# UNITED STATES OF AMERICA DEPARTMENT OF THE TREASURY INTERNAL REVENUE SERVICE OFFICE OF PROFESSIONAL RESPONSIBILITY WASHINGTON, DC

DIRECTOR, OFFICE OF PROFESSIONAL RESPONSIBILITY,

Complainant,

٧.

Complaint No. 2006-25

PHILIP G. PANITZ.

Respondent.

Timothy Heinlein and Richard Ahnstruther, Attys.,
IRS, Office of Chief Counsel General Legal Services
Los Angeles, CA, for the Complainant.
Joseph Mudd, Atty., Irvine, CA, for the Respondent.

#### **DECISION**

Lana H. Parke, Administrative Law Judge. This matter arises from a complaint issued June 30, 2006, by the Acting Director, Office of Professional Responsibility, Department of the Treasury, Internal Revenue Service (OPR or Complainant), pursuant to 31 C.F.R. 10.60 and 10.82, issued under the authority of 31 U.S.C. 330, seeking to have Respondent, Philip G. Panitz (Mr. Panitz or Respondent), an attorney engaged in practice before the Internal Revenue Service (IRS), suspended from such practice for a period of one year for having engaged in disreputable conduct in violation of the provisions of 31 C.F.R. Part 10 (Treasury Department's written regulations governing the practice of attorneys and other professionals before the IRS), commonly known, and referred to herein, as Circular 230.1

On February 17 and 18, 2009, a hearing was held in City 1, State 1 at which the parties were given a full opportunity to examine and cross-examine witnesses and to present other evidence and argument.<sup>2</sup> Proposed findings of fact, conclusions of law, and supporting reasons submitted by the parties after the hearing have been given due consideration. Upon the entire record, and from my observation of the demeanor of the witnesses, I make the following

in effect at times relevant to this matter: "(4) Giving false or misleading information, or participating in any way in the giving of false or misleading information to the Department of the Treasury or any officer or employee thereof, or to any tribunal authorized to pass upon Federal tax matters, in connection with any matter pending or likely to be pending before them, knowing the information to be false or misleading. Facts or other matters contained in testimony, Federal tax returns, financial statements, applications for enrollment, affidavits, declarations, and any

other document or statement, written or oral, are included in the term "information."

At the hearing, Respondent tendered an offer of proof as to the testimony of Expert A, proffered by Respondent as an expert witness in professional ethics, which offer of proof was rejected.

<sup>&</sup>lt;sup>1</sup> Circular 230 having undergone four revisions in the last decade, citations in documentary evidence herein to sections of those regulations may not parallel current subpart citations. The regulation Respondent is charged with violating is currently identified as Section 10.51(a)(4) of Circular 230 (revised in 2008), which is essentially unchanged from like provisions of Circular 230

## Findings of Fact

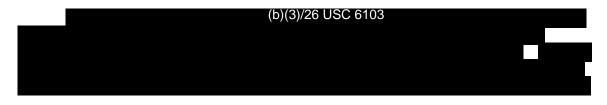
#### A. Background

Respondent, Mr. Panitz, is licensed in State 1 as an attorney and has engaged in the practice of tax law since 1989. At all times relevant hereto, Mr. Panitz has engaged in practice before the IRS within the purview of 31 C.F.R. 10.2(d) and 10.3(a). As such, Mr. Panitz is bound by the rules and regulations contained in Circular 230. During the relevant period, Attorney 1 was Mr. Panitz' junior law partner.<sup>3</sup>

At all relevant times, the IRS has administered an Offer and Compromise Program which makes available to taxpayers who are financially unable to meet tax liability an opportunity to compromise and resolve the debt at an amount less than the assessed tax. To avail oneself of the Program, a taxpayer must file a Form 656 to one of two program centers: Memphis or New York. Form 656 is an "Offer in Compromise" document that requires detailed information, including, in pertinent part, the following sections (designated "Items"): (1) Item 6 in which the taxpayer selects one of three reasons for the offer in compromise. The pertinent sub-choice of Item 6 is "Doubt as to Collectibility," in which the taxpayer claims insufficient assets and income to pay the full amount of assessed tax. Selection of this subsection requires the applicant to include a complete Collection Information Statement, as well as Form 433-A and/or Form 433-B. (2) Item 7 in which the taxpayer states the amount offered to pay the assessed tax liability. Item 7 refers the taxpayer to Item 10 to explain "where [the taxpayer] will obtain the funds to make this offer." (3) Item 10 provides space for the taxpayer to state the sources from which the taxpayer "shall obtain the funds to make this offer." Form 433-A, at Section 7, requires the taxpayer to list all assets and liabilities, including those which may be unavailable to the IRS for collection purposes.

