.—Returns of Tax-Exempt 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by Size of Total Assets, 19831—Continued [All figures are estimates based on samples-money amounts are in thousands of dollars]

| Items | Total | Size of total assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Under } \\ \$ 100,000^{2} \end{gathered}$ | $\begin{aligned} & \$ 100,000 \text { under } \\ & \$ 500,000 \end{aligned}$ | $\$ 500,000$ under $\$ 1,000,000$ | $\begin{gathered} \$ 1,000,000 \text { under } \\ \$ 10,000,000 \end{gathered}$ | $\begin{array}{\|c\|} \$ 10,000,000 \text { under } \\ \$ 50,000,000 \end{array}$ | $\$ 50,000,000$ or more |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| Program service revenue: Number of returns Amount | $\begin{array}{r} 55,415 \\ 147,513,210 \end{array}$ | 19,950 $1,046,302$ | 14,700 $2,914,868$ | $\begin{array}{r} 5,860 \\ 2,195,381 \end{array}$ | $\begin{array}{r} 10,885 \\ 19,737,934 \end{array}$ | $\begin{array}{r} 3,030 \\ 46,000,197 \end{array}$ | $\begin{array}{r} 987 \\ 75,618,524 \end{array}$ |
| Membership dues and assessments: <br> Number of returns <br> Amount | 22,211 $3,116,177$ | 11,550 323,735 | 4,725 $* 441,229$ | 2,420 169,624 | 3,074 718,332 | $\begin{array}{r} 358 \\ 753,093 \end{array}$ | $\begin{array}{r} 82 \\ 710,160 \end{array}$ |
| Interest on savings and temporary cash investments: <br> Number of returns Amount. | r 64,513 | 22,050 47,630 | 17,325 118,204 | 9,045 139,175 | 12,361 764,087 | 2,872 $1,054,705$ | $\begin{array}{r} 857 \\ 1,722,021 \end{array}$ |
| Dividends and interest from securities: Number of returns Amount. | 17,092 $5,858,805$ | 2,625 $* 7,470$ | 4,200 $\times 28,945$ | 2,675 58,652 | 4,995 685,613 | $\begin{array}{r} 1,940 \\ 1,072,139 \end{array}$ | $\begin{array}{r} 655 \\ 4,005,984 \end{array}$ |
| Gross rents: Number of returns Amount | $\begin{array}{r} 14,396 \\ 1,664,265 \end{array}$ | 2,625 $* 160,500$ | - $\begin{array}{r}3,150 \\ \hline 3868\end{array}$ | rre7,420 | 4,413 718,053 | 1,299 216,096 | 487 428,028 |
| Rental expenses: <br> Number of returns <br> Amount | 6,200 980,468 | +98,575 | -27,108 | 637 113,613 | 1,951 392,170 | 687 127,916 | 299 221,543 |
| Net rental income (loss): <br> Number of returns Amount | 14,388 683,795 | *62,384 | 3,150 $* 6,777$ | 2,420 $-5,914$ | 4,413 325,883 | 1,296 88,180 | 483 206,484 |
| Other investment income: Number of returns. Amount. | r $\begin{array}{r}3,218 \\ 1,146,903\end{array}$ | . 525 | - | 509 43,224 | 1,573 66,033 | 103,882 | 187 933,024 |
| Gross amount from sale of assetssecurities: <br> Number of returns <br> Amount | 8,132 $36,949,396$ | 525 $* 17,629$ | * $\begin{array}{r}1,050 \\ \hline 31,738\end{array}$ | 1,401 200,205 | 3,397 $1,895,766$ | 6,683,284 | $\begin{array}{r} 454 \\ 28,120,772 \end{array}$ |
