Form 1	4430-A
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Department of the Treasury - Internal Revenue Service

(July 2013)

studio offering classes 7 days a week plus an in-store

SS-8 Determination—Determination for Public Inspection

Occupation	Determination:
02OFF Office Workers	▼ Employee Contractor
UILC	Third Party Communication: X None Yes
I have read Notice 441 and am requesting:	
Additional redactions based on categories listed in section entit Letter"	led "Deletions We May Have Made to Your Original Determination
Delay based on an on-going transaction	
90 day delay	For IRS Use Only:
Facts of Case	
The worker initiated the request for a determination of her work status as a	studio manager in tax years 2018 to 2019, for which she received Form
1099-MISC. In this capacity she greeted customers, handled software for studio before and after classes, washed and folded laundry, and closed and	

The firm's response was signed by the owner. The firm's business is classes and teacher training. The worker provided services working the front desk and checking people in for classes.

The worker stated she was given training and instructions during 2-3 shifts with the previous studio manager. The worker provided a copy of the list of front desk duties that covered opening and closing, studio tasks, restroom cleaning, and miscellaneous tasks. The job assignments came from the firm; and, it was the firm that determined the methods by which the worker's services were performed. Any problems or complaints encountered by the worker were directed to the firm for resolution. The worker's services were rendered on the firm's premises on a part-time basis. The worker indicated she was not required to perform the services personally; any additional personnel were hired and paid by the firm.

The firm responded that the worker was provided training and instructions to become familiarized with the website. The job assignments were conveyed verbally. The worker determined the methods by which she performed her job. Any problems or complaints encountered by the worker were directed to the firm for resolution. The services were rendered on a part-time basis on the firm's premises. The worker was required to perform the services personally.

The firm and worker acknowledge the firm provided computer and printer; and, the worker added that branded clothing was furnished. The worker provided nothing, she worker did not lease equipment, space, or a facility, and did not incur expenses in the performance of her job. The firm paid the worker an hourly wage. The customers paid the firm. The worker was not covered under the firm's workers' compensation insurance policy. The firm responded that she was at risk for a financial loss in this work relationship if loss or damage occurred to the equipment. The firm established the level of payment for services provided and the products sold.

Both parties concur there were no benefits extended to the worker and that either party could terminate the work relationship without incurring a liability or penalty. The firm indicated the worker was performing same or similar services for others during the same time frame; the worker disagreed. The firm responded that the worker had health issues and as such was unable to work the hours required by the agreement.

Analysis

A worker who is required to comply with another person's instructions about when, where, and how he or she is to work is ordinarily an employee. This control factor is present if the person or persons for whom the services are performed have the right to require compliance with instructions. Some employees may work without receiving instructions because they are highly proficient and conscientious workers or because the duties are so simple or familiar to them. Furthermore, the instructions, that show how to reach the desired results, may have been oral and given only once at the beginning of the relationship.

Training a worker by requiring an experienced employee to work with the worker, by corresponding with the worker, by requiring the worker to attend meetings, or by using other methods, indicates that the person or persons for whom the services are performed want the services performed in a particular method or manner. This is true even if the training was only given once at the beginning of the work relationship.

If the services must be rendered personally, presumably the person or persons for whom the services are performed are interested in the methods used to accomplish the work as well as in the results.

Payment by the hour, week, or month generally points to an employer-employee relationship, provided that this method of payment is not just a convenient way of paying a lump sum agreed upon as the cost of a job. In such instances, the firm assumes the hazard that the services of the worker will be proportionate to the regular payments. This action warrants the assumption that, to protect its investment, the firm has the right to direct and control the performance of the workers. Also, workers are assumed to be employees if they are guaranteed a minimum salary or are given a drawing account of a specified amount that need not be repaid when it exceeds earnings.

A person who can realize a profit or suffer a loss as a result of his or her services is generally an independent contractor, while the person who cannot is an employee. "Profit or loss" implies the use of capital by a person in an independent business of his or her own. The risk that a worker will not receive payment for his or her services, however, is common to both independent contractors and employees and, thus, does not constitute a sufficient economic risk to support treatment as an independent contractor. If a worker loses payment from the firm's customer for poor work, the firm shares the risk of such loss. Control of the firm over the worker would be necessary in order to reduce the risk of financial loss to the firm. The opportunity for higher earnings or of gain or loss from a commission arrangement is not considered profit or loss.

We have considered the information provided by both parties to this work relationship. In this case, the firm retained the right to change the worker'smethods and to direct the worker to the extent necessary to protect its financial investment and business reputation and to ensure its customers' satisfaction and that its contractual obligations were met. The worker was not operating a separate and distinct business; the worker did not invest capital or assume business risks, and therefore, did not have the opportunity to realize a profit or incur a loss as a result of the services provided. Integration of the worker's services into the business operations generally shows that the worker is subject to direction and control. When the success or continuation of a business depends to an appreciable degree upon the performance of certain services, the workers who perform those services must necessarily be subject to a certain amount of control by the owner of the business. In this case, the worker was not engaged in an independent enterprise, but rather the services performed by the worker were a necessary and integral part of the firm's business.

CONCLUSION

We conclude that the firm had the right to exercise direction and control over the worker to the degree necessary to establish that the worker was a common law employee, and not an independent contractor operating a trade or business.