The disreputable conduct alleged herein involves tax services (b)(3)/26 USC 6103 that Mr. Panitz' law firm provided to two taxpayer couples: (1) Taxpayer 1 and Taxpayer 2 and (2) Taxpayer 3 and Taxpayer 4.

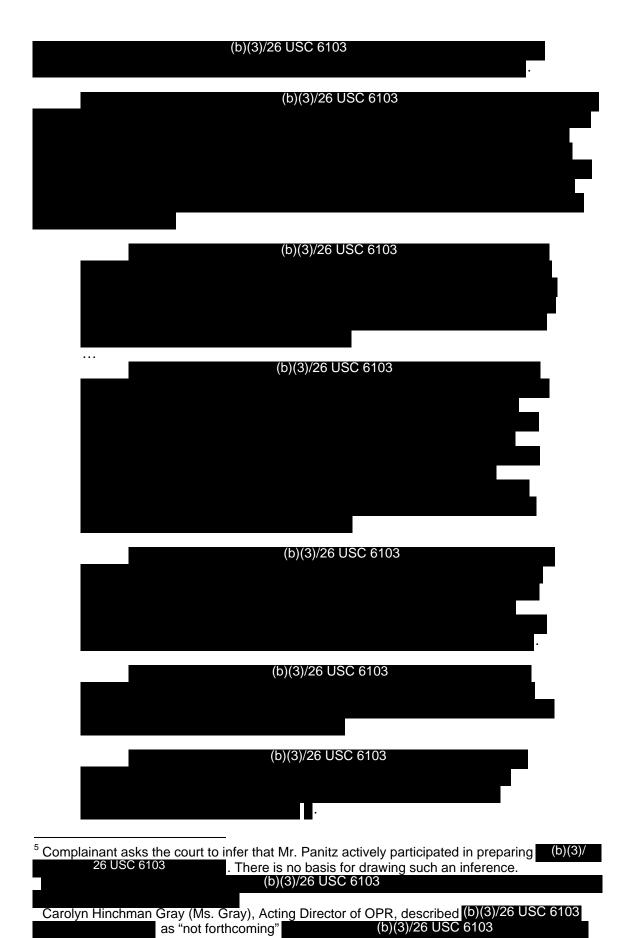
#### B. Taxpayers 1 and 2



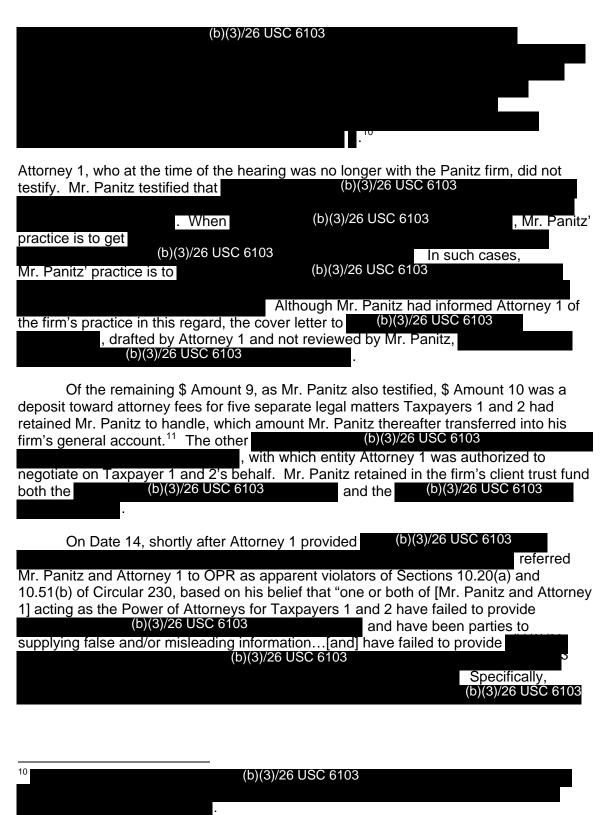
<sup>&</sup>lt;sup>3</sup> Although Mr. Panitz acknowledged that, as senior partner, he had responsibility for documents issued by his office, he denied that he or anyone else in his office reviewed Attorney 1's work. Claimant's counsel argues that Mr. Panitz' testimony in this regard conflicts with his admission to Complaint paragraph II.C--"During times relevant to this complaint, Respondent supervised Attorney 1"--and evidences his lack of credibility. I do not find Mr. Panitz' testimony to be incredible in this or any other instance. Rather, I found Mr. Panitz testified forthrightly and candidly within recollection limits consequent to a Years A to Years B lapse between events and testimony. In the instant Complaint/Answer context, I take the unqualified term "supervised" to be descriptive of general oversight without other legal or factual significance.