| Cost or other basis and sales expensessecurities: <br> Number of returns <br> Amount | $\begin{array}{r} 7,232 \\ 34,228,518 \end{array}$ | $\begin{array}{r} 525 \\ \times 12,362 \end{array}$ | $\begin{array}{r}525 \\ * 30,896 \\ \hline\end{array}$ | 1,274 166,933 | 3,347 $1,698,019$ | 1,154 $6,261,865$ | $\begin{array}{r} 405 \\ 26,058,441 \end{array}$ |
| Gain (loss)-securities: <br> Number of returns Amount | 2,8,000 | 525 $.5,267$ | 1,050 $* 841$ | 1,274 33,271 | 3,397 197,747 | 1,297 421,419 | $\begin{array}{r} 455 \\ 2,062,330 \end{array}$ |
| Gross amount from sale of other assets: Number of returns Amount | 1, 7,164 | + $\mathbf{5 2 5}$ | - 24,100 | 1,019 48,059 | 2,131 109,997 | 406,681 | $\begin{array}{r} 406 \\ 533,741 \end{array}$ |
| Cost or other basis and sales expensesother assets: <br> Number of returns Amount | 4,423 694,294 | - | - $\begin{array}{r}1,050 \\ * 10,307\end{array}$ | 637 66,419 | 1,676 37,908 | 744 262,634 | 315 317,023 |
| Gain (loss)-other assets: Number of returns Amount | 6,533 429,169 | - 7325 | 1,575 $* 13,960$ | 891 $-18,360$ | 2,131 72,088 | 1,000 144,027 | $\begin{array}{r} 410 \\ 216,718 \end{array}$ |
| Total gain (loss) from sale of assets: Number of returns Amount | 13,123 $3,150,047$ | 1,050 $-6,002$ | -14,801 | 2,038 14,911 | 4,767 269,835 | 1,936 565,446 | $\begin{array}{r} 705 \\ 2,279,049 \end{array}$ |
| Gross revenue-special fundraising events: Number of returns Amount | \% 18,583 | 8,925 300,190 | 5,250 338,035 | 2,038 206,317 | 2,006 795,800 | 281 116,121 | 81 137,466 |
| Direct expenses: Number of returns Amount | 15,640 917,254 | 7,350 195,903 | 4,725 $* 139,731$ | r 1,401 | 1,854 391,007 | 236 42,252 | 72 30,030 |
| Net income (loss): <br> Number of returns Amount | 18,697 976,677 | 8,925 104,286 | 5,250 198,304 | 2,038 87,988 | 2,133 404,793 | 272 73,868 | 77 107,436 |
| Gross sales minus returns and allowances: Number of returns Amount | 16,400 $8,059,851$ | 3,675 $* 123,592$ | 7,875 403,298 | 1,274 46,592 | 2,463 $\mathbf{1 , 6 0 0 , 6 2 7}$ | $\begin{array}{r} 814 \\ 2,910,170 \end{array}$ | $\begin{array}{r} 297 \\ 2,975,569 \end{array}$ |
| Cost of goods sold: Number of returns Amount | 14,597 $3,197,772$ | 3,675 $* 104,155$ | 6,825 263,304 | 1,146 32,863 | 1,955 578,363 | 719 $1,019,944$ | $\begin{array}{r} 275 \\ 1,199,139 \end{array}$ |
| Gross profit (loss): <br> Number of returns Amount | 16,400 $4,862,079$ | 3,675 $* 19,436$ | 7,875 139,993 | 1,274 13,729 | 2,463 1,022,263 | $\begin{array}{r} 813 \\ 1,890,225 \end{array}$ | $\begin{array}{r} 298 \\ 1,776,430 \end{array}$ |
| Other revenue: Number of returns . Amount. | 46,706 $6,511,592$ | 14,700 134,118 | 13,650 129,478 | 5,733 278,359 | 9,186 897,618 | 2,615 $1,671,043$ | $\begin{array}{r} 820 \\ 3,400,972 \end{array}$ |