(b)(3)/26 USC 6103

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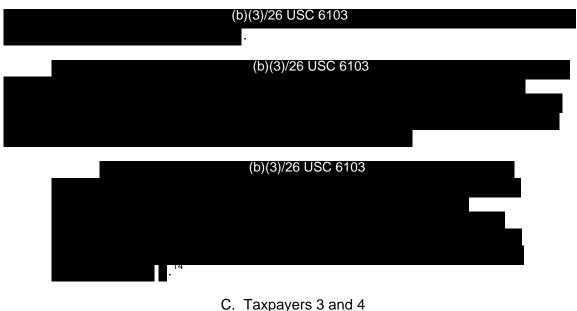


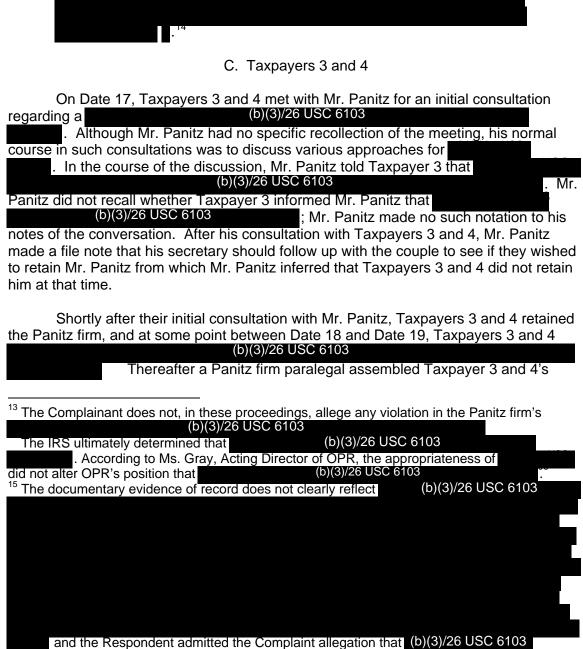




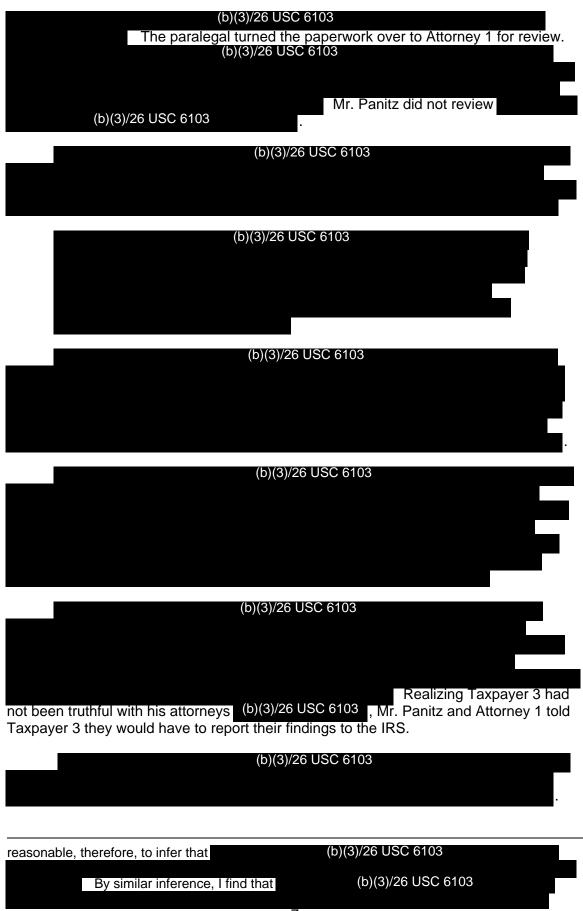
Mr. Panitz' practice was to obtain the entirety of anticipated fees before commencing work for a client. Mr. Panitz characterized the fees as "earned upon receipt" but for which he had to perform the agreed-upon work.

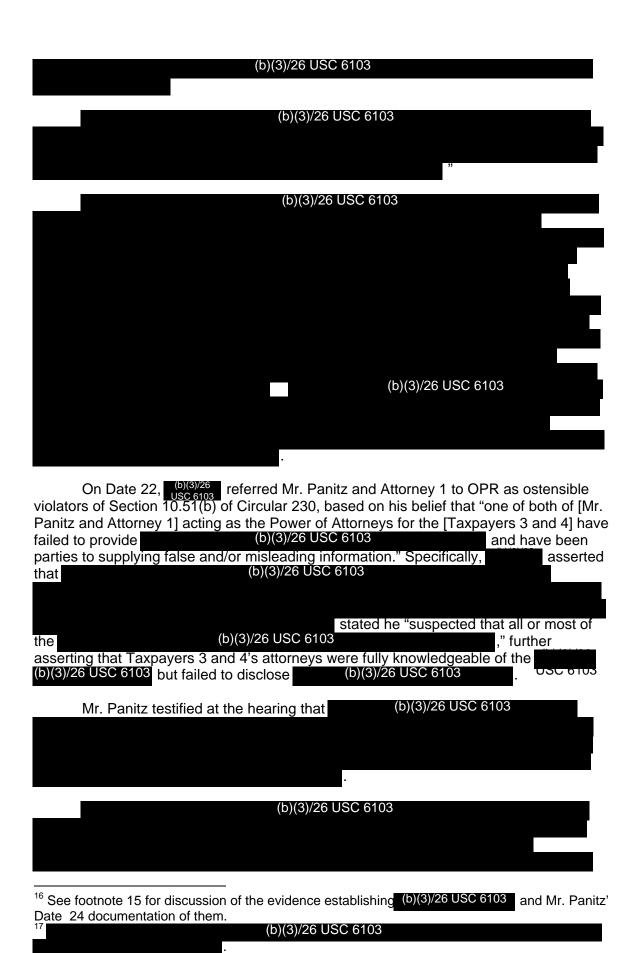
At some point, Attorney 1 reached agreement with the Tax Board for an unspecified amount in satisfaction of Taxpayer 1 and 2's state tax liability and paid the agreed-upon amount to the state. Eventually, the (b)(3)/26 USC 6103

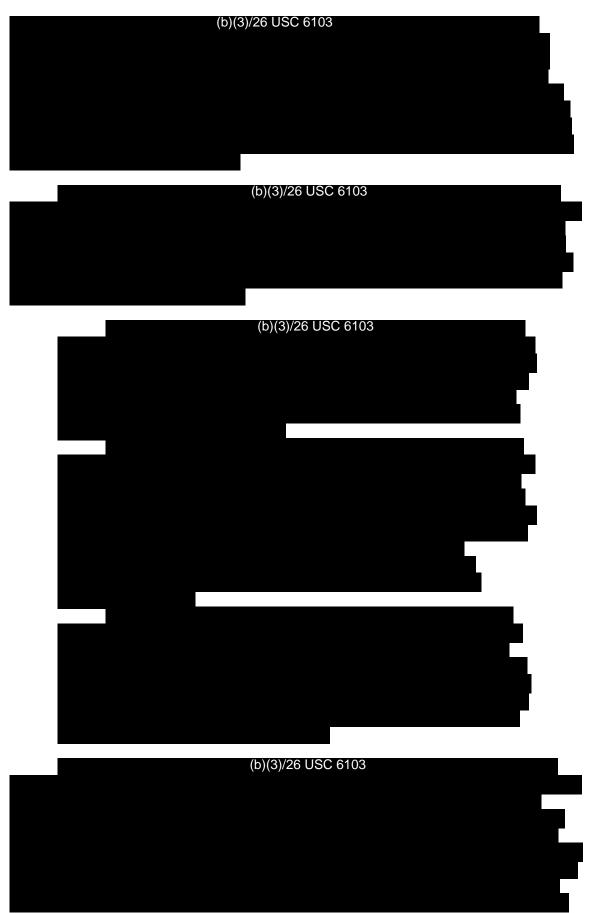




I find it









**Analysis and Conclusions** 

### A. Legal Principles

Section 10.52(a) of 31 CFR provides that a practitioner may be censured, suspended or disbarred from practice before the Internal Revenue Service for "willfully violating any of the provisions contained in [Circular 230]." Section 10.51 provides that those sanctions may be imposed on a practitioner who engages in disreputable conduct, including the following:

Giving false or misleading information, or participating in any way in the giving of false or misleading information to the Department of the Treasury or any officer or employee thereof, or to any tribunal authorized to pass upon Federal tax matters, in connection with any matter pending or likely to be pending before them, knowing the information to be false or misleading. Facts or other matters contained in testimony, Federal tax returns, financial statements, applications for enrollment, affidavits, declarations, and any other document or statement, written or oral, are included in the term "information.