| Total expenses . . . . . . . . . . . . . . . . . . . . . . . . . | 207,531,660 | 5,189,809 | 7,892,137 | 7,991,643 | 33,201,583 | 58,417,329 | 94,839,157 |
| Program services: <br> Number of returns <br> Amount. | 82,674 $173,579,388$ | 31,500 $4,339,823$ | 22,050 | 10,319 $6,727,988$ | 14,214 $27,154,303$ | 3,509 $47,992,308$ | $\begin{array}{r} 1,079 \\ 81,258,542 \end{array}$ |
| Management and general: <br> Number of returns <br> Amount | 74,500 $31,780,544$ | 28,350 706,129 | 19,425 $1,656,739$ | 9,172 $1,188,198$ | 13,530 $5,600,986$ | 9,706,650 | $\begin{array}{r} 947 \\ 12,921,839 \end{array}$ |
| Fundraising: <br> Number of returns <br> Amount. | 23,902 $1,779,220$ | r 6 6,825 | 6,825 74,659 | 3,185 74,835 | 5,078 423,028 | 1,476 | $\begin{array}{r} 512 \\ 540,053 \end{array}$ |
| Payments to affiliates: Number of returns Amount. | 3,951 392,507 | 1,575 $\cdot 19,217$ | 1,575 $* 54,315$ | 127 620 | $\begin{array}{r} 533 \\ 23,264 \end{array}$ | $\begin{array}{r} 101 \\ 176,365 \end{array}$ | $\begin{array}{r} 38 \\ 118,722 \end{array}$ |

${ }^{t}$ Excluding Private Foundations.
Includes zero assets or not reported.
*Estimate should be used with caution because of the small number of sample returns on which it is based.
Note:-Detail may not add to total because of rounding.

Table 2.-Returns of Tax-Exempt Section $501(\mathrm{C})(3)$ Organizations: Selected Income and Balance Sheet Items, by State, 19831 [All figures are estimates based on samples-money amounts are in thousands of dollars]

| State | Number of returns | $\begin{gathered} \text { Total } \\ \text { receipts } \end{gathered}$ | Selocted receipts |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total contributions received |  | Direct public support |  | Indirect public support |  | Government grants |  |
|  |  |  | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { refurns } \end{gathered}$ | Amount | Number of returns | Amount | $\begin{gathered} \hline \text { Number } \\ \text { of } \\ \text { returns } \end{gathered}$ | Amount | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { returns } \end{gathered}$ | Amount |
| United States, total | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  | 89,052 | 224,047,813 | 72,434 | 46,382,698 | 66,942 | 20,129,939 | 15,392 | 4,275,000 | 24,897 | 21,977,758 |
| Alabama | 332 | 1,743,502 | 321 | 350,313 | 192 | 136,143 | 113 | 27,569 |  | 186,601 |
| Alaska | 56 | 174,130 | 56 | 149,836 |  | 125,642 | $\bigcirc$ | 27, 56 |  | 24,194 |
| Arizona | 464 | 1,278,182 | 456 | 380,271 | 455 | 368,504 | 5 | 8,086 | 7 | -3,680 |