Section 10.76 of Circular 230 sets the standard of proof for the level of sanction sought herein:

If the sanction is...a suspension of six months or longer duration, an allegation of fact that is necessary for a finding against the practitioner must be proven by clear and convincing evidence in the record.<sup>19</sup>

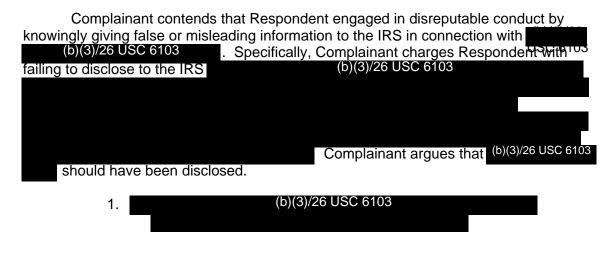
<sup>(</sup>b)(3)/26 USC 6103

<sup>&</sup>lt;sup>19</sup> The Supreme Court has defined the "clear and convincing" standard as evidence that "produces in the mind of the trier of fact a firm belief or conviction as to the truth of the allegations sought to be established, evidence so clear, direct and weighty and convincing as to enable [the factfinder] to come to a clear conviction, without hesitancy, of the truth of the precise facts in issue." *Cruzan v. Director, Missouri Dept. of Health*, 497 U.S. 261 (1990). Another definition of "clear and convincing evidence" is evidence that creates an abiding conviction that the truth of [the plaintiff's] factual contentions are "highly probable." See McCormick, *Law of Evidence* § 320,

The complaint herein alleges that Mr. Panitz violated Circular 230 by engaging in the disreputable conduct of giving or participating in the giving of false or misleading information to an employee of the Department of Treasury when he failed properly to disclose (b)(3)/26 USC 6103, knowing the information that was provided was false or misleading. As remedy for the alleged violations, OPR seeks the suspension of Respondent from practice before the IRS for one year. Inasmuch as OPR seeks a suspension of longer than six months, OPR must prove the charges by clear and convincing evidence.

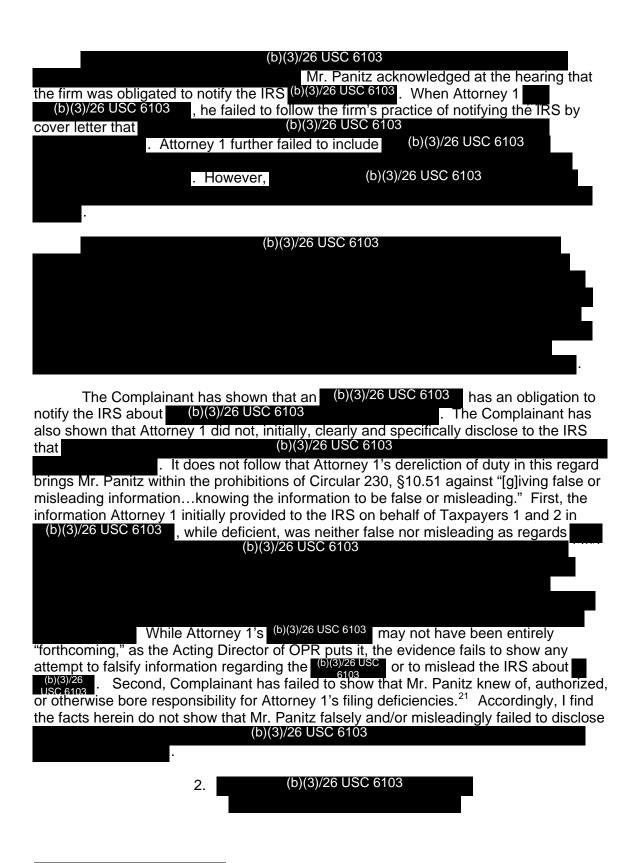
While the term "willful" is not defined in Circular 230, its use in the Treasury laws has consistently been held to mean, in both criminal and civil contexts, the "voluntary, intentional violation of a known legal duty." E.g., *United States v. Pomponio*, 429 U.S. 10, 12 (1976); *Thibodeau v. United States*, 828 F.2d 1499, 1505 (11th Cir. 1987). Willful "requires more than a showing of careless disregard for the truth." *United States v. Pomponio* at 12, noting the Court's holding in *United States v. Bishop*, 412 U.S. 346, 359-360 (1973). The Director does not, however, have to show that Respondent acted with malicious intent or bad purpose, only that he voluntarily, and intentionally disregarded or was indifferent to his obligations.