| Arkansas | 1,036 | 1,393,006 | 506 | 340,618 | 504 | 95,852 | 132 | 35,693 | 134 | 209,073 |
| California | 10,716 | 23,807,773 | 8,367 | 5,008,655 | 7,359 | 2,499,316 | 931 | 661,540 | 2,714 | 1,847,798 |
| Colorado | 366 | 2,269,534 | 354 | 349,153 | 174 | 186,540 | 262 | 19,213 |  | 143,400 |
| Connecticut | 1,025 | 4,339,212 | 1,020 | 509,292 | 1,017 | 441,453 | 66 | 21,807 | 44 | 46,032 |
| Delaware | 222 | 669,811 | 18 | $\begin{array}{r}36,463 \\ 1743 \\ \hline\end{array}$ | ${ }^{18}$ | 33,076 | $64^{4}$ | 1,497 | + 4.9 | -1,890 |
| Feorida. | 2,776 1,295 | $6,242,421$ <br> $3,432,157$ | 2,623 1,280 | $1,743,758$ 819,764 | 2,613 1,278 | 478,689 356,796 | 671 496 | 78,542 | 1,352 | 1,186,527 |
| Hawaii |  |  |  |  |  |  |  |  |  |  |
| Idaho. | 138 | 581739 | 147 | 134,766 | 146 | 41,069 | 3 | 5,281 | 135 | 88,416 |
| llinois | 3,898 | 15,045,895 | 3,456 | 3,936,812 | 3,397 | 1,065,007 | 1,403 | 487,475 | 2,026 | 2,384,329 |
| Indiana | 2,465 | 4,902,977 | 2,318 | 911,370 | 1,260 | 258,235 | 549 | 8,448 | 1,628 | 644,687 |
| lowa. | 943 | 1,629,875 | 941 | 301,917 | 940 | 143,046 | 188 | 11,078 | 86 | 147,792 |
| Kansas | 569 | 1,370,479 | 566 | 244,714 | 566 | 112,799 | 6 | 644 | 547 | 131,271 |
| Kentucky | 1,044 | 1,927,510 | 859 | 264,338 | 331 | 134,198 | 62 | 10,811 | 602 | 119,329 |
| Louisiana | 740 | 2,167,734 | 734 | 739,243 | 605 | 255,314 | 5 | 8,173 | 663 | 475,756 |
| Maine . . . . . . ${ }^{\text {a }}$ | -553 | 744,929 | +552 | +38,157 | . 551 | 20,528 | 531 | -12,637 | 13 | 4,992 |
| Maryland (incl. D.C) | 4,235 | 8,658,379 | 1,895 | 2,214,975 | 1,834 | 823,282 | 154 | 266,227 | 440 | 1,125,466 |
| Massachusetts | 4,611 | 11,964,830 | 3,024 | 4,008,089 | 3.015 | 1,233,181 | 328 | 56,073 |  | 2,718,834 |
| Michigan | 2,475 | 7,698,572 | 2,313 | 608,610 | 1,728 | -354,937 | 349 | 51,014 | '575 | 202,659 |
| Minnesota | 1,578 | 3,231,929 | 1,041 | 787.525 | 1,040 | 342,621 | 147 | 115,447 | 290 | 329,458 |
| Mississippi | , 737 | 1,371,163 | 731 | 131,473 | 724 | 49,340 | 529 | 33,813 | 193 | 48,319 |
| Missouri | 2,495 | 5,372,798 | 1,302 | 1,100,645 | 1,296 | 461,335 | 251 | 79,490 | 317 | 559,820 |
| Montana | 16 | 320,154 | 13 | 7,001 |  | 4,876 |  | 502 | 6 | 1,624 |
| Nebraska | 161 | 871,698 | 30 | 83,815 | - 27 | 65,616 | 10 | 5,976 | 13 | 12,224 |
| Nevada....... | 105 | 407,183 | 105 | 16,474 | 105 | 14,568 | 51. | 1,906 |  |  |
| New Hampshire | 334 | 816,986 |  | 119,947 | 332 | 114,137 | 131 | 1,405 | 8 | 4,404 |
| New Jersey ... | 3,261 | 6,904,926 | 2,972 | 1,071,305 | 2,967 | 386,579 | 1,164 | 204,883 | 1,118 | 479,844 |
| New_Mexico_ | 17 | -461-377 |  | -16;325 |  | -9;380 |  | 2,149 |  | 4,797. |
| New York | 9,942 | 31,261,534 | 8,167 | 6,345,557 | 7,715 | 3,153,120 | 1,106 | 1,009,377 | 4,469 | 2,183,059 |
| North Carolina North Dakota | 1,875 | 4,517,106 | 1,868 | 1,322,948 | 1,737 | 606,532 | 677 | 155,856 | 883 | 560,560 |
| North Dakota |  | 592,257 | 16 | 12,806 |  | 11,517 |  | 715 |  | 574 |
| Ohio | 4,380 | 10,715,207 | 4,185 | 2,403,923 | 3,518 | 696,549 | 1,151 | 248,477 | 1,057 | 1,458,896 |
| Oklahoma | 1,215 | 2,060,013 | 898 | 329,863 | - 897 | 215,897 | 5 | 3,074 | 62 | $\because{ }^{\prime} 110,893$ |
| Oregon .. | 2,630 | 2,228,782 | 2,442 | 277,117 | 2,313 | 225,482 | 259 | 21,444 | 142 | - 30;190 |
| Pennsylvania | 5,226 | 18,558,118 | 4,237 | 2,279,166 | 4,221 | 1,310,764 | 831 | 119,727 | 1,121 | 848,676 |
| Rhode Island South Carolina | 1,131 | 1,200,180 | 1,129 | 171,929 | 1,125 | 102,634 | 8 | 55,646 | 14 | 13,649 |
| South Carolina | 94 | 958,215 | 88 | 118,425 | 85 | 79,460 | 60 | 15,587 | 14 | 23,378 |
| South Dakota | 449 | 830,790 | 448 | 33,258 | 448 | 26,503 | 127 | . 4,616 | 6 | -2,139 |
| Tennessee | 1,636 | 3,038,715 | 1,496 | 542,633 | 1,494 | 345,354 | 669 | 83,373 | 27 | 113,905 |
| Texas | 5,664 | 9,288,256 | 4,201 | 2,276,545 | $\therefore 4,063$ | 1,475,379 | 989 | 124,633 | 1,291 | 676,533 |
| Utah |  | 761,198 |  | 24,207 | 3 | - 23,976 |  | ${ }^{28}$ |  | $\because \quad 203$ |
| Vermont | 192 | 381,281 | 191 | 21,249 | 191 | 17,418 | 2 | 74 | 9 | 3,758 |
| Virginia | 1.648 | 4,043,076 | 1,637 | 750,078 | 1,633 | 559,565 | 29 | 37,706 | 213 | +. 152,807 |
| Washington. | 1,812 | 2,778,004 | 757 | - 185,307 | 755 | 127,621 | 144 | 13,122 | 28 | $\because 44,564$ |
| West Virginia | 740 | 1,136,375 | 736 | 182,270 | 607 | 24,720 | 56 | 14,874 | 141 | $\therefore 142,676$ |
| Wisconsin | 1,448 | 3,652,786 | 1,391, | 276,139 |  | 201,068 | 719 | 54,751 | 27 | , 20,320 |
| Wyoming |  | 9,522 |  | 2,613 |  | 2,578 |  |  | 1 | 35 |
| Foreign ${ }^{3}$ | 74 | 3,587,941 | 61 | 2,025,597 | 46 | 262,533 | 9 | 29,840 | 40 | 1,733,224 |

Footnote(s) at end of table.

Table 2.-Returns of Tax-Exempt 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by State, 19831—Continued [All figures are estimates based on samples-money amounts are in thousands of dollars]

| State | Selected receipts - Continued |  |  |  | Selected expenses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Program service revenue |  | Membership dues and assessments |  | Total expenses | Program service |  | Fundraising |  |
|  | Number of returns | Amount | Number of returns | Amount |  | Number of returns | Amount | Number of returns | Amount |
|  | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) | (19) |
| United States, total | 55,415 | 147,513,210 | 22,211 | 3,116,177 | 207,531,660 | 82,674 | 173,579,388 | 23,902 | 1,779,220 |
| Alabama | 321 | 1,096,379 | 106 | 40,735 | 1,645,926 | 326 | 1,253,528 | 69 | 7,154 |