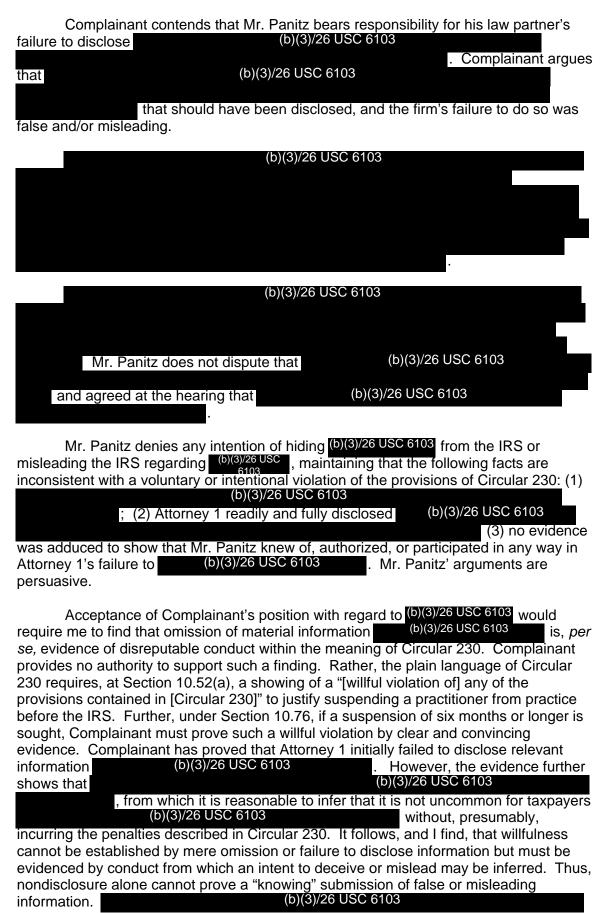


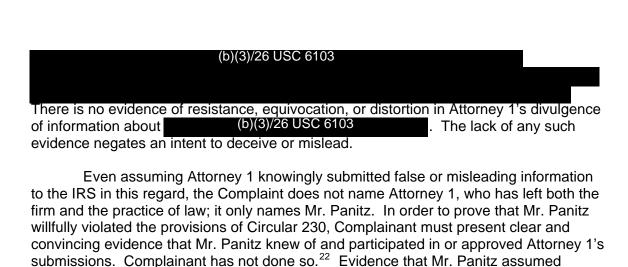
at 679 (1954)); Lisenbee v. Henry, 166 F.3d 997, 1000 (9th Cir.), cert. denied, 120 S. Ct. 82 (1999).

<sup>&</sup>lt;sup>20</sup> OPR argues that the *Pomponio* standard, arising as it did from a criminal provision in the IRS Code, is higher than that required under Circular 230. Complainant analogizes OPR proceedings to other professional disciplinary actions such as state bar proceedings, which in State 1 have held that "willful" requires a showing only of "a general purpose or willingness to commit the act or permit the omission." See *Edwards v. State Bar*, 52 Cal. 3d 28, 37 (1990); *Durbin v. State Bar*, 23 Cal. 3d 461, 467 (1979). As did the *Pomponio* Court, the State 1 State Bar looked to a relevant penal code in forming its definition. See *Durbin v. State Bar* 23 Cal.3d 461, 467 (1979); (Pen. Code, § 7, subd. 1.) The State 1 State Bar standard, like that of *Pomponio*, requires intentional conduct.



<sup>&</sup>lt;sup>21</sup> In its post-hearing brief, Complainant asserts that Mr. Panitz "stated he supervised the final work completed by his secretary, and that he took responsibility for the work completed by Attorney 1 and his secretary." The portions of the transcript Complainant cites in support of that proposition show that Mr. Panitz, in the scope of his position as senior partner, exercised only general, not specific, oversight of documents Attorney 1 prepared.





general responsibility for his firm's actions and for documents issued by the firm doesn't answer the evidentiary requirements of Circular 230. Accordingly, I find Complainant

has not shown by clear and convincing evidence that Mr. Panitz falsely and/or misleadingly failed to disclose (b)(3)/26 USC 6103

3. (b)(3)/26 USC 6103

Complainant contends that Attorney 1's failure to disclose (b)(3)/26 USC 6103

was false and/or misleading. Mr. Panitz maintains that the money deposited

In support of its position, Complainant draws on language from the State Bar of State 1 Handbook on Client Trust Accounting to distinguish between advance fees (money paid upfront for the cost of legal representation) and retainers (money paid to ensure attorney availability to a client, which are earned in full at the time received). Arguing that the was an advance fee rather than a retainer and was thus subject to refund in circumstances where the legal work was not performed, Complainant insists Attorney 1 should have disclosed (b)(3)/26 USC 6103

No evidence was adduced that the Panitz firm sought to conceal as opposed to mere nondisclosure of it. It is reasonable to infer from Ms. Gray's testimony that the IRS did not quarrel with the appropriateness of the (b)(3)/26 USC 6103 taking the position only that (b)(3)/26 USC 6103 taking the position only taking taking the position only taking the position only taking takin

Complainant argues that even if Mr. Panitz did not participate in he thereafter adopted and/or did not correct the representations made by Attorney 1. Complainant also assails Mr. Panitz' credibility by pointing out inaccuracies and inconsistencies in Mr. Panitz' communications with OPR during that office's Date 16 inquiry into Mr. Panitz and Attorney 1's eligibility to practice before the IRS. After reviewing the communications, I conclude that any inaccuracies and inconsistencies reflect Mr. Panitz' cursory and perhaps even careless review of facts upon which he based his responses rather than a deliberate attempt to mislead OPR. Even if the inaccuracies and inconsistencies significantly impacted Mr. Panitz' general credibility, which I do not find, it does not follow that lack of credibility can substitute for factual proof of Mr. Panitz' knowledge and participation in giving false or misleading information to the

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IRS.

# (b)(3)/26 USC 6103

In circumstances where no clear IRS policy or guideline (b)(3)/26 USC 6103 (b)(3)/26 USC 6103

Attorney 1's failure to specify cannot constitute the knowing communication of false or misleading information.

exists regarding whether

I find the facts herein do not prove that Mr. Panitz voluntarily or intentionally violated a known legal duty<sup>23</sup> or demonstrated a general purpose or willingness<sup>24</sup> to violate any provision of Circular 230 by his law firm's handling of (b)(3)/26 USC 6103

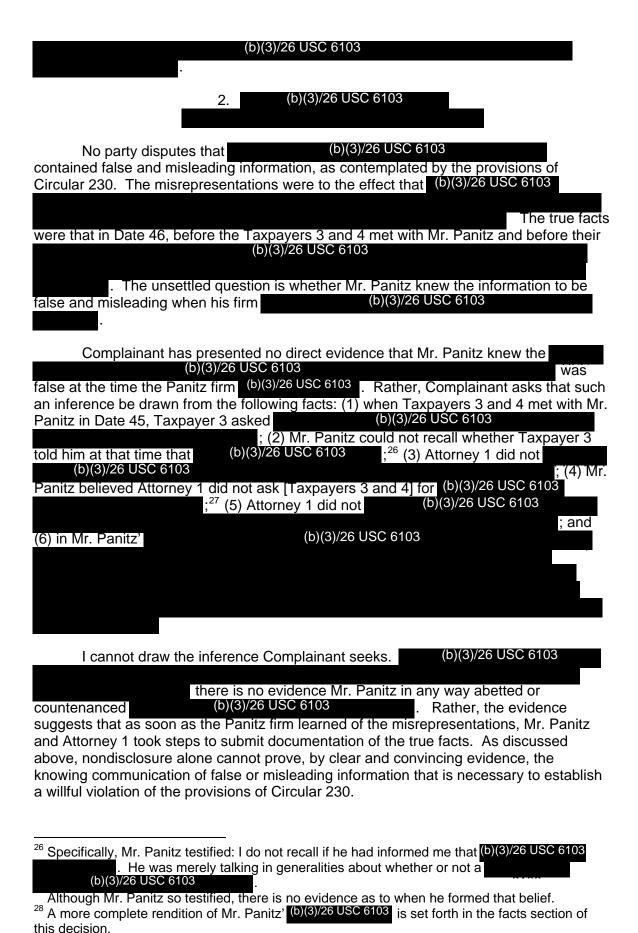
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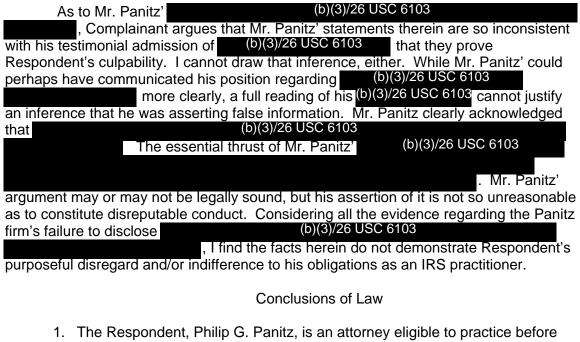
United States v. Pomponio at 12.
 Durbin v. State Bar, at 467.