| Alaska | 5 | 10,603 | 2 | 4 | 123,492 | 56 | 100,637 | 54 | 6,004 |
| Arizona | 328 | 678,842 | 129 | 7,598 | 1,201,659 | 461 | 1,036,582 | 182 | 19,885 |
| Arkansas | 1,035 | 956,984 | 2 | 1 | 1,321,942 | 1,036 | 1,062,772 | 184 | 9,925 |
| California | 4,812 | 16,403,996 | 3,215 | 536,556 | 22,141,004 | 9,414 | 18,368,434 | 2,700 | 197,227 |
| Colorado. . | 227 | 1,696,029 | 10 | 44,646 | 2,081,865 | 364 | 1,809,134 | 148 | 24,627 |
| Connecticut | 762 | 3,388,584 | 538 | 42,297 | 4,006,251 | 1,022 | 3,325,985 | 418 | 36,842 |
| Delaware . | 17 | 403,346 | 4 | 4,758 | 538,505 | 21 | 444,424 | 8 | 1,902 |
| Florida | 2,321 | 3,694,185 | 536 | 13,870 | 5,705,518 | 2,769 | 4,594,525 | 428 | 23,578 |
| Georgia. | 1,097 | 2,077,902 | 656 | 54,584 | 3,060,264 | 1,293 | 2,574,091 | 365 | 27,271 |
| Hawaii. | 146 | 367,988 | 1 | 472 | 644,089 | 277 138 | 450,656 | 138 | 2,309 |
| Idaho. | 11 2579 | 196,178 | 312 | 350,071 | 625,919 14008,658 | 138 3,767 | $\begin{array}{r}586,410 \\ 11,999 \\ \hline\end{array}$ | 2.037 | 826 160,206 |
| Illinois | 2,579 | 9,117,902 | 312 | 350,071 | 14,008,658 | 3,767 | 11,999,472 | 2,037 | 160,206 |
| Indiana | 1,401 | 3,465,024 | 13 | 49,630 53,567 | $4,619,831$ $1,506,160$ | 2,462 | $4,009,635$ $1,184,918$ | 93 29 | 17,197 9,365 |
| lowa | 409 | 1,131,891 | 259 | 53,567 | 1,506,160 | 942 | 1,184,918 | 29 | 9,365 |
| Kansas | 567 | 1,019,144 | 5 | 670 | 1,205,260 | 569 | 1,015,147 | 23 | 4,994 |
| Kentucky. | 329 | 1,440,129 | 530 | 3,356 | 1,745,856 | 514 | 1,453,981 | 124 60 | 13,593 |
| Louisiana | 555 | 1,273,267 | 1 | ${ }^{(2)}$ | 1,965,034 | 210 | 1,351,705 | 60 8 | 12,321 |
| Maine ......... | $\begin{array}{r}27 \\ \hline 274\end{array}$ | 658,772 $4,625,425$ | 2.482 |  | 683,487 $7,898,968$ | 24 3,654 | 6, ${ }^{552,496}$ | 8 115 | 2,854 51,942 |
| Maryland (incl. D.C) | 2,745 | 4,625,425 | 2,482 | 668,227 | 7,898,968 | 3,654 | 6,706,662 | 115 | 51,942 |
| Massachusetts | 2,720 | 6,756,808 | 775 | 26,095 | 11,184,370 | 4,477 | 9,644,064 | 581 | 113,995 |
| Michigan . | 1,932 | 6,265,246 | 276 | 140,416 | 7,302,396 | 2,472 | 5,604,588 | 838 | 31,114 |
| Minnesota | 915 | 2,103,172 | 661 | 26,768 | 2,978,875 | 1,578 | 2,662,219 | 301 | 25,326 |
| Mississippi | 77 1,707 | 1,099,840 | 127 | 1,651 | 1,261,329 | 736 2.491 | 1,132,030 | 7 | $\begin{array}{r}1,615 \\ \hline 20,967\end{array}$ |
| Missouri . . | 1,707 | 3,624,564 | 185 | 60,511 | 4,869,745 | 2,491 | 4,208,623 | 294 | 20,967 |
| Montana | 15 | 286,710 | 2 | 2,891 | 292,562 | 16 | 246,891 | 7 | 1,178 |
| Nebraska | 29 | 644,159 | 3 | 1,353 | 752,988 | 34 | 612,777 | 17 | 11,033 |
| Nevada. | 105 | 319,771 | 1 | 11 | 426,027 | 105 | 398,743 | 52 | 1397 |