# (b)(3)/26 USC 6103 Complainant contends that Respondent engaged in false and/or misleading (b)(3)/26 USC 6103 conduct (1) by failing to disclose to the IRS in (b)(3)/26 USC 6103 and (2) by failing to disclose (b)(3)/26 USC 6103 (b)(3)/26 USC 6103 (b)(3)/26 USC 6103 As stated earlier, Complainant has shown that . Complainant has shown (b)(3)/26 USC 6103 that Attorney 1 did not initially disclose to the IRS that . Complainant has further shown that the Panitz firm did not remedy the (b)(3)/26 USC 6103 omissions for a period of months A until, . The Complainant has not, however, shown that Mr. Panitz' delay in informing (b)(3)/26 USC 6103 the IRS of constituted an attempt to falsify information regarding (b)(3)/26 USC or to mislead the IRS about (b)(3)/26 USC or to mislead the IRS about (b)(3)/26 USC As discussed earlier, omission of material information 26 USC 6103 is not, per se, evidence of disreputable conduct within the meaning of Circular 230. Rather, the Complainant must show by clear and convincing evidence a "[willful violation of] any of the provisions contained in [Circular 230]" to justify the oneyear suspension it seeks. Here, the evidence shows that although (b)(3)/26 USC 6103 omitted information about (b)(3)/26 USC 6103 , Mr. Panitz provided the information within 15 days (b)(3)/26 USC 6103 . Complainant has not shown deceit, evasiveness, or of even recalcitrance on the part of Mr. Panitz in providing (b)(3)/26 USC 6103 . Once requested, the evidence shows Mr. Panitz readily provided the information. Accordingly, I find the facts herein do not show that Mr. (b)(3)/26 USC 6103 Panitz falsely and/or misleadingly failed to disclose <sup>25</sup> Complainant also argues that by asserting in his (b)(3)/26 USC 6103 Mr. Panitz submitted false and misleading information. (b)(3)/26 USC 6103 While a meticulous response should probably have , it cannot reasonably be argued that Mr. Panitz' failure to do so was false and misleading inasmuch as Mr. Panitz contemporaneously

C. Alleged False Information Provided to the IRS

provided the documented information from which the relevant facts could be ascertained.





- The Respondent, Philip G. Panitz, is an attorney eligible to practice before
  the Internal Revenue Service and is subject to the disciplinary authority of the
  Secretary of the Treasury and the Director, Office of Professional
  Responsibility.
- 2. The Office of Professional Responsibility failed to prove by clear and convincing evidence that Respondent engaged in disreputable conduct within the meaning of 31 C.F.R. 10.51 by willfully submitting or participating in the submission of false and/or misleading information to the Internal Revenue Service in connection with (b)(3)/26 USC 6103
- 3. The Office of Professional Responsibility failed to prove by clear and convincing evidence that Respondent engaged in disreputable conduct within the meaning of 31 C.F.R. 10.51 by willfully submitting or participating in the submission of false and/or misleading information to the Internal Revenue Service in connection with (b)(3)/26 USC 6103

Upon the foregoing findings of fact and conclusions of law, and the entire record, pursuant to 31 C.F.R. 10.76, I issue the following:

# ORDER<sup>29</sup>

The Complaint is dismissed in its entirety.

Dated at City 1, State 1, June 15, 2009

Lana H. Parke

Administrative Law Judge

<sup>&</sup>lt;sup>29</sup> Pursuant to 31 C.F.R. 10.77, either party may appeal this decision to the Secretary of the Treasury within thirty (30) days from date of issuance.