| New Hampshire | 206 | 620,897 | 127 | 3,042 | 721,083 | 333 | 563,499 | 193 | 12,372 |
| New Jersey ... | 2,582 | 4,683,495 | 1,195 | 98,745 | 6,619,753 | 3,103 | 5,009,994 | 1,236 | 56,428 |
| New Mexico | 10 | 260,278 | $\overline{10}$ | 7 | 415,832 | 15 | 330,994 | 3 | 430 383 |
| New York. | 6,591 | 18,020,630 | 3,319 | 395,779 | 29,728,616 | 9,280 | 26,039,912 | 3,974 | 383,687 |
| North Carolina | 1,557 | 2,855,451 | 3 | 54 | 4,024,172 | 1,824 | 3,621,775 | 272 | 24,195 |
| North Dakota | . 18 | 564,675 | - | , - | 567,952 | 17 3.323 | 473,192 7 | 1330 | 342 35.830 |
| Ohio | 2,190 | 7,255,811 | 602 | 95,430 | 9,803,391 | 3,323 | 7,962,651 | 1,330 | 35,830 |
| Oklahoma | 260 | 1,338,148 | 7 | 2,610 | 1,852,594 | 1,157 | 1,481,366 | 18 | 7,767 |
| Oregon . | 1,571 | 1,773,969 | 130 | 3,377 | 2,158,947 | 2,628 | 1,710,544 | +589 | 24,388 168170 |
| Pennsylvania | 3,623 | 14,806,805 | 1,337 | 31,531 | 17,525,400 | 5,165 1,131 | 15,047,432 | 1,823 538 | 168,170 5,954 |
| Rhode Island | 602 | 800,976 | 579 | 45,715 | 1,049,204 | $\begin{array}{r}1,131 \\ \hline 93\end{array}$ | 918,571 | 538 20 | 5,954 3,554 |
| South Carolina | 87 | 681,636 | 53 | 21,427 | 848,504 | 93 | 662,555 | 20 | 3,554 |
| South Dakota | 449 | 753,357 | 255 | 21,867 | 781,324 | 449 | 681,383 | 3 | 1,079 27.918 |
| Tennessee | 1,624 | 2,128,405 | 526 | 6,018 | 2,640,798 | 1,632 | 2,265,613 | 942 | 27,918 80,929 |
| Texas | 3,682 | 5,445,599 | 1,501 | 141,474 | 8,097,052 | 5,396 | 6,375,619 | 1,386 | 80,929 |
| Utah | 3 | 526,942 | - | - | 670,734 348,812 | 4 | 609,632 | 1 | 554 2,025 |
| Vermont . . . . . . . . . . . . ! | 192 | 327,588 | 1 | 34 | 348,812 | 192 | 279,872 | 7 | 2,025 |
| Virginia | 577 | 2,707,894 | 662 | 22,162 | 3,550,618 | - 1,644 | 2,786,262 | 424 | 61,702 |
| Washington | 1,279 | 2,390,689 | 132 | 3,223 | 2,582,718 | 1,809 | 2,156,186 | 1,077 | 11,567 |
| West Virginia | 208 | 769,554 | 577 | 9,361 | 1,059,785 | 737 1,446 | 938,902 2848,612 | 536 214 | 5,753 111,084 |
| Wisconsin Wyoming | 865 | $2,976,303$ 2,956 | 361 | 20,547 | $3,387,706$ 6,678 | 1,446 3 | $2,848,612$ 5,082 | 214 1 | $\begin{array}{r}11,084 \\ \hline 249\end{array}$ |
| 'Foreign ${ }^{3}$ | 43 | 1,018,312 | 11 | 63,044 | 3,292,009 | 64 | 2,418,612 | 22 | 17,594 |

Footnotè(s) at end of table.

Table 2.-Returns of Tax-Exempt 501(C)(3) Organizations: Selected Income and Balance Sheet Items, by State, 1983'—Continued
[All figures are estimates based on samples-money amounts are in thousands of dollars]


[^1]Notes: Detail may not add to total because of rounding
 United States.


[^0]:    *Foreign Special Projects Section. Prepared under the direction of Michael Alexander, Chief.

[^1]:    ${ }^{1}$ Excluding Private Foundations.
    Less than $\$ 500$